CALL REPORT — ORGANIC DIVISION MARKETING DEPARTMENT

DICTATE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES AND CARBONEES

REPORT:
1. IMMEDIATE ACTION REQUIRED
2. PERSONS CONTACTED
3. OBJECTIVE
4. RESULTS
5. FURTHER ACTION REQUIRED

CUSTOMER NAME	DATE OF CALL
Soule Steel Co.	5-10-68
CITY AND STATE (mailing address) 6200 Wilmington Ave., Long Beach, Calif. ~~Los Angeles, California~~	CHANGE REQUIRED CALL UNITS

CONTACT DATA AND MAILING LIST CHANGES - DISTRICT OFFICE USE ONLY

NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES

TO N.T. Johnson St. Louis

CC Dr. Emmet Kelly, St. Louis
Tom Oneson, Montreal, Canada

PERSONS CONTACTED:
Mr. C. Neilson, Maintenance Superintendent
Mr. George Scott, Plant Engr.

PURPOSE:
Follow-up Tom Onsson's report in reply to this companies information from Manco share regarding phosphate ester entries in Canada

RESULTS:
Thanks to Tom Oneson's fine report this co.'s questions on phosphate ester toxicity were answered satisfactory. Neilson re-emphasized that Manco should be approached by Monsanto to regain their confidence in our product. Neilson requested a copy of Oneson's letter and a letter confirming Toxicity and Safe Handling for Pydraul 312.

ATTN: Dr. Emmet Kelly - Please forward ~~the~~ a "Toxicty and Safe Handling" letter on Pydraul 312 to Mr. C. Neilson, ~~at~~ 6200 Wilmington Avenue, Los Angeles, Calif.

Soule will continue the use of Pydraul 312 in the existing straightner system and will finish the conversion of the pusher unit, whose cylinders with teflon materials have already been ordered. The momentum has been lost on converting other systems in this plant from Houghton 620.

Both Scott and Neilson gave ~~the~~ their intent on Pydraul 312 for the new casting mill scheduled for early 1969. They planned to build another continuous casting system similar to thier existing concast unit. A melt furnace with ~~xxxxx~~ teflon will arrive in Aug/ 1968 and will go to Pydraul 312.

FURTHER ACTION REQUIRED:
1. Pursue existing 620 applications ~~x~~
2. Contact Garcia regarding availability of Viton materials for Denison #TCM-3 pump for pusher unit. This is the problem area delaying conversion of the pusher unit.

MAY 20 1968

DISTRICT OFFICE	SALESMAN	DATE REC'D.	DATE TYPED
Los Angeles	~~XXXXXXXXXX~~ D.R.Pogue/fb	5-13-68	5-14-68

5-331 (REV 2/66)

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