

Folden 2

MARTIN SENIOR
P. 113

THE MARTIN-SENOUR CO.
8 31.32

Printing & Sampling Department

BALANCE SHEET

6,897
6,897
6,897

Sept. 1 1931 to August 31st, 1932

The Martin-Senour Co. of Ohio

Chicago

Factory

	MONTH	YEAR TO DATE		MONTH	YEAR TO DATE
Raw Materials		14915 01	Deliveries	3274 83	80725 83
Advertising		61896 78	Advertising		
Stationery		5798 10	Stationery		
Job Order Service	243 84	5884 28	Labels		
P & S Purchases	4538 90	113619 88	Job Orders	3650 86	84243 89
P & S Service	790 76	8579 38			11867 94
P & S Expense	687 88	5515 84			
Suspense General	2 80		Suspense General	4 42	
General Accounts	7836 98		General Accounts	7175 35	269221 89
	14108 16	214806 94		14108 16	216308 94

588428
857938
1446466

PRINTING and SAMPLING DEPARTMENT

DISTRIBUTION OF SERVICE AND EXPENSE

Sept. 1 1931 to August 31st, 1932

The Martin-Senour Co. of Ohio

Chicago

Factory

		LAST MONTH	THIS MONTH	YEAR TO DATE
Office and General Service	This Year	369 00	360 00	4339 00
	Last Year	310 00	410 00	4371 98
Office and General Expense	This Year	6 08	10 79	194 48
	Last Year	96 43	41 38	838 68
Total General	This Year	364 08	370 79	4534 48
	Last Year	406 43	451 38	4904 63
Press Room				
Press Room Service	This Year	157 88	114 48	2073 38
	Last Year	157 31	104 91	1964 82
Press Room Expense	This Year	38 31	62 28	618 36
	Last Year	33 67	39 90	835 48
Total Press Room	This Year	196 89	176 74	2691 53
	Last Year	160 88	144 81	2610 27
Sampling Dep't.				
Sampling Service	This Year	103 79	88 08	1690 70
	Last Year	98 08	96 37	1548 33
Sampling Expense	This Year	6 83	18 08	105 71
	Last Year	6 77	9 02	123 38
Total Sampling	This Year	109 31	74 08	1696 41
	Last Year	98 79	105 19	1671 70
Painting Dep't.				
Painting Service	This Year	194 11	190 10	2807 08
	Last Year	260 16	199 70	3976 33
Painting Expense	This Year	11 90	23 30	214 37
	Last Year	19 41	18 08	284 31
Total Painting	This Year	206 01	213 40	3021 33
	Last Year	269 57	217 81	3230 54
Stock Dep't.				
Stock and Shipping Service	This Year	247 45	318 08	3678 83
	Last Year	230 09	286 40	5028 30
Stock and Shipping Expense	This Year	4 74	71 08	710 80
	Last Year	14 04	3 43	1777 98
Total Stock Dep't.	This Year	272 19	387 74	4583 13
	Last Year	253 13	389 83	7440 28
Fixed Expense and Administration				
Fixed Expense and Administration	This Year	289 78	504 27	3770 36
	Last Year	140 23	318 64	3740 69
Grand Total P & S Dept.	This Year	1430 23	1727 08	19979 30
	Last Year	1230 03	1595 78	23792 08

MANUFACTURING DEPARTMENT

FACTORY BALANCE SHEET

Sept. 1		to		The Martin-Senour Co. of Ohio		Factory	
				MONTH	YEAR TO DATE	MONTH	YEAR TO DATE
Raw Materials						Raw Materials	
Mdse. Pkgs.						Mdse. Pkgs.	
Packing Mat'ls.						Packing Matls.	
Returned Goods						Ret'd Goods	
Mfg. Service						✓ Factory Output	x
Mfg. Expense							
Power Fuel							
" Service						✓ Power Dept.	
" Expense							
Job Order Mdse.							
" Service						✓ Job Orders	
" Expense							
Box Mdse.							
" Service						Box Dept.	66748
" Expense							5678.
							6110
							1039
Cooperage Mdse.							79575
" Service						Cooperage	
" Expense							
Restaurant Mdse.							
" Service						✓ Restaurant	
" Expense							
R. M. Loss & Gain						R. M. Loss—Gain	
Gen'l " "						Gen'l " "	
Rest. Def. & Surp.						Rest. Def.—Surp.	
Suspense General						Suspense Gen'l	
General Accounts						General Acc'ts	

REPORT OF LUNCH ROOM

From Sept 1,

To

THE MARTIN-SENOUR CO. OF OHIO

FACTORY

	MONTH		YEAR TO DATE	
	This Year	Last Year	This Year	Last Year
DISBURSEMENTS				
Bread				
Pies				
Fruit				
Butter & Lard				
Meat				
Vegetables				
Tea & Coffee				
Milk & Cream				
Candy				
Sundries				
Total Disbursements				
Labor				
Expense (Listed on back)				
RECEIPTS				
SURPLUS				
DEFICIT				
Lunches Served				
Profit or Loss per Meal				
	Cents	Cents		
Selling Price per Meal				
Food Cost " "				
Labor " " "				
Expense " "				
Net per Meal				
Total				

0007-SWP-000129330

EXPENSE DETAIL

Ice
 Light & Heat
 Gas
 Free Meals
 Aprons
 Fuel
 Kitchen Supplies
 Tables
 Repairs
 Sundries

TOTAL

	Inv.	Purch.	Total	Less	Inv.	Consumption
Bread						
Pies						
Fruit						
Butter & Lard						
Meats						
Vegetables						
Tea & Coffee						
Milk & Cream						
Candy & Gum						
Sundries						
TOTAL						

