

FISCAL 1960 BASE Y-LINE PRODUCTION
OF
TRADE SALES AND MAINTENANCE PRODUCTS

FOR: Mr. T. H. Turney



FROM C. P. Fitzgerald DATE March 31, 1961 FOR
CITY Cleveland 14, Ohio
ANSWERING LETTER OF
SUBJECT FISCAL 1960
TRADE AND MAINTENANCE SALES
BASE Y-LINE PRODUCTION REPORT

In order to more accurately present meaningful information, the Fiscal 1960 Y-Line Production Report has undergone two significant changes. We must understand what changes have been made and how they will effect this report and future reports, prior to an examination of the gallonage figures.

1. The production of Maintenance Sales Y-Line items has been reported on an actual basis and the gallonage included in the Exterior or Interior Summaries and the Grand Total Y-Line Production. Although the production of Maintenance Sales Y-Line items had previously been shown in detail, this information was "memo" only and the gallonage was not added into the totals reported. This new approach will give a more comprehensive and accurate picture of total Y-Line production.

In order for fiscal 1960 production figures, which include Maintenance items, to maintain a relationship to prior years' figures, gallonage shown for the years 1956 through 1959 inclusive has been adjusted in this report to include the production of Y-Line Maintenance Sales items. This adjustment has been made in both the detail and summary schedules in all sections of this report.

To better understand the extent to which this change will effect our report, we have presented below the approximate gallonage which the inclusion of all Maintenance Sales Y-Line items adds to the total Y-line production reported throughout this report.

<u>1956</u>	<u>1957</u>	<u>1958</u>	<u>1959</u>	<u>1960</u>
75,000	213,000	512,000	639,000	764,000

2. In compliance with a Management request that all of the production of a given Y-Line item, regardless of how marketed, be shown in this report, a Y-Line "Base Code" system has been installed. Under this system:
 - A. All Y-Line code numbers have been classified as either "Base Codes" or "Marketing Codes." A "Base Code" is a Y-Line parent item, i.e., one which can be sold either under its own Y-Line code number or under another "Marketing Code" number. "Marketing Code" or "Label To" refers to a label code which can be assigned to a "Base Code" item for sales purposes. For example, Y-3470 is a "Base Code" while Y-3118 and Y-5118 which are relabels thereof are "Marketing Codes."

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- B. All Mound City, Syndicate, General Paint and Glidden line number codes which actually are "Marketing Codes" of a Y-Line "Base Code" were listed. For example:

Base Code	Label To	
Y-500 Endurance Barn Paint Red	Y-500	
Barn Paint Light Red	8 - Mound City	) "Marketing Codes"
Tinners Red	10 - Mound City	
Grants Barn Paint Red	W-4621 - Syndicate	
Tinners Red	Y-620 - Y-Line	
Blue Chevron H.P. Red	GP-1465 - General Paint	
Endurance Barn Paint Red	6-R-800 - Glidden Line Number	)

- C. The reported production of all Y-Line, Mound City, Syndicate, General Paint and Glidden line number "Marketing Codes" has been presented in this report under the applicable Y-Line "Base Code."

To the extent possible, all figures for the years 1956 through 1959 inclusive were adjusted to the new Y-Line "Base Code" system. It must be recognized that this new basis of reporting has completely changed many of the figures previously shown for both individual items and for entire lines and, therefore, comparison to prior year Y-Line Reports will be meaningless.

We have stated in "C" above that production of Y-Line "Base Codes" includes the reported production of all "Marketing Codes." As the actual production of Mound City, Syndicate, General Paint and Glidden line number items for years prior to fiscal 1960 is not readily available, adjusted figures for the years 1956 through 1959 are to some extent understated. As it would not be correct to compare fiscal 1960 production gallonage on the new "Base Code" basis to former years which, although adjusted, are recognized to be understated to some extent, the following procedure has been followed.

Sections II, III and IV of this report contain gallonage comparisons of fiscal 1960 production to the former year(s). In order to make these comparisons as meaningful as possible, fiscal 1960 production in Sections II and III has been shown on both the "old basis" and the "new basis." The "old basis" (adjusted to include Maintenance Y-Line items as previously mentioned) does not include production gallonage reported for Mound City, Syndicate, General Paint and Glidden line number "Marketing Codes" and, therefore, can be compared to prior years production as it is on the same basis. The fiscal 1960 "new basis" includes the reported production of all "Marketing Codes" of each Y-Line "Base Code" and presents a more inclusive, accurate picture of the year's production of "Base" Y-Line items. In Section IV, where the current year's production of each line and item is compared to four prior years, a procedure similar to the above was used. Fiscal 1960 production was shown on the same basis as prior years for the sake of comparison and an extra column was added to show the additional 1960 gallonage per the new basis.

In summary, the significant points to remember when using the Fiscal 1960 Y-Line Production Report are:

1. Maintenance sales Y-Line production has been included in all sections and totals of this report for each year.

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2. The "Base Code" method of preparing this report was introduced in fiscal 1960 and this "new basis" resulted in the reporting of an additional 442,626 gallons -- 3.8% increase -- of specific base lines and/or base items. (See Sections II, III and IV).
3. In order to compare fiscal 1960 to prior years, gallonage figures have been presented on both the "old" and the "new" basis in Sections II, III and IV.
4. All gallonage comparisons in the cover letter will, of necessity, be made between figures compiled on the "old" basis with Maintenance Y-Line items included.
5. Commencing with fiscal 1961, we plan to swing over as completely as possible to the "new" basis of reporting without further adjustments back to the "old" basis.

Production Comments

The fiscal 1960 production of base Y-Line products amounted to 11,549,206 gallons which reflects a decline of 721,337 gallons -- a 5.9% decrease -- from fiscal 1959 production.

A review of base Y-Line production for the past four years indicates a cumulative average yearly rate of growth of 2.1%. Although a five-year comparison is shown below, 1956 has not been used in our computation as the production figure shown is an annualized ten-month figure which very possibly is too high as production was restricted during July and August of 1956. Throughout this letter of comment, 1956 figures will be shown but not included in analyzing trends.

Fiscal	Gallons	Gallon Increase (Decrease) Over Preceding Year	Per Cent Increase (Decrease) Over Preceding Year
1956*	11,634,251		
1957**	10,846,732	Base	
1958	11,658,012	811,280	7.5%
1959	12,270,543	612,531	5.3%
1960	11,549,206	(721,337)	(5.9)%
Net Increase 1960 over 1957		702,474	6.5%
Cumulative Average Yearly Growth			2.1%

* Actual 10 Months' Gallonage Projected to 12-Month Basis.

** Not Adjusted to Exclude Gallonage Produced in 1957 and Destroyed in the Cleveland Plant Fire.

It was noted that when base Y-Line maintenance gallonage (which formerly was shown only as a memo figure) was included in the grand total of Y-Line production for the past four years, a higher cumulative growth rate resulted than when gallonage was restricted to the Y-Line trade sales production excluding maintenance gallonage. It

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appears that maintenance Y-Line production is increasing each year at a faster pace than that experienced by trade sales Y-Line items.

A comparison of fiscal 1960 production to 1959 figures highlights the following significant gallonage changes:

	Gallonage Increase (Decrease) 1960 Over 1959	Per Cent Increase (Decrease)
Latex House Paint	242,285	124 %
Speedenamel	114,912	110 %
Painter Latex	38,354	23 %
Glid Tile	24,577	149 %
Spray-Day-Lite	19,492	32 %
Rustmaster Tank & Structural - New Line	19,328	-
Endurance Velvet	14,986	10 %
Florenamel	14,733	5 %
Spred Satin	(481,736)	(11)%
Spred Lustre	(138,543)	(12)%
Professional Ultra Flat	(119,126)	(25)%
Spred Tred	(116,254)	(53)%
House Paint other than Y-Line	(105,784)	(45)%
Craftsman and Weathercote H.P.	(60,344)	(21)%
Speedwall Alkyd Flat	(55,089)	(16)%
Spred Glide-On	(54,823)	(11)%
Endurance H.P.	(34,376)	(3)%
Japalac Enamel	(26,819)	(4)%
Ripolin Yachting Finishes	(14,164)	(71)%

In line with prior years' reports and in order to analyze fiscal 1960 production, all base Y-Line products have been classified as either exterior or interior finishes. For the purposes of this report, the predominant use of a product which could be classified either exterior or interior has been used to determine its classification.

Within the category of exterior or interior finish, we have further classified all products as either oil paints, emulsion paints, synthetic rubber base paint, varnish and varnish stains, stains or miscellaneous products. This latter classification in Section III will enable us to more closely follow the increase and/or decrease experienced by various paint products.

	Gallonage - Twelve Months				
	1956*	1957	1958	1959	1960
Exterior Finishes	2,534,978*	2,768,404	3,344,634	3,317,295	3,442,327
Interior Finishes	9,099,273*	8,078,328	8,313,378	8,953,248	8,106,879
Total	11,634,251*	10,846,732	11,658,012	12,270,543	11,549,206

* Actual 10 months' gallonage projected to 12-month basis.

Exterior Finishes

The upward trend in the production of exterior finishes resumed in 1960 with an increase of 125,032 gallons over 1959 production. The cumulative average yearly growth 1957 through 1960 inclusive has been 7.5% for exterior finishes. (Net increase 1960 over 1957 - 24.3%.) This is substantially above the growth experienced in the production of interior finishes.

The above noted increase in the production of exterior finishes can be broken down as follows:

	Gallon Increase (Decrease) Over Preceding Year	Per Cent Increase (Decrease) Of Exterior Finishes Total
Oil Paints		
House	(201,008)	(161)%
Other	100,583	80 %
Emulsions	187,462	150 %
Varnish and Varnish Stain	28,178	23 %
Miscellaneous Products	<u>9,817</u>	<u>8 %</u>
	<u>125,032</u>	<u>100 %</u>

The over-all decline in the production of oil house paint, as noted above, is mainly attributed to decreases in the production of "House Paints - other than Y-Line" - 106,000 gallons, Craftsman/Weathercote - 60,000 gallons and Endurance House Paint - 34,000 gallons. The production of the Endurance Velvet line increased by 15,000 gallons - a 10% increase over 1959. This increase raised the production of this line to a new high of 173,000 gallons.

Exterior emulsion finishes experienced an increase of 242,000 gallons in the production of Latex House Paint, partially offset by a 55,000 gallon decline shown for Spred Glide-On. After introduction in fiscal 1959, the production of Latex House Paint was substantially increased in fiscal 1960 to fill the so-called "pipe line" in anticipation of heavy demand. After introduction in 1954 and filling of the "pipe line" in 1955, the production of Spred Glide-On has shown wide fluctuation, frequent down. In 1956 production was down over the prior year 160,000 gallons, in 1957 - down 29,000 gallons, 1958 - up 110,000 gallons, 1959 - down 51,000 gallons and 1960 - down 55,000 gallons.

At this point it appears advisable to combine the production of exterior oil house paint finishes with exterior emulsion paint gallonage for a more comprehensive picture of the over-all exterior house paint situation.

	1956*	1957	1958	1959	1960
Oil House Paint Finishes	1,790,224	2,031,273	2,400,040	2,167,703	1,966,695
Latex House Paint	-0-	-0-	-0-	195,860	438,145
Sub-Total	1,790,224	2,031,273	2,400,040	2,363,563	2,404,840
Spred Glide-On	472,283	443,040	553,391	502,263	447,440
Total	<u>2,262,507</u>	<u>2,474,313</u>	<u>2,953,431</u>	<u>2,865,826</u>	<u>2,852,280</u>

* Actual 10 Months' Gallonage Projected to Twelve-Month Basis.

Other exterior oil paint production has registered a substantial gain of 100,000 gallons. Primary volume changes were recorded by Speedenamel - up 115,000 gallons and a decrease in the production of Ripolin Yacht Finishes by 14,000 gallons.

The production history of Speedenamel has shown improvement each year: 1957 - 6,000 gallons, 1958 - 27,000 gallons, 1959 - 104,000 gallons and 1960 - 219,000 gallons. The steady and spectacular growth of this line does not appear to have been made at the expense of other established Y-Line finishes.

In 1960 varnish and varnish stain production increased with Glidtone Spar Varnish - up 10,000 gallons, Glidtone Redwood Clear - up 6,000 gallons and Redwood Stain - up 12,000 gallons. Production of the former two items has shown slight upward trends over the past four years while the Redwood Stain (Y-30) is a new item which replaces Y-25.

Miscellaneous other exterior finishes increased slightly in 1960 with no significant volume changes for any particular item(s).

Of particular significance is the continued growth of exterior finishes with 1960 production registering an all-time high which approaches three and a half million gallons. The increase in Latex House Paint production, the substantial increases occasioned by Speedenamel over the past two years and the downward trend of Spred Glide-On production appear to be the additional items of major interest.

Interior Finishes

During fiscal 1960 the production of interior finishes decreased 846,369 gallons or a 9.5% decline over the prior year. When the production of interior finishes for the period 1957 through 1960 inclusive is analyzed we find that 1960 is only 28,551 gallons ahead of 1957 and significantly behind the production experienced in 1958 and 1959. The cumulative average yearly growth for this period is only .1%. (Net increase 1960 over 1957 - .4%.)

The decrease noted above is applicable to the following classifications:

	Gallon Increase (Decrease) Over Preceding Year	Per Cent Increase (Decrease) Of Interior Finishes Total
Oil Paint	(100,868)	(12)%
Emulsions	(684,360)	(81)%
Syn. Rubber Base	(8,268)	(1)%
Varnish and Varnish Stains	(4,653)	-
Stains	(17,358)	(2)%
Miscellaneous Products	(30,862)	(4)%
	<u>(846,369)</u>	<u>(100)%</u>

An over-all decline of 100,868 gallons in the production of interior oil paint finishes resulted from decreases in the production of Spred Lustre - 139,000 gallons, Speedwall Alkyd Flat - 55,000 gallons and Japalac - 27,000 gallons which were partially offset by increases in production experienced by Glid Tile - 25,000 gallons, Spray-Day-Lite - 19,000 gallons, Nupon Enamels - 17,000 gallons, Florenamel - 14,000 gallons, No. 19 Primer Sealer - 5,000 gallons and Gliddencoat - 10,000 gallons, and No. 1006 SDL - 6,000 gallons.

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With regard to Spred Lustre, the total gallonage for the past four years has averaged approximately 1,000,000 gallons. Both 1957 and 1959 exceeded this average slightly while 1958 and 1960 were slightly below average.

The production of Speedwall Alkyd Flat has declined from a high in 1955 of 540,000 gallons to 292,000 gallons in 1960. During this six year period, the gallonage for this line has decreased every year except 1959 when a 20,000 gallon gain was recorded. This line was discontinued effective January 1, 1961.

For the second successive year, the production of Japalac Enamel decreased approximately 25,000 gallons from the preceding year. Although it is too early to declare this a definite downward trend, it deserves close scrutiny.

It is interesting to note that of the 96,000 gallon production increase attributed to specific interior oil paints, as noted above, maintenance items contributed 72,000 gallons while trade sales items contributed only 24,000 gallons.

The 684,000 gallon decrease in the production of interior emulsion finishes represents a 12.4% decline from fiscal 1959 production. This decline was primarily the result of a decrease in the production of Spred Satin by 482,000 gallons, Professional Ultra Flat down - 119,000 gallons and Spred Tred down - 116,000 gallons. Painter Latex production increased 38,000 gallons.

The substantial decline experienced in the production of Spred Satin for 1960 has been exceeded only by the decrease shown for this same line 1957 compared to 1956. In this latter instance the following two years, 1958 and 1959, showed sizable increases in Spred Satin production.

The decrease in Spred Tred, although substantial, is partially a result of increased gallonage needed to fill the "pipe lines" with the introduction of this new line in 1959.

After experiencing increased production each year 1953 through 1958, the production of Professional Ultra Flat Latex declined the past two years by 89,000 and 119,000 gallons respectively.

The production of Painter Latex Paint (formerly known as Project Latex Paint) has grown from 59,000 gallons in 1958 to 167,000 gallons in 1959 to 205,000 gallons in 1960.

Synthetic Rubber Base Paint suffered an 8,000 gallon decrease in Plinamel production in 1960. This continues the downward trend started in 1957.

Interior varnish and varnish stain production in 1960 amounted to roughly 283,000 gallons which approximates the gallonage experienced for the prior two years. Although the production of some items increased slightly, Rockspar continued in a downward trend for the fourth successive year by dropping 14,000 gallons. During this period, Rockspar production has declined from 202,000 gallons in 1957 to 126,000 gallons in 1960.

The production of Glid-Tone Stains declined 17,000 gallons in fiscal 1960. In 1958 this line experienced a similar sharp drop but bounced back nicely in 1959.

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Miscellaneous interior products during the past four years have ranged from a low in 1957 of 139,000 gallons to a high in 1959 of 194,000 gallons. 1958 and 1960 production of 164,000 and 163,000 gallons respectively have averaged in nicely. During this period, Glid-Strip production has increased slightly each year and accounts for approximately one-third of the total production of miscellaneous interior products.

In summary, the very substantial decline in the production of emulsion finishes (Spred Satin, Professional Ultra Flat and Spred Tred), the 12% decline in Spred Lustre production, and the respectable gains of maintenance finishes like Painter Latex, Glid Tile and Spray-Day-Lite appear to be the major items of interior finish interest for fiscal 1960.

General Comments

Gliddencost (Y-555) production has shown continued increase over the past four years to the 1960 high of 130,000 gallons.

Endurance Non-Chalking White (Y-1892) appears to be the only item in the Endurance line which has shown increased production in each of the past four years.

In the Spred Satin line only Bone White (Y-3413) and Decorator White (Y-3418) have shown continual production increases over the past four years.

Red Barn Paint (Y-500) production, although down 10,000 gallons from the high of 1959, maintained a production level of 41,000 gallons.

L & S Portland Cement Paint, White, has experienced no reported production to date under Glidden code Y-1035. Further, the production of this item under the GP-3801 code number has decreased from 39,000 gallons in 1959 to 27,000 gallons in 1960.

Although the aforementioned changes to this report resulted from a need by Management for more complete and accurate information, the basic format of this report by sections has not changed.

You will note in Section V that frequently no production is shown for some code numbers. Although we could have dropped out and not shown such items, thereby shortening this section, it was decided to leave them in this year. Our purpose was twofold.

1. To ascertain if all our divisions report production on the same basis. They do not.
2. To ascertain the extent to which additional gallonage would be added to the Y-Line production through the use of this base code system. As was previously reported, this new basis added 442,626 gallons - a 3.8% production increase.

Certain discontinued Y-Line items continue to be produced by certain of our plants. Ninety-eight discontinued items were produced during the twelve-month period and in the majority of cases the gallonage involved by product was minor. Production has been shown by plant in order that Regional Management can review the figures on discontinued items and take corrective action to eliminate such production, where possible.

This letter of comment is not intended to provide a complete, thorough and comprehensive review of the detail appearing in the "Fiscal 1960 Y-Line Production" report.

Each person receiving a copy of the report should thoroughly review and study the information contained therein. The data presented in the report can be the foundation for:

1. Action to strengthen present products and lines which will form the foundation for future and continued growth.
2. Action to discontinue items whose volume does not warrant continuation as an active trade sales item.
3. Action to consolidate certain production in one or more plants.
4. Increasing batch size.
5. Action to discontinue production of items discontinued from the trade sales line.

Positive action remains a must if our sales and production efforts are to be devoted to Y-Line trade sales and maintenance products which will provide volume, low cost, and maximum profit, all essential to our future growth.

CPF:edb

C. P. FITZGERALD

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SECTION I

RECAP OF THE NUMBER OF BASE Y-LINE ITEMS PRODUCED-ACTIVE AND DISCONTINUED
BY YEAR, FOR THE PAST FIVE YEARS, BASED ON COMPANY-WIDE TOTALS

Gallon Production of Each Item	No. of Items Produced				Fiscal 1960	
	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Old Basis	New Basis
<u>Active Items</u>						
Over 100,000	30	26	31	29	28	28
99,999 - 75,000	4	5	6	8	8	10
74,999 - 50,000	11	18	10	18	14	15
49,999 - 25,000	40	41	49	38	41	41
24,999 - 15,000	60	40	36	60	49	55
14,999 - 10,000	31	38	47	45	47	44
9,999 - 5,000	34	58	65	67	73	75
4,999 - 2,500	31	26	30	48	48	51
2,499 - 1,000	21	28	44	47	52	50
999 - 500	15	15	38	26	34	37
499 - 300	14	9	13	18	18	17
299 - 100	7	7	9	15	15	17
99 - 1	<u>1</u>	<u>4</u>	<u>6</u>	<u>5</u>	<u>10</u>	<u>12</u>
Total Active Items	<u>299</u>	<u>315</u>	<u>384</u>	<u>424</u>	<u>437</u>	<u>452</u>
<u>Discontinued Items</u>						
Over 100,000				2		
99,999 - 75,000						
74,999 - 50,000						
49,999 - 25,000						
24,999 - 15,000						
14,999 - 10,000						
9,999 - 5,000	2	1	2	1	1	1
4,999 - 2,500	3	10	7	4	5	5
2,499 - 1,000	13	13	6	11	10	10
999 - 500	11	9	14	12	13	13
499 - 300	5	14	11	5	16	16
299 - 100	13	11	10	13	25	25
99 - 1	<u>26</u>	<u>16</u>	<u>25</u>	<u>28</u>	<u>28</u>	<u>28</u>
Total Discontinued Items	<u>73</u>	<u>74</u>	<u>75</u>	<u>76</u>	<u>98</u>	<u>98</u>
GRAND TOTAL	<u>372</u>	<u>389</u>	<u>459</u>	<u>500</u>	<u>535</u>	<u>550</u>

(a) Actual 10 months' gallonage projected to twelve month basis.

