

# COLONIAL WORKS

223-231 Norman Ave.

BROOKLYN, N. Y.

TRADE NAME: TIZLITE  
 CATEGORY: PASTE WHITE (EXTERIOR)  
 COLOR: WHITE  
 NUMBER: 1180 A  
 QUALITY: FIRST

|               | LB. | YIELD IN GALLONS | UNIT COST | TOTAL COST |
|---------------|-----|------------------|-----------|------------|
| Titanox AA    | 386 | 11.8888          | .15       | 57.90      |
| Barytes       | 460 | 12.190           | .018      | 8.28       |
| #412 Zinc     | 830 | 17.098           | .072      | 59.76      |
| Asbestine     | 288 | 12.1248          | .01       | 2.88       |
| Refined Oil   | 444 | 57.720           | .113      | 50.17      |
| Texaco        | 96  | 14.7840          | .02       | 1.92       |
| Calcium Paste | 20  | 2.500            | .085      | 1.70       |

|                                                   |      |          |           |
|---------------------------------------------------|------|----------|-----------|
| CALCULATED YIELD                                  | 2524 | 128.3056 | \$ 182.61 |
| MANUFACTURING LOSS 2- <del>1</del> / <sub>4</sub> |      | 3.2076   |           |
| ACTUAL YIELD                                      |      | 125.0980 |           |

## COST ANALYSIS:

|                                                                                |           |
|--------------------------------------------------------------------------------|-----------|
| MATERIAL COST PER GALLON OR POUND (TOTAL COST DIVIDED BY ACTUAL YIELD).....    | \$ 1.4597 |
| DIRECT LABOR COST PER GALLON, OR POUND .....                                   | .00       |
| FACTORY OVERHEAD PER GALLON, OR POUND .....                                    | .17       |
| BULK COST PER GALLON, OR POUND .....                                           | \$ 1.6597 |
| COMPLETE PACKAGE COST PER GALLON, OR POUND (CONTAINER PLUS FILLING EXPENSE)... | .20       |
| FACTORY COST IN PACKAGE PER GALLON, OR POUND .....                             | \$ 1.86   |

## PRICES

SHOW THE HIGHEST NET UNIT PRICE WHICH WAS CHARGED OR WHICH WOULD HAVE BEEN CHARGED IN MARCH 1942, TO EACH OF THE FOLLOWING TYPES OF BUYERS OR TRANSFEREES:

- (A) TO A COMPANY OWNED OR CONTROLLED OUTLET \$ \_\_\_\_\_
- (B) TO AN INDEPENDENT WHOLESALER \_\_\_\_\_
- (C) BY COMPANY OWNED OR CONTROLLED OUTLET TO RETAIL CUSTOMER \_\_\_\_\_
- (D) TO AN INDEPENDENT RETAILER (DEALER) \_\_\_\_\_
- (E) TO OTHER (SPECIFY) \_\_\_\_\_

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