TOTAL

MONTHLY MANUFACTURING OPERATIONS POWER DEPARTMENT

From Sept. 1, 1937 To

Aug 31, 1922

THE MARTIN-BANDER CO. OF OHIO

Chase 290

FACTORY

		MONTH		YEAR TO DATE	
		This Year	Last Year	This Year	Last Year
		BOILER			
I	1	Fireman	20 6 10	24 9 0	26 3 3
K	1	Non-productive			
		Total Service	20 6 10	24 9 0	26 3 3
		EXPENSE			
6	A	Maintenance	20 5 8	40 2 63	270 10
6	H	Water	23 4 6	23 0 52	272 34
6	J	Fuel	52 6 67	51 9 96	6 40 57
6	K	Hdg. Fuel—Ash Disposal	7 50	6 2 40	138 00
6	P	Sundries	41 00	11 66	45 46
		Total Expense	57 8 05	59 12 17	676 64
		Total Steam Cost	109 8 55	78 4 15	97 99 62
		Distribution—Heat 25%	27 4 64	196 0 4	23 49 11
		Engines 75%	82 4 91	588 11	70 49 71
		ENGINE ROOM			
I	2	Engineer Service	4 00	15 3 4	408 0 3
		EXPENSE			
7	A	Maintenance	13 00	16 9 54	126 97
7	E	Current Purchased	10 00	302 07	566 62
		Total Expense	23 00	471 41	105 362
		TOTAL SERVICE	203 6 1	214 10	304 1 44
		TOTAL EXPENSE	75 4 0	61 2 1	782 003
		TOTAL POWER COST	280 1 4	143 2 2	2511 56
		Tons of Coal Consumed	701	122 5	1286 3
		Cost per Ton	4 07	4 10	4 56
		Hours of Operation	20 1	24 1	2820
		Cost per Hour	4 34	2 61	30 2
		"B" Dept. Power	100 %	16 0 72	1722 26
		"C" " "	100 %	24 1 42	2632 03
		"L" " "	100 %	32 1 6	346 45
		Finish " "	100 %	96 49	1276 75
		Varn. Mfg. " "	7 %	64 33	485 61
		Varn. Fill. " "	3 %	20 6	30 7 91
		"P & S" " "	7 %	45 13	485 61
		"B" Dept. Heat	25 %	39 21	420 14
		"C" " "	25 %	47 01	52 5 12
		"L" " "	15 %	98 6	117 42
		Finish " "	25 %	44 01	53 5 12
		Varn. Mfg. " "	5 %	14 30	1 5 52
		Varn. Fill. " "	1 %	2 02	2 5 02
		"P & S" " "	15 %	29 41	2 5 17
B	1	Watching Ins. Expense	24 0 60	30 1 51	325 4 94
		Distribution			
		Paint Factory	18 1 1	21 8 51	2 1 1
		P & S	2 00	2 7 10	2 41 11
		General Office	17 00	2 7 70	4 41 10

MONTHLY MANUFACTURING OPERATIONS POWER DEPARTMENT

From Sept. 1, 1937 To Dec. 31, 1937

THE MARTIN-BENNETT CO. OF OHIO

Chas. G. G.

FACTORY

		MONTH		YEAR TO DATE		
		This Year	Last Year	This Year	Last Year	
		BOILER				
I	1	Fireman	12 9	206 10	2490 34	2633 21
K	1	Non-productive				
		Total Service	12 9	206 10	2490 34	2633 21
		EXPENSE				
6	A	Maintenance	12 5	205 8	407 63	270 10
6	H	Water	25 50	234 40	220 52	272 30
6	J	Fuel	250	536 67	519 96	640 57
6	K	Hdg. Fuel—Ash Disposal		750	62 40	138 00
6	P	Sundries		41 00	11 66	45 46
		Total Expense	299 55	578 05	592 17	616 41
		Total Steam Cost	109 8 55	784 15	8407 56	9299 62
		Distribution—Heat 25%	27 64	196 04	2100 60	2747 71
		Engines 75%	82 91	588 11	6301 92	7049 71
		ENGINE ROOM				
I	2	Engineer Service	4 00	100	153 34	402 73
		EXPENSE				
7	A	Maintenance	13 00	32 00	167 24	126 97
7	E	Current Purchased	10 00	15 00	302 17	266 60
		Total Expense	23 00	47 00	469 41	393 57
		TOTAL SERVICE	202 1	214 10	2142 73	3041 44
		TOTAL EXPENSE	759	625 1	622 22	7820 03
		TOTAL POWER COST	287 4	143 27	672 98	2511 56
		Tons of Coal Consumed	701	122 00	122 00	1226 7
		Cost per Ton	42 7	410	427	456
		Hours of Operation	20	240	2750	2820
		Cost per Hour	41 4	262	27	302
		"B" Dept. Power	100 %	160 02	1732 26	2127 92
		"C" " "	25 %	264 42	2633 03	323 27
		"L" " "	5 %	44 00	346 45	45 57
		Finish " "	1 %	96 49	119 26	1276 75
		Varn. Mfg. "	7 %	62 00	485 01	871 15
		Varn. Fill. "	3 %	21 60	307 01	
		"P & S" "	7 %	62 00	485 01	595 78
		"B" Dept. Heat	20 %	292 1	420 14	469 99
		"C" " "	25 %	470 1	525 16	587 48
		"L" " "	5 %	98 0	11 00	117 48
		Finish " "	25 %	490 1	525 16	587 48
		Varn. Mfg. "	5 %	19 00	1 00	27 50
		Varn. Fill. "	5 %	19 00	1 00	27 50
		"P & S" "	15 %	294 1	215 04	275 17
B	1	Watching Ins. Expense		240 60	300 1 71	325 4 54
		Distribution				
		Paint Factory 10 Boxes		10 00	2218 51	2218 51
		P & S 2 "		20 00	20 00	20 00
		General Office 2 "		20 00	20 00	20 00

MONTHLY MANUFACTURING OPERATIONS

DEPARTMENT MIXING AND GRINDING

From Sept. 1, 1921 To Aug. 31, 1922

THE MARTIN-SHERMAN CO. OF OHIO

FACTORY

		MONTH		YEAR TO DATE	
		This Year	Last Year	This Year	Last Year
	SERVICE				
1	Mixing, Grinding & Filling		40.21		16.12
	EXPENSES				
11	Power		16.21		2.21
11	Maintenance		2.21		2.21
12	Heat	5.21	17.21		46.21
12	Sundries		2.21		20.21
	Total Expense		4.21		4.21
	Total Service and Expense	7.21	27.42		16.54
	OUTPUT				
	Pounds				
	Gallons	11.54	14.01		2.21
	Units	100.71	26.21		2.21
	Cost per 100 Units		7.21		2.21
	100 Gallons		5.21		2.21
	MEMO. OF PACKAGE COST				
H	Handling Packages & Soldering	6.21	21.75		1.21
12	Soldering Expense				
	Total Charged Pkg. Addition	6.21	21.75		1.21
	Packages Soldered				
	Pounds of Solder Used				
	Pounds per 100 Packages				

"B"

DEPARTMENT MIXING AND GRINDING

From Sept. 1, 1911 To

Aug 31, 1952

THE MARTIN-SUMNER CO. OF OREGON

CLINTON FACTORY

1776
19078
V0877V

MONTHLY MANUFACTURING OPERATIONS

DEPARTMENT MIXING AND GRINDING

From Sept. 1, 19 To Aug. 31, 1932

THE MARTIN-SHERMAN CO. OF OHIO

FACTORY

		MONTH		YEAR TO DATE	
		This Year	Last Year	This Year	Last Year
L	C	SERVICE			

MONTHLY MANUFACTURING OPERATIONS VARNISH DEPARTMENT

From Sept 1, 1931 To Aug 31, 1932 THE MARTIN-SENOUE CO. OF OHIO Chicago FACTORY

			MONTH		YEAR TO DATE		
			This Year	Last Year	This Year	Last Year	
		SERVICE					
R	I	Mfg. and Storage	7052	900	24473	20784	40
		EXPENSE					
20	A	Maintenance	214	123	8.26	2.88	
20	F	Sundries	130		5351	4892	
20	G	Light & Heat	1373	1960	10462	12501	
20	K	Power	6214	6433	53811	5115	
		Total Expense	7931	8566	69750	135293	
		Total Service & Expense	7931	9466	154223	395233	
		OUTPUT					
		Gallons	715	-	6300	152342	
		Units—2 per Gallon	1290	-	377747	892187	
		Cost per 100 Gallons	1390	-	250	297	
		" " 100 Units	232	-	49	30	

