



E. I. DU PONT DE NEMOURS & COMPANY
INCORPORATED
WILMINGTON, DELAWARE 19898

CHEMICALS AND PIGMENTS DEPARTMENT

November 1, 1983

TO: ADDRESSEES

FROM: C. R. OWEN *CRO*

1983 COST REDUCTION PROGRAM
PRODUCTION DIVISION
FIRST NINE MONTHS RESULTS

Cost reduction efforts for the first nine months have yielded savings of \$88.2MM, 88% of the Production Division's 1983 goal of \$100MM.

Analysis of the attached detailed data submitted by the plants permits upgrading of the 1983 commitment to \$100MM with a new goal of \$110MM. This increase is largely due to acceleration of programs.

Also attached is a summary of major accomplishments and estimates for 1983.

CRO:pah
Attachments

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FIRST NINE MONTHS COST REDUCTION ACCOMPLISHMENTS - 1983
(\$M)

	9 Months 1983		Annual Rate		
	Realized YTD	% Factory Cost	Committed	Goal Total	Current Estimate
Antioch	2184	9.5	504	655	2,967
Augusta	108	5.6	95	95	159
Beaumont	11,035	10.7	7,080	7,170	12,794
Belle	6,841	11.3	2,189	2,921	9,865
Burnside	194	1.4	344	344	222
Chambers Works	21,222	9.4	20,372	23,298	27,497
Cleveland	1,200	6.9	1,391	1,737	1,472
Deer Park	6,254	7.0	10,280	14,919	9,090
Delisle	5,700	7.6	3,674	4,748	6,700
East Chicago	1,749	7.1	386	1,036	2,370
Edge Moor	3,285	5.4	6,492	7,552	5,973
Florida	523	4.5	487	712	741
Fort Hill	-	-	-	-	-
Fortville	127	7.2	26	59	168
Grasselli	1,217	6.1	994	1,197	1,449
Healing Springs	143	3.8	310	410	191
James River	42	0.1	44	168	43
Johnsonville	8,475	8.4	5,583	8,645	11,328
Laporte	2,752	4.6	1,644	4,135	3,938
Memphis	3,865	4.8	3,649	5,750	5,219
Newark	2,635	5.4	2,497	2,781	3,099
Newport	2,481	9.3	2,221	3,459	3,449
Niagara Falls	2,429	2.8	2,933	3,938	3,516
Pineville	-	-	-	-	-
Repauno	3,531	8.5	2,687	3,129	4,089
Toledo	208	4.3	44	405	329
Wurtland	12	0.1	10	13	23
TOTAL	88,212	7.0	75,936	99,276	116,691
ROUNDED TO \$MM	88		76	99	117

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PRODUCTION DIVISION
COST REDUCTION 1983
MAJOR ACCOMPLISHMENTS
\$M - 1983 ESTIMATE

INGREDIENTS

• UTILIZE CONOCO COKE - DE LISLE	750
• REDUCED COKE CONSUMPTION - JOHNSONVILLE	1,200
• SLIP RECYCLE - YIELD IMPROVEMENT - JOHNSONVILLE	1,700
• PURCHASE CO FOR H ₂ /CO - BELLE	1,200
• ALTERNATE FEEDSTOCK PROGRAM - DEER PARK	<u>3,400</u>
	8,250

LABOR/SALARIES

• MANPOWER REDUCTIONS - ZERO BASE	
- CHAMBERS WORKS	10,800
- REPAUNO	3,000
- NEWPORT	2,100
- JOHNSONVILLE	1,500
- EDGE MOOR	1,400
- EAST CHICAGO	1,300
- NIAGARA FALLS	1,000
- NEWARK	900
- GRASSELLI	<u>800</u>
	22,800

ENERGY

• MODERNIZED METHANOL PROCESS - BEAUMONT	9,000
• RETURN TO COAL - CHAMBERS WORKS	5,700
• RPS ENERGY SAVINGS - EDGE MOOR	<u>2,000</u>
	16,700

10/20/83

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