

GRADE SPECIFICATIONS

Sheet 8

ACTUAL COST AND SELLING PRICES AS OF MARCH 31, 1942

Material Cost per Gallon or Pound
Direct Labor Cost per Gallon or Pound
Factory Overhead per Gallon or Pound
Bulk Cost per Gallon or Pound
Complete Package Cost per Gallon or Pound
 Package
 Labor
 Overhead
Factory Cost in Package per Gallon or Pound

LB.	YIELD IN GALLONS	UNIT COST	TOTAL COST
106	3.01	.0429 per Lb.	4.55
189	6.97	.0556 " "	10.51
645	88	.5941 per Gal.	52.28
22	3 3/8	.1220 " "	.34
962	101.55		67.68
	1.35		
	100.		
ound			.6768
er Pound			.0657
ound			.1204
			.3629
en or Pound			
		.1278	
		.0378	
		.0457	
illion or Pound			.2113
			1.0712

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of Buyers or Transferees: Carload
L.C.L. Truckload

(A)	To a company owned or controlled outlet	Delivered	2.11	2.01
(B)	To an independent wholesaler	"	1.03	1.72
(C)	By company owned or controlled outlet to retail customer	"	3.70	--
(D)	To an independent retailer (Dealer) (Under \$500.00 - 5%)	"	2.33	--
(E)	To other (Specify) (to Larger Retail Dealer Buyer) (Over \$500.00 - 10%)	"	2.11	2.01

(A very small percentage of our business is sold to Class D customers)

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