MONTHLY MANUFACTURING OPERATIONS

VARNISH FILLING DEPARTMENT

From Sept. 1, 1931 To

Sept. 1, 1932

THE MARTIN-SENOUR CO. OF OHIO

Cincinnati

FACTORY

			MONTH		YEAR TO DATE	
			This Year	Last Year	This Year	Last Year
S	1	SERVICE				
		Storage Blending and Filling	22 40		103 11	
		EXPENSE				
21	A	Maintenance	12		12 24	
21	F	Sundries			12 51	
21	G	Light and Heat	12 10		12 43	
21	K	Power	26 10		26 56	
		Total Expense	40 10		63 14	
		Total Service & Expense	62 40		166 25	
		OUTPUT				
		Gallons	754		10 192	
		Units	690 2		10 945	
		Cost per 100 Gallons	24		50 1	
		" " 100 Units			16	
H	7	Handling Packages			21 64	

MONTHLY MANUFACTURING OPERATIONS FINISHING DEPARTMENT

From Sept 1, 1901 To Aug 31, 1922 THE MARTIN-SIMOUR CO. OF OHIO Chicago, ILL. FACTORY

			MONTH		YEAR TO DATE	
			This Year	Last Year	This Year	Last Year
SERVICE						
P	1	Labeling	418 27	382 40	604 37	777 20 6
O	2	Filling Orders	961 48	807 99	1222 70	1556 25 9
O	6	Loading Cars	562 2	480	1116 22	1275 50
P	7	Finishing Kegs & Barrels	142 9	207	125 80	172 28
K	7	Non-productive	514 60	230 33	526 7 14	3046 15
Total Service			1962 48	1427 7	2733 37	2782 7 8
EXPENSE						
16	C	Ehl. Paint and Sundries				
17	A	Power	129 24	76 29	1045 46	1274 75
17	B	Heat	68 61	49 01	475 17	587 42
17	C	Maintenance	31 43	277 4	423 36	579 01
17	G	Loading Cars			427 71	514 84
17	H	Sundries	19 76	15 65	442 19	566 87
17	M	Labeling Supplies			312 76	462 50
Total Expense			259 09	185 89	3218 90	3753 47
Total Service & Expense			2722 57	1616 48	3054 87	31630 55
Units of Package Output			208082	192894	1974545	5277277
Cost per 100 Units			1 07	84	57	46
BOX DEPT. SERVICE						
V	1	Productive				
32	H	Box Dept. Expense				
		Sundries				
Total Service & Expense						
No. of Hours Worked						
Output per Man-Hour						
No. of Boxes Made						
Cost per 100 Boxes						
COOPERAGE DEPT.						
W	1	Productive Service				
J	32	Sundries Expense				
Total Service & Expense						
No. of Hours Worked						
Output per Man-Hour						
No. of barrels coopered						
Cost per 100 Barrels						

MONTHLY MANUFACTURING OPERATIONS SUPERINTENDANCE—ADMINISTRATION AND SUPERVISION

From Sept 1, To

THE MARTIN-SENOUR CO. OF OHIO

FACTORY

		MONTH		YEAR TO DATE	
		This Year	Last Year	This Year	Last Year
SERVICE					
A	1	Supt. Office & General			
EXPENSE					
1	A	Office & Factory Stationery			
1	B	Office Sundries			
2	D	Test Room Expenses			
2	G	Factory Sundries			
3	B	Returned Goods Expense			
4	A	Maintenance			
Total Expense					
ADMINISTRATION					
25	A	Taxes			
25	B	Insurance			
25	C	Insurance Expense			
25	D	Interest on Plant			
25	E	Administration			
25	F	Employee Welfare			
25	G	General Accounting Charge			
25	K	Rent of Warehouse			
25	L	Employee Liability Insurance			
Total Administration					
Total General Burden					
Service & Expense Mfg. Depts.					
% Burden To Total Mfg. Depts.					
Total Units of Output					
Cost per 100 Units					

MONTHLY MANUFACTURING OPERATIONS RECEIVING AND STORES DEPARTMENT

From Sept 1, 1931 To Aug. 1, 1932

THE MARTIN-BENOUR CO. OF OHIO

Ch. 1093

FACTORY

		MONTH		YEAR TO DATE		
		This Year	Last Year	This Year	Last Year	
		SERVICE				
E	1	Receiving & Stores	13722	24325	27228	30311
E	2	General Cleaning	4445	5674	45476	112776
		Total Service	18167	29979	314763	365970
		EXPENSE				
5	C	Maintenance	2045	7611	29295	64012
5	F	Sundries	265	910	2777	14042
5	G	Car Service				210
5	H	Inbound Cartage	4825	2450	95046	34950
5	E	Handling Rubbish			27300	22705
		Total Expense	7225	10971	161118	136005
27	B	Purchasing Charge	19252	5806	150736	74190
		Total Service & Expense	44751	46752	630817	576135
		Value Dry Material Received	479600	327244	34791554	46354992
		% Service & Expense to Value Dry Matl.	933	1429	181	122
		Rate in Use	200	200	200	200
Q	2	Rec. and Handling Liquids	1701	5264	102267	14823
		No. of Gallons Handled	1203	10775	440723	534808
		Cost per 100 Gallons	141	49	25	20
		Rate in Use	20	20	20	20

MONTHLY MANUFACTURING OPERATIONS MECHANICAL DEPARTMENT

From Sept 1, 1921 To Aug 31, 1922

THE MARTIN-SENOUR CO. OF OHIO Chicago FACTORY

			MONTH		YEAR TO DATE	
			This Year	Last Year	This Year	Last Year
		SERVICE	193 20		201 76	
T	1	Job Order Service	254 42	401 04	274 24	762 22
		Total	447 62		475 96	
		BURDEN				
K	11	Non-productive Labor	21 93	132 32	24 69	150 70
24	B	Sundries			32 00	12 10
		Total Burden	21 93	132 32	56 69	162 80
		% Burden to Productive Labor	86 0	33 00	11 2	27 6
		Rate in Use	80 2	80 0	80 0	80 0
		Total Service & Expense	469 64	533 39	614 94	801 52
		No. of Jobs Completed	18	20	228	251
		Value of Jobs Completed	627 20	857 41	870 75	1360 27
		MAINTENANCE				
4	A	Buildings	340 10	232 52	147 276	1716 72
11B	2	M Department	87 42	222 12	1212 24	1696 72
11C	2	C "	112 93	72 85	1375 42	1468 60
11L	2	L "	2 14	2 78	42 90	42 54
17	C	Finish "	2 00	27 74	45 30	579 01
5	C	Rec. & Stores Dept.	70 47	76 11	292 90	640 18
6A	7A	Power Dept.	24 12	11 42	501 90	750 52
20	A	Varnish "	2 14	17 2	2 06	21 85
		Total Factory Maintenance	641 10	643 51	5740 86	7222 54
5	B	Printing & Sampling Department	0 00	17 18	11 48	216 52
		Grand Total Maintenance	641 10	660 69	5752 34	7439 06