SECTION II

FIVE YEAR PRODUCTION HISTORY OF
TRADE AND MAINTENANCE SALES LINES AND MAJOR PRODUCTS

Y-Line		Fiscal	Fiscal	Fiscal	Fiscal	Fiscal 1960	
Number	Description	1956(a)	1957	1958	1959	Old Basis	New Basis
1	Glid-Tone GL VR	21,745	14,297	30,724	23,667	28,330	60,023
47	Glid-Tone STN SHN	35,918	63,019	44,051	73,347	77,649	79,024
48	Glid-Tone Spar VR	33,304	37,655	38,155	30,263	39,954	59,120
50	Rockspar	241,240	202,168	155,342	140,644	126,036	136,259
55	Gldn Surface Bond	13,192	13,801	20,507	20,513	20,630	20,822
66	Spred Surfacene	15,655	19,236	11,041	11,998	15,424	15,807
70	PT & VR Remover	24,522	18,287	16,755	15,540	15,442	15,442
74	Glid Strip	51,138	52,040	53,867	55,967	59,210	63,212
242**	Glid-Tone Stain	62,902	81,503	71,489	86,924	69,566	77,097
470**	Rustmaster	46,243	45,613	50,079	37,455	45,976	73,166
500	Barn Paint Red	49,534	47,780	53,050	55,806	40,629	43,927
534	CL Silicon Driwal	18,602	17,637	26,935	16,561	19,537	21,160
555	Gliddencoat	118,311	105,516	105,938	120,214	130,216	130,681
592	Ext Metallite RM	52,354	61,849	62,758	61,646	71,474	89,630
596	Stock Farm White	14,518	13,046	11,537	11,225	9,720	9,750
605	Asphalt Alm RF PT	14,428	17,004	16,450	20,061	17,013	18,109
700	Paste Wood Filler	23,548	16,897	19,856	19,604	8,128	8,128
810**	Plinamel	79,244	73,881	68,808	44,149	35,515	35,515
853**	Florenamel	321,443	342,580	305,835	280,513	295,246	298,860
1035	Portland CMT PT	-0-	-0-	-0-	-0-	-0-	26,765
1130**	Spray-Day-Lite	78,823	92,640	56,448	60,519	80,011	80,011
1200**	Glid-Tone VR STN	47,970	44,555	48,130	44,399	42,929	43,192
1217**	Japalac Enamel	648,383	668,441	672,525	653,034	626,215	650,513
1511	Glid-N Liq Clnr	22,365	15,863	16,436	15,128	15,777	15,777
1701**	Colors in Oil	16,104	16,565	9,256	8,958	9,793	9,793
1800**	Endurance H.P.	1,362,663	1,325,943	1,445,836	1,325,496	1,291,120	1,339,487
2218**	Craftsman and						
	Weathercote H.P.	166,873	264,502	440,998	286,158	225,814	226,299
2750**	Endurance Velvet	-0-	115,373	166,300	157,672	172,658	172,658
2900**	Ripolin	67,745	58,404	67,482	62,119	68,733	68,733
3000**	Spred Flat	65,976	45,223	26,045	21,786	20,244	20,244
3020**	Brilliant Colors	9,124	10,037	11,046	11,410	7,181	7,181
3090**	Spred Stipple Tex	3,191	88,263	41,068	40,795	42,789	42,789
3401**	Spred Satin	5,212,243	4,034,078	4,350,074	4,553,798	4,072,062	4,092,965
3434**	SS Deep Colors	101,862	26,789	20,731	19,692	16,940	16,940
3501**	Spred Glide-On	472,283	443,040	553,391	502,263	447,440	448,894
3600**	Latex House Paint	-0-	-0-	-0-	195,860	438,145	449,467
3800**	Spred Tred	-0-	-0-	-0-	218,798	102,544	111,338
4000**	Japalac Spray EN	-0-	14,647	8,195	11,861	10,815	14,071
4101**	Ripolin Yacht	-0-	-0-	-0-	19,859	5,695	6,293
4516	Interior Basecoat	53,287	43,553	37,908	30,073	31,592	41,984
4550**	Speed Enamel	8,755	5,601	27,330	104,279	219,191	220,382
4600**	Spred Lustre	856,674	1,024,471	932,324	1,114,268	975,725	986,983
4700**	Speed Wall Alk FL	497,813	360,245	327,404	347,189	292,100	293,459
5051	No. 51 H.P. Primer	424	26,047	40,608	59,821	63,161	63,161

(a) Actual 10 months' gallonage projected to twelve month basis.

** Denotes a line rather than a single product.

GLD32467

N 2515.04

SECTION II

FIVE YEAR PRODUCTION HISTORY OF
TRADE AND MAINTENANCE SALES LINES AND MAJOR PRODUCTS (Cont'd.)

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	
						Old Basis	New Basis
5067	No. 1006 SDL WH	-0-	-0-	31,470	30,026	36,775	39,381
5077**	EZC Machinery EN	1,434	3,881	11,291	17,845	18,752	19,817
5101**	Prof Ultra Flat	341,574	478,581	566,940	477,994	358,868	390,079
5220**	Rustmaster T&S	-0-	-0-	-0-	-0-	19,328	48,557
5370**	Painters Latex Pt	-0-	-0-	59,350	167,123	205,477	205,715
5520**	Swimming Pool Pt	-0-	-0-	10,753	4,890	10,088	10,088
5531**	Traffic Marking	-0-	-0-	67,541	71,263	60,579	60,579
5566**	Nupon Enamels	-0-	-0-	-0-	5,465	22,526	23,034
5572**	Glid Tile	-0-	-0-	-0-	16,454	41,031	60,512
House Paint Other Than Y-Line		175,040	198,945	207,597	233,312	127,528	127,528
Y-Line Gallonage for Products not included in above listing		185,804	197,236	240,358	254,839	243,885	301,431
GRAND TOTAL		<u>11,634,251</u>	<u>10,846,732</u>	<u>11,658,012</u>	<u>12,270,543</u>	<u>11,549,206</u>	<u>11,991,832</u>

(a) Actual 10 months' gallonage projected to twelve month basis.

** Denotes line rather than a single product.

SECTION II

PRODUCTION GALLONAGE AND PERCENTAGE INCREASE (DECREASE)
FISCAL 1960 OVER FISCAL 1959

Y-Line Number	Description	1960 Production		Fiscal 1959 Production	Gallons and % Increase (Decrease)	
		Old Basis	New Basis		Old Basis	New Basis
1	Glid-Tone Gloss Varnish	28,330	60,023	23,667	4,663 20%	36,356 154%
47	Glid-Tone Satin Sheen	77,649	79,024	73,347	4,302 6	5,677 8
48	Glid-Tone Spar Varnish	39,954	59,120	30,263	9,691 32	28,857 95
50	Rockspar	126,036	136,259	140,644	(14,608) (10)	(4,385) (3)
55	Glidden Surface Bond	20,630	20,822	20,513	117 1	309 2
66	Spread Surfacing	15,424	15,807	11,998	3,426 29	3,809 32
70	Paint & Varnish Remover	15,442	15,442	15,540	(98) (1)	(98) (1)
74	Glid Strip	59,210	63,212	55,967	3,243 6	7,245 13
242**	Glid-Tone Stain	69,566	77,097	86,924	(17,358) (20)	(9,827) (11)
470**	Rustmaster	45,976	73,166	37,455	8,521 23	35,711 95
500	Barn Paint Red	40,629	43,927	55,806	(15,177) (27)	(11,879) (21)
534	Clear Silicone Drival	19,537	21,160	16,561	2,976 2	4,599 3
555	Gliddencoat	130,216	130,681	120,214	10,002 8	10,467 9
592	Exterior Metallite RM	71,474	89,630	61,646	9,828 16	27,984 45
596	Stock Farm White	9,720	9,750	11,225	(1,505) (13)	(1,475) (13)
605	Asphalt Aluminum Roof Pt	17,013	18,109	20,061	(3,048) (15)	(1,952) (10)
700	Nat. Paste Wood Filler	8,128	8,128	19,604	(11,476) (59)	(11,476) (59)
810**	Flinamel	35,515	35,515	44,149	(8,634) (20)	(8,634) (20)
853**	Florenamel	295,246	298,860	280,513	14,733 5	18,347 7
1035	Portland Cement Paint	-0-	26,765	-0-	-0- -	26,765 100
1130**	Spray-Day-Lite	80,011	80,011	60,519	19,492 32	19,492 32

** Denotes a line rather than a single product.

GLD32469

SECTION II

PRODUCTION GALLONAGE AND PERCENTAGE INCREASE (DECREASE)
FISCAL 1960 OVER FISCAL 1959 (Cont'd.)

Y-Line Number Description	1960 Production		Fiscal 1959 Production	Gallons and % Increase (Decrease)	
	Old Basis	New Basis		Old Basis	New Basis
1200** Glid-Tone Varnish Stain	42,929	43,192	44,399	(1,470) (3)	(1,207) (3)
1217** Japalac Enamel	626,215	650,513	653,034	(26,819) (4)	(2,521) -
1511 Glid-N Liquid Cleaner	15,777	15,777	15,128	649 4	649 4
1701** Colors in Oil	9,793	9,793	8,958	835 9	835 9
1800** Endurance House Paint	1,291,120	1,339,487	1,325,496	(34,376) (3)	13,991 1
2218** Craftsman and .. Weathercote H.P.	225,814	226,299	286,158	(60,344) (21)	(59,859) (21)
2750** Endurance Velvet	172,658	172,658	157,672	14,986 10	14,986 10
2900** Ripolin	68,733	68,733	62,119	6,614 11	6,614 11
3000 Spred Flat White	20,244	20,244	21,786	(1,542) (7)	(1,542) (7)
3020** Brilliant Colors	7,181	7,181	11,410	(4,229) (37)	(4,229) (37)
3090** Spred Stipple Texture	42,789	42,789	40,795	1,994 5	1,994 5
3401** Spred Satin	4,072,062	4,092,965	4,553,798	(481,736) (11)	(460,833) (10)
3434** Spred Satin - Deep Colors	16,940	16,940	19,692	(2,752) (14)	(2,752) (14)
3501** Spred Glide-On	447,440	448,894	502,263	(54,823) (11)	(53,369) (11)
3600** Latex House Paint	438,145	449,467	195,860	242,285 124	253,607 129
3800** Spred Tred	102,544	111,338	218,798	(116,254) (53)	(107,460) (49)
4000** Japalac Spraying Enamel	10,815	14,071	11,861	(1,046) (9)	2,210 19
4100** Ripolin Yachting Finishes	5,695	6,293	19,859	(14,164) (71)	(13,566) (68)
4516 Interior Basecoat	31,592	41,984	30,073	1,519 5	11,911 40
4550** Speedenamel	219,191	220,382	104,279	114,912 110	116,103 111
4600** Spred Lustre	975,725	986,983	1,114,268	(138,543) (12)	(127,285) (11)

** Denotes a line rather than a single product.

SECTION II

PRODUCTION GALLONAGE AND PERCENTAGE INCREASE (DECREASE)
FISCAL 1960 OVER FISCAL 1959 (Cont'd.)

Y-Line Number Description	1960 Production		Fiscal 1959 Production	Gallons and % Increase (Decrease)	
	Old Basis	New Basis		Old Basis	New Basis
4700** Speed Wall Alkyd Flat	292,100	293,459	347,189	(55,089) (16)	(53,730) (15)
5051 No. 51 H.P. Primer	63,161	63,161	59,821	3,340 6	3,340 6
5067 No. 1006 SDL White	36,775	39,381	30,026	6,749 22	9,355 31
5077** EZC Machinery Enamel	18,752	19,817	17,845	907 5	1,972 11
5101** Professional Ultra Flat	358,868	390,079	477,994	(119,126) (25)	(87,915) (18)
5220** Rustmaster TK & Structural	19,328	48,557	-0-	19,328 100	48,557 100
5370** Painter Latex Paint	205,477	205,715	167,123	38,354 23	38,592 23
5520** Swimming Pool Finishes	10,088	10,088	4,890	5,198 106	5,198 106
5531** Traffic Marking Paint	60,579	60,579	71,263	(10,684) (15)	(10,684) (15)
5566** Nupon Enamels	22,526	23,034	5,465	17,061 312	17,569 321
5572** Glid-Tile	41,031	60,512	16,454	24,577 149	44,058 268
House Paint Other Than Y-Line	127,528	127,528	233,312	(105,784) (45)	(105,784) (45)
	11,305,321	11,690,401	12,015,704	(710,383) (6)	(325,303) (3)
Y-Line Gallonage for Products not included above	243,885	301,431	254,839	(10,954) (4)	46,592 18
GRAND TOTAL	11,549,206	11,991,832	12,270,543	(721,337) (6)%	(278,711) (2)

** Denotes a line rather than a single product.

SECTION IIISUMMARY - INTERIOR AND EXTERIOR FINISHES
BY CLASSIFICATION

Classification	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960 Old Basis	New Basis
<u>INTERIOR FINISHES</u>						
Oil Paints	2,672,661	2,752,228	2,641,050	2,824,001	2,723,133	2,858,598
Emulsion Paints	5,768,454	4,700,397	5,081,645	5,516,769	4,832,409	4,893,560
Synthetic Rubber Base	79,244	73,881	69,601	44,429	36,161	36,161
Varnish & Varnish Stain	354,372	331,664	285,617	287,431	282,778	326,332
Stains	62,902	81,503	71,489	86,924	69,566	77,097
Miscellaneous Products	161,640	138,655	163,976	193,694	162,832	186,611
	<u>9,099,273</u>	<u>8,078,328</u>	<u>8,313,378</u>	<u>8,953,248</u>	<u>8,106,879</u>	<u>8,378,359</u>
<u>EXTERIOR FINISHES</u>						
Oil Paints						
House Paint	1,790,224	2,031,273	2,400,040	2,167,703	1,966,695	2,052,236
Other	152,547	181,029	262,729	336,396	436,979	486,610
Total Oil Paints	<u>1,942,771</u>	<u>2,212,302</u>	<u>2,662,769</u>	<u>2,504,099</u>	<u>2,403,674</u>	<u>2,538,846</u>
Emulsion Paints	472,283	443,040	553,391	698,123	885,585	898,361
Varnish & Varnish Stain	73,083	63,152	71,578	64,975	93,153	112,511
Miscellaneous Products	46,841	49,910	56,896	50,098	59,915	63,755
	<u>2,534,978</u>	<u>2,768,404</u>	<u>3,344,634</u>	<u>3,317,295</u>	<u>3,442,327</u>	<u>3,613,473</u>
<u>SUMMARY - TOTAL -</u> <u>INTERIOR AND EXTERIOR FINISHES</u>						
Oil Paints						
House Paint	1,790,224	2,031,273	2,400,040	2,167,703	1,966,695	2,052,236
Other	2,825,208	2,933,257	2,903,779	3,160,397	3,160,112	3,345,208
Total Oil Paint	<u>4,615,432</u>	<u>4,964,530</u>	<u>5,303,819</u>	<u>5,328,100</u>	<u>5,126,807</u>	<u>5,397,444</u>
Emulsion Paints	6,240,737	5,143,437	5,635,036	6,214,892	5,717,994	5,791,921
Synthetic Rubber Base	79,244	73,881	69,601	44,429	36,161	36,161
Varnish & Varnish Stain	427,455	394,816	357,195	352,406	375,931	438,843
Stains	62,902	81,503	71,489	86,924	69,566	77,097
Miscellaneous Products	208,481	188,565	220,872	243,792	222,747	250,366
	<u>11,634,251</u>	<u>10,846,732</u>	<u>11,658,012</u>	<u>12,270,543</u>	<u>11,549,206</u>	<u>11,991,832</u>

(a) Actual 10 months' gallonage projected to twelve month basis.

INTERIOR FINISHES
TRADE AND MAINTENANCE LINES AND PRODUCTS

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960 Old Basis	New Basis
<u>OIL PAINT</u>							
555	Gliddencoat	118,311	105,516	105,938	120,214	130,216	130,681
594	Chalkboard Grn	3,553	3,755	3,214	3,414	3,602	4,056
853**	Florenamel	321,443	342,580	305,835	280,513	295,246	298,860
1130**	Spray-Day-Lite	78,823	92,640	56,448	60,519	80,011	80,011
1217**	Japalac Enamel	648,383	668,441	672,525	653,034	626,215	650,513
1781**	Dramatone Tinting	2,607	1,858	-0-	-0-	732	732
2900**	Ripolin	67,745	58,404	67,482	62,119	68,733	68,733
3020**	Brilliant Colors	9,124	10,037	11,046	11,410	7,181	7,181
4000**	Japalac Spray En	-0-	14,647	8,195	11,861	10,815	14,071
4500	Speedwall Gl WH	13,400	14,057	7,678	6,888	6,017	9,252
516	Int Base Coat	53,287	43,553	37,908	30,073	31,592	41,984
4600**	Spred Lustre	856,674	1,024,471	932,324	1,114,268	975,725	986,983
4700**	Speedwall Alk FL	497,813	360,245	327,404	347,189	292,100	293,459
4821	Duotex White	-0-	-0-	1,902	2,256	3,759	6,044
5019	No. 19 Primer Slr	-0-	-0-	3,171	9,390	15,027	17,771
5031	Alkyd Stipple PT	-0-	-0-	1,265	1,063	1,143	1,143
5041	No. 6419 A R Prmr	-0-	-0-	307	546	950	5,749
5056	No. 56 MP Alk FL	64	8,143	26,802	6,225	8,604	8,604
5067	No. 1006 SDL WH	-0-	-0-	31,470	30,026	36,775	39,381
5069	No. 1003 Sangine	-0-	-0-	9,195	17,119	15,635	17,402
5071	No. 117 Fume Res	-0-	-0-	816	1,160	1,573	1,573
5072	No. 1007 BDL WH	-0-	-0-	3,675	6,571	5,267	9,991
5076	Glid Cool White	-0-	-0-	-0-	-0-	4,508	4,508
5077**	EZC Machinery EN	1,434	3,881	11,291	17,845	18,752	19,817
5084	Glid Cool Reducer	-0-	-0-	-0-	-0-	70	70
5220**	Rustmaster T&S	-0-	-0-	-0-	-0-	19,328	48,557
5545**	Glid Tex	-0-	-0-	15,159	8,379	-0-	7,926
5566**	Nupon Enamels	-0-	-0-	-0-	5,465	22,526	23,034
5572**	Glid Tile	-0-	-0-	-0-	16,454	41,031	60,512
	Total Oil Paint	<u>2,672,661</u>	<u>2,752,228</u>	<u>2,641,050</u>	<u>2,824,001</u>	<u>2,723,133</u>	<u>2,858,598</u>
<u>EMULSION PAINT</u>							
3000**	Spred Flat	65,976	45,223	26,045	21,786	20,244	20,244
3090**	Spred Stipple Tex	3,191	88,263	41,068	40,795	42,789	42,789
3401**	Spred Satin	5,212,243	4,034,078	4,350,074	4,533,798	4,072,062	4,092,965
3434**	SS Deep Colors	101,862	26,789	20,731	19,692	16,940	16,940
3474	Spred Texture Bse	28,117	9,895	5,158	1,230	2,459	2,459
3475	Spred Patch	15,491	17,568	12,279	15,553	11,026	11,031
3800**	Spred Tred	-0-	-0-	-0-	218,798	102,544	111,338
5101**	Prof Ultra Flat	341,574	478,581	566,940	477,994	358,868	390,079
5370**	Painter Latex	-0-	-0-	59,350	167,123	205,477	205,715
	Total Emulsion Pt	<u>5,768,454</u>	<u>4,700,397</u>	<u>5,081,645</u>	<u>5,516,769</u>	<u>4,832,409</u>	<u>4,893,560</u>
<u>SYNTHETIC RUBBER BASE</u>							
810**	Plinamel	79,244	73,881	68,808	44,149	35,515	35,515
5073	A&A Res Primer	-0-	-0-	793	280	646	646
	Total Syn Base	<u>79,244</u>	<u>73,881</u>	<u>69,601</u>	<u>44,429</u>	<u>36,161</u>	<u>36,161</u>

(a) Actual 10 months' gallonage projected to twelve month basis.

** Denotes a line rather than a single product.

GLD32473

INTERIOR FINISHES
TRADE AND MAINTENANCE LINES AND PRODUCTS (cont'd.)

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960 Old Basis	New Basis
<u>VARNISH & VARNISH STAINS</u>							
1	Glid-Tone GL VAR	21,745	14,297	30,724	23,667	28,330	60,023
9	Gym Floor Finish	7,499	7,625	7,370	5,374	7,834	7,834
47	Glid-Tone Stn Shn	35,918	63,019	44,051	73,347	77,649	79,024
50	Rockspar	241,240	202,168	155,342	140,644	126,036	136,259
1200**	Glid-Tone Var Stn	47,970	44,555	48,130	44,399	42,929	43,192
	Total Varnish & Varnish Stains	354,372	331,664	285,617	287,431	282,778	326,332
<u>STAINS</u>							
242**	Glid-Tone Stains	62,902	81,503	71,489	86,924	69,566	77,097
<u>MISCELLANEOUS PRODUCTS</u>							
57	Deodor Pt Thnr	4,897	2,281	13,634	21,147	16,934	16,934
58	Silicone Slk Spry	-0-	-0-	7,557	22,954	2,965	2,965
64	Japan Drier	335	36	83	7,746	897	15,685
66	Spred Surfacene	15,655	19,236	11,041	11,998	15,424	15,807
67	Black Asphaltum	8,738	9,711	12,991	7,965	5,242	9,848
70	PT & VAR Remover	24,522	18,287	16,755	15,540	15,442	15,442
74	Glid-Strip	51,138	52,040	53,867	55,967	59,210	63,212
700	Paste Wood Filler	23,548	16,897	19,856	19,604	8,128	8,128
1511	Glid-N Liq Clnr	22,365	15,863	16,436	15,128	15,777	15,777
1515	Sup Renovite Wax	-0-	-0-	-0-	-0-	3,492	3,492
2822	Crystalacq Redcr	1,349	134	516	529	565	565
2840	Cl-Tn Crystalacq	9,093	4,170	9,808	15,116	13,537	13,537
5501	Celcyn CT CL	-0-	-0-	1,432	-0-	2,610	2,610
5563**	Glid Crete	-0-	-0-	-0-	-0-	2,609	2,609
	Total Miscellaneous	161,640	138,665	163,976	193,694	162,832	186,611
<u>GRAND TOTAL</u>							
INTERIOR FINISHES		9,099,273	8,078,328	8,313,378	8,953,248	8,106,879	8,378,359

(a) Actual 10 months' gallonage projected to twelve month basis.

