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OCT 12 1970

PAINT DIVISION

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E. L. BEENFELDT
Marketing Manager

Dutch Boy Paints

Mr. K. C. Specht, Vice Pres.,
National Lead Company,
Paint Division,
Building

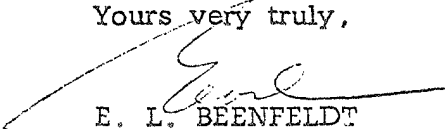
Dear Ken:

As a result of a conversation with Messrs. Henrich and Orling this afternoon, it was decided that Mr. Henrich would write to Mr. Morris of Elliott Paint Company explaining our position with regards to our policy on Titanium Pigment sales.

He is going to request that you write to Mr. Morris answering the questions raised in Mr. Morris' letter relative to Paint Division actions.

Yours very truly,

ELB:mm


E. L. BEENFELDT