



**Johns-Manville
Sales Corporation**

2600 Campus Drive
San Mateo, CA 94403
(415) 349-9500

**PLAINTIFF'S
EXHIBIT**

KM-172

November 29, 1977

Kelly Moore
Paco Textures Div.
1057 Commercial
San Carlos, CA. 94070
Attn: Purchasing

Dear Sir:

Attached please find a copy of our Asbestos Fiber Warehouse price list for all grades of fiber, which will become effective January 1, 1978.

Please note our change in policy on minimum orders.

If we can be of further assistance, please contact us.

Very truly yours,

Beverly Wright
Senior Customer Service Coordinator
Asbestos Fiber Sales

BW:km

06--00144

ASBESTOS FIBER

Effective January 1, 1978 - Subject to change without notice.

LESS THAN CARLOAD PRICES - FIBER, SHORTS & FLOATS - PRICES PER TON.

F.O.B. WAREHOUSE - LOS ANGELES AND OAKLAND, CALIFORNIA.

<u>GRADE</u>	<u>1 TON</u>	<u>5 TONS</u>
7D.....	\$385.00	\$350.00
7M.....	258.00	235.00
7R.....	246.00	224.00
7T.....	244.00	222.00
7RF.....(Floats).....	245.00	223.00
7TF.....(Floats).....	245.00	223.00

FOLLOWING ITEMS STOCKED AT LOS ANGELES WAREHOUSE ONLY.

PLASTIBEST #20.....	1080.00	983.00
4K.....	1020.00	928.00
4T.....	932.00	848.00

TERMS: NET 30 DAYS

PACKAGING: ALL GRADES PACKAGED IN 100 POUND BAGS

MINIMUM ORDER: FULL PALLETS ONLY
(Pallets are shrink wrapped with film - in
approximately 1 to 1-1/4 tons per pallet)

FREIGHT: NO FREIGHT ALLOWED

06--00145