** Denotes a line rather than a single product.

EXTERIOR FINISHES
TRADE AND MAINTENANCE LINES AND PRODUCTS

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	
						Old Basis	New Basis
<u>OIL PAINT - HOUSE</u>							
500	Red Barn Paint	49,534	47,780	53,050	55,806	40,629	43,927
501	Gray Barn Paint	870	1,848	1,104	571	550	550
504	Zinc Dust Paint	1,466	926	1,082	1,206	689	689
596	Stock Farm White	14,518	13,046	11,537	11,225	9,720	9,750
1035	L&S Portld Cnt Pt	-0-	-0-	-0-	-0-	-0-	26,765
1701**	Colors in Oil	16,104	16,565	9,256	8,958	9,793	9,793
1800**	Endurance	1,362,663	1,325,943	1,445,836	1,325,496	1,291,120	1,339,487
2218**	Wthrcote/Craftsmn	166,873	264,502	440,998	286,158	225,814	226,299
2750**	Endurance Velvet	-0-	115,373	166,300	157,672	172,658	172,658
5042..	No. 6421 PR CT WH	-0-	-0-	446	-0-	667	7,263
5051	No. 51 H.P. Primer	424	26,047	40,608	59,821	63,161	63,161
5055	No. 55 Alkyd WH	2,732	20,298	17,069	19,576	17,838	17,838
5317	Masonry Bl Filler	-0-	-0-	5,157	7,902	6,528	6,528
- **	House Paint Other						
..	Than Y-Line	175,040	198,945	207,597	233,312	127,528	127,528
Total Oil Paint - House		1,790,224	2,031,273	2,400,040	2,167,703	1,966,695	2,052,236
<u>OIL PAINT - OTHER</u>							
471**	Rustmaster	46,243	45,613	50,079	37,455	45,976	73,166
506..	Liquid Red Lead	8,767	11,382	9,580	12,224	7,856	7,856
522	Smokestack Black	2,244	2,600	1,235	1,378	2,269	2,269
525	Galv Mtl Pmr WH	8,796	10,200	13,944	11,568	6,709	6,709
541	Romark 2 White	8,183	7,500	6,611	2,096	1,803	3,295
560	Red Chromate Pmr	983	3,276	922	444	16	16
561	Gray Chromate Pmr	1,568	299	687	1,019	-0-	-0-
562	No. 1525 CHRO Pmr	2,340	14,946	2,042	1,929	558	558
563	No. 1777 Gry Sny En	1,118	2,774	1,105	1,158	561	561
586	Romark 2 Yellow	11,196	14,989	8,142	5,188	2,369	3,373
592	Ext Metallite RM	52,354	61,849	62,758	61,646	71,474	89,630
4030	Rustmaster Pmr	-0-	-0-	-0-	-0-	1,835	1,835
4101**	Ripolin Yacht Fin	-0-	-0-	-0-	19,859	5,695	6,293
4550**	Speed Enamel	8,755	5,601	27,330	104,279	219,191	220,382
5520**	Swimming Pool Fin	-0-	-0-	10,753	4,890	10,088	10,088
5531**	Traffic Marking	-0-	-0-	67,541	71,263	60,579	60,579
Total Oil Paint - Other		152,547	181,029	262,729	336,396	436,979	486,610
Total Oil Paint		1,942,771	2,212,302	2,662,769	2,504,099	2,403,674	2,538,846
<u>EMULSION PAINT</u>							
3500**	Spred Glide-On	472,283	443,040	553,391	502,263	447,440	448,894
3600**	Latex House Paint	-0-	-0-	-0-	195,860	438,145	449,467
Total Emulsion Paint		472,283	443,040	553,391	698,123	885,585	898,361

(a) Actual 10 months' gallonage projected to twelve month basis.

** Denotes a line rather than a single product.

EXTERIOR FINISHES
TRADE AND MAINTENANCE LINES AND PRODUCTS (Cont'd.)

Y-Line		Fiscal	Fiscal	Fiscal	Fiscal	Fiscal 1960	
Number	Description	1956(a)	1957	1958	1959	Old Basis	New Basis
<u>VARNISH AND VARNISH STAINS</u>							
25	Redwood Clear Fin	11,999	11,696	12,916	13,452	4,661	4,661
30	Redwood Clear Fin	-0-	-0-	-0-	-0-	14,703	14,703
31	Redwood Stain	-0-	-0-	-0-	747	13,205	13,205
35	Gliddenspar	14,588	-0-	-0-	-0-	-0-	-0-
48	Glid-Tone Spar VR	33,304	37,655	38,155	30,263	39,954	59,120
55	Surface Bond	<u>13,192</u>	<u>13,801</u>	<u>20,507</u>	<u>20,513</u>	<u>20,630</u>	<u>20,822</u>
Total	Varnish & Varnish ST	<u>73,083</u>	<u>63,152</u>	<u>71,578</u>	<u>64,975</u>	<u>93,153</u>	<u>112,511</u>
<u>MISCELLANEOUS PRODUCTS</u>							
534	Cl Silicone Driwal	18,602	17,637	26,935	16,561	19,537	21,160
575	Driwal Clear	6,361	6,720	5,787	3,568	5,692	5,692
605	Asphalt Alum Pt	14,428	17,004	16,450	20,061	17,013	18,109
1502	Neva-Rot Green	3,911	4,323	4,818	6,205	12,667	13,788
1504	Neva-Rot Clear	3,539	4,226	2,906	3,120	3,875	3,875
5049	Grn Glass Coating	-0-	-0-	-0-	583	1,131	1,131
Total	Miscellaneous Prod	<u>46,841</u>	<u>49,910</u>	<u>56,896</u>	<u>50,098</u>	<u>59,915</u>	<u>63,755</u>
<u>GRAND TOTAL</u>							
EXTERIOR FINISHES		<u>2,534,978</u>	<u>2,768,404</u>	<u>3,344,634</u>	<u>3,317,295</u>	<u>3,442,327</u>	<u>3,613,473</u>

(a) Actual 10 months' gallonage projected to twelve months basis.

SECTION IV

FIVE-YEAR GALLONAGE COMPARISON

BY

INDIVIDUAL ITEM AND LINE

GLD32477

MISCELLANEOUS

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
1	Glid-Tone Gloss Varnish	21,745	14,297	30,724	23,667	28,330	31,693
9	Gym Floor Finish	7,499	7,625	7,370	5,374	7,834	-
30	Redwood Clear Finish	-0-	-0-	-0-	-0-	14,703	-
31	Redwood Stain	-0-	-0-	-0-	747	13,205	-
47	Glid-Tone Satin Sheen	35,918	63,019(a)	84,382	73,347	77,649	1,375
48	Glid-Tone Spar Varnish	33,304	37,655	38,155	30,263	39,954	19,166
50	Rockspar	241,240	202,168	155,342	140,644	126,036	10,223
55	Glidden Surface Bond	13,192	13,801	20,507	20,513	20,630	192
57	Deodorized Paint Thinner	4,897	2,281	13,634	21,147	16,934	-
58	Silicone Slick Spray	-0-	-0-	7,557	22,954	2,965	-
64	Japan Drier	335	36(a)	83	7,746	897	14,788
66	Spreed Surfacing	15,655	19,236	11,041	11,998	15,424	383
67	Black Asphaltum	8,738	9,711	12,991	7,965	5,242	4,606
70	Paint & Varnish Remover	24,522	18,287	16,755	15,540	15,442	-
74	Glid-Strip	51,138	52,040	53,867	55,967	59,210	4,002
500	Barn Paint Red	49,534	47,780	53,050	55,806	40,629	3,298
504	Zinc Dust Paint	1,466	926	1,082	1,206	689	-
506	Liquid Red Lead	8,767	11,382	9,580	12,224	7,856	-
522	Smokestack Black	2,244	2,600	1,235	1,378	2,269	-
534	Clear Silicone Drivall	18,602	17,637	26,935	16,561	19,537	1,623
555	Gliddencast	118,311	105,516	105,938	120,214	130,216	465
575	Drivall Clear	6,361	6,720	5,787	3,568	5,692	-
592	Ext. Metallite RM	52,354	61,849	62,758	61,646	71,474	18,156
594	Vismatic Chalkboard Green	3,553	3,755	3,214	3,414	3,602	454
596	Stock Farm White	14,518	13,046	11,537	11,225	9,720	30
605	Asphalt Aluminum Roof Pt.	14,428	17,004	16,450	20,061	17,013	1,096
700	Paste Wood Filler	23,548	16,897	19,856	19,604	8,128	-
1035	L & S Portland Cement Pt.	-0-	-0-	-0-	-0-	-0-	26,765
1502	Neva-Rot Green	3,911	4,323	4,818	6,205	12,667	1,121
1504	Neva-Rot Clear	3,539	4,226	2,906	3,120	3,875	-
1511	Glid-N Liquid Cleaner	22,365	15,863	16,436	15,128	15,777	-
1515	Super Renovite Wax	-0-	-0-	-0-	-0-	3,492	-
1781	Drametone Blue	1,372	1,404	-0-	-0-	372	-

(a) Actual 10 months' Gallonage projected to twelve month basis.

GLD32478

MISCELLANEOUS (cont'd.)

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
1788	Dramatone Yellow Oxide	1,235	454	-0-	-0-	360	-
2822	Gild-Tone Crystalacq Reducer	1,349	134	516	529	565	-
2840	Gild-Tone Crystalacq	9,093	4,170	9,808	15,116	13,537	-
3475	Spreed Patch	15,491	17,568	12,279	15,553	11,026	5
4030	Rustmaster Primer	-0-	-0-	-0-	-0-	1,835	-
4500	Speed Wall Gloss White	13,400	14,057	7,678	6,888	6,017	3,235
4516	Interior Base Coat	53,287	43,553	37,908	30,073	31,592	10,392
4821	Duo-Tex White	-0-	-0-	1,902	2,256	3,759	2,285
5019	No. 19 PVA Primer Sealer	-0-	-0-	3,171	9,390	15,027	2,744
5041	No. 6419 Alkyd Resistant Primer	-0-	-0-	307	546	950	4,799
5042	No. 6421 Prime Coat White	-0-	-0-	446	-0-	667	6,596
5051	No. 51 H.P. Primer	424	26,047	40,608	59,821	63,161	-
5055	No. 55 One Coat Alkyd White	2,732	20,298	17,069	19,576	17,838	-
5067	No. 1006 SGL White Fl.	-0-	-0-	31,470	30,026	36,775	2,606
5069	No. 1003 Saniglene HG. White	-0-	-0-	9,195	17,119	15,635	1,767
5071	No. 117 Fume Resistant White	-0-	-0-	816	1,160	1,573	-
5072	No. 1007 HDL White Fl.	-0-	-0-	3,675	6,571	5,267	4,724
5076	Gild-Cool White	-0-	-0-	-0-	-0-	4,508	-
5084	Gild-Cool Reducer	-0-	-0-	-0-	-0-	70	-
5317	Masonry Block Filler White	-0-	-0-	5,157	7,902	6,528	-
5501	Celcyn CT CL	-0-	-0-	1,432	-0-	2,610	-
		900,067	897,365	937,096	1,011,758	1,036,763	178,589

ITEMS DISCONTINUED DURING FISCAL 1960:

25	Redwood Clear Finish	11,999	11,696	12,916	13,452	4,661	-
501	Barn Paint Gray	870	1,848	1,104	571	550	-
525	Galv. Mtl. Primer	8,796	10,200	13,944	11,568	6,709	-
541	Romark 2 White	8,183	7,500	6,611	2,096	1,803	1,492
560	Red Chromate Primer	983	3,276	922	444	16	-
561	Gray Chromate Primer	1,568	299	687	1,019	-0-	-
562	No. 1525 Chromate Primer	2,340	14,946	2,042	1,929	558	-

(a) Actual 10 months' gallonage projected to twelve month basis.

GLD32479

MISCELLANEOUS (cont'd.)

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
563	No. 1777 Gray Syn En	1,118	2,774	1,105	1,158	561	-
586	Romark 2 Yellow	11,196	14,989	8,142	5,188	2,369	1,004
3474	Spred Texture Base	28,117	9,895	5,158	1,230	2,459	-
5031	Alkyd Stipple Pt	-0-	-0-	1,265	1,063	1,143	-
5049	Green Glass Coating	-0-	-0-	-0-	583	1,131	-
5056	No. 56 MP Alkyd Flat	64	8,143	26,802	6,225	8,604	-
5073	Acid & Alkali Res Metal Primer	-0-	-0-	793	280	646	-
Gallons active during period shown		975,301	982,931	1,018,587	1,058,564	1,067,973	181,085
& subsequently discontinued		14,588	-0-	-0-	-0-	-0-	-
TOTAL		989,889	982,931	1,018,587	1,058,564	1,067,973	181,085

(a) Actual 10 months' gallons projected to twelve month basis.

TRUCK, TRACTOR & MACHINERY ENAMEL

Production of the five active items in this line is reported under the Base Code numbers shown on Page 5-8.

GL032481

GILD TONE STAIN

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
242	Honey Maple	5,650	5,655	7,309	9,061	5,983	397
243	French Provincial	4,853	4,641	5,099	6,544	6,541	365
244	Modern Red Mahogany	6,076	6,343	6,196	9,227	5,547	912
245	Walnut	5,624	5,891	8,657	10,007	7,575	1,419
246	Wheat	5,849	5,858	6,220	8,193	5,858	739
247	Blonde	7,876	8,150	10,360	9,171	7,528	1,156
248	Brown Mahogany	5,525	4,568	5,647	7,832	5,634	574
249	Platinum	3,878	2,396	4,885	5,745	4,358	344
250	Suntan	4,598	5,380	3,892	4,754	5,270	320
251	Reducer	5,621	1,102	1,689	2,104	2,498	-
252	Maple	7,352	4,507	6,362	6,188	5,270	482
253	Clear Stain Base	-0-	6,906(a)	834	2,461	1,174	61
254	Cherry	-0-	6,774(a)	2,762	2,861	3,451	547
255	Ebony	-0-	6,826(a)	535	2,013	1,624	153
256	Brunswick Green	-0-	6,506(a)	1,042	763	1,255	62
TOTAL		62,902	81,503	71,489	86,924	69,566	7,531

(a) Actual 10 months' gallonage projected to twelve month basis.

GL032482

RUSTMASTER

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
471	Rustmaster Galv Primer	-0-	-0-	-0-	-0-	14,564	2,985
585	Rustmaster Primer	-0-	-0-	-0-	2,461	14,610	18,254

Production of the ten other active items in the
Rustmaster Line is reported under the Base Code
numbers shown on Page 5-11.

2,461 29,174

21,239

ITEMS DISCONTINUED DURING FISCAL 1960:

512	Neva-Rust Black	19,157	15,649	18,126	13,047	12,214	5,951
581	Neva-Rust Gray	15,774	15,435	13,836	9,475	2,811	-
582	Neva-Rust Red	4,828	5,772	6,785	6,061	604	-
583	Neva-Rust Greenbrier	6,484	8,757	11,332	6,411	1,173	-
TOTAL		<u>46,243</u>	<u>45,613</u>	<u>50,079</u>	<u>37,455</u>	<u>45,976</u>	<u>27,190</u>

(a) Actual 10 months' gallonage projected to twelve month basis.

PLTINAMEL

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
810	White	9,233	8,569	9,156	4,523	5,328	-
815	Concrete Gray	13,412	11,378	9,989	5,978	5,407	-
820	Navajo Red	17,347	13,989	12,240	9,543	6,514	-
821	Turf Green	12,096	11,035	8,549	6,257	4,291	-
823	Flint Gray	17,754	20,302	21,651	15,071	12,700	-
		69,842	65,273	61,585	41,372	34,240	-
<u>ITEMS DISCONTINUED DURING FISCAL 1960:</u>							
811	Black	2,552	2,019	1,847	914	1,275	-
		72,394	67,292	63,432	42,286	35,515	-
	Gallons active during period shown & subsequently discontinued	6,850	6,589	5,376	1,863	-0-	-
	TOTAL	79,244	73,881	68,808	44,149	35,515	-

(a) Actual 10 months' gallons projected to twelve month basis.

GLD32484

FLORENCE

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallage Per New Basis
853	Light Oak	23,953	21,949	20,743	16,458	19,845	54
854	Tile Red	37,096	37,031	34,604	26,125	28,366	123
856	Dark Oak	21,938	19,786	19,215	20,115	18,098	992
861	Deck Gray	97,787	93,962	75,789	65,790	71,526	224
865	Mahogany	14,540	15,394	10,030	9,355	10,906	86
871	Tile Green	30,630	33,491	29,690	25,613	25,918	98
874	Harbor Gray	82,210	114,131	111,634	113,061	117,514	2,037
		308,154	335,744	301,705	276,517	292,173	3,614

ITEMS DISCONTINUED DURING FISCAL 1960:

857

Blue

8,038 6,836 4,130 3,996 3,073

-

Gallage active during period shown
& subsequently discontinued

316,192 342,580 305,835 280,513 295,246

3,614

5,251 -0- -0- -0- -0-

-

TOTAL

321,443 342,580 305,835 280,513 295,246

3,614

(a) Actual 10 months' gallage projected to twelve month basis.

GLD32485

SPRAY-DAY-LITTLE

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
1130	Industrial White	8,640	6,881	4,011	2,608	4,804	-
1180	White	67,418	79,184	51,630	57,735	74,918	-
		76,058	86,065	55,641	60,343	79,722	-
<u>ITEMS DISCONTINUED DURING FISCAL 1960:</u>							
1149	Aqua	2,765	6,575	807	176	289	-
	TOTAL	78,823	92,640	56,448	60,519	80,011	-

(a) Actual 10 months' gallonage projected to twelve month basis.

GLID-TONE VARNISH STAIN

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
1200	Light Oak	14,088	13,142	13,011	13,764	10,496	50
1201	Dark Oak	10,504	10,780	11,130	8,974	8,521	41
1202	Walnut	10,363	8,387	10,212	10,035	10,569	95
1203	Mahogany	13,015	12,246	13,777	11,626	13,343	77
	TOTAL	47,970	44,555	48,130	44,399	42,929	263

(a) Actual 10 months' gallonage projected to twelve month basis.

GLD32487

JAPALAC ENAMEL

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
1207	Brilliant Black	50,023	58,309	64,896	67,487	50,435	1,561
1208	Flat Black	23,993	31,371	26,129	30,728	36,306	2,681
1212	Bad Green	22,913	20,571	17,470	17,352	18,391	894
1217	Ultra White	264,106	324,723	321,962	301,960	307,850	10,836
1219	Dawn Gray	26,580	23,969	25,645	24,459	22,750	896
1222	Screen En Black	10,248	10,341	9,862	11,496	8,594	-
1246	Rich Blue	13,006	8,820	7,753	9,376	7,072	330
1250	Delphinium	15,232	13,687	11,385	12,472	12,369	659
1255	Light Ivory	30,471	28,958	25,356	24,560	25,813	795
1256	Vermilion	30,220	39,101	43,714	42,446	38,268	2,152
1260	Rose Pink	14,554	14,206	21,819	19,204	18,728	1,069
1263	Botany Brown	11,442	8,697	10,523	10,437	10,998	85
1267	Ribbon Blue	12,514	11,705	12,994	14,172	14,101	1,191
1268	Coral Pink	21,847	9,078	8,776	8,549	6,550	50
1269	Blue Turquoise	16,459	7,758	8,214	9,011	10,255	-
1270	Lemon Yellow	-0-	-0-	-0-	499	14,869	-
1271	Greenbrier	-0-	-0-	-0-	-0-	16,899	1,099
ITEMS DISCONTINUED DURING FISCAL 1960:		563,608	611,294	616,498	604,208	620,248	24,298
1230	Golden Yellow	33,311	30,925	27,857	21,360	3,412	-
1254	Empire Green	22,426	26,222	28,170	27,466	2,555	-
Gallons active during period shown & subsequently discontinued		619,345	668,441	672,525	653,034	626,215	24,298
TOTAL		29,038	-0-	-0-	-0-	-0-	-
		648,383	668,441	672,525	653,034	626,215	24,298

GLD322488

(a) Actual 10 months' gallonage projected to twelve month basis.

COLORS IN OIL

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960
<u>ITEMS DISCONTINUED DURING FISCAL 1960 - NOW BUY OUTS</u>						
1701	Yellow Ochre	821	849	966	491	966
1702	Burnt Sienna	1,232	901	641	919	1,551
1703	Burnt Umber	1,212	1,696	846	1,064	1,100
1705	Medium Chrome Green	779	1,197	572	456	360
1706	Light Chrome Green	1,333	590	391	295	295
1707	Medium Chrome Yellow	622	755	249	542	360
1708	Raw Umber	1,279	1,375	885	614	550
1709	Ivory Black	356	361	250	102	150
1711	Prussian Blue	635	644	323	430	440
1716	Light Chrome Yellow	808	884	398	510	440
1717	American Vermilion	676	464	240	408	240
1718	Venetian Red	874	1,136	362	422	840
1719	Raw Sienna	1,652	1,518	871	1,321	840
1720	Lamp Black	2,321	2,707	1,675	1,195	1,360
1745	Perma Green	438	512	308	93	93
1746	Perma Blue	436	386	186	96	96
		15,474	15,975	9,163	8,958	9,770
Gallonge active during period shown & subsequently discontinued		630	590	93	-0-	-0-
TOTAL		16,104	16,565	9,256	8,958	9,770

(a) Actual 10 months' gallonge projected to twelve month basis.

GLD32489

ENDURANCE HOUSE PAINT

X-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
1800	Outside White	480,242	451,041	431,466	346,376	269,475	-
1813	Tobacco Brown	17,411	18,279	26,183	21,612	20,118	-
1828	Crylight Green	60,794	57,249	60,312	39,322	39,389	5,457
1850	Fume Proof White	38,063	69,138	112,397	129,458	125,710	6,331
1851	Exterior Basecoat	209,900	180,802	186,002	193,287	244,784	2,117
1855	Castle Red	18,052	14,421	17,433	18,022	15,366	100
1856	Ivory	48,176	54,563	55,527	52,930	48,196	18
1857	Cream	33,888	32,857	33,147	30,270	28,809	-
1859	Light Grey	62,866	62,602	56,667	51,109	42,353	-
1860	Medium Grey	37,253	32,754	36,459	31,598	27,944	18
1861	No. 71 Shutter Green	12,851	14,155	15,774	14,631	17,237	640
1862	No. 92 Chestnut Brown	3,450	4,697	5,245	6,859	8,954	973
1867	Imperial White	105,896	93,683	111,762	85,371	76,845	-
1870	No. 150 Deep Turquoise	3,282	3,514	2,995	2,359	3,239	-
1871	No. 158 Dark Blue	3,060	3,150	1,362	1,178	3,176	91
1886	Light Canary	25,312	14,759	16,776	14,889	15,572	3,139
1887	Pastel Green	25,918	19,859	20,087	30,539	21,540	4,358
1888	Coronado	24,042	11,761	13,629	12,415	11,239	-
1889	Cocoduit Brown	122	16,005	12,500	11,006	8,662	1,878
1890	Pinehurst Green	120	17,975	11,711	13,996	13,277	-
1892	Non-Chalking White	11,004	39,595	173,172	222,983	245,220	23,247
<u>ITEMS DISCONTINUED DURING FISCAL 1960:</u>							
1880	Shingle & Shake Bl Ldg	11,189	7,734	7,106	5,286	4,015	-
Gallons active during period shown		1,232,891	1,220,593	1,407,702	1,325,496	1,291,120	48,367
& subsequently discontinued		129,772	105,350	38,134	-0-	-0-	-
TOTAL		1,362,663	1,325,943	1,445,836	1,325,496	1,291,120	48,367

(a) Actual 10 months' gallonage projected to twelve month basis.

MISCELLANEOUS HOUSE PAINT

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
2217	Weathercote H.P.	28,956	57,059	97,063	1,848	10,098	-
2218	Craftsman White H.P.	137,917	207,443	343,935	284,310	215,716	485
	TOTAL	<u>166,873</u>	<u>264,502</u>	<u>440,998</u>	<u>286,158</u>	<u>225,814</u>	<u>485</u>

(a) Actual 10 months' gallonage projected to twelve month basis.