THE MARTIN-SENOUR COMPANY

CHICAGO

SUMMARY OF OUTPUT COSTS

CHARGES:

Raw Material	486,676.90
Pack. Addition	133,060.76
Mfg. Serv. & Exp.	98,038.73
Mech. Dept. Deficit	<u>369.53</u>

718,145.62

CREDITS:

Raw Material Loss & Gain	801.19
General	<u>188.32</u>

989.51

Widened on R. Hall

711,159.11
719.41

ANALYSIS OF SERVICE FOR FISCAL YEAR ENDING AUG. 31, 1932 711,178.54

A-1	Supt. Office & General	12,299.40
L-2	Mixing Grinding & Filling-B Dept.	9,058.29
H-2	Handling Packages B-Dept	1,040.88
L-3	Mixing, Grinding & Filling C Dept	8,725.20
H-3	Handling Packages C Dept	1,039.77
L-6	Grinding & Filling L-Dept	741.72
H-6	Handling Packages L-Dept	85.94
R-1	Mfg. Varnish Dept	844.73
G-1	Mixing & Filling Varn.Mfg. Dept	1,092.11
H-7	Handling Packages Varn.Dept	217.84
P-1	Labeling	6,942.87
O-2	Filling Orders	13,839.70
O-6	Loading Cars	1,156.23
P-7	Finishing Kegs & Bbls.	125.88
K-7	Finish. Dept. Non Productive	5,369.14
E-1	Receiving & Storage	2,727.87
E-2	General Cleaning	459.76
Q-2	Handling Oils	<u>1,082.67</u>
		66,748.30

THE MARTIN-SENOUR COMPANY
CHICAGO

ANALYSIS OF EXPENSE FOR FISCAL YEAR ENDING 8-31-32

1-A	Fact. Office Stationery	409.60
1-B	Office Sundries	24.62
2-D	Test Room Supplies	429.81
2-G	Factory Sundries	802.21
3-B	Return Goods Expense	798.91
4-A	Building Maintenance	1,498.76
25-A	Taxes	4,722.11
25-B	Insurance	1,922.55
25-C	Insurance Expense	3,154.75
25-D	Interest on Plant	16,823.28
25-E	Administration	16,345.72
25-F	Employees Welfare	540.33
25-K	Rent of Warehouse	792.00
25-L	Empl. Liability Insurance	1,087.65
11B1	Power B-Department	1,732.26
11B2	Maintenance	1,212.74
12B1	Heat "	420.14
12B4	Sundries "	123.94
1101	Power C-Department	2,633.03
1102	Maintenance "	1,375.43
1201	Heat "	625.36
1204	Sundries "	137.93
1111	Power L "	346.45
1112	Maintenance "	49.90
1211	Heat "	105.02
1214	Sundries "	1.07
20A	Maintenance Varnish Mfg.	80.86
20F	Sundries "	53.51
20G	Light "	135.02
20K	Power "	458.13
21A	Maintenance Varn Filling	180.89
21F	Sundries "	45.51
21G	Light "	105.43
21K	Power "	234.56
17A	Power Finishing Dept.	1,045.44
17B	Heat "	825.17
17C	Maintenance "	455.34
17G	Loading Cars "	427.70
17H	Sundries "	449.49
17M	Label Supplies "	312.76
5C	Maintenance R&D Dept.	292.95
5F	Sundries "	89.77
5H	Handling Rubbish "	278.00
5H	Inbound Cartage "	950.46
27B	Purchasing Chgo "	1,509.36

65,613.72

THE MARTIN-SENOUR COMPANY OF OHIO

CHICAGO FACTORY

ANALYSIS OF OUTPUT YEAR ENDING AUGUST 31, 1932

	<u>DR.</u>	<u>CR.</u>
Cleveland		96,814.80
Brooklyn		155,947.20
Boston		87,315.43
Lincoln		81,197.00
Dallas		890.47
St. Paul		19,143.36
Columbus		2,197.83
Los Angeles		288.77
San Francisco		184.00
Portland		31.77
S.W. Co.		5,042.43
Acme White Lead		525.45
John Lucas		285.46
Returned Goods		21,092.53
Samples		309.17
Donations		403.20
Adjustments		419.39
Buffalo		4,603.24
Chicago		231,245.43
M.S. Co. Pacific Coast		1,797.23
Misc.		2,561.91
Recurring Charges	992.35	
R. R. Claims	145.31	
	1,137.66	712,896.77
Net Output	<u>711,159.11</u>	
	712,896.77	712,896.77

THE MARTIN-SENOUR COMPANY OF OHIO

CHICAGO FACTORY

ANNUAL OPERATING STATEMENT

FROM SEPTEMBER 1, 1931 TO AUGUST 31, 1932

RAW MATERIAL

Charges:		
Inventory 9-1-31	51,088.38	
Purchases	454,088.75	
Returned Goods	23,085.98	
Rec. & Stores 2/3 of		
Total Service & Exp.	4,987.90	
		533,194.23
Credits:		
Raw Matl. Sales & Transfers	- 11,409.65	
Inventory 8-31-32	50,764.67	
Returned Goods	- 4,522.82	
		46,241.85
Cost of Matl. Used in Output		486,952.38

1348.76
wrong
this is before
dep. adj. and must
was it adjusted
in Purchases
✓

PACKAGE ADDITION

Charges:		
Mdse. Pkge. Inventory		
9-1-31 & Purchases	142,700.02	
Pack. Matl. Inventory		
9-1-31 & Purchases	17,153.78	
Handling B.C.L. and		
Varnish Depts.	2,324.23	
Finish Dept. Serv. & Exp.	20,549.22	
Rec. & Stores 1/3 Total		
Service & Expense	2,425.84	
		185,148.87
Credits:		
Mdse. Pkge. Inv. 8-31-32	46,787.30	
Sales & Transfers	12,045.00	
Pack Matl. Inv. 8-31-32	3,156.69	
Sales & Transfers	312.12	
		62,298.11
		122,850.76

MANUFACTURING SERVICE & EXPENSE

Service B.C.L. & Varn. Dept.	20,461.06	
Expense	9,226.18	
Total General Burden	31,687.24	
		92,038.73

POWER DEPT.

