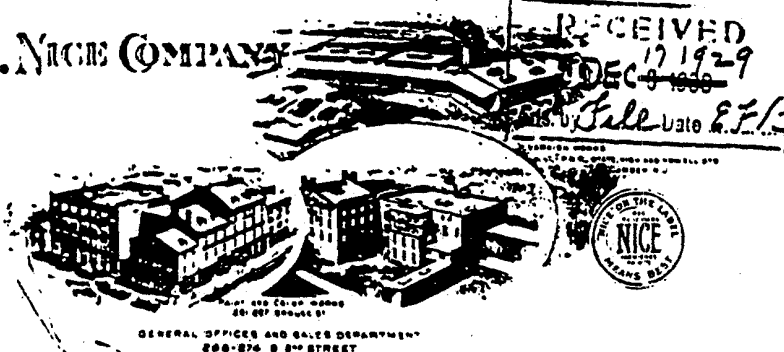


EUGENE F. NICE COMPANY

PAINTS
VARNISHES
ENAMELS
FILLERS
COLORS
STAINS
LACQUERS
4 HOUR
ENAMELS



PHILADELPHIA Dec. 16, 1929

Mr. Edward F. Beale,
John T. Lewis & Bros. Co.,
Widener Bldg.,
Philadelphia, Pa.

My dear Mr. Beale:-

I have your letter of Dec. 13th and sorry I cannot give you the exact dates when this transaction occurred.

It always does me good to think of George T. Lewis. He was one of the best friends I had when we started in business. He never gave me a dollar for nothing, but he did put his hand on my shoulder and say: "Go ahead, I will stand back of you;" and I remember distinctly his telling Mr. John T. Lewis: "Let this man, Nice, have all the credit he wants until I say no."

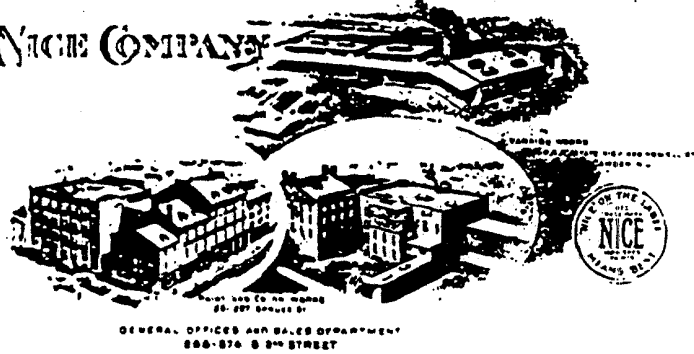
Well, that is enough before we come to the regular question. The Collier White Lead affair if I remember distinctly was between 1880 and 1884. We made a contract with the Collier White Lead Co. for 100 tons of White Lead. I rather think Mr. George T. Lewis got up the contract. It read just like this: "100 tons of Collier's Best White Lead ground in oil, packages as wanted; to be delivered in part or whole during the year, or countermanded at our option, with protection against decline in price!" So you see we were not bound in anyway at all to take the lead if we didn't want it, but Mr. George T. Lewis said he would take the 100 tons, and when I asked him what he would give me for it, he said, "25¢ a 100 more than you paid." I sold him the lead. We ordered one or two lots delivered to George T. Lewis and the Collier people came over to see us and raised a rumpus and said they would not deliver us any more lead. I said, "You will deliver whatever we want during the year, unless we countermand it, as that is the contract," and then they told me about selling to George T. Lewis. I told them that there was nothing in the contract to prohibit us from selling to George T. Lewis, and that Lewis was good pay, and that was what we wanted.

"NICE" THE NAME TO GO BY - WHEN YOU GO TO BUY PAINT AND VARNISH PRODUCTS

N15770

EUGENE E. NICE COMPANY

PAINTS
VARNISHES
ENAMELS
FILLERS
COLORS
STAINS
LACQUERS
4 HOUR
ENAMELS



PHILADELPHIA

Mr. Edward F. Heale Page 2

They made quite a little complaint about what Lewis was doing, and I told them that the matter was between them and the White Lead people, and that they would have to go over and talk to Lewis about it, as it was none of my business whatever. I don't remember now just what was done, but there was something fixed up somehow in which we countermanded the balance of the order that had not been taken.

I am very sorry that I cannot give you the exact dates, but find our records are pretty well destroyed back that far, but what I have told you is just the way the matter was put through.

Wishing you the Compliments of the Season, I remain

Yours very sincerely,

Eugene E. Nice

EEN/K

"NICE" THE NAME TO GO BY - WHEN YOU GO TO BUY PAINT AND VARNISH PRODUCTS