GLD32491

ENDURANCE VELVET

Y-Line Number	Description	Fiscal 1956	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Cellonage Per New Basls
2750	White	-0-	23,106	45,968	58,932	81,014	-
2751	Mayflower Yellow	-0-	6,815	8,716	7,411	6,723	-
2752	Sterling Yellow	-0-	8,967	12,894	11,017	10,928	-
2753	Rainbow Pink	-0-	7,438	8,321	5,710	4,077	-
2754	Gunmetal	-0-	7,445	12,786	11,324	9,596	-
2755	Greenfield	-0-	7,845	11,437	8,620	7,640	-
2756	Cottage Ivory	-0-	6,955	8,890	5,012	6,965	-
2757	Patio Turquoise	-0-	7,241	9,477	7,532	8,412	-
2758	Grenada, Red	-0-	7,764	9,102	8,299	9,258	-
2759	Sarub Green	-0-	7,862	8,763	8,727	5,484	-
2761	Brown Antigue	-0-	7,276	11,402	9,477	7,777	-
2762	Rattan Brown	-0-	8,974	10,062	8,595	8,168	-
2763	Fern Green	-0-	7,685	8,215	7,016	6,616	-
TOTAL		-0-	115,373	166,300	157,672	172,658	-

GLD32492

RIPOLIN

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
2900	Ultra White	26,094	22,786	23,096	17,842	20,288	-
2940	Canadian Ultra White	41,651	35,618	44,386	44,277	48,445	-
	TOTAL	67,745	58,404	67,482	62,119	68,733	-

(a) Actual 10 months' gallonage projected to twelve month basis.

GLD32493

SPRINT FLAT

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallage Per New Basis
3000	White	30,309	22,273	19,224	17,391	20,244	-
Gallage active during period shown							
& subsequently discontinued							
		35,667	22,950	6,821	4,395	-0-	-
	TOTAL	65,976	45,223	26,045	21,786	20,244	-

(a) Actual 10 months' gallage projected to twelve month basis.

GLD32494

BRILLIANT COLORS

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
3020	Black	1,238	1,699	1,616	2,069	975	-
3021	Dark Blue	1,079	1,101	1,392	1,246	927	-
3022	Bright Red	1,449	1,175	1,113	1,380	755	-
3023	Light Yellow	796	1,021	1,228	1,234	729	-
3024	Medium Yellow	731	708	1,020	1,409	567	-
3025	Burnt Umber	230	342	267	211	345	-
3026	Blue Green	620	833	887	709	219	-
3027	Orange	245	426	312	276	439	-
3028	Green	1,210	1,069	1,463	1,338	746	-
3029	Raw Umber	323	427	852	680	607	-
3030	Raw Sienna	656	589	554	356	495	-
3031	Purple	206	274	11	104	99	-
3032	Burnt Sienna	341	373	331	398	278	-
TOTAL		9,124	10,037	11,046	11,410	7,181	-

(a) Actual 10 months' gallonage projected to twelve month basis.

GLD322495

SPRED STIPPLE TEXTURE

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
3090	Bone White	889	20,132	19,697	19,977	24,023	-
3091	Confetti Yellow	-0-	8,716	2,921	2,776	2,592	-
3092	PineFrost Green	461	11,428	6,252	6,442	3,676	-
3093	Smoke Rose	468	7,317	1,970	1,676	1,212	-
3094	Tropic Green	457	6,942	1,649	1,460	720	-
3095	Blue Azure	-0-	8,322	1,249	2,280	1,952	-
3096	Mountain	473	9,344	827	1,912	1,332	-
3097	Blossom Pink	443	8,209	4,540	2,750	2,210	-
3098	Sand	-0-	7,853	1,963	1,522	5,072	-
TOTAL		3,191	88,263	41,068	40,795	42,789	-

(a) Actual 10 months' gallonage projected to twelve month basis.

GLD32496

(1)

CRAFTSMAN

Production of the fifteen active items in this line is reported under the Base Code numbers shown on Page 5-29.

- (1) This line was formerly Spred Suede & Craftsman. However Spred Suede was discontinued April 20, 1960.

SPRED SATIN

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
3401	Pale Ivory	182,988	158,024	151,741	137,049	145,224	59
3405	Confetti Yellow	181,481	137,422	137,876	131,706	108,300	248
3406	Light Apricot	23,249	16,315	122,507	99,818	90,210	-
3407	Pinefroast Green	498,539	390,339	391,122	374,278	325,112	412
3408	Smoke Rose	209,257	153,304	133,000	117,330	80,513	257
3409	Tropic Green	173,828	110,604	92,798	83,504	56,840	-
3410	Spray Blue	186,118	165,911	163,135	163,529	150,465	-
3411	Niagara Green	188,356	122,517	102,764	83,179	66,391	112
3412	Blue Azure	299,051	218,293	218,014	189,914	161,164	350
3413	Blue White	265,441	214,852	241,531	279,857	321,138	341
3414	Moonmist	367,061	234,700	216,141	159,582	117,407	-
3415	Blossom Pink	301,446	215,950	210,970	166,735	138,906	406
3416	Primer Sealer	71,364	51,132	65,220	59,480	79,592	-
3418	Decorator White (b)	764,824	616,867	679,335	737,613	865,255	714
3441	Cheer	220,246	150,754	147,055	128,215	102,546	186
3442	Sand	193,632	169,012	147,284	111,113	84,272	102
3443	Cotton Candy	125,428	107,980	151,663	153,865	138,156	-
3444	Flamingo	148,044	98,702	83,984	66,712	50,712	117
3447	Sandy Beige	-	45,693	183,457	216,166	176,532	209
3448	Silver Turquoise	-	43,221	132,673	117,982	89,259	188
3466	Jewel Blue	-	-	-	73,068	34,428	-
3467	Pebble Beach	-	-	-	117,451	199,030	-
3468	Harvest	-	-	-	74,887	8,295	-
3469	Green Pearl	-	-	-	75,391	18,121	-
3470	Ceiling Flat White	345,230	394,384	404,202	489,613	432,834	17,202
3472	Medallion Gold	-	-	-	75,805	31,312	-
ITEMS DISCONTINUED DURING FISCAL 1960:							
3402	Matze	9,846	16,931	5,773	1,050	48	-
Gallons active during period shown & subsequently discontinued							20,903
TOTAL							20,903
		496,814	201,171	167,829	68,906	-0-	-
		5,212,243	4,034,078	4,350,074	4,553,798	4,072,062	20,903

(a) Actual 10 months' Gallons projected to twelve month basis.
 (b) Includes production of Y3400 as follows: 1956 - 1,961; 1960 - 1,000

GLD32498

SPIRED SATIN - DEEP COLORS

Y-Lane Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Bats
3434	Chalkboard Black	38,066	10,369	9,543	10,347	8,482	-
3436	Sunglow Yellow	21,569	5,940	5,990	4,574	4,275	-
		59,635	16,309	15,533	14,921	12,757	-
<u>ITEMS DISCONTINUED DURING FISCAL 1960:</u>							
3432	Umber Brown	4,795	2,154	1,364	1,239	1,403	-
3435	Majestic Blue	8,441	2,568	862	1,435	1,017	-
3437	Cardinal Red	8,791	927	824	702	961	-
3439	Emerald Green	15,732	4,457	1,473	1,163	802	-
		97,394	26,415	20,056	19,460	16,940	-
		4,468	374	675	232	-0-	-
	Gallons active during period shown & subsequently discontinued	101,862	26,789	20,731	19,692	16,940	-
	TOTAL						

(a) Actual 10 months' gallonage projected to twelve month basis.

GLD32499

SERIAL GLIDE-ON

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
3501	Bamboo	28,336	25,778	31,272	30,383	25,605	132
3502	Lawn Green	27,716	21,106	22,882	19,705	17,433	190
3504	Silver Smoke	37,638	29,422	34,112	30,872	23,381	288
3505	Timberline	16,201	10,200	10,764	12,871	7,829	171
3506	Tang Red	14,029	14,253	13,843	14,053	10,771	-
3507	Sunflower	22,408	21,713	23,714	21,606	14,235	-
3508	Aquamarine	21,347	15,653	17,633	12,988	8,109	-
3509	Ash Rose	21,316	15,248	17,170	12,814	10,090	118
3510	Jewel Green	18,409	15,785	12,728	15,252	12,821	-
3511	Desert Brown	12,533	12,466	13,917	16,109	9,961	247
3513	Gray Velvet	14,870	10,993	12,689	17,240	10,911	-
3515	Light Tangerine	-0-	-0-	13,856	5,828	5,849	-
3516	Mist Brown	-0-	-0-	13,892	12,483	16,477	308
3517	Crystal Blue	-0-	-0-	12,494	3,407	5,129	-
3518	Holiday Pink	-0-	-0-	12,677	11,152	8,686	-
3519	Cascade	-0-	-0-	12,128	8,136	8,118	-
3520	Mixing Liquid (1)	42,661	34,145	28,982	19,898	13,010	-
3525	Tinting White (1)	162,803	195,248	237,706	237,466	239,025	-
Gallons active during period shown & subsequently discontinued		440,267	422,010	542,459	502,263	447,440	1,454
		32,016	21,030	10,932	-0-	-0-	-
TOTAL		472,283	443,040	553,391	502,263	447,440	1,454

(a) Actual 10 months' gallons projected to twelve month basis.
 (1) Production of Y-3500 has been included under Y-3525 as follows:
 1956 - 102,820; 1957 - 131,064; 1958 - 157,751; 1959 - 66,776; 1960 - 6,466.

GLD32500

LATEX HOUSE PAINT

Y-Line Number	Description	Fiscal 1956	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
3600	White	-0-	-0-	-0-	37,671	142,212	3,952
3601	Primer	-0-	-0-	-0-	33,398	113,825	1,400
3602	Sunbeam Yellow	-0-	-0-	-0-	17,738	18,432	991
3603	Taffy	-0-	-0-	-0-	18,119	21,298	826
3604	Arbor Pink	-0-	-0-	-0-	18,048	19,638	772
3605	Venetian Turquoise	-0-	-0-	-0-	17,188	20,820	679
3606	Dover Gray	-0-	-0-	-0-	19,404	18,303	1,493
3607	Bayberry	-0-	-0-	-0-	14,240	21,717	753
3608	Bark	-0-	-0-	-0-	11,781	17,513	500
3612	Evergreen	-0-	-0-	-0-	-0-	22,116	114
3613	Onyx	-0-	-0-	-0-	-0-	3,714	-
3614	Green Mist	-0-	-0-	-0-	-0-	5,530	-
3615	Fiesta	-0-	-0-	-0-	-0-	1,916	-
3616	Polo Tan	-0-	-0-	-0-	-0-	3,707	114
3617	Sky Blue	-0-	-0-	-0-	-0-	3,739	114
3620	Cape Cod Red	-0-	-0-	-0-	-0-	3,665	114
Gallons active during period shown & subsequently discontinued		-0-	-0-	-0-	187,587	438,145	11,322
TOTAL		-0-	-0-	-0-	8,273	-0-	-
		-0-	-0-	-0-	195,860	438,145	11,322

GLD32501

SPREAD TRIED

Y-Line Number	Description	Fiscal 1956	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
3800	White	-0-	-0-	-0-	17,520	12,121	711
3801	Flagstone	-0-	-0-	-0-	40,009	31,971	396
3802	Ceramic	-0-	-0-	-0-	21,227	5,020	1,131
3803	Ranch Oak	-0-	-0-	-0-	25,670	11,288	490
3804	Blue Grass	-0-	-0-	-0-	24,387	8,787	1,053
3805	Parquet Red	-0-	-0-	-0-	23,541	19,317	1,412
3806	Oriental Blue	-0-	-0-	-0-	18,537	4,109	684
3808	Village Green	-0-	-0-	-0-	23,675	4,109	917
3810	Quarry Red	-0-	-0-	-0-	-0-	6,600	880
					194,566	99,655	7,674
<u>ITEMS DISCONTINUED DURING FISCAL 1960:</u>							
3807	Cobblestone	-0-	-0-	-0-	24,232	2,889	1,120
	TOTAL	-0-	-0-	-0-	218,798	102,544	8,794

GLD32502

JAPALAC SPRAY ENAMEL

Y-Line Number	Description	Fiscal 1956	Fiscal 1957(a)	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
4000	White	-0-	4,477	3,169	6,362	5,282	3,256
4002	Gloss Black	-0-	2,092	535	1,400	1,393	-
4003	Delphinium	-0-	1,728	-0-	355	565	-
4004	Dawn Gray	-0-	1,250	1,165	-0-	266	-
4005	Bud Green	-0-	1,500	457	304	297	-
4006	Vermilion	-0-	2,063	1,000	1,648	1,313	-
4012	Ribbon Blue	-0-	-0-	518	-0-	1,662	-
4013	Rose Pink	-0-	-0-	358	455	115	-
4015	Lemon Yellow	-0-	1,537	378	645	704	-
4016	Greenbrier	-0-	-0-	615	692	618	-
TOTAL		-0-	14,647	8,195	11,861	10,815	3,256

(a) Actual 10 months' Gallons projected to twelve month basis.

GLD32503

RIPOLIN YACHT FINISHES

Y-Line Number	Description	Fiscal 1956	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
4100	Super Gloss White	-0-	-0-	-0-	-0-	153	-
4103	Flat White	-0-	-0-	-0-	4,284	-0-	-
4168	Plastic Patch	-0-	-0-	-0-	-0-	1,036	-
4169	Converter Paste	-0-	-0-	-0-	-0-	613	-
4171	Copper Red	-0-	-0-	-0-	1,833	356	282
4172	Copper Green	-0-	-0-	-0-	1,310	-0-	-
4173	Copper Brown	-0-	-0-	-0-	1,428	50	-
4176	Copper Bronze	-0-	-0-	-0-	3,750	458	108
4177	Red	-0-	-0-	-0-	3,556	597	208
4178	Green	-0-	-0-	-0-	3,698	-0-	-
4181	Super Anti-Fouling Red	-0-	-0-	-0-	-0-	1,492	-
4182	Super Anti-Fouling Green	-0-	-0-	-0-	-0-	940	-
TOTAL		-0-	-0-	-0-	19,859	5,695	598

Production of the twenty-six other active items in this line is reported under the Base Codes shown on Page 5-40 & 5-41.

GLD32504

SPEED ENAMEL

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
4550	White	-0-	-0-	1,954	18,708	34,035	-
4551	Black	-0-	-0-	1,138	16,155	39,956	-
4552	Orange	8,755	5,601	8,465	9,987	8,538	1,141
4554	Medium Green	-0-	-0-	737	5,655	16,847	-
4556	Fire Red	-0-	-0-	945	4,977	19,203	-
4557	Maroon Red	-0-	-0-	225	2,946	1,885	-
4558	Ivory	-0-	-0-	743	3,304	2,978	-
4559	Light Yellow	-0-	-0-	898	3,112	3,387	50
4560	Medium Yellow	-0-	-0-	858	4,629	8,270	-
4561	Light Gray	-0-	-0-	1,025	4,376	9,727	-
4562	Machinery Gray	-0-	-0-	3,465	8,674	20,009	-
4563	Rich Brown	-0-	-0-	783	2,533	2,005	-
4564	Imperial Blue	-0-	-0-	773	5,270	7,885	-
4565	Bright Red	-0-	-0-	135	96	4,653	-
4566	Light Green	-0-	-0-	-0-	-0-	3,494	-
4567	Yellow Gold	-0-	-0-	-0-	-0-	4,303	-
4568	Burnt Orange	-0-	-0-	-0-	-0-	7,097	-
4570	Red Oxide Metal Primer	-0-	-0-	4,057	6,058	24,919	-
Gallons active for period shown & subsequently discontinued.		8,755	5,601	26,201	96,480	219,191	1,191
		-0-	-0-	1,129	7,799	-0-	-
TOTAL		8,755	5,601	27,330	104,279	219,191	1,191

(a) Actual 10 months' gallons projected to twelve month basis.

GLD32505

SPRINK LUSTRE

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
4600	White (1)	200,872	285,298	296,472	345,747	305,121	1,075
4605	Peach Glow (2)	2,842	4,405	31,914	44,433	14,395	-
4618	Tinting White	6,379	8,101	8,870	8,497	63,216	-
4620	Black	-0-	-0-	578	760	-0-	-
4641	Crocus Yellow	51,985	57,587	44,419	44,124	41,731	70
4642	Pecan	28,230	34,431	24,238	22,033	20,114	-
4643	Cotton Candy	23,824	34,037	33,867	38,071	37,984	1,090
4644	Blaze	23,364	21,328	9,660	9,149	9,144	6
4647	Sahara	-0-	16,237	28,256	39,469	32,964	-
4648	Caribbean	-0-	14,683	29,491	22,778	19,032	-
4651	Congo Ivory	43,585	56,940	45,193	47,967	47,289	1,078
4655	Springtime	36,518	49,695	42,820	44,009	43,618	1,176
4657	Woodland	63,100	75,490	69,940	72,046	66,826	1,407
4658	Wood Rose	23,431	23,618	13,691	13,186	10,070	505
4659	Meadow Green	30,091	30,088	20,180	21,571	15,082	-
4660	Zircon	33,430	43,932	44,334	35,514	34,591	1,260
4661	Colony	24,736	26,782	13,507	14,039	13,737	459
4662	Blue Ice	37,282	41,881	32,761	33,433	26,989	1,120
4663	Smoky White	33,598	43,834	40,750	49,862	61,697	1,841
4664	Plaza Gray	54,853	55,104	44,179	39,253	34,866	48
4665	Pink Haze	37,097	40,349	33,152	33,142	24,137	123
4666	Jewel Blue	-0-	-0-	-0-	23,821	3,714	-
4667	Pebble Beach	-0-	-0-	-0-	25,754	37,708	-
4668	Harvest	-0-	-0-	-0-	22,851	1,875	-
4669	Green Pearl	-0-	-0-	-0-	22,827	5,489	-
4672	Medallion Gold	-0-	-0-	-0-	23,308	4,336	-
		755,217	963,820	908,272	1,097,644	975,725	11,258
Gallons active for period shown							
& subsequently discontinued							
TOTAL		101,457	60,651	24,052	16,624	-0-	-
		856,674	1,024,471	932,324	1,114,268	975,725	11,258

- (a) Actual 10 months' gallons projected to twelve month basis.
 (1) Production of Y-4650 included with Y-4600. 1958 - 14,607; 1959 - 53,473; 1960 - 9,228.
 (2) Item discontinued 1955-1957, reactivated 1958.

CLD32506

SPEED-WALL AIKTD FLAT

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
4700	White (1)	186,434	168,860	154,834	160,167	138,483	840
4705	Tea Rose	185	1,367	8,421	3,378	3,314	-
4741	Lemon	11,942	6,955	4,525	4,358	3,662	-
4742	Biscuit	15,007	12,204	7,897	3,835	3,759	-
4743	Cotton Candy	16,049	5,609	3,539	4,919	5,208	98
4747	Pueblo Tan	-0-	6,955	10,686	12,584	10,471	-
4748	Horizon	-0-	6,497	5,843	3,183	3,043	-
4751	Colonial Ivy	20,893	13,572	12,570	13,452	13,624	129
4755	Sunlight	15,254	10,813	7,892	6,368	7,659	24
4757	Honeydew	33,625	28,381	24,449	24,484	21,180	56
4758	Pink Wheat	16,694	6,837	5,453	3,582	3,307	-
4759	Asparagus	12,557	6,415	6,622	4,761	4,121	-
4760	Klondike Blue	16,194	13,047	11,011	8,167	8,525	-
4761	Venice Green	11,246	5,641	3,417	3,094	2,312	-
4762	Kassau	18,929	17,610	21,889	21,587	29,288	-
4763	Trellis	25,877	16,844	13,455	11,951	7,286	-
4764	Wood Ash	19,757	9,925	12,121	6,750	6,975	-
4765	Cor sage	-0-	-0-	-0-	7,467	797	-
4766	Jewel Blue	-0-	-0-	-0-	9,931	10,150	-
4767	Pebble Beach	-0-	-0-	-0-	7,825	358	-
4768	Harvest	-0-	-0-	-0-	7,823	777	-
4769	Green Pearl	-0-	-0-	-0-	7,760	554	-
4772	Medallion Gold	-0-	-0-	-0-	346,099	292,100	-
Gallons active for period shown & subsequently discontinued		437,510	347,513	323,637	346,099	292,100	1,359
TOTAL		60,303	12,732	3,767	1,090	-0-	-
		497,813	360,245	327,404	347,189	292,100	1,359

(a) Actual 10 months' gallonage projected to twelve month basis.
 (1) Item discontinued 1956-1957, reactivated 1958.

GLD32507

EZC MACHINERY ENAMEL

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
5077	Neutral Gray	-0-	-0-	2,091	3,219	2,366	-
5078	Suntan	-0-	-0-	61	197	305	-
5079	Fawn	-0-	-0-	575	105	767	-
5080	Autumn Green	-0-	-0-	220	1,421	2,172	-
5081	Moss Green	-0-	-0-	2,582	3,502	2,850	500
5083	Spring Green	-0-	-0-	1,913	3,289	5,269	551
5086	No. 15 Eggshell White	1,434	3,881	2,404	4,992	3,578	-
5091	Buff	-0-	-0-	552	208	342	-
5092	Light Green	-0-	-0-	893	800	1,047	5
5097	Pipe ID Purple	-0-	-0-	-0-	112	56	9

Production of the six other active items in the EZC Machinery Enamel line is reported under the Base Codes shown on Page 5-51.

TOTAL

1,434 3,881 11,291 17,845 18,752

1,065

(a) Actual 10 months' gallonage projected to twelve month basis.

GLD32508

PROFESSIONAL ULTRA FLAT IATX

Y-Line Number	Description	Fiscal 1956(a)	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
5101	Dutch Ivory	21,486	45,475	43,019	42,025	29,295	4,788
5105	Jongul	24,934	38,452	48,989	29,724	19,275	2,460
5106	Peach Mist (1)	5,541	132	168	10,509	1,802	-
5110	Ocean Spray (1)	4,092	134	74	44	99	-
5111	Pacific	16,664	20,195	16,908	9,436	6,275	779
5113	Buhrstone	52,525	60,801	79,293	86,324	84,022	9,113
5114	Smoketone	38,256	48,832	49,699	38,012	27,785	-
5115	Bud Pink	-0-	-0-	39,832	28,590	24,623	-
5117	Mint Green	32,246	74,599	79,835	76,211	48,560	5,182
5119	Seacrest Green	16,944	29,245	20,561	14,718	12,020	-
5120	Ocean Spray	17,795	30,153	36,852	29,210	23,863	5,195
5122	Chelsea Blue	19,048	36,627	37,796	32,568	24,998	2,259
5128	Shadow Rose	18,269	24,136	27,361	16,931	8,635	1,435
5147	Taupe	-0-	-0-	44,387	54,458	42,732	-
5148	Stratford Blue	-0-	-0-	28,839	9,234	4,884	-
Gallons active during period shown & subsequently discontinued		267,800	408,781	553,613	477,994	358,868	31,211
		73,774	69,800	13,327	-0-	-0-	-
TOTAL		341,574	478,581	566,940	477,994	358,868	31,211

(a) Actual 10 months' gallons projected to twelve month basis.
(1) Items discontinued 1957-1959, reformulated & reactivated Sept. 1960.

GLD325509

EZC PIPE IDENTIFICATION ENAMELS

Production of the five active items in this line is reported under the Base Code numbers shown on Page 5-55.