Charges:		
Fuel Inv. 9-1-31 & Purchases	5,126.86	
Service	5,677.64	
Expense	1,183.92	
		12,048.42
Credits:		
Power Charged Out	12,036.02	
Fuel Inventory 8-31-32	12.40	
		12,048.42

MECHANICAL DEPT.

Charges:		
Inv. 9-1-31 & Purchases	5,855.35	
Service	6,100.00	
Expense	33.00	
		11,988.34

THE MARTIN-SENOUR COMPANY
CHICAGO FACTORY
ANNUAL OPERATING STATEMENT
FROM SEPTEMBER 1, 1931 TO AUGUST 31, 1932

MECHANICAL DEPT.

CREDITS:			
Job Orders		8,711.90	
Inventory 8-31-32		<u>8,915.11</u>	
			<u>11,627.01</u>
Deficit			369.53

RESTAURANT

CHARGES:			
Inv. 9-1-31 & Purchases		1,626.88	
Service		1,038.80	
Expense		<u>513.07</u>	
			3,078.39

CREDITS:

Receipts		2,796.13	
Inventory 8-31-32		17.14	
Surplus & Deficit		<u>266.12</u>	
			<u>3,078.39</u>

LOSS & GAIN

Raw Material		801.19	
General		<u>185.39</u>	

711,154.11

(986.81)

711,154.11

Martin Lumber Co

Factory Reports. - P.S. Reports

P.S. Balance Sheet
P.S. Operating Report

Factory balance sheet

P.S. Reports for Lumber Room

Power Dept

"B"

"C"

"L"

Yarnish

Yarnish Tinting

Finishing

Agm + Supervision

Rec + Stores

Mechanical Dept

Summary of Annual Out Put costs

Analysis of Factory Expenses

Service

Output

Annual Factory Operating Statement

RETURN TO
L. REESE

House Correspondence

Mr. MARTIN-SENOUR Co.

Chicago, Illinois

FOR S-W Co., Cleveland

DATE October 31st, 1932.

MR. L. J. Hague

ANSWERING LETTER OF

SUBJECT Obsolete P&S Items

We are enclosing a copy of a list of Obsolete stock which was given you some months ago. This list was prepared and the entire amount charged off during the year. I think it is what you have reference to in your letter of October 12th and Mr. Whiteman assures me that this is what was used in making his monthly charges. I might mention that Los Angeles was not taken into account.

Thos. V. Alsop
Assistant Treasurer.

TVA:EG
Encl.

"MAKE EVERY MINUTE COUNT"

IN CHICAGO STOCK -

(Completed Features)

	Quantity	Price	Amount
Mounted Window Background	3729	\$ 50.33	\$ 1876.81
Black Wood-Var Headboard	6	197.80	11.87
" Porch & Deck "	36	201.00	72.36
" Floor Paint "	12	239.70	28.76
Floor Paint 19 x 46 Fibre signs	2	10.80	.21
Wood Var 19 x 46 " "	13	10.50	1.37
" " 30 x 60 " "	42	17.50	7.35
Old Promotion Letters on HS letterhead	21725	.72	156.42
" Floor Paint Letterheads	1000	.46	4.60
" " " Breadsides	7500	4.35	326.25
At a Glance " Breadsides	100	11.55	11.55
Test & Try Folder	2100	3.54	74.34
Old Promoid Letters	800	.46	3.68
RSH Breadsides	4000	3.54	141.60
Wears Like Iron Broadside	4500	4.35	195.75
Floor Paint Slat Frame	11	485.00	53.35
Small Magazine Reprints	44500	.50	222.50
Old Dan and Betty Postcard	9500	1.21	114.95
" Paint Day Paper Banners large	2000	6.00	120.00
" " " " small	690	2.50	172.50
" " " " Demo Cards	700	5.40	37.80
RSH Asst. Plan Sheets	4500	3.30	148.50
Mou-Tone Master Card	673	44.00	296.12
Floor Window Display	100	21.78	21.78
Color in Japan Color Cards	1388	32.07	445.53
Whiting-Mead Color Cards	1059	3.85	40.45
Floor Paint Color Pamphlets	6000	.33	19.80
One Sided Letters	10000	.57	57.00
Shannon-Latham-Bentley-Lathams	5000	2.00	100.00
Monarch Slat Frame	36	640.00	230.40
Shadow Boxes	443	75.00	332.25

5190.03

IN CHICAGO STOCK

(Raw Material)

	<u>QUANTITY</u>	<u>PRICE</u>	<u>AMOUNT</u>
1" Slat Transfers Discontinued Colors	64875	\$.17	\$ 109.96
Painted Paper " "	4082	10.00	408.20
1-5/8" Porch and Deck Slats Headboard	290	9.03	26.19
1" Slats Discontinued	652	5.30	34.56
1-5/8" x 8" Painted Misc. Colors	6738'	5.88	396.19
1-5/8" x 8" " Home "	1644'	5.88	96.87
1-5/8" x 8" " Wood-Var "	524'	13.57	71.63
2-1/2" x 7" Headboard Porch & Deck Slats	308	9.03	27.81
2-1/2" x 8" " Non-Tone "	208	9.03	17.78
2-1/2" Slats Porch & Deck	188	5.29	9.92
Monarch #16 Color Card Blanks	3500	.70	24.50
" #32 " " "	1391	1.03	14.33
Ford Color Pack Chips	272 sets	75.00	204.00
1-5/8" Slat Transfers	192100	.66	1267.86
Assorted Headboard Transfers	7641 sets	38.00	2903.58
Window Display Frame "	6350	6.25	428.75
Chair Transfers	1448	20.00	289.60
Metal Shelf Transfer Sets	390	25.00	97.50
1-3/4" Home Headboard Slats	664	10.90	72.38
1-5/8" Monarch " "	1114	11.45	127.55
1-5/8" Kelco-Brite " "	286	9.73	25.88
Fullman #6 Color Card Blanks	3500	.48	16.80
" #16 " " "	4500	.60	27.00
" #24 " " "	6100	.78	47.58
" #32 " " "	5000	.80	40.00

over

-2-

In Chicago Stock (Raw Material) Cont'd

Home #8 Color Card Blanks	4200	\$	.30	\$	12.60
" #18 " " "	4200		.35		14.70

6814-11

BROOKLINE

	QUANTITY	PRICE	AMOUNT
Floor Window Placards	368	1.91	7.03
Radiator Enamel Color Cards	428	2.00	8.56
Industrial Upkeep Products Folder	338	8.48	28.56
Mounted Window Background	102	82.88	84.56
Monarch #84 Master Card	120	62.00	74.40
" " " "	108	77.50	78.60
Old Ketchikan-Ray Color Cards	12000	2.50	30.00
" " " " Counter Carton	34	18.00	6.12
Dress Paint Cards	2542	1.48	37.11
Auto Film	800	2.58	12.90
White Lead Stuffers	800	.08	.16
Old Promoid Cards	1261	7.48	94.07
Old RBL Window Display	17	4.38	.74
RBL Handbills	1500	.12	1.80
Pistachio Folders	300	.84	2.52
" " Counter Carton	18	18.00	2.70
Insecticide Spray Chart	14000	.84	117.60
Cow Spray Buckets	1088	.84	9.14
Birds Arsenate	2000	.84	16.80
Cow Spray Counter Carton	112	18.00	21.36
Motor Car Enamel Headboard	7	92.00	6.44
Old Center Panels	119	33.99	40.45
False-Tint Cards	11	1.08	.11
Color in Japan Cards	28	32.07	8.98
Floor Paint Stuffers	11500	.68	7.81
Floor Window Display	268	23.38	61.75

