

# PYROXYLIN DIVISION

CHEMICAL PRODUCTS DEPT.

## REPRESENTATIVES' CONFIDENTIAL PRICE LIST

EFFECTIVE OCTOBER 1, 1924

Subject to change without notice

It is considered advisable at this time to issue supplementary information which was not included in the Pyroxylin Information Booklet issued in January of this year.

This information will cover certain items which have been worked out during the last six or eight months, and also an up-to-date classified list of the standard pyroxyline which now constitutes our line, with the most recent price quotations.

In reading the following, kindly refer to page 12 of the booklet. That portion of the booklet from "General Classification," on, is to be considered void with the following information superseding it.

This list constitutes the regular line of enamels, lacquers and thinners which we now have ready for the trade.

We have omitted many sizes which were given in the original list, and have added a large number which have been developed since the first list was published and which we recommend for the various purposes mentioned. In the first column we are showing the new or permanent 'rex' number and in the second column the development or CP number. In ordering, always use the permanent number. The CP number is shown here merely as a matter of information for those who now have business under these numbers. The prices shown are the Net selling prices per gallon.



**THE SHERWIN-WILLIAMS CO.**

ADMINISTRATION OFFICES AND FACTORY, CLEVELAND, OHIO

SALES OFFICES AND WAREHOUSES IN PRINCIPAL CITIES

OPEX DEVELOPMENT DEPARTMENT

BULLETIN #6

June 23, 1925.

SUBJECT: OPEX ODORLESS FINISHES

Due to the residual odor which is present for a short time after the application of all ordinary Pyroxylin products, this type of finish has never been entirely satisfactory for the interior of food receptacles and other surfaces of this nature where an odorless enamel is required.

We are pleased to state that our OpeX Odorless Finishes as listed below are superior to any similar competitive product, excellent in all respects and particularly in that it is odorless, has better hiding and flowing qualities.

These products while in the package have an odor similar to other Pyroxylin finishes but after the material has been applied for a short time all trace of this disappears. It is best, however, to leave the article open and well-ventilated for at least 24 hours after being finished.

The prices are as follows:- (E)

|                   | <u>Rx</u> | <u>Price in 5s</u> |
|-------------------|-----------|--------------------|
| White Enamel      | CPE 363   | \$ 4.25            |
| Finishing Lacquer | CPL 150   | 3.25               |
| Thinner           | CPL 149   | 2.25               |

Products of this nature are especially adaptable for use on the interior of kitchen cabinets, medicine cabinets, refrigerators, bread boxes, candy pails, architectural interior trim and any other wood or metal surface where an odorless finish is required.

The enamel dries with a semi-gloss effect, although a high gloss may be obtained by applying a finishing coat of the Clear Finishing Lacquer, CPL 150.

The Finishing Lacquer, CPL 150 will also be found suitable for use on the inside of milk containers as it will have no effect on the milk nor will the lactic acid (sour milk) tend to break down the lacquer film.

These products have good adhesive qualities if applied directly to the surface but this may be greatly improved by the use of a suitable oil primer or a first coat application of the finishing lacquer CPL 150.

It is highly important that these products be reduced with Thinner CPL 149 only and to make absolutely certain that all of the air brush equipment and accessory equipment is perfectly clean else there is liable to be contamination.

Price List-List