GLD32510

RUSTMASTER TANK & STRUCTURAL ENAMEL

Y-Line Number	Description	Fiscal 1956	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
5220	White	-0-	-0-	-0-	-0-	1,968	5,084
5221	Tinting White	-0-	-0-	-0-	-0-	1,181	2,084
5222	Black	-0-	-0-	-0-	-0-	1,213	7,428
5223	Heat Resistant Charcoal	-0-	-0-	-0-	-0-	1,128	-
5224	Medium Green	-0-	-0-	-0-	-0-	2,366	-
5225	Medium Red	-0-	-0-	-0-	-0-	1,590	-
5226	Gray	-0-	-0-	-0-	-0-	5,527	-
5227	Aluminum	-0-	-0-	-0-	-0-	3,064	13,387
5228	Heat Resistant Aluminum	-0-	-0-	-0-	-0-	1,291	1,246
	TOTAL	-0-	-0-	-0-	-0-	19,328	29,229

GLD32511

PAINTERS INTERIOR LATEX PAINT (1)

Y-Line Number	Description	Fiscal 1956	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Cellonage Per New Basis
5370	White	-0-	-0-	14,547	57,162	73,588	238
5371	Warm Ivory	-0-	-0-	4,063	11,739	16,855	-
5372	Pastel Green	-0-	-0-	6,784	24,708	29,877	-
5373	Light Pink	-0-	-0-	6,841	12,202	15,487	-
5374	Medium Gray	-0-	-0-	5,742	13,269	14,275	-
5375	Blue Aqua	-0-	-0-	6,167	11,243	13,879	-
5376	Beige	-0-	-0-	4,862	13,217	14,208	-
5377	Blue Tone	-0-	-0-	6,175	12,352	13,844	-
5378	Sunshine Yellow	-0-	-0-	4,169	11,231	13,464	-
	TOTAL	-0-	-0-	59,350	167,123	205,477	238

(1) Prior to 8/15/60 this line was known as Project Latex Paint.

GLD32512

SWIMMING POOL FINISHES

Y-Line Number	Description	Fiscal 1956	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
5520	White (Vinyl Type)	-0-	-0-	-0-	-0-	-0-	-
5521	Blue	-0-	-0-	-0-	-0-	-0-	-
5522	Green	-0-	-0-	12	-0-	-0-	-
5523	White (Parlon Type)	-0-	-0-	2,509	803	2,424	-
5524	Sea Green	-0-	-0-	4,102	1,112	2,079	-
5525	Ocean Blue	-0-	-0-	4,130	2,975	3,372	-
5539	Mupon Cote Converter	-0-	-0-	-0-	-0-	933	-
5540	Mupon Cote White	-0-	-0-	-0-	-0-	416	-
5541	Mupon Cote Ocean Blue	-0-	-0-	-0-	-0-	433	-
5542	Mupon Cote Sea Green	-0-	-0-	-0-	-0-	431	-
TOTAL		-0-	-0-	10,753	4,890	10,088	-

GL032513

TRAFFIC MARKING PAINT

Y-Line Number	Description	Fiscal 1956	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
5531	ROK 3 White	-0-	-0-	25,506	30,745	25,904	-
5532	ROK 3 White WB	-0-	-0-	10,544	3,367	3,616	-
5533	ROK 3 Yellow	-0-	-0-	24,939	31,024	29,310	-
5534	ROK 3 Yellow WB	-0-	-0-	6,552	6,127	1,749	-
TOTAL		-0-	-0-	67,541	71,263	60,579	-

GL032514

GLID TEX

Y-Line Number	Description	Fiscal 1956	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
ITEMS DISCONTINUED DURING FISCAL 1960:							
5545	White	-0-	-0-	2,188	758	-0-	200
5546	Chelsea Blue	-0-	-0-	716	242	-0-	300
5547	Egret White	-0-	-0-	3,595	3,149	-0-	3,074
5548	Tea Rose	-0-	-0-	668	401	-0-	204
5549	Gray Tone	-0-	-0-	888	406	-0-	509
5550	Beach White	-0-	-0-	2,385	889	-0-	1,112
5551	Lemon Tone	-0-	-0-	882	232	-0-	305
5552	Mint Green	-0-	-0-	1,607	1,035	-0-	508
5553	Sandstone	-0-	-0-	2,230	1,267	-0-	1,714
TOTAL		-0-	-0-	15,159	8,379	-0-	<u>7,926(1)</u>

(1) This Production was reported by the Arabian Division under Glidden Lane Numbers.

GLD32515

GLID CRETE

Y-line Number	Description	Fiscal 1956	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Callonage Per New Basis
5563	Patching Compound	-0-	-0-	-0-	-0-	2,402	-
5564	Converter	-0-	-0-	-0-	-0-	207	-
	TOTAL	-0-	-0-	-0-	-0-	2,609	-

GL032516

NUPON ENAMELS

Y-Line Number	Description	Fiscal 1956	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Callonage Per New Basis
5566	Tile Red	-0-	-0-	-0-	-0-	693	-
5568	Cleaner & Reducer	-0-	-0-	-0-	567	3,365	454
5569	Accelerator	-0-	-0-	-0-	523	2,238	-
5570	Metallite Primer	-0-	-0-	-0-	3,986	14,061	54
5571	Harbor Gray	-0-	-0-	-0-	389	2,169	-
TOTAL		-0-	-0-	-0-	5,465	22,526	508

GLD32517

GLD TILE

Y-Line Number	Description	Fiscal 1956	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Additional 1960 Gallons Per New Basis
5572	Glaze Coat	-0-	-0-	-0-	2,279	6,251	-
5573	Clear Spatter Base	-0-	-0-	-0-	2,763	180	29
5574	White Spatter Base	-0-	-0-	-0-	-0-	1,147	12,243
5575	Thickener	-0-	-0-	-0-	896	1,915	48
5576	Dot Reducer	-0-	-0-	-0-	-0-	-0-	55
5577	Webbing Reducer	-0-	-0-	-0-	16	-0-	121
5578	Sealer	-0-	-0-	-0-	97	1,060	588
5579	Sealer Reducer	-0-	-0-	-0-	-0-	24	-
5580	Block Filler	-0-	-0-	-0-	608	1,436	-
5581	Metal Primer	-0-	-0-	-0-	320	87	-
5582	Metal Primer Converter	-0-	-0-	-0-	-0-	-0-	-
5583	White Primer	-0-	-0-	-0-	6,382	17,085	4,951
5584	White Enamel	-0-	-0-	-0-	3,093	11,846	-
5585	Accelerator	-0-	-0-	-0-	-0-	-0-	-
5587	Sealer	-0-	-0-	-0-	-0-	-0-	1,346
5588	White Gloss Enamel	-0-	-0-	-0-	-0-	-0-	100
TOTAL		-0-	-0-	-0-	16,454	41,031	19,481

GLD32518

HOUSE PAINTS - OTHER THAN Y-LINE

Line Number	Description	Fiscal 1956(a)	Fiscal 1957(a)	Fiscal 1958(a)	Fiscal 1959(a)	Fiscal 1960	Additional 1960 Gallonage Per New Basis
600	Super White H.P.	33,140	21,518	18,562	27,349	16,934	-
1415	Avenel White H.P.	22,207	22,408	18,982	20,497	2,620	-
1-W-82	Outside White	28,916	25,028	24,108	25,683	21,696	-
1-W-554	Craftsman H.P.	11,233	13,986	10,571	10,741	8,081	-
1-W-559	Ko. 18 Spec. White H.P.	-0-	6,071	10,349	9,971	8,461	-
3-W-208	Paste Maker Paint	7,534	8,098	13,025	11,366	4,166	-
	Other Miscellaneous	72,010	101,836	112,000	127,705	65,570	-
	TOTAL	175,040	198,945	207,597	233,312	127,528.	-

(a) Actual 10 months' gallonage projected to twelve month basis.

GLD32519

SECTION V

BASE Y-LINE TRADE AND MAINTENANCE SALES PRODUCTION

FISCAL 1960 - IN Y-LINE ORDER

BY PLANT AND TOTAL ALL PLANTS

GLD32520

N 2515.07

CLASS BASE DESCRIPTION / LABEL CENTRAL EASTERN SOWEST TULSA MISS SOEAST HOWEST MNTRL TORONT PACIFIC PORTL TOTAL

11	Y	1	GL-TONE GLOSS VARN	5847	6376	5139 x	7608	3360	28330
			1176						
			1199						
			GP 5058						
			VR52008						
			TOTAL	7128	9636	2693	228		228
				12975	9636	9069	7242	2260	31465
							14850	5848	60023
11	Y	9	GYMNASIUM FLR FINISH	1604	3159	904			7834
			TOTAL	1604	3159	904			7834
11	Y	30	REDWOOD CLEAR FINISH	9917	4786				14703
			W 4747						
			TOTAL	9917	4786				14703
11	Y	31	REDWOOD STAIN	4535	4317	3547	806		13205
			TOTAL	4535	4317	3547	806		13205
11	Y	47	GL-TONE SATIN SNEEN		12819		4694	5467	22980
			W 4739						
			Y 4162						
			GP 5020						
			2 VB 1290						
			TOTAL		54669		4694	6842	79024
					67488				
11	Y	48	GL-TONE SPAR VARNISH	3827	12221	8941	7881 x	5104	1980
			1198						
			Y 4161						
			GP 5007						
			VR55025						
			TOTAL	4000	7827	12221	8941	330	203
									1375
									54669
									79024
11	Y	50	ROCKSPAR VARNISH	6625	18994	74903	10613 x	5171	9630
			1172						
			1584						
			Y 5000						100
			GP 5002						1070
			GP 5042						50
			VR57014						8655
			GP 5000						
			GP 5214						
			TOTAL	15280	18994	74903	448	100	10613
									5171
									10750
									136259
11	Y	55	SURFACE BOND	1412	2380	4872	985	3918	1672
			55						
			GP 7330						
			TOTAL	1412	2380	4872	985	3918	1672
									192
									4885
11	Y	57	DEODORIZED PY THIR	780	15178	866			16934
			W 3415						
			TOTAL	780	15178	866			16934
11	Y	58	SILICON SLICK						
			TOTAL						
									2965
									2965
11	Y	64	JAPAN DRIER	38	488		6 x	6	359
									897

295

NOTE: All Canadian gallons shown in this report has been converted to wine gallons from the Imperial gallons reported.
 x - Total gallons produced and reported by Robien Division
 xx - Total gallons produced and reported by Northwest Division

GLD32521

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	HOWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
		Y 4409										425		425
		Y 260										147		245
		Y 2555												
		Y 4155										476		485
		Y 5005												208
		TOTAL	12516	28371	23280		6736	11937	9354	9976	15229	13282		130681
11	Y 575	DRIMAL CLEAR	5571								121			5692
		TOTAL	5571								121			5692
11	Y 592	EX METALLITE RM	13970	9422	8289		1805	5643	1016	55727	4040	2631		52543
		Y 4632										28		28
		Y 472	1384					138			214			1736
		Y 540	1019	887	750		210		274		4316	189		7645
		Y 546	3435	1036	1729		495	693	208	994	960			9550
		Y 4135												
		GP 2632										619	206	875
		GP 3003										165	1204	1369
		33 E 801									250			250
		43 E 2106												15634
		TOTAL	19808	12499	10768	50	2510	9609	1224	6995	9780	3632	1410	89630
11	Y 594	VELSMATIC CHALKBRD GRN	399	1581			762				331	529		3602
		GP 2699										454		454
		TOTAL	399	1581			762				331	983		4056
11	Y 596	STOCK FARM WHITE	2167	1597	330		3152	276	2015			483		9720
		GP 3008					30							30
		6 E 600					3182	276	2015			483		9750
		TOTAL	2167	1597	330		3182	276	2015			483		9750
11	Y 605	ASPHALT ALUM ROOF PT	4955	7699	1231		2298					890		17013
		GP 3008					233					86	58	377
		6 E 600									719			719
		TOTAL	4955	7699	1231	233	2298				719	916	58	18109
11	Y 650	ROMARK NO 1 WHITE												
11		Y 5043												
		TOTAL												
11	Y 700	PASTE WOOD FILLER		3717					370		1983	2058		8128
		Y 4685												
		TOTAL		3717					370		1983	2058		8128
11	Y1035	LS PORTLAND CMT WH												
		GP 3801												
		Y 1035												
		TOTAL												

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOMESET	TULSA	MISS	SOEAST	MDWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
		<u>TOTAL</u>	1125	1462	323		52		53	645	215			3875
11	Y1511	GLID-N LIQUID CLEANR		11047					4730					15777
		<u>TOTAL</u>		11047					4730					15777
11	Y1515	SUPER RENOVITE WAX VR58080	3492											3492
		<u>TOTAL</u>	3492											3492
11	Y1781	DRAMATONE BLUE	372											372
		<u>TOTAL</u>	372											372
11	Y1788	DRAMATONE YEL OXIDE	360											360
		<u>TOTAL</u>	360											360
11	Y2822	GL-TONE CRYSTLC RDCR		362					149 x			54		565
		<u>TOTAL</u>		362					149			54		565
11	Y2840	GLID TONE CRYSTALAC Y 5508		8092					2903 x		1964			12959
		<u>TOTAL</u>		8092					2903 x		1964			12959
				528					50 x					578
				8620					2953					13537
11	Y3475	SPRED SATIN SPR PAT W 3922		5848					3903		522	753		11026
		<u>TOTAL</u>		5848					3903		522	758		11031
11	Y4030	RUSTMASTER PRIMER		1525							310			1835
		<u>TOTAL</u>		1525							310			1835
11	Y4500	SPEED WALL GL WHITE 1230 1544 1545 Y 3054	1950	584	2354		201		134 x		794			6017
		<u>TOTAL</u>	1950	584	2354		201		1343		716	1076		1443
									1577		716	1076		1792
														9252
11	Y4516	INT BASECOAT 385 Y 5016 GP 2240 GP 2243 39 W 805	6866	5445	4346		1013		3868	6140	3890			31568
		<u>TOTAL</u>	6866	5445	4346		1013		3892	6140	2607	6956	4010	399
														41984
11	Y4821	DUO TEX WHITE 192 W 1	3665								94			3759
		<u>TOTAL</u>	3665								1904	381		2285
											1904	475		6084

x - Total gallonage produced and reported by Rubian Division
 xi - Total gallonage produced and reported by Northwest Division

CLASS BASE DESCRIPTION / LABEL CENTRAL EASTERN SOWEST TULSA MISS SOEAST MDWEST MNTRL TORONT PACIFIC PORTL TOTAL

* 11 Y5000 Y 50

* 11 Y5005 Y 555

* 11 Y5016 Y 4516

* 11 Y5018 Y 2218

11 Y5019 MQ 19 P V A P S WHI
XMS8018
RXMS9113

* 11 Y5022 Y 1892

11 Y5041 6419 ALK REST PRM
64 W 19

11 Y5042 6421 PRIME COAT WHI
64 W 21

* 11 Y5043 Y 630

* 11 Y5046 Y 4618

11 Y5051 51 H P PRIMER
AGL 251

* 11 Y5054 Y 4500

11 Y5055 55 ONE COAT ALKYD WT
TOTAL

* 11 Y5060 Y 4618

11 Y5067 1006 SDL ML WTE FT
19 W 1006

11 Y5069 SEM GINE HG WH 1003
40 W 1003

11 Y5071 117 FUME REST G WHI

NOTES: An asterisk (*) indicates that the Y-line number in the "Base" column is a Marketing Code under which the base code shown in the "Description/Label" column may be sold.

[illegible][illegible]

CLASS BASE DESCRIPTION / LABEL CENTRAL EASTERN SOWEST TULSA MISS SOEAST MDWEST MNTRL TORONT PACIFIC PORTL TOTAL

GP 3221

307 217 1492
655 307 104 510 1502 217 3295

* 12 Y 546 Y 592

12 Y 560 RED CHRO PRIM

16 16

16 16

12 Y 561 GRY CHRO PRIM

352 352

206 206

12 Y 562 1525 CHR PRIM

144

7 410

12 Y 563 1777 GRY SYN
44 R 71

144

7 410

12 Y 586 ROMARK 2 YELLOW
GP 3222

958 341 202

500 604 105 2369

12 Y 586 ROMARK 2 YELLOW
GP 3222

958 341 202

500 604 296 367 1004 3373

* 12 Y 620 Y 500

12 Y3474 SPRED SATIN TEX BASE

1604 1604

450 405 2459

* 12 Y5025 Y 25

12 Y5031 ALKYD STIP FI

1143 1143

1143 1143

12 Y5049 GR GLASS COAT

909 909

222 222

1131 1131

12 Y5056 56 M P AYD FL

5271 5271

1357 1476 1357 1476

8604 8604

* 12 Y5058 Y 3227

12 Y5073 AA R IN EX M
56 Y 13

580 580

66 66

646 646

TOTAL 2967 2041 8238 648 3033 337 2609 1857 4942 6450 584 23706

TOTAL 202,205 358683 180114 16834 32522 62200 158511 23533 98417 105972 10067 1,249,058

NOTE: An asterisk (*) indicates that the Y-line number in the "Base" Column is a Marketing Code under which the base code shown in the "Description/Label" column may be sold.

075

GLD32527

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TOR
* 21	Y 100	Y 1207									
* 21	Y 117	Y 1219									
* 21	Y 118	Y 4554									
* 21	Y 119	Y 4556									
* 21	Y 120	Y 4559									

TOTAL

NOTE: An asterisk (*) indicates that the Y-line number in the "Base" Column is a marketing Code under which the base code shown in the "Description/label" column may be sold.

GL032528

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL EASTERN SOWEST TULSA	MISS	SOEAST MDWEST	HNTRL TORONT	PACIFIC PORTL	TOTAL
31	Y 242	GL TONE ST HON MAPLE			5983			5983
	152	Y 812				397		397
		TOTAL			5983	397		6380
31	Y 243	GL TONE ST FR PROV			6541			6541
	160	D 800				365		365
		TOTAL			6541	365		6906
31	Y 244	GL TONE MOD RD MAH			5547			5547
	Y 4157							
	152	M 804				912		912
		TOTAL			5547	912		6459
31	Y 245	GL TONE ST WALNUT			7575			7575
	152	D 808				1419		1419
		TOTAL			7575	1419		8994
31	Y 246	GL TONE ST WHEAT			5858			5858
	152	Y 813				739		739
		TOTAL			5858	739		6597
31	Y 247	GL TONE ST BLONDE			7528			7528
	152	E 801				1156		1156
		TOTAL			7528	1156		8684
31	Y 248	GL TONE ST BRN MAH			5634			5634
	Y 4158							
	152	M 802				974		974
		TOTAL			5634	974		6608
31	Y 249	GL TONE ST PLATINUM			4358			4358
	152	E 802				344		344
		TOTAL			4358	344		4702
31	Y 250	GL TONE ST SUNTAN			5270			5270
	152	D 809				320		320
		TOTAL			5270	320		5590
31	Y 251	GL TONE ST REDUCER			1112			1112
	251		651	210		510	15	2498
		TOTAL			1112	510	15	2498
31	Y 252	GL TONE ST MAPLE			5270			5270
	152	Y 811				482		482
		TOTAL			5270	482		5752
31	Y 253	GL TON ST CL ST BASE			1174			1174
	152	C 800				61		61
		TOTAL			1174	61		1235
31	Y 254	GL TONE ST CHERRY			3451			3451
	152	R 802				547		547
		TOTAL			3451	547		3998
31	Y 255	GL TONE ST EBONY			1624			1624
	TGL 8918					159		159
								1783

GLD32529

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MTNRL	TORC
<u>TOTAL</u>										1624	
31	Y 256	GL TONE ST BRUNS GRN								1255	
		152 G 800									
<u>TOTAL</u>										1255	
* 31	Y 260	Y 555									
<u>TOTAL</u>										651	210
										68180	75

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GLD32530

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SO WEST	TULSA	MISS	SO EAST	MO WEST	HNTRL	TORONT	PACIFIC	PORTL	TOTAL
51	Y 810	PLI-NAMEL WHITE	2247	461	218			1486			324	592		5328
		TOTAL	2247	461	218			1486			324	592		5328
51	Y 815	PLI-NAMEL CONCRI GRV	1616	1012	658			1747			374			5407
		TOTAL	1616	1012	658			1747			374			5407
51	Y 820	PLI-NAMEL NAVAJO RED	2015	1038	1200			2148			113			6514
		TOTAL	2015	1038	1200			2148			113			6514
51	Y 821	PLI-NAMEL TUBE GREEN	1212	379	190			2200			210	100		4291
		TOTAL	1212	379	190			2200			210	100		4291
51	Y 823	PLI-NAMEL FLINT GRAY	5275	2591	330			2151			1843	510		12700
		TOTAL	5275	2591	330			2151			1843	510		12700
		TOTAL	12365	5481	2596			9732			2864	1202		34240
52	Y 811	PLI-NAMEL BLACK	752	251							74	198		1275
		TOTAL	752	251							74	198		1275
		TOTAL	752	251							74	198		1275
		TOTAL	13117	5732	2596			9732			2938	1400		35515

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TOR
71	Y1130	SDL INDUSTRIAL WH				3016	1788				
		<u>TOTAL</u>				3016	1788				
* 71	Y1157	Y 4761									
* 71	Y1158	Y 4758									
71	Y1180	SPRAY DAY LITE WHITE	11416	9781	1876		1734	9084	22075	2592	5
		<u>TOTAL</u>	11416	9781	1876		1734	9084	22075	2592	5
		<u>TOTAL</u>	90	50					149		
72	Y1149	SPRAY DAY LITE AQUA									
			90	50					149		
* 72	Y1194	Y 4755									
		<u>TOTAL</u>	11506	12847	3664		1734	9233	22075	2592	5

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GLD32534

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
81	Y1200	GL TONE LIGHT OAK VS 714 W 4742 GP 3170	885	4668	1664	1319	229	1185	546					10496
		TOTAL	885	4668	1664	1319	229	1185	596					10546
81	Y1201	GL TONE DARK OAK VS 716 W 4740 GP 3171	712	4723	1020	1025		700	341					3521
		TOTAL	712	4723	1020	1025		700	382					8562
81	Y1202	GL TONE WALNUT VS 720 W 4745 GP 3172	816	6380	672	721	220	961	799					10569
		TOTAL	816	6380	672	721	220	961	894					10664
81	Y1203	GL TONE MAHOGANY VS 704 W 4743 GP 3173	1010	9021	1028	624	227	822	611					13343
		TOTAL	1010	9021	1028	642	227	822	670					13420
		TOTAL	3423	24792	4384	3707	676	3668	2542					43192
		TOTAL	3423	24792	4384	3707	676	3668	2542					43192