1010.99-

BOSTON

Radiator Enamel Cards	100	2.00	2.00
Industrial Upkeep Folder	100	8.48	8.48
Old Single Paint Order Blanks	2480	.58	14.38
Color in Japan Cards	378	32.07	121.23
Street Car Signs	240	8.88	21.51
White Lead Stuffers	4200	.08	2.56

170.51

LAS ANGELES

New-Tone Master Cards	5	47.00	2.35
Old Fremoid Price List	300	2.00	9.17
RBL Handbills	2000	.10	4.00
Monarch enamel Steel Agency Sign	9	33.79	4.04
Mounted Window Background	20	33.00	13.00
Floor Window Display	5	30.40	1.80
			<u>36.67</u>

LEHOOLE

Mounted Window Background	5	53.00	3.20
Radiator Enamel Color Card	100	2.00	2.32
Home Beautiful Elevations	50	17.51	14.71
"A Paint Proposition Book"	50	15.00	6.70
Monarch #24 Master Card	45	74.31	51.00
Monarch #10 "	10	49.71	7.00
Old Fremoid Manual	40	6.00	2.75
"Sweeping Wheel to Successful Paint Merchandising" Book	100	12.00	12.40
"To Let you Know" Broadside	400	5.71	40.00
Center Panels Your Round Display	50	33.00	17.40
Hyureth Paint Color Cards	50	2.70	1.40
Industrial Upholstery Products Booklet	50	2.00	2.07
Color in Japan Cards	51	38.17	20.00
Old Koto-A-Kar cards	474	2.00	12.00
Monarch "Know What You are Selling" Folder	70	5.70	4.50
Old RBL Window Trim	14	20.00	3.07
Old Style Door Transoms	23	12.00	2.50
Wood-Var Street Car Signs	44	9.10	4.00
Monarch " " "	5	9.10	.27
Floor " " "	20	9.10	2.00
Wood-Var Window Frames	5	41.00	2.00
RBL Handbills	100	.11	.21
Spray Material Street Car Signs	20	2.10	2.50
Blackstone Stuffers	1000	.30	0.40
White Lead Stuffers	200	.30	1.10
Floor Window Display	20	21.00	5.00
			<u>215.45</u>

Cleveland

Comptroller's

11/5/32

Martin-Sencour, Chicago

Oct. 28, 1932

T. V. Alsop

Obsolete P. & S. Items

Will you please let us have a list of the obsolete
P. & S. items charged to Loss and Gain as of Aug. 31, 1932,
as requested in my letter of the 12th?

L. REESE,

Comptroller.

Dictated by

LJH.B

Cleveland

Comptroller's

Martin-Sencour, Chicago

Oct. 12, 1932

T. V. Alsop

Obsolete P. & S. Items

Will you please furnish us with a list of the
obsolete P. & S. items charged to Loss and Gain as of
Aug. 31, 1932?

L. H. HSE,

Comptroller.

Dictated by

LJH.B

Jellous

CONSOLIDATED BALANCE SHEET
MARTIN SCHOOR CO
 AS AT AUG 31, 1932

	AMERICAN		PACIFIC COAST	
CASH - ON HAND AND IN BANKS IN TRANSIT	56414.76		1971 172.25	
RECEIVABLE CUSTOMERS	345370.59		23957.63	
EMPLOYEES	513.19			
SHERWIN WILLIAMS CO				
MARTIN VARNISH CO				
ARMSTRONG & CO	625.50		254	
PENN PT & VARN CO				
MISCELLANEOUS	400300		375.00	
NOTES RECEIVABLE	19496.70			
LOAN TO SWCO	877760.19			91988.81
LOAN TO OFFICERS	90000			
LOAN TO EMPLOYEES	34134		10448	
INVENTORIES				
RAW MATERIAL	83413.80			
MANUFACTURED MASE	208506.19		32050.00	
UNMADE MASE	1090079		1738.53	
POSSIBLE MASE	76457.45		1448.10	
DRUMS & CRATES	85350		6400	
TRANSPORTATION	796467		174036	
PLANT DEPRECIATED	546457.91		5417.96	
WAREHOUSE IMPROVEMENTS				
DEFERRED CHARGES	1344.64		651.14	
ADVANCES TO REPRESENTATIVES			780.45	
OTHER ASSETS	9435		175	
LIABILITIES				
ACCOUNTS PAYABLE		10847.15		6164
OUTSIDE				
EMPLOYEES				
SHERWIN WILLIAMS CO				
PENN PT & VARN CO				
JOHN LUCAS & CO INC		1464.14		
MORTGAGE GUARANTEE				
SWCO SPECIAL PLANT ACCT		371.99		
RESERVES				
ACCUMULATIVE DISCOUNT		571.05		
TAXES		43133.44		
OTHER LIABILITIES				
DIVIDEND PAYABLE		33000000		
DECLARED COMMON CAPITAL		165000000		
SURPLUS EARNED TO AUG 31, 1931		15187564		
NET EARNINGS THIS YEAR		(17800431)		(1403949)
	255441.06	255441.06	78010.96	78010.96

