

FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Master Painters Woodwork & Trim Enamel
CATEGORY: Interior Trim Enamel
COLOR: White
QUALITY: Painters

	Lbs.	Yield in Gallons	Unit Cost	Total Cost
Pigment: 34%				
Titanox A	190	Weight per gallon finished product.	.15	28.50
		Laboratory record		
Vehicle: 66%	287	10. lbs.	.185	53.10
Synthetic Varnish	86		.015	1.29
Mineral Spirits	4		.19	.76
Concentrated Drier				55.15
			Storage & handling cost through loss - 3%	1.68
Calculated Yield	567	56.7		85.62
Manufacturing Loss - 2 1/2%		1.4		
Actual Yield		55.3		

Cost Analysis:

Material cost per gallon	1.55
Direct labor cost per gallon	.15
Factory overhead per gallon	.05
Bulk cost per gallon	1.75
Complete cost per package per gallon, including filling charge	.19
Factory cost in package per gallon	1.94

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	4.50
(d) To an independent retailer (Dealer)	None
(e) To other (Industrial)	3.83
(Contractor)	3.00