GLD32535

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SONEST	TULSA	MISS	SOREAST	MDWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
91	Y1207	JAPALAC BRIL BLACK	3909	15003	8214	4455	4201	1771	5124	3871				46548
		22												
		92												35
		488												20
		761												
		815												
		1713												
		M 4411												42
		W 4636												190
		Y 100												24
		Y 476	1918				818							1071
		Y 850												24
		Y 4104												30
		GP 2602												927
		5 8 4												190
		TOTAL	5827	15003	8214	157	4532	5045	1771	5124	6113	190		51996
91	Y1208	JAPALAC FLAY BLACK	3199	20438	3156	1562	1968			2097	1571			33991
		401												
		1730												
		W 3316												
		W 4408												100
		W 4635												
		Y 477	976											1279
		Y 595												
		Y 4001	906							50				956
		Y 4105												80
		GL 7701	787											787
		GP 2694												1892
		GP 2628												102
		TOTAL	5868	20438	3156	1562	2271			2147	3545			38987
91	Y1212	JAPALAC BUD GREEN	2155	7941	1766	1232	1152			740	1677	1635		18298
		1718												
		W 4416												145
		Y 4123												46
		GP 2666												93
		TOTAL	2155	7941	1766	103	1232	1199		740	1677	2238	234	19285
91	Y1217	JAPALAC ULTRA WHITE	26806	94079	28792	21444	47777	21784		853	26886			268421
		1714												
		W 4412												1148
		Y 4101	60											1024
		Y 5058												1458
		GP 2601												2540
		40 W 822												3743
		92 W 111	5945											1876
		TOTAL	32811	94079	28792	308	21444	50691	21784	19822	19609	1559		35431
														5945
91	Y1219	JAPALAC DAWN GRAY	1685	8519	2565	2818	1364			791	725	1484		22564
		487												
		1711												
		W 4400												82
		Y 117												
		Y 4115												137
		TOTAL												16

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MMTRL	TORONT	PACIFIC	PORTL	TOTAL
		Y 4132										49	49	
		GP 2661				104						459	271	814
		TOTAL				104	2818	1384	791	725	1484	3300	271	23646
91	Y1222	JAPALAC SCREN EN BLK	757	3072	2479		1503	185				598		8594
		100												
		GP 2692												
		TOTAL	757	3072	2479		1503	185				598		8594
91	Y1246	JAPALAC RICH BLUE	762	2859	1185		352				1014	861		7033
		1727												
		W 4418										30		30
		Y 4108										9		9
		Y 4133										330		330
		GP 2662												
		TOTAL	762	2859	1185		352				1014	1230		7402
91	Y1250	JAPALAC DELPHINIUM	1734	5416	839		738				1374	2171		12272
		823												
		1708												
		W 4415										69		69
		Y 4107										97		97
		Y 5201												
		GP 2604												
		TOTAL	1734	5416	839	27	738				1374	2900		13028
91	Y1255	JAPALAC LIGHT IVORY	3513	8237	3134		1518	1384	1101	1228	2456	3043		25634
		1702					23							
		W 4405										393		393
		Y 4109										179		179
		GP 2654										354		354
		TOTAL	3513	8237	3134	25	1541	1384	1101	1228	2456	3969		26608
91	Y1256	JAPALAC VERMILION	2838	14035	5635		3603	2776	2131	1118	2975	3098		38209
		477												
		806												
		1705										168		168
		W 4421												
		Y 4121										59		59
		Y 4134										1411	490	1904
		GP 2612										4736	490	40420
		TOTAL	2838	14035	5635	83	3603	2776	2131	1118	2975	4736	490	40420
91	Y1260	JAPALAC ROSE PINK	2087	9211	1145		813				2966	2429		18651
		1733												
		W 4420										210		210
		Y 4120										77		77
		GP 2667										425	331	859
		TOTAL	2087	9211	1145	103	813				2966	3141	331	19797
91	Y1263	JAPALAC BOTANY BROWN	1596	5130	977		738				1349	1092		10882
		1715												
		W 4419										85		85
		Y 4111										116		116
		TOTAL	1596	5130	977		738				1349	1092		10882

GLD32537

GLD32538

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MMTRL	TOR
		<u>TOTAL</u>	1596	5130	977		738				1
91	Y1267	JAPALAC RIBBON BLUE	1298	6357	1233		569			1169	2
		1732									
		W 4404									
		Y 4106									
		GP 2665					97				
		<u>TOTAL</u>	1298	6357	1233		97	569		1169	2
91	Y1268	JAPALAC CORAL PINK	1235	2375	417		523			222	1
		Y 4119									
		GP 2664									
		<u>TOTAL</u>	1235	2375	417		523			222	1
91	Y1269	JAPALAC BLUE TURQ	1701	3205	1252		532				1
		Y 4124									
		<u>TOTAL</u>	1701	3205	1252		532				1
91	Y1270	JAPALAC LEMON YEL	2820	3815	1446		1446	1358	1675		
		489									
		1734									
		<u>TOTAL</u>	2820	3815	1446		1446	1358	1675		
91	Y1271	JAPALAC GREENBRIAR	2193	4197	3534		2125	1687	1483		
		97									
		490									
		763									
		1735									
		GP 2657					52				
		<u>TOTAL</u>	2193	4197	3534		52	2125	1687	1483	
		<u>TOTAL</u>	70880	213909	67769	1059	46091	67980	28965	22795	48
92	Y1230	JAPALAC GOLDEN YELW		912						503	1
		<u>TOTAL</u>		912						503	1
* 92	Y1252	Y 4552									
92	Y1254	JAPALAC EMPIRE GREEN		916						591	
		GP 2674									
		<u>TOTAL</u>		916						591	
		<u>TOTAL</u>		1828						1094	2
		<u>TOTAL</u>	70880	215737	67769	1059	46091	67980	28965	23889	51

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CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	NOWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
101	Y1715	COLORS IN OIL U M BL												
		TOTAL												
102	Y1701	COL IN OIL YEL OCHRE	456	229	92							158		935
		TOTAL	456	229	92							158		935
102	Y1702	COL IN OIL BURNT SIA	1125	324								80		1529
		TOTAL	1125	324								80		1529
102	Y1703	COL IN OIL BURNT UM	845	241								80		1166
		TOTAL	845	241								80		1166
102	Y1705	COL IN OIL MD CHR GR	331	34										365
		TOTAL	331	34										365
102	Y1706	COL IN OIL LT CHR GR	201											201
		TOTAL	201											201
102	Y1707	COL IN OIL MD CHR YL	313	74										387
		TOTAL	313	74										387
102	Y1708	COL IN OIL RAW UMBER	599											599
		TOTAL	599											599
102	Y1709	COL IN OIL IVORY BLK	198											198
		TOTAL	198											198
102	Y1711	COL IN OIL PRUS BLUE	417	46										463
		TOTAL	417	46										463
102	Y1716	COL IN OIL LT CHR YE	397	69										466
		TOTAL	397	69										466
102	Y1717	COL IN OIL AM VERMIL	288											288
		TOTAL	288											288
102	Y1718	COL IN OIL VENET RED	305	170	91							280		846
		TOTAL	305	170	91							280		846
102	Y1719	COL IN OIL RAW SIENA	802											802
		TOTAL	802											802
102	Y1720	COL IN OIL LAMP BLK	700	402	91							167		1360
		TOTAL	700	402	91							167		1360
102	Y1745	COL IN OIL PERMA GRN	90											90
		TOTAL	90											90
102	Y1746	COL IN OIL PERMA BLU	98											98
		TOTAL	98											98
		TOTAL	7165	1589	274							765		9793
		TOTAL	7165	1589	274							765		9793

GL032539

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MOWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
111	Y1800	ENDU H P OUTSIDE WHI W 4604	31062	41366	8241	58753	52880	40376	11745	18494	6558			269475
		TOTAL	31062	41366	8241	58753	52880	40376	11745	18494	6558			269475
*111	Y1802	Y 512												
111	Y1813	ENDU H P TOBACCO BR 639 813 W 4608	3262	2401	3399	2038	2311	2265		1736	2706			20118
		TOTAL	3262	2401	3399	2038	2311	2265		1736	2706			20118
111	Y1828	ENDU H P CRYLITE GRN 601 W 4610 15 G 800 15 G 804	4663	8765	5534	2797	2118	3337		1444				28658
		TOTAL	4663	8765	5534	2797	2118	3337		1444				28658
111	Y1850	ENDU H P FUME PF WHI W 4619 Y 5085 GP 1003	382	19785	68853	8049	17545			3328	7768			125710
		TOTAL	382	19785	68853	8049	17545			3328	7768			125710
111	Y1851	ENDU H P EXT BSECOAT W 4605 Y 3651 Y 7025 GP 7451 15 W 4	26035	45818	23238	26273	19067	23225	8977	28041	14412			215086
		TOTAL	26035	45818	23238	26273	19067	23225	8977	28041	14412			215086
111	Y1855	ENDU H P CASTLE RED 608 828 W 4609 18 R 800	1199	2745	2142	1920	1258	1051		3489	1662			15366
		TOTAL	1199	2745	2142	1920	1258	1051		3489	1662			15366
111	Y1856	ENDU H P IVORY 602 W 4603	5213	7361	8917	3295	5239	8142	1806	4434	3789			48196
		TOTAL	5213	7361	8917	3295	5239	8142	1806	4434	3789			48196
111	Y1857	ENDU H P CREAM 609	4616	4943	4120	2204	2278	4370	3111	2420	747			28809
		TOTAL	4616	4943	4120	2204	2278	4370	3111	2420	747			28809
111	Y1859	ENDU H P LIGHT GRAY 684 W 4607	6057	8775	7132	3304	4111	5284	3037	3209	1444			42353
		TOTAL	6057	8775	7132	3304	4111	5284	3037	3209	1444			42353

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CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SONEST	TULSA	MISS	SEAST	MOWEST	MTNRL	TORONT	PACIFIC	PORTL	TOTAL
111	Y1860	ENDU H P MEDIUM GRAY W 4612	2781	8854	4286	2091	2106	2258	2486	2005	1077	18	27944	
		TOTAL	2781	8854	4286	2091	2106	2258	2486	2005	1095		27962	
111	Y1861	ENDU H P 71 SMUT GRN GP 1054	3753	7280	1795	105	752	2412			1245	124	17237	
		TOTAL	3753	7280	1795	105	752	2412			1656	124	17877	
111	Y1862	ENDU H P 92 CHEST BR 820	2789	2967	687	852					1659		8954	
		GP 1060				213					491	269	973	
		TOTAL	2789	2967	687	213	852				2150	269	9927	
111	Y1867	ENDUR H P IMP WHITE 650	18529	11491	3737	7064	13751	13770	2569	3050	2884		76845	
		W 4620												
		1 W 107												
		TOTAL	18529	11491	3737	7064	13751	13770	2569	3050	2884		76845	
111	Y1870	ENDU H P 150 DP TRQ 15 G 16	1414	1061	634						190		3239	
		TOTAL	1414	1061	634						190		3239	
111	Y1871	ENDU H P 158 DRK BLU GP 1042	1288	1077	519						292	91	3176	
		15 A 20									91		91	
		TOTAL	1288	1077	519						383		3267	
111	Y1886	ENDU H P LT CANARY 617	2452	3015	2095	1595	1978	2283			2154		15572	
		W 4611									98		98	
		15 Y 802							1597	1444	3041		3041	
		TOTAL	2452	3015	2095	1595	1978	2283	1597	1444	2252		18711	
111	Y1887	ENDU H P PASTEL GRN GP 1064	3313	2852	5522	318	2219	3957	1881		1796	1619	21540	
		15 G 807									327	974	1619	
		TOTAL	3313	2852	5522	318	2219	3957	1881		1796	1619	21540	
111	Y1888	ENDU H P CORONADO	1218	665	3942	1286	1278	1384			2066		11239	
		TOTAL	1218	665	3942	1286	1278	1384			2066		11239	
111	Y1889	END HP COCO BROWN GP 1031				272	1070	1763	1545		632	607	8682	
		GP 1031				272	1070	1763	1545		999	607	1878	
		TOTAL				272	1070	1763	1545		1631	607	30540	
111	Y1890	ENDU HP PINEH GRN	1509	2144	3554	1247	1818	1496			1509		13277	
		TOTAL	1509	2144	3554	1247	1818	1496			1509		13277	
111	Y1892	ENDU H P NO CHLK WHI 654	43627	64056	9333	12903	20119	27550			14166		1917541	
		W 4617									100		100	
		Y 5022									3067		15821	
		1 W 122									390		37645	
		15 W 801									6771	16316	23147	
		TOTAL	51884	64271	9333	12903	24401	27550	17264	43138	17723		268467	

GLD32541

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
*121	Y2200	Y 2218												
121	Y2217	WEATHERCOLE HOUSE PT												10098
		W 117												10098
		TOTAL												10098
121	Y2218	CRAFTSMAN WHT H PT	25095	33953										59048
		Y 2200	201											45776
		Y 5018			31634	2168	275					11498		82057
		GP 1023	1956		10032		70069					44		44
		GP 1400										165	276	28344
		1 W 118						25704	866	1774				491
		1 W 217						491						491
		TOTAL	27252	33953	41666	2168	70344	26195	866	1774	11707	276	216201	
		TOTAL	27252	33953	51764	2168	70344	26195	866	1774	11707	276	226299	

NOTE: An asterisk (*) indicates that the Y-line number in the "Base" Column is a Marketing Code under which the base code shown in the "Description/Label" column may be sold.

GLD32543

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5-23

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SEAST	MDWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
131	Y2750	END VELVET WHITE	12981	22719	9219	8017	1481	21192				5405		81014
		<u>TOTAL</u>	12981	22719	9219	8017	1481	21192				5405		81014
131	Y2751	END VELVET MYELWR YE	1326	1404	248	2790						955		6723
		<u>TOTAL</u>	1326	1404	248	2790						955		6723
131	Y2752	END VELVET STIRLING YE	1688	3504	832	3701						1203		10928
		<u>TOTAL</u>	1688	3504	832	3701						1203		10928
131	Y2753	END VELVET RAINBOW PK	321	255	749	2443						309		4077
		<u>TOTAL</u>	321	255	749	2443						309		4077
131	Y2754	END VELVET GUNMETAL	2011	3136	739	3258						452		9596
		<u>TOTAL</u>	2011	3136	739	3258						452		9596
131	Y2755	END VELVET GRNFIELD	798	1438		3821						1583		7640
		<u>TOTAL</u>	798	1438		3821						1583		7640
131	Y2756	END VELVET COIT IVRY	405	1244	887	3214						1215		6985
		<u>TOTAL</u>	405	1244	887	3214						1215		6985
131	Y2757	END VELVET PALLO IRQ	1258	2308	615	3060						1171		8412
		<u>TOTAL</u>	1258	2308	615	3060						1171		8412
131	Y2758	END VELVET GRANADA RD	1227	3009	485	3194						1343		9238
		<u>TOTAL</u>	1227	3009	485	3194						1343		9238
131	Y2759	END VELVET SHRUB GRN	1183	2037		2264								5484
		<u>TOTAL</u>	1183	2037		2264								5484
131	Y2761	END VELVET BRN ANTIQ	417	2300		3838						1222		7777
		<u>TOTAL</u>	417	2300		3838						1222		7777
131	Y2762	END VELVET BATH BRN	738	2085	730	2851						1744		8168
		<u>TOTAL</u>	738	2085	730	2851						1744		8168
131	Y2763	END VELVET FERN GRN	1176	1732		2641						1047		6616
		<u>TOTAL</u>	1176	1732		2641						1047		6616
		<u>TOTAL</u>	25529	47191	14524	45092	1481	21192				17649		172698
		<u>TOTAL</u>	25529	47191	14524	45092	1481	21192				17649		172698

GL D32544

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
*141	Y2555	Y 555												
141	Y2900	RIPOLIN ULTRA WHITE	11317	5899								3072		20288
		TOTAL	11317	5899								3072		20288
141	Y2940	CANADA RIPOIN UL WH												
		TOTAL												
*141	Y2950	Y 4618												
		TOTAL	11317	5899								3072		68733

NOTE: An asterisk (*) indicates that the Y-line number in the "Base" Column is a Marketing Code under which the base code shown in the "Description/Label" column may be sold.

GLD32545

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SONEST	TULSA	MISS	SOEAST	MDWEST	MMTRL	TORONT	PACIFIC	PORTL	TOTAL
161	Y3020	BRILLNT COLOR BLACK							663	97	215			975
		TOTAL							663	97	215			975
161	Y3021	BRLLNT COL DEEP BLUE							778		149			927
		TOTAL							778		149			927
161	Y3022	BRLLNT COL BRIGHT RED							727		28			755
		TOTAL							727		28			755
161	Y3023	BRLLNT COL LIGHT YEL							520	101	108			729
		TOTAL							520	101	108			729
161	Y3024	BRLLNT COL MED YELLOW							314		253			567
		TOTAL							314		253			567
161	Y3025	BRLLNT COL BURNT UMBER							296		49			345
		TOTAL							296		49			345
161	Y3026	BRLLNT COL BLUE GREEN							207		12			219
		TOTAL							207		12			219
161	Y3027	BRLLNT COLOR ORANGE							429		10			439
		TOTAL							429		10			439
161	Y3028	BRLLNT COLOR GREEN							717	1	28			746
		TOTAL							717	1	28			746
161	Y3029	BRLLNT COL RAW UMBER							454		153			607
		TOTAL							454		153			607
161	Y3030	BRLLNT COL RAW SIENNA							224		271			495
		TOTAL							224		271			495
161	Y3031	BRILLIANT COL PURPLE							99					99
		TOTAL							99					99
161	Y3032	BRLLNT COL BURNT SIENNA							118		160			278
		TOTAL							118		160			278
		TOTAL							5546	199	1436			7181
		TOTAL							5546	199	1436			7181

GLD32547

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TO
171	Y3090	STIPPLE TEX BONE WHI				7225				16798	
		TOTAL				7225				16798	
171	Y3091	STIPPLE TEX CONF YEL				918				1674	
		TOTAL				918				1674	
171	Y3092	STIPPLE TEX PINEFR G				1206				2470	
		TOTAL				1206				2470	
171	Y3093	STIPPLE TEX SMOKE RS				399				813	
		TOTAL				399				813	
171	Y3094	STIPPLE TEX TROPIC GR				303				417	
		TOTAL				303				417	
171	Y3095	STIPPLE TEX BL AZURE				697				1255	
		TOTAL				697				1255	
171	Y3096	STIPPLE TEX MOONMIST				495				837	
		TOTAL				495				837	
171	Y3097	STIPPLE TEX BLK PINK				589				1621	
		TOTAL				589				1621	
171	Y3098	STIPPLE TEX SAND				4203				869	
		TOTAL				4203				869	
		TOTAL				16035				26754	
		TOTAL				16035				26754	

GL032548

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MONWEST	MNTRL	TOR
*182	Y3101	Y 5101									
*182	Y3105	Y 5105									
*182	Y3106	Y 5106									
*182	Y3107	Y 5117									
*182	Y3108	Y 5128									
*182	Y3109	Y 5119									
*182	Y3110	Y 5120									
*182	Y3111	Y 5111									
*182	Y3112	Y 5122									
*182	Y3113	Y 5113									
*182	Y3114	Y 5114									
*182	Y3115	Y 5115									
*182	Y3118	Y 3470									
*182	Y3147	Y 5147									
*182	Y3148	Y 5148									
TOTAL											

NOTE: An asterisk (*) indicates that the Y-line number in the "Base" Column is a Marketing Code under which the base code shown in the "Description/Label" column may be sold.

GLD32549

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	IULSA	MISS	SOEAST	MDWEST	MNTBL	TORONT	PACIFIC	PORTL	TOTAL
191	Y3401	SPRED SATIN PL IVORY 3401 W 4506	18243	20452	17076		10739	16593	23982		21672	16467		145224
		TOTAL	18243	20452	17076		10739	16593	23982		21672	16526	59	145283
191	Y3405	SPRED SATIN CONF VEL 3405 W 4514	12534	20607	10331		8103	11959	17884		15336	11546		108300
		TOTAL	12534	20607	10331		8103	11959	17884		15336	11794	248	108548
191	Y3406	SPRED SATIN LIT APRIL 3406	12358	12168	5095		7493	7610	16166		21771	7549		90210
		TOTAL	12358	12168	5095		7493	7610	16166		21771	7549		90210
191	Y3407	SPRED SATIN PHFR GRM 3407 W 4504	43382	56780	36563		30490	52867	43397		32247	29798	412	325528
		TOTAL	43382	56780	36563		30490	52867	43397		32247	29798		325528
191	Y3408	SPRED SATIN SMK ROSE 3408 W 4502	8514	16196	8244		8603	10133	9778		9665	9379		80513
		TOTAL	8514	16196	8244		8603	10133	9778		9665	9636	257	80770
191	Y3409	SPRED SATIN TROP GR 3409	7581	12258	6137		6162	10799	6726		5236	1941		56840
		TOTAL	7581	12258	6137		6162	10799	6726		5236	1941		56840
191	Y3410	SPRED SATIN SPRAY BL 3410 W 4503	19968	28424	12214		11041	18601	21298		22553	16366		150465
		TOTAL	19968	28424	12214		11041	18601	21298		22553	16366		150465
191	Y3411	SPRED SATIN NIGRA GR 3411 W 4509	8571	18458	8246		6631	10255	6678		5765	1787		66391
		TOTAL	8571	18458	8246		6631	10255	6678		5765	1899	112	66502
191	Y3412	SPRED SATIN BL AZURE 3412 W 4507	19931	31925	17152		13390	24889	21266		20928	11683		161164
		TOTAL	19931	31925	17152		13390	24889	21266		20928	12033	350	161514
191	Y3413	SPRED SATIN BONE WH 3413 W 4501	44841	53152	31628		26198	35053	62541		28489	39236		321138
		TOTAL	44841	53152	31628		26198	35053	62541		28489	39577	341	321479
191	Y3414	SPRED SATIN MOONMIST 3414 W 4505	13096	27924	16551		11924	16718	11551		14081	5562		117407
		TOTAL	13096	27924	16551		11924	16718	11551		14081	5562		117407
191	Y3415	SPRED SATIN BLO PINK	18102	26264	15173		11739	14542	16383		23219	13484		138906