CONSOLIDATED

ADJUSTMENTS

COMPANY TOTAL

5260444 ✓
5480 ✓

37932844 ✓
5480 ✓

62278 ✓

237800 ✓ 38222714 ✓

1929670 ✓
80577138 ✓
90000 ✓
74832 ✓

8341880 ✓
23605670 ✓
1266807 ✓
7820555 ✓
55350 ✓
9282020 ✓

44128590 ✓
55187582 ✓

200678 ✓
28045 ✓
9410 ✓

22444632 ✓

281944 ✓
281944 ✓

54985639 ✓
281944 ✓

26333 ✓
18481 ✓
61861 ✓
35146 ✓
58781 ✓
7134 ✓

St Paul
Buffalo
Cleveland
Detroit
Lincoln
Peoria
281944

1090879 ✓

465432 ✓

225447 ✓

465432 ✓

465432 ✓

126712 ✓
22237199 ✓

57125 ✓
2313344 ✓

33000000 ✓
16500000 ✓
21527562 ✓
21206180 ✓

22414632 ✓

459960 ✓
4118 ✓
1350 ✓

Alma
Lincoln
Peoria

THE MARTIN SENGUOR Co
EXCELT PACIFIC COAST
8-31-32

SHEET #1

	BEFORE CLOSING TRIAL BALANCE	ADJUSTMENTS
	DR	CR
CONS EXPENSES	704555.81	
P&S DEPT CONTROL	69331.49	
ACCTS REC	345370.59	
IC ACCTS REC	6455.44	
AMA ACCTS REC	513.14	
NOTES REC	19196.40	
ACCTS PAY		10847.15
COUNT BANKS	5998.86	
BANK ACCOUNT	49389.71	
CURRENCY	886.48	
FREIGHT ALLOW	64719.64	
MISC OVERRUNGS	30854.56	
MISC P&GOS	79061.15	
MISC ACQUIS	7868.76	
STAMP STOCK	137.41	
MISC PURCHASES	867589.80	
SALES		1669476.38
I. Co SALES		4818.46
FACTORY CONTROL	83633.41	
DISCOUNT EARNED		4375.96
ACCTS REC MISC	4003.00	
COST OF MCO SALES	4818.46	
DIVIDEND PAYABLE		33000.00
INVENTORIES	302360.98	
MADE		
STOCK	4559.41	
STAFF STOCK	4850.45	
TRANS	7964.67	
SWCO CRATES	189.40	
PLANT ACCT	344085.94	
APPRECIATION	444371.49	
RESERVES: TAXES		43133.44
ACQUIS		571.05
DEERARD PACKING SUPPLIES	1103.89	
SWCO TREAS	897760.19	
CAPITAL STOCK DALLAS		5000.00
PREPAID EXPENSE	4575	
SPECIAL LOANS	900.00	
LOAN LOANS	54134	
PAYROLL SUSPENSE	40.000	
INT ON A.P.		430.44
ON PLANT		17537.16
ON BANKS		764.18
RENT BY GALVESTON		451.50
FRT CLAIMS 50%		9.84
REBATE ON AUTO PURCHASES		478.63
PR CLAIMS		436.74
DISCOUNT ON TAX WARRANTS		4000
INSURANCE GALVESTON PROPERTY	7874	
PR CLAIMS	41675	
PENSIONS	461.96	
UNREPAID REASES	3409.00	
DEPRECIATION	9698.14	
TOTALS FORWARDED	4113847.47	4065755.09
		5000.00

OPERATIONS

after closing

70455581
V8350

6904799
34537059
62544
51314
1949640
599886
4938971
88648

1084715

R. S. Miller
Acme
Camp - After
bush
bush
bush

6771264
3085226
7906115
226876

13771

bush

8675896

166947638
481846

8341380

11941

437996

200320

Miss A. R. C.

181846

30336098

21593689
304580

21593689
304580
458911
285015
796467
18940
3440854
2237199

33000000

approximate
R. S. Miller
R. S. Miller

Current & future
Plant
Plant

213344
57105

Referred

110389
85776019

4575
90000
34134
20000

Referred
Agree to
down to camp
Referred

23044
1713716
76458
45150
984
27863
43674
20000

7874
21075
26196
320900
969814

207472464

19144464

22559684

36455164

SECRET #2

0007-SWP-000129361

OPERATIONS

RN

LN

207479464 191V 44464 VV55V968V 36455164

VV37199 ✓
1V641V2 ✓

3567V31

9V35
5489

✓
✓

V110 46695 191V 44464
191V 44464

1650 00000 ✓
V15 V75 6V ✓

1986V31

1980V31

V453 46637 V453 46337

(1) errors on Dec

info mtr	1500+
6600+	25
PSR mtr	28350
dep on fact PM	
6600	21941

(1) Error on PSR mtr Dec chgd to operations

(2) dep on 6600 R mtr chgd to operations

MIL Notes } errors detected + changes made
in below

THE MARTIN SINGAR CO
PACIFIC COAST
8-31-32

	Before balancing trial balance	adjustments
Continental Bank	17,445	
Accts Rec	33,957.63	
Inter Co Accts Rec	254	
Land in hands of Salomon	280.48	
Employees Advance	434.98	(1) 330.00
Misc Accts Rec	375.00	
Inventories	19.71	
(1) Stationery	384.48	
(1) Auto	2063.62	
(1) Packing Supplies	29.43	
(1) Transportation	1740.36	
Mfg Mates	30,565.73	
O.D.P.	1499.53	
P.O.	177.12	
Unpaid Dividends	1845.49	
Drawings	10.00	
Misc Purchases	93645.93	
Plant Mach & Fix	14,103.41	(2) 620.01
Office Exp	2355.71	(2) 117.76
Wheat Dump	802.60	(2) 89.18
Automobiles	1488.74	
Deferred Rent Leasehold	275.00	
Prepaid Service	229.87	
Prepaid Taxes	122.81	
Selling Expenses	63896.86	
Unexpired Lease Expense	3062.50	
Freight Allowed	2770.88	
Misc Overcharges	351.70	
Misc R/Bs	2691.29	
Sundry Leasehold	175	
Sales	160735.89	
Int Treasury Acct	91988.81	
Interest on bank balances	152.10	
Special Salomon's Credits	73.47	
Loss & Gain adjustments	427.00 (1) 330.00	
Accts Payable	61.64	
Depreciation		(2) 268.95
Net Income		
Net Earnings Year 1931-32	253,438.91	253,438.91
		598.95
		598.95

(1) Expenses inventories adjusted before
"Before balance" sheet

(1) Write off Coffee Loan
(2) Annual Dep

Equations

Final After closing
Balance

3056573 u 3005046 u
149953 u 81338 u
17712 u 18676 u
184529 u 173853 u
1000 u 6400 u
9364543 u

6389686 u
306450 u
277088 u
351700 u
669124 u

16073589 u

15210 u
7347 u
9700 u

26895 u
20795208 19391159
19391159
1203949

17225

3395763

254

28045

10498

37500

1971

38448

206362

2943

172036

3005046

81338

18676

173853

6400

117833.

223745.

71342.

128872.

27500

22987

12284

175

9198881 — OK on
by K. K. K.