GLD32550

CLASS BASE DESCRIPTION / LABEL CENTRAL EASTERN SOWEST JULSA MISS SOEAST MOWEST NATREL TORONT PACIFIC PORTL TOTAL

191	Y3416	SPRED SATIN PRIM SLR	13081	9703	6286	11739	14542	16383	23219	13890	406	199312
		3415										
		W 4512										
		TOTAL	18102	26264	15173							
		3416										
		Y 5116										
		TOTAL	13081	9703	6286							
		302										
		6980										
		18466										
		2640										
		79290										
191	Y3418	SPRED SATIN DEC WH	127632	138688	69015	65286	105382	146744	130639	80869		864295
		3418										
		W 4515										
		TOTAL	127632	138688	69015	65286	105382	146744	130639	81583	714	864969
		714										
		186										
		102546										
191	Y3441	SPRED SATIN CHEER	13247	23714	8141	9393	13147	15044	11038	9008		102732
		3441										
		W 4516										
		TOTAL	13247	23714	8141	9393	13147	15044	11038	9008		102732
		186										
		84272										
191	Y3442	SPRED SATIN SAND	8832	14170	9285	9343	14617	13569	7109	7347		84272
		3442										
		W 4526										
		TOTAL	8832	14170	9285	9343	14617	13569	7109	7449	102	84374
		102										
		84374										
191	Y3443	SPRED SATIN CTN CNOY	17478	22631	13226	11543	14695	25492	15544	17547		138156
		3443										
		TOTAL	17478	22631	13226	11543	14695	25492	15544	17547		138156
		138156										
191	Y3444	SPRED SATIN FLAMINGO	5719	11048	5262	4879	5783	6360	6966	4695		50712
		3444										
		W 4517										
		TOTAL	5719	11048	5262	4879	5783	6360	6966	4812	117	50829
		117										
		50829										
191	Y3447	SPRED SATIN SNDY BE	18098	30590	19625	19578	24908	29414	13770	20549		176532
		3447										
		W 4527										
		TOTAL	18098	30590	19625	19578	24908	29414	13770	20758	209	176761
		209										
		176761										
191	Y3448	SPRED SATIN SIL TURO	12583	22420	9268	7550	12331	8917	9772	6418		89259
		3448										
		W 4528										
		TOTAL	12583	22420	9268	7550	12331	8917	9772	6418		89259
		89259										
191	Y3466	SPRED SATIN JWL BLUE	3737	8501	3966	2653	6827	4059	4685			34428
		3466										
		TOTAL	3737	8501	3966	2653	6827	4059	4685			34428
		34428										
191	Y3467	SPRED SATIN PEB BCH	26839	22547	20224	17788	25001	39188	19696	27747		199030
		3467										
		TOTAL	26839	22547	20224	17788	25001	39188	19696	27747		199030
		199030										
191	Y3468	SPRED SATIN HARVEST				2001	929	1850	3515			8295
		3468										
		TOTAL				2001	929	1850	3515			8295
		8295										

CLASS BASE DESCRIPTION / LABEL CENTRAL EASTERN SOWEST TULSA MISS SOEAST MDWEST MNTRL TORONT PACIFIC PORTL TOTAL

191	Y3469	SPRED SATIN GR PRL	1810	2503	3114	3104	980	491	6119	18121
		3469								
		TOTAL	1810	2503	3114	3104	980	491	6119	18121
191	Y3470	SPRED SATIN CEIL WH	49251	69164	21132		56910	34122	5448	239858
		3470								
		5118								
		W 4529								
		Y 3118								
		Y 5118								
		GP 2110								
		TOTAL	22892	28668	39007	4171	772	13220	42163	26052
										2366
										3138
										189838
										4820
										8211
										17202
										450036
		TOTAL	72143	98432	60139	4171	75518	47342	47611	36469
										8211
										450036
191	Y3472	SPRED SATIN MED GOLD	6578	4583	2024	3794	3580	6409	4344	31312
		3472								
		TOTAL	6578	4583	2024	3794	3580	6409	4344	31312
		TOTAL	534898	734138	413985	4171	309425	540697	520237	381190
										8211
										4091917
192	Y3402	SPRED SATIN MAIZE								48
		TOTAL								48
		TOTAL								48
		TOTAL	554898	734186	413985	4171	309425	540697	520237	381190
										8211
										4091965

Production of Y3400 has been transferred from the Discontinued section and included under Y3418 in Section IV

		TOTAL								1000
										4092965

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TOR
201	Y3434	SPRED SATIN CH BLK W 4519									
		TOTAL							7511		
201	Y3436	SPRED SATIN SUNG YEL									
		TOTAL							3897		
		TOTAL							3897		
		TOTAL							11408		1
202	Y3432	SPRED SATIN UMB BRN									
		TOTAL							1349		
202	Y3435	SPRED SATIN MAJ BL									
		TOTAL							783		
202	Y3437	SPRED SATIN CARD RED									
		TOTAL							721		
202	Y3439	SPRED SATIN EM GRN									
		TOTAL							579		
		TOTAL							579		
		TOTAL							3432		
		TOTAL							14840		1

GLD32553

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MOWEST	MNTRL	TOR
211	Y3501	GLIDE ON BAMBOO 3501 GP 7351	1867	9365				5024	4502		1
		TOTAL	1867	9365				5024	4502		1
211	Y3502	GLIDE ON LAWN GREEN 3502 GP 7352	1967	3113				4458	4452		1
		TOTAL	1967	3113				4458	4452		1
211	Y3504	GLIDE ON SIL SMOKE 3504 GP 7354	2774	4239				5415	6620		1
		TOTAL	2774	4239				5415	6620		1
211	Y3505	GLIDE ON TIMBERLIN 3505 GP 7355	91	473	2069			2192	562		1
		TOTAL	91	473	2069			2192	562		1
211	Y3506	GLIDE ON TANG RED 3506	1841	1990				1658	2395		1
		TOTAL	1841	1990				1658	2395		1
211	Y3507	GLIDE ON SUNFLOWER 3507	988	4164				2748	2309		1
		TOTAL	988	4164				2748	2309		1
211	Y3508	GLIDE ON AQUAMARINE 3508	467	2057				2805	796		1
		TOTAL	467	2057				2805	796		1
211	Y3509	GLIDE ON ASH ROSE 3509 GP 7359		3107				2247	1139		1
		TOTAL		3107				2247	1139		1
211	Y3510	GLIDE ON JEWEL GRN 3510	1440	3096				3038	2277		1
		TOTAL	1440	3096				3038	2277		1
211	Y3511	GLIDE ON DESERT BRWN 3511 GP 7361	446	2319				2786	1728		1
		TOTAL	446	2319				2786	1728		1
211	Y3513	GLIDE ON GRAY VELVET 3513	975	2061				2694	2323		1
		TOTAL	975	2061				2694	2323		1
211	Y3515	GLIDE ON LT TANG 3515		2076				1700	1268		1
		TOTAL		2076				1700	1268		1
211	Y3516	GLIDE ON MIST BROWN	440	5217				3887	2627		1

GLD32554

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TORO
		3516 GP 7366					57				
		TOTAL	440	5217		57		3887	2627		
211	Y3517	GLIDE ON CRYST BLUE				3077		1618	434		
		3517 GP 7367									
		TOTAL				3077		1618	434		
211	Y3518	GLIDE ON HOLI PINK	160	450	1118			2879	1048		
		3518									
		TOTAL	160	450	1118			2879	1048		
211	Y3519	GLIDE ON CASCADE		488	2093			2873	1033		
		3519 GP 7369									
		TOTAL		488	2093			2873	1033		
211	Y3520	GLIDE ON MIX LIQUID	420	1811	1482			2179	2232		10
		3520 GP 7310									
		TOTAL	420	1811	1482			2179	2232		10
211	Y3525	GLIDE ON TINT WHITE	16236	25199	55446			57972	40572		92
		3525									
		TOTAL	16236	25199	55446			57972	40572		92
		TOTAL	16907	41626	108089	57		108173	78317		175
		TOTAL	16907	41626	108089	57		108173	78317		175

Production of Y3500 has been transferred from the Discontinued section and included under Y3525 in Section

TOTAL

GLD32555

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MMTRL	TORONT	PACIFIC	PORTL	TOTAL
221	Y3600	LATEX HOUSE PT WHITE	70689	28680			1886				27878	13079		142212
		W 4929										3952		3952
		GP 7400										17031		146164
		TOTAL	70689	28680			1886							
221	Y3601	LATEX HOUSE PT PRIMR	65857	22271							970	21884		110982
		W 4921												
		Y 3809	2843											2843
		GP 7401	1400											1400
		GP 7509												
		TOTAL	70100	22271							970	21884		115225
221	Y3602	LATEX HP SUNBEAM YEL	3788	3406							7355	3883		18432
		W 4930												
		GP 7402										991		991
		TOTAL	3788	3406								4874		19423
221	Y3603	LATEX HOUSE PT TAFFY	4881	4524							5726	6167		21298
		W 4926												
		GP 7403										826		826
		TOTAL	4881	4524								6993		22124
221	Y3604	LATEX H P ARBOR PINK	4930	3696							6755	4257		19638
		W 4927												
		GP 7404										772		772
		TOTAL	4930	3696								5029		20410
221	Y3605	LATEX H P VENET TURO	5703	3515							6260	5342		20820
		W 4928												
		GP 7405										679		679
		TOTAL	5703	3515								6021		21839
221	Y3606	LATEX H P DOVER GRAY	4725	4607							5591	3380		18303
		W 4924												
		GP 7406										1493		1493
		TOTAL	4725	4607								4873		19796
221	Y3607	LATEX H P BAYBERRY	8359	3867							5330	4161		21717
		W 4925												
		GP 7407										753		753
		TOTAL	8359	3867								4914		22470
221	Y3608	LATEX H P BARK	6427	3235							4951	2900		17513
		TOTAL	6427	3235								2900		17513
221	Y3612	SPRED H P EVERGREEN	10742	4243							4975	2156		22116
		TOTAL	10742	4243								2156		22116
221	Y3613	SPRED H P ONYX	3714											3714
		GP 7413										114		114
		TOTAL												3828
221	Y3614	SPRED H P GRAMIST	3759	1771										5530
		TOTAL	3759	1771										5530
221	Y3615	SPRED H P FIESTA	1916											1916

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TO
		<u>TOTAL</u>	1916								
221	Y3616	SPR H P POLO TAN	3707								
		GP 7416	114								
		<u>TOTAL</u>	3821								
221	Y3617	SPR H P SKY BLUE	3739								
		GP 7417	114								
		<u>TOTAL</u>	3853								
221	Y3620	SPR H P CAPE COD R	3665								
		GP 7420	114								
		<u>TOTAL</u>	3779								
		<u>TOTAL</u>	211300	83815				1886		970	98
222	Y3609	LATEX H P LEAF GRN									
		<u>TOTAL</u>									
		<u>TOTAL</u>									
		<u>TOTAL</u>	211300	83815				1886		970	98

GLD32557

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SEWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
231	Y3800	SPRED TRED WHITE	5041	2934							1859	2287		12121
		GP 7500										711		711
		TOTAL	5041	2934							1859	2998		12832
231	Y3801	SPRED TRED FLAG ST	14533	6372							8155	2911		31971
		GP 7501										396		396
		TOTAL	14533	6372							8155	3307		32367
231	Y3802	SPRED TRED CERAMIC	1785								2483	752		5020
		GP 7502										1131		1131
		TOTAL	1785								2483	1883		6151
231	Y3803	SPRED TRED BR OAK	5950	1268							2106	1964		11288
		GP 7503										490		490
		TOTAL	5950	1268							2106	2454		11778
231	Y3804	SPRD TRED BLUE GRASS	3065	656							4070	996		8787
		GP 7504										1023		1023
		TOTAL	3065	656							4070	2049		9840
231	Y3805	SPRD TRED PARQUET RD	1787	1192							13871	2467		19317
		GP 7505										1412		1412
		TOTAL	1787	1192							13871	3879		20729
231	Y3806	SPRD TRED ORIENTL BL									442			442
		GP 7506										684		684
		TOTAL										1126		1126
231	Y3808	SPRD TRED VILLAGE GR									2087	2022		4109
		GP 7508										917		917
		TOTAL									2087	2939		5026
*231	Y3809	Y 3601												
231	Y3810	SPRED TRED QUARRY RD	3484	1340							1776			6600
		GP 7510									880			880
		TOTAL	3484	1340							2656			7480
		TOTAL	35645	13762							34631	23291		107329
232	Y3807	SPRED TRED CORBLE ST		825							1111	953		2889
		GP 7507										1120		1120
		TOTAL		825							1111	2073		4009
		TOTAL		825							1111	2073		4009
		TOTAL	35645	14587							35742	25364		111338

NOTE: An asterisk (*) indicates that the Y-line number in the "Base" Column is a Marketing Code under which the base code shown in the "Description/Label" column may be sold.

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOEAST	TULSA	MISS	MDWEST	MNTRL	TORO
241	Y4000	JPLC SPRY WHITE	3319	1477						4
		111 W 11	3256							4
		TOTAL	6575	1477						
*241	Y4001	Y 1208								
241	Y4002	JPLC SPRY GLS BLACK	1339							
		TOTAL	1339							
241	Y4003	JPLC SPRY DELPHINIUM	335	110						1
		TOTAL	335	110						1
241	Y4004	JPLC SPRY DAWN GRAY	157	109						
		TOTAL	157	109						
241	Y4005	JPLC SPRY BUD GREEN	180	117						
		TOTAL	180	117						
241	Y4006	JPLC SPRY VERMILION	1135	124						
		TOTAL	1135	124						
241	Y4012	JPLC SPRY RIBBON BLU	152	110						
		TOTAL	152	110						
241	Y4013	JPLC SPRY ROSE PINK		115						
		TOTAL		115						
241	Y4015	JPLC SPRY LEM YEL	460							
		Y 4007		136						1
		TOTAL	460	136						1
241	Y4016	JPLC SPRY GREENBRIER	460							
		Y 4014	48	110						
		TOTAL	508	110						
		TOTAL	10841	2408						8
*242	Y4007	Y 4015								
*242	Y4014	Y 4016								
		TOTAL	10841	2408						8

NOTE: An asterisk (*) indicates that the Y-line number in the "Base" column is a Marketing Code under which the base code shown in the "Description/Label" column may be sold.

GLD32559

	CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MOWEST	MNTRL	TO
	251	YA100	RIP 57L EN SU GL WHT									153
			<u>TOTAL</u>									153
	*251	YA101	Y 1217									
	*251	YA102	Y 4600									
	251	YA103	RIPLOM YACHT FL WH									
			18 W 11									
			<u>TOTAL</u>									
	*251	YA104	Y 1207									
	*251	YA105	Y 1208									
	*251	YA106	Y 1267									
	*251	YA107	Y 1250									
	*251	YA108	Y 1266									
	*251	YA109	Y 1255									
	*251	YA110	Y 853									
	*251	YA111	Y 1263									
	*251	YA112	Y 856									
	*251	YA113	Y 4559									
	*251	YA114	Y 854									
	*251	YA115	Y 1219									
	*251	YA116	Y 874									
	*251	YA117	Y 861									
	*251	YA118	Y 4552									
	*251	YA119	Y 1268									
	*251	YA120	Y 1260									
	*251	YA121	Y 1256									
	*251	YA122	Y 4554									
	*251	YA123	Y 1212									
	*251	YA124	Y 1269									
	NOTE: An asterisk (*) indicates that the Y-line number in the "Base" column is a Marketing Code under which the base code shown in the "Description/Label" column may be sold.											

GLD32560

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TORC
*251	Y4131	Y 4554									
*251	Y4132	Y 1219									
*251	Y4133	Y 1246									
*251	Y4134	Y 1256									
*251	Y4135	Y 592									
*251	Y4140	Y 4600									
*251	Y4141	Y 4662									
*251	Y4142	Y 4655									
*251	Y4143	Y 4648									
*251	Y4144	Y 4665									
*251	Y4145	Y 4657									
*251	Y4146	Y 4664									
*251	Y4152	Y 506									
*251	Y4153	Y 5570									
*251	Y4155	Y 555									
*251	Y4157	Y 244									
*251	Y4158	Y 248									
*251	Y4161	Y 48									
*251	Y4162	Y 47									
251	Y4168	RESIN 2GT RP PTH UY									1036
		TOTAL									1036
251	Y4169	HARDENER 2GT RIP PTH									613
		TOTAL									613
251	Y4171	RIPLON YCHY CPPR RED									180
		18 R 18									
		TOTAL									180
251	Y4172	RIPLON YACHY CPPR GR									
		18 G 14									
		TOTAL									
251	Y4173	RIPLON YACHY CPPR BR									
		18 D 7									
		TOTAL									

NOTE: An asterisk (*) indicates that the Y-line number in the "Base" column is a Marketing Code under which the base code shown in the "Description/Label" column may be sold.

GL032561

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MOWEST	MNTRL	TOR
251	Y4176	RIPLON YCHT CPR BRNZ 43 D 1									370
		<u>TOTAL</u>									370
251	Y4177	RIPLON YACHT RED 40 R 1042									597
		<u>TOTAL</u>									597
251	Y4178	RIPLON YACHT GREEN 40 G 1084									
251	Y4181	RIP SU ANTI-FOUL RED									
		<u>TOTAL</u>				1492					
251	Y4182	RIP SU ANTI-FOUL GREEN									
		<u>TOTAL</u>				940					
		<u>TOTAL</u>				2585					2796

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CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MINTRL	TORONT	PACIFIC	PORTL	TOTAL
261	Y4550	SPEED EN WHITE	6392	5800				10123	907xx	4598	3735		31555	
	W 4637													
	Y 475		2379				51				50		2480	
	Y 5090													
	TOTAL		8771	5800			10174	907		4598	3785		36035	
261	Y4551	SPEED EN BLACK	5734	26958				5136	1270	751	107		39956	
	TOTAL		5734	26958			5136	1270		751	107		39956	
261	Y4552	SPEED EN ORANGE	2619	1499				1019		458	408		6003	
	W 4407													
	Y 1252			115	103					2216	101		2434	
	Y 4118												101	
	Y 5202													
	GP 2614					37							1141	
	TOTAL		2619	1614	103	37	1019			2674	1613		9679	
261	Y4554	SPEED EN MED GREEN	3495	4053				2796		812	269		11425	
	W 4633													
	Y 118													
	Y 480		2673				787				1720		5180	
	Y 4122		28								175		203	
	Y 4131										39		39	
	Y 5204													
	Y 5207													
	TOTAL		6196	4053			3583			812	2203		16847	
261	Y4556	SPEED EN FIRE RED	3119	6378				3264		1920	394		15075	
	W 4640													
	Y 119						74						74	
	Y 481		2498				582				974		4054	
	Y 5205													
	TOTAL		5617	6378			3920			1920	1368		19203	
261	Y4557	SPEED EN MAROON RED	991	109				785					1885	
	TOTAL		991	109			785						1885	
261	Y4558	SPEED EN IVORY	899	1179				900					2978	
	TOTAL		899	1179			900						2978	
261	Y4559	SPEED EN LT YELLOW	964	342				1279		427	288		3300	
	Y 120													
	Y 4113		45								42		87	
	Y 5203													
	GP 2663													
	TOTAL		1009	342			1279			427	380		3437	
261	Y4560	SPEED EN MED YELLOW	1181	1742				1466		978	112		5479	
	W 4638													
	Y 478		1602				164				1025		2791	
	TOTAL		2783	1742			1630			978	1137		8270	
261	Y4561	SPEED EN LIGHT GRAY	2618	2197				3523		324	1065		9727	
	TOTAL		2618	2197			3523			324	1065		9727	
261	Y4562	SPEED EN MACH GRAY	2243	5733				3467		1333	665		13441	
	xx	Total Gallonage produced and reported by Northwest Division												

xx - Total gallonage produced and reported by Northwest Division

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CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SEAST	MDWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
		W 4639												
		Y 482	1912					722				36		2670
		Y 5095	3316	467			115							3898
		21 F 94												
		TOTAL	7471	6200			115	4189			1333	701		20009
261	Y4563	SPEED EN RICH BROWN	515	116				871			112	391		2005
		TOTAL	515	116				871			112	391		2005
261	Y4564	SPEED EN EMERALD BL	1575	1866				1139			1355			5935
		W 4634												
		Y 479	1559					202				189		1990
		TOTAL	3134	1866				1341			1355	189		7882
261	Y4565	SPEED EN BRT RED	2036	1034				1020			119	444		4653
		Y 5094												
		TOTAL	2036	1034				1020			119	444		4653
261	Y4566	SPEED EN LT GREEN	1007	910				1040			103	434		3494
		TOTAL	1007	910				1040			103	434		3494
261	Y4567	SPEED EN YELLOW GOLD	1476	920				998			212	697		4303
		TOTAL	1476	920				998			212	697		4303
261	Y4568	SPEED EN BURNT ORG	2319	3417				869			108	384		7097
		TOTAL	2319	3417				869			108	384		7097
261	Y4570	SPEED RED OX M PRIM	3424	9671				2193			3074	763		12129
		W 4630												
		Y 470	3322					683		97	342	1346		5790
		Y 5087												
		TOTAL	6746	9671				2878		97	3416	2111		24919
		TOTAL	61941	74506	103	37	115	45155	907	1367	19242	17009		220382
		TOTAL	61941	74506	103	37	115	45155	907	1367	19242	17009		220382

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CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOMESET	TULSA	MISS	SOEAST	MDWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
271	Y4600	SPRED LUSTRE WHITE	35703	55179	40238	414	18526	37258	19787	22312	40556	23649	2271	295893
	4600													
	W 4815											355		355
	Y 4102													
	Y 4140													
	Y 5600													
	GP 1301					100						495	125	720
	12 W 60													
	12 W 85													
	TOTAL		35703	55179	40238	514	18526	37258	19787	22312	40556	24499	2396	296968
271	Y4605	SPRED LUSTRE PCH GLO	963	1868	1292		1030	1173	1370	1846	2438	1758	657	14395
	4605													
	Y 5606		963	1868	1292		1030	1173	1370	1846	2438	1758	657	14395
271	Y4618	SPRED LUSTRE P T WH	7452	9669	2921	102	3708	2969	9026	2892	6869	8257	1255	55140
	Y 2950		2288	1595										3883
	Y 5046		1634					989				1570		4193
	Y 5060													
	TOTAL		11374	11284	2921	102	3708	3958	9026	2892	6869	9827	1255	63216
271	Y4620	SPRED LUSTRE BLACK												
	4620													
	Y 5641		6475	7392	3286	34	1480	4025	5013	1946	6075	5523	482	41731
	W 4816											70		70
	Y 5641													
	TOTAL		6475	7392	3286	34	1480	4025	5013	1946	6075	5593	482	41801
271	Y4642	SPRED LUSTRE PECAN	2110	3348	3331	95	1383	1516	1453	1133	2797	2948		20114
	4642													
	W 4818													
	Y 5642		2110	3348	3331	95	1383	1516	1453	1133	2797	2948		20114
271	Y4643	SPRED LUSTRE CTIN C	5558	5517	2736	45	2125	2999	5528	1525	3486	7365	1100	37984
	4643													
	Y 5643													
	GP 1303					220						462	408	1090
	TOTAL		5558	5517	2736	265	2125	2999	5528	1525	3486	7827	1508	39074
271	Y4644	SPRED LUSTRE BLAZE	680	1404	376	36	621	1044	975	1126	1810	1072		9144
	4644													
	W 4817											6		6
	Y 5644		680	1404	376	36	621	1044	975	1126	1810	1078		9150
271	Y4647	SPRED LUSTRE SAHARA	2960	4615	6066	104	3354	3485	3278	1098	3100	4904		32964
	4647													
	Y 5647													
	GP 1316													
	TOTAL		2960	4615	6066	104	3354	3485	3278	1098	3100	4904		32964
271	Y4648	SPRED LUSTRE CARI				1972	40	1493	2049	1805	1146	3062		11567
	4648													
	Y 5648													
	TOTAL					1972	40	1493	2049	1805	1146	3062		11567