6164

(1403949)

7801096

7801096

Walter L. Lumber Co
 Coast of Liberia
 8-31-34

Central Eastern Western Total

Inventory 9-1-31

MS Lbs Mfgd Mides	111 885 16	68 486 96.	24 193 40	
Other Mfgd Mides	57 710 64	20 719 44.	7 058 07	
Unmfgd Mides	73 968 85	25 781 17.	21 268 88	
C.P.R. Lead	9 401 16	1 944 50.	430 49	
Lumbered Oil	5 440			
Grease	6 080 00			
Total Inventory 8-31-31	178 473 44	93 079 05	31 808 44	303 360 98

Purchases

MS Lbs Mfgd Mides	366 847 41	237 349 05	81 254 11	
Other Mfgd Mides	111 583 08	24 480 40	16 446 93	
Unmfgd Mides	62 746 44	29 316 0	5 444 40	
C.P.R. Lead	18 334 43	2 611 64	964 48	
Lumbered Oil	26 206 0	573 81	4 410 31	
Grease	2 206 00	300		
Total Purchases	491 564 98	267 449 50	108 296 73	867 809 41

Total 9-1-31 Inv & Purch

Inventory 8-31-34

MS Lbs Mfgd Mides	104 244 54	41 454 11	19 094 04	
Other Mfgd Mides	27 546 50	58 781 8	4 488 99	
Unmfgd Mides	75 301 4	1 204 34	2 280 63	
C.P.R. Lead	66 509	595 45	205 64	
Lumbered Oil	89 14		954 46	
Grease	2 206 00			
Total Inventory 8-31-34	140 277 58	49 134 88	26 848 76	216 261 19

Cost of Sales

MS Lbs Mfgd Mides		26 137 60	84 351 47	
Other Mfgd Mides		39 341 64	19 196 01	
Unmfgd Mides		43 074 3	5 288 65	
C.P.R. Lead		3 310 89	1 189 63	
Lumbered Oil		573 81	3 250 85	
Grease		300		
Total Cost of Sales	549 758 94	311 843 67	113 276 41	954 949 00

xx Difference in foreign made here

MS LBS MADE AS WE HAVE FIGURED	366 847 41	237 349 05	81 254 11	685 448 37
AS FIGURED ON COMPUT BY FACTORY	356 296 83	243 264 63	81 197 90	680 759 36
DIFFERENCE	10 550 58	59 084 42	5 056 21	46 689 01

*

*COST OF OUTPUT
Factory Ledger
8-11-34*

	<i>Initial Balance</i>	
	<i>Dr</i>	<i>Cr</i>
Raw Materials	105,173.07	11,409.65
Wages Paid	148,799.04	1,045.00
Packing Materials	17,533.76	319.14
Electric Goods	13,083.96	4,333.71
Water Service	66,748.30	
Waste Service	65,613.74	
Power Fuel	5,186.56	
" Service	56,776.44	
" Expenses	118,404	
Power Dept charged cost		1,036.04
40 Wd. L.	5853.35	
" Service	6109.99	
Expense	3300	
40 Recharged Out		87,119.00
(Recharged) Wd. L.	1546.84	
" Service	1038.50	
" Expense	513.07	
Restroom & Salts		2796.13
Restroom & Supplies		265.14
Raw Mat. Loss & L.		81.19
Cont. " "	8302.71	1853.44
Raw Inventory -	219.41	83,413.80

Wd. L. to Mat.

547,694.98	136,316.46
<u>136,316.46</u>	

Cost of Cost per

711,378.54 ✓

Distributed as follows

	<i>By E & E</i>		<i>By L & L</i>
<i>Branches</i>			
Albany	23,464.73		23,464.73
Boston	155,947.20		155,947.20
Boston	87,315.43		87,315.43
Boston	81,197.90		81,197.90
Boston	96,814.60		96,814.60
Buffalo	4603.74		4603.74
Dallas	890.47		890.47
St Paul	19,143.36		19,143.36
Boston	<u>21,978.33</u>	680,757.36	21,978.33

<i>Offices</i>			
Alb.	288.77		288.77
St. Paul	18400		18400
Post Office	3177		3177
Pacific Coast (not divided)	1797.23		1797.23
St. Paul	5044.43		5044.43
Alb. & C	525.45		525.45
John L. L.	<u>285.46</u>	81,551.11	285.46

<i>Sales Dept Exp</i>			
R Goods	21,094.24	X	21,094.53
Sample	309.17		309.17
to & L	403.20		403.20
Cost of comp	419.39		419.39
Post Office	46.01		
Wd. L. to L	880		
Recharging chg	381		
Wd. L.	<u>1340.80</u>	24,466.05	24,466.11
		<u>711,378.54</u>	

ANALYSIS OF EXPENSE
AND COST OF SALES
MSCO 8-31-32

	Aug-31	additions Purchases	credit	Less Exp
Less Matl	44738 06	478518 97	1274 10	494740
Package addition + Packing Matl.	46377 04	113575 74	174 10	35396 09
Service Exp Refd DCL + Yarn Refd				94038 73
Power Exp Fuel	3690	51499 6		6861 56
Werk Exp T	316814 1	268528	371 70	614499
Restaurant	2756	144946	100 35	1551 57
Less Gain RM GEN			30 17	
	9934768	60144916	501 166	14691814

Justice

Jury
8-31-32

Cost of Police

51744137

51744137

48689641

18498475

18498475

13306076

9403873

9403873

1440

-

328444

328444

36923

1714

1714

80112

80112

18334

18334

74479232

74479232

71137852 ✓

*Consolidated Comparative Trading Statement of
Mackay-Sennett Co.
8-31-35*

	<i>Ledger at 8-31-35</i>	<i>Pacific Coast</i>
Gross Sales Inc. Ind. Dist. & Geo.	167409484	16073589
Correct Sales to off Geo.	<u>481846</u>	
Gross Sales to Trade	166927638	16073589
Deduct. Int. R.R. O.C. & Geo. Dis.	<u>18050809</u>	<u>1497917</u>
Net Sales to Trade	148876829	14973672
Cost of Sales to Trade		
Inv. 9-1-31	303,360.98	
Purchases	<u>867,589.80</u>	
Less Inv. 8-31-35	<u>1171170.12</u>	
	254999.66	<u>9489047</u>
Gross Profit	53384529	5886625
Selling Expenses	<u>70455581</u>	<u>6384686</u>
Net Operating Profit	17028948	11019339
Other Income		
Interest Received	99480	15210
Rent Received	45150	
Interest on Plant	1753716	
Bank Discount Taken	227996	
Refunds on Auto. Purchases	27862	
Discount on Sales Warrants	2000	
R.R. Claims	22981	
SUNDRIES	<u>2189186</u>	<u>7347</u>
	14822220	<u>1080504</u>
Other Expenses		
Depreciation	969814	26895
Unemployment	320900	306250
Gen. & Admin. Exp. Ind. Dist.	7874	
Sundries	<u>26196</u>	<u>333145</u>
	1324784	<u>1112295</u>
Gross Gain Adjustments	<u>1527138</u>	<u>9700</u>
Final Net Profit	17028948	11019339

(CONSOLIDATED)

183483073
481846

183001VY7

19348146

163653101

104981947

58671154

76845467

18174117

114690

45150

1753716

V37496

V7863

V000

V2981

7347

V211743

1346V17

996709

627150

7874

V6196

16579V9

176V115

352V21

114V15