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CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MIDWEST	NNTRNL	TORONT	PACIFIC	PORTL	TOTAL
		4648												
		Y 4143												
		Y 5648												
		Y 4648												
		TOTAL	2753	2815	1972	40	1493	2049	1805	1146	3062	1436	461	7465
		2753	2815	1972	40	1493	2049	1805	1146	3062	1436	461	461	19032
271	YA651	SPRED LUSTRE CMG IV	5497	7794	6692	2144	5653	3653	3038	6079	6146	593	47289	
		4651												
		Y 5651												
		GP 1307				166						519	393	1078
		TOTAL	5497	7794	6692	166	2144	5653	3653	3038	6079	6665	986	48367
271	YA655	SPRED LUSTRE SPRGT	4961	6000	4477	50	2135	5493	4686	2162	5522	7623	509	43618
		4655												
		Y 4142												
		Y 5655												
		GP 1309				168	2135	5493	4686	2162	5522	8177	963	44794
		TOTAL	4961	6000	4477	168	2135	5493	4686	2162	5522	8177	963	44794
271	YA657	SPRED LUSTRE WOODLAND	6468	11584	10196	70	4158	9837	6913	3752	7273	5714	861	66826
		4657												
		W 4804										76		76
		Y 4145												
		Y 5657												
		GP 1310				472	4158	9837	6913	3752	7273	6571	939	68233
		TOTAL	6468	11584	10196	472	4158	9837	6913	3752	7273	6571	939	68233
		271	761	1391	1460	350	564	976	480	2416	1580	597	10575	
		TOTAL	761	1391	1460	89	564	976	480	2416	1580	597	10575	
271	YA658	SPRED LUSTRE WD ROSE	761	1391	1460	89	564	976	480	2416	1580	597	10575	
		4658												
		W 4802										39		39
		Y 5658												
		GP 1315				261	1226	2382				205		466
		TOTAL	2272	3940	1862	21	1226	2382				2758	421	198
271	YA659	SPRED LUSTRE EDO GRN	2272	3940	1862	21	1226	2382				2758	421	198
		4659												
		Y 5659												
		TOTAL	2272	3940	1862	21	1226	2382				2758	421	198
271	YA660	SPRED LUSTRE ZIRCON	4274	4650	2294	51	1826	3527	4576	3401	5229	4443	320	34991
		4660												
		Y 5660												
		GP 1312				282	1826	3527	4576	3401	5229	5067	674	35851
		TOTAL	4274	4650	2294	282	1826	3527	4576	3401	5229	5067	674	35851
271	YA661	SPRED LUSTRE COLONY	2590	3312	614	89	973	2537	981	724	1355	271	291	13737
		4661												
		W 4809												
		Y 5661												
		GP 1311				85	973	2537	981	724	1355	321	615	14194
		TOTAL	2590	3312	614	174	973	2537	981	724	1355	321	615	14194
271	YA662	SPRED LUSTRE BL ICE	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		4662												
		W 4807										222		222
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		TOTAL	2499	5062	2143	25	2120	3406	2279	2451	4370	2233	371	26959
		271	2499	5062	2143	25	2120	3406	2279	245				

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOMESET	TULSA	MISS	SOEAST	MDWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
		Y 4141										30		30
		Y 5662												
		GP 1314										546	234	898
		TOTAL				118	2143	2120	3406	2279	2451	4370	3031	28109
271	Y46643	SPRED LUSTIRE SMKY WH	6237	12357	7311	63	4225	7439	6460	1768	5372	9766	699	61697
		4663												
		M 4801										69		69
		Y 5663												
		GP 1306				408	7311	471	4225	7439	6460	1768	969	1772
		TOTAL										9372	10804	63538
271	Y4664	SPRED LUSTIRE PLAZA G	2817	8817	5593	78	2857	4448	2441	1958	4036	1372	449	34866
		4664												
		M 4805										48		48
		Y 5664												
		TOTAL				78	2857	4448	2441	1958	4036	1420	449	34914
		→ TOTAL				30	1564	2454	1877	2152	4271	3078	522	24260
271	Y4665	SPRED LUSTIRE PNK HAZ	2648	3729	1935	30	1564	2454	1877	2152	4271	2937	522	24119
		4665												
		M 4812										123		123
		Y 4144										18		18
		Y 5665												
271	Y4666	SPRED LUSTIRE JWL BL	566									449		3714
		4666												
		Y 5666												
		TOTAL										449		3714
271	Y4667	SPRED LUSTIRE PEB BCM	3498	4293	5541	103	3285	3974	4702	1223	4248	6141	700	37708
		4667												
		Y 5667												
		TOTAL				103	3285	3974	4702	1223	4248	6141	700	37708
271	Y4668	SPRED LUSTIRE HARVEST												
		4668												
		Y 5668												
		TOTAL												
271	Y4669	SPRED LUSTIRE GRN PRL				52	337	830	937	625	1849	506	353	5489
		4669												
		Y 5669												
		TOTAL				52	337	830	937	625	1849	506	353	5489
271	Y4672	SPRED LUSTIRE MED GLD				53	328	932	888	355	904		418	4336
		4672												
		Y 5672												
		TOTAL				53	328	932	888	355	904		418	4336
		TOTAL				3924	62437	112433	90089	59444	126324	113652	16443	977753
		TOTAL				3924	62437	112433	90089	59444	126324	113652	16443	977753
		Production of Y4650 has been transferred from the Discontinued section and included under Y4600 in Section IV												
		TOTAL												

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CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MMTRL	TORONT	PACIFIC	PORTL	TOTAL
281	Y4700	SPEED WALL FL WHITE	14257	22959	36068	6164	16518	10318	10963	15767	5077			138091
	W 4880													
	Y 5747		392											392
	GP 1200													
		TOTAL	14649	22959	36068	300	6164	16518	10318	10963	15767	5269	348	139323
281	Y4705	SPEED WALL FL IEA R5	426	255	853	330	411			588				2863
	W 4705													
	Y 5705													
	Y 4705		426	255	853	330	411	451		588				451
		TOTAL	426	255	853	330	411	451		588				3314
281	Y4741	SPEED WALL FL LEMON	382	655	1242	109	624	100		453	97			3662
	W 4741													
	Y 5741													
		TOTAL	382	655	1242	109	624	100		453	97			3662
281	Y4742	SPEED WALL FL BISCUI	309	562	1073	110	418	482		805				3759
	W 4742													
	Y 5742													
		TOTAL	309	562	1073	110	418	482		805				3759
281	Y4743	SPEED WALL FL CIN CN	690	900	1293	322	812	470		721				5208
	W 4743													
	Y 5743													
	GP 1203													
		TOTAL	690	900	1293	322	812	470		721				5208
281	Y4747	SPEED WALL FL PU TAN	730	1389	4570	442	1525	931	38	846				10471
	W 4747													
	Y 5727													
		TOTAL	730	1389	4570	442	1525	931	38	846				10471
281	Y4748	SPEED WALL FL HORIZO	400	514	842	105	415	273		494				3043
	W 4748													
	Y 5748													
	GP 1207													
		TOTAL	400	514	842	105	415	273		494				3043
281	Y4751	SPEED WALL FL COQ IVY	1360	2557	3818	604	2234	923	30	1928	170			13624
	W 4751													
	Y 5751													
	GP 1207													
		TOTAL	1360	2557	3818	604	2234	923	30	1928	170			13624
281	Y4755	SPEED WALL FL SUNLT	447	1386	1717	405	1053	1078		1374	199			7659
	W 4755													
	Y 5755													
	GP 1209													
		TOTAL	447	1386	1717	405	1053	1078		1374	199			7659
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21180
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21180
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21180
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21180
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21180
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21180
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21180
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21180
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21180
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21180
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21180
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21180
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21180
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21180
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21180
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21180
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21180
281	Y4757	SPEED WALL FL HONEYD	1794	3647	5930	1447	4049	2273	97	2270	273			21180
	W 4757													
	Y 5757													
	GP 1210													
		TOTAL	1794	3647	5930	1447	4049	2273	97	2270	273			21

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MOWEST	MNTRL	TORO
		<u>TOTAL</u>	1794	3647	5330		1447	4049	2273	97	22
281	Y4758	SPEED WALL FL PK WHT	381	525	960		104	423	445		4
		4758									
		Y 1158									
		Y 5758									
		GP 1215									
		<u>TOTAL</u>	381	525	960		104	423	445		4
281	Y4759	SPEED WALL FL ASPARG	418	1331	855			792	481		2
		4759									
		Y 5759									
		<u>TOTAL</u>	418	1331	855			792	481		2
281	Y4760	SPEED WALL FL KLN BL	718	1734	1688		605	1391	917		14
		4760									
		Y 5760									
		GP 1212									
		<u>TOTAL</u>	718	1734	1688		605	1391	917		14
281	Y4761	SPEED WALL FL VEN GR	173	805	427			607			2
		4761									
		Y 1157									
		Y 5761									
		GP 1211									
		<u>TOTAL</u>	173	805	427			607			2
281	Y4762	SPEED WALL FL NASSAU	987	1361	2167		290	822	912		7
		4762									
		Y 5762									
		GP 1214									
		<u>TOTAL</u>	987	1361	2167		290	822	912		7
281	Y4763	SPEED WALL FL TRELLI	2759	6425	7038		1379	3973	3433	191	32
		4763									
		Y 5763									
		GP 1206									
		<u>TOTAL</u>	2759	6425	7038		1379	3973	3433	191	32
281	Y4764	SPEED WALL FL WD ASH	986	1203	2501		253	1013	468		8
		4764									
		Y 5764									
		<u>TOTAL</u>	986	1203	2501		253	1013	468		8
281	Y4765	SPEED WALL FL CORSAG	409	954	2124		292	1038	868		10
		4765									
		Y 5765									
		<u>TOTAL</u>	409	954	2124		292	1038	868		10
281	Y4766	SPEED WALL FL JWL BL			433						3
		4766									
		Y 5766									
		<u>TOTAL</u>			433						3
281	Y4767	SPEED WALL PEB BCH	801	1856	3625		525	668	1366	24	12
		4767									

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CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MOWEST	MNTRL	TORO
		Y 5767									
		<u>TOTAL</u>	801	1656	3625		525	668	1366	24	12
281		Y4768 SPEED WALL FL HARV									3
		Y 5768									
		<u>TOTAL</u>									3
281		Y4769 SPEED WALL GR PRL	95			454					2
		4769									
		Y 5769									
		<u>TOTAL</u>	95			454					2
281		Y4772 SPEED WALL MED GD	304								2
		Y 5772									
		<u>TOTAL</u>	304								2
		<u>TOTAL</u>	29218	50818	79078	300	13486	38786	26189	11343	360
		<u>TOTAL</u>	29218	50818	79078	300	13486	38786	26189	11343	360

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CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TORON
291	Y5077	DADO NTL GRY Y 5089 21 E 102 40 F 802	1761	243			362				
		TOTAL	1761	243			362				
291	Y5078	E Z C SUNTAN 31 D 17	305								
		TOTAL	305								
291	Y5079	E Z C LT PRIMER 31 D 18	767								
		TOTAL	767								
291	Y5080	DADO EN AUTUMN GR 31 G 33	1575	597							
		TOTAL	1575	597							
291	Y5081	DADO MOSS GRN 31 G 34 40 G 804	1666	378			472	334	252		
		TOTAL	1666	378			472	334	252		
291	Y5083	DADO SPG GRN 31 G 36 40 G 802	3842	1297				130			
		TOTAL	3842	1297				130			
*291	Y5085	Y 1850									
291	Y5086	15 EGSML WTE 12 W 86	977	568			110	413	1081		
		TOTAL	977	568			110	413	1081		
*291	Y5087	Y 4570									
*291	Y5089	Y 5077									
*291	Y5090	Y 4550									
291	Y5091	EZC EN VISMA TIC BUF 21 Y 5	293				49				
		TOTAL	293				49				
291	Y5092	EZC EN VISMA TIC GRN 21 G 36	815				154			78	
		TOTAL	815				154			83	
*291	Y5094	Y 4565									
*291	Y5095	Y 4562									

NOTE: An asterisk (*) indicates that the Y-line number in the "Base" column is Code under which the base code shown in the "Description/Label" column.

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CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MOWEST	MMTRL	TORONT	PACIFIC	PORTL	TOTAL
291	Y5097	E2C PIPE EN PRPL	56											56
		AO A 1019									9			9
		TOTAL	56								9			65
		TOTAL	12057	3083			1147	877	1333	83	808	429		19817
		TOTAL	12057	3083			1147	877	1333	83	808	429		19817

CLASS BASE DESCRIPTION / LABEL CENTRAL EASTERN SOWEST TULSA MISS SOEAST MWEST MNTRL TORONT PACIFIC PORTL TOTAL

301 Y5101 ULT FLAT BUTCH IVORY
5101
Y 3101
GP 2183
TOTAL
3667 4515 5182 4443 5269 1507 4060 28643
1594 652
1164 2030 4788
5876 2030 34083

301 Y5105 ULT FLAT JONGUIL
5105
Y 3105
GP 2184
TOTAL
3667 4515 5182 4443 5269 1507 4060 28643
1594 652
1164 2030 4788
5876 2030 34083

301 Y5106 ULT FLAT PEACH MIST
Y 3106
TOTAL
947 855 1802
947 855 1802

301 Y5110 ULT FLAT OCEAN SPRAY
TOTAL
99 99 99
99 99 99

301 Y5111 ULT FL LAT PACIFIC
5111
Y 3111
GP 2185
TOTAL
947 1017 1758 1904 425 224 6275
303 476
1758 1904 425 224 6275

301 Y5113 ULT FLAT BUHRSTONE
5113
Y 3113
GP 2189
TOTAL
10555 13771 18698 13979 13138 2154 11090 83385
2150 534
14082 13138 2154 13976 4611 93135

301 Y5114 ULT FLAT SMOKE/ONE
5114
Y 3114
TOTAL
1124 8481 5211 4510 5102 1228 1709 27365
5115 420
6547 5151 3899 6090 2659 24346

301 Y5115 ULT FLAT BUD PINK
5115
Y 3115
TOTAL
6547 5151 3899 6090 2659 24346
5116 277
6547 5151 3899 6090 2659 24346

*301 Y5116 Y 3416
301 Y5117 ULT FL LAT MINT GRN
5117
Y 3107
GP 2186
TOTAL
5240 9745 10238 5776 10130 2353 4180 47662
1392 896
9745 10238 1392 5776 10130 2353 5905 2963 53782

*301 Y5118 Y 3470
NOTE: An asterisk (*) indicates that the Y-line number in the "Base" column is a Marketing Code
under which the base code shown in the "Description/Label" column may be sold.

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TORO
*311	Y5201	Y 1250									
*311	Y5202	Y 4552									
*311	Y5203	Y 4559									
*311	Y5204	Y 4554									
*311	Y5205	Y 4556									
TOTAL											

NOTE: An asterisk (*) indicates that the Y-line number in the "Base" column is a Marketing Code under which the base code shown in the "Description/Label" column may be sold.

GL032575

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOVEST	TULSA	MISS	SOEAST	NDWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
321	Y5220	MAINT RUST EN WH	1255								713			1968
		92 W 112	4022	340					305		406			5084
		TOTAL	5288	340					305		1119			7052
321	Y5221	RUSTMASTER PROF WHI	1181											1181
		92 W 109	1094	990										2084
		TOTAL	2275	990										3265
321	Y5222	MAINT RUST BL	1110								103			1213
		92 R 22	6892	433							103			7428
		TOTAL	8002	433							206			8641
321	Y5223	MAINT H RESIST CHAR	1128											1128
		99 R 68												
		TOTAL	1128											1128
321	Y5224	RUSTMASTER PROF GRN	1430	823							113			2366
		GL71231												
		TOTAL	1430	823							113			2366
321	Y5225	MAINT MED RED	1135	340										1590
		GL71232												
		TOTAL	1135	340							115			1590
321	Y5226	MAINT GREY	2981	1827							719			5527
		GL71230												
		TOTAL	2981	1827							719			5527
321	Y5227	RUSTMASTER PROF ALUM	2862								202			3064
		43 F 197	1281		506									1387
		TOTAL	15743		506						202			16451
321	Y5228	MAINT H RESIST ALUM	1291											1291
		43 F 196	1246											1246
		TOTAL	2537											2537
*321	Y5229	Y 471												
		TOTAL	40519	4753	506				305		2474			48557

NOTE: An asterisk (*) indicates that the Y-line number in the "Base" column is a Marketing Code under which the base code shown in the "Description/Label" column may be sold.

GLD32576

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MOWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
331	Y5370	LAT PRJ CEIL PT WFE	1164	19167	15027	668	16256	21306						73588
		6000												
		W 3458												
		RXM58001												
		TOTAL	1164	19167	15027	668	16256	21306						238
														238
														73826
331	Y5371	LAT PRJ CEIL PT WM IV	3950	6102			1671	5132						16855
		6001												
		W 3457												
		TOTAL	3950	6102			1671	5132						16855
331	Y5372	LAT PRJ CEIL PT PS GR	7537	4137			9831	8372						29877
		6002												
		W 3453												
		TOTAL	7537	4137			9831	8372						29877
331	Y5373	LAT PRJ CEIL PT LT PK	5690	1014			1643	7140						15487
		6003												
		W 3450												
		TOTAL	5690	1014			1643	7140						15487
331	Y5374	LAT PRJ CEIL PT MD GR	5445	2107			1690	5033						14275
		6004												
		W 3451												
		TOTAL	5445	2107			1690	5033						14275
331	Y5375	LAT PRJ CEIL PT BL AQ	3351	1701			1657	7170						13879
		6005												
		W 3454												
		TOTAL	3351	1701			1657	7170						13879
331	Y5376	LAT PRJ CEIL PT BEIGE	3640	2084			2246	6238						14208
		6006												
		W 3455												
		TOTAL	3640	2084			2246	6238						14208
331	Y5377	LAT PRJ CEIL PT BL YN	5331	1180			2198	5135						13844
		6007												
		W 3452												
		TOTAL	5331	1180			2198	5135						13844
331	Y5378	LAT PRJ CEIL PT SUN Y	3588	1925			1693	6258						13464
		6008												
		W 3456												
		TOTAL	3588	1925			1693	6258						13464
		TOTAL	1164	57699	35277	668	38865	71764						205715
		TOTAL	1164	57699	35277	668	38865	71764						205715

GLD32577

GL032578

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TORO
341	Y5520	WHITE SWIMMING POOL RL 8319 178 W 200									
		TOTAL									
341	Y5521	BLUE SWIMMING POOL RL 8834 178 A 200									
		TOTAL									
341	Y5522	SWIMMING TOOL GREEN RL 8835 178 G 200									
		TOTAL									
341	Y5523	WHITE S P RGL28042									2424
		TOTAL									2424
341	Y5524	SEA GREEN S P RGL28043									2079
		TOTAL									2079
341	Y5525	OCEAN BLUE S P RGL28044									3372
		TOTAL									3372
*341	Y5538	Y 5570									
341	Y5539	NU-PON SW PL CONV									933
		TOTAL									933
341	Y5540	NU-PON SW PL WHT									416
		TOTAL									416
341	Y5541	NU-PON SW PL WHT									433
		TOTAL									433
341	Y5542	NU-PON SW PL WHT									431
		TOTAL									431
		TOTAL	2213								7875
		TOTAL	2213								7875

NOTE: An asterisk (*) indicates that the Y-line number in the "Base" column is a Marketing Code under which the base code shown in the "Description/Label" column may be sold.

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TOR
351	Y5531	ROK 3 WHITE	4178	6614	1291			1751	10390		
		125									
		A 2197									
		TOTAL	4178	6614	1291			1751	10390		
351	Y5532	ROK NO 3 WTF WB							3616		
		A 2198									
		TOTAL							3616		
351	Y5533	ROK 3 YEL	5708	4447	2176			3371	12793		
		126									
		A 2199									
		TOTAL	5708	4447	2176			3371	12793		
351	Y5534	ROK NO 3 YEL WB							1749		
		A 2201									
		TOTAL							1749		
		TOTAL	9886	11061	3467			5122	28548		
		TOTAL	9886	11061	3467			5122	28548		

GLD32579

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MOWEST	MTNRL	TORONT	PACIFIC	PORTL	TOTAL
362	Y5545	GLID TEX WHITE												
		245 E 906							200					200
		TOTAL							200					200
362	Y5546	GLID TEX CHELSEA BLU												
		245 A 905							300					300
		TOTAL							300					300
362	Y5547	GLID TEX EGRET WHITE												
		245 M 902							3074					3074
		TOTAL							3074					3074
362	Y5548	GLID TEX TEA ROSE												
		245 R 914							204					204
		TOTAL							204					204
362	Y5549	GLID TEX GRAY TONE												
		245 F 917							502					502
		TOTAL							509					509
362	Y5550	GLID TEX BEACH WHITE												
		245 W 908							1112					1112
		TOTAL							1112					1112
362	Y5551	GLID TEX LEMON TONE												
		245 Y 913							303					303
		TOTAL							305					305
362	Y5552	GLID TEX MINT GREEN												
		245 G 911							508					508
		TOTAL							508					508
362	Y5553	GLID TEX SAND STONE												
		245 D 920							1714					1714
		TOTAL							1714					1714
		TOTAL							7926					7926
		TOTAL							7926 x					7926

x - Total gallons produced and reported by Midland Division

GL032580

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MATRL	TORONT	PACIFIC	PORTL	TOTAL
381	Y5566	MUPOM COIE EN IL REQ GL69415	318	301							74			693
		TOTAL	318	301							74			693
381	Y5568	MUPOM BR CLEAN GL69022	2070	915	50	276	50	6	6		324			3365
		TOTAL	2070	915	50	276	50	6	6		324			3365
											174			454
											498			3819
381	Y5569	MUPOM ACCEL 5569 GL69489	1340	666							232			2238
		TOTAL	1340	666							232			2238
381	Y5570	MUPOM METALLITE PR Y 4153 Y 5538 RGL26383 286 Y 200		11766	991						370	934		14061
		TOTAL		11766	991						370	934		14061
											54			54
381	Y5571	MUPOM GRAY 5571 GL69488	1489	546							134			2169
		TOTAL	1489	546							134			2169
		TOTAL	5217	14194	1267	50	6	6	6		1362	938		23034
		TOTAL	5217	14194	1267	50	6	6	6		1362	938		23034

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOREAST	HOWEST	MINTEL	TORONT	PACIFIC	PORTEL	TOTAL
391	Y5572	GLID-TILE GL COAT SPW 5606	5086							1165			6251	
		TOTAL	5086							1165			6251	
391	Y5573	GLID-TILE CL SPAT BS SPW 5605		81						99			180	
		TOTAL		29						99			29	
		TOTAL		110									209	
391	Y5574	GLID-TILE WH SPAT BS SPW 5619		1135							12		1147	
	294 W 907	TOTAL		560						10776	907		12243	
		TOTAL		1695						10776	907	12	13390	
391	Y5575	GLID-TILE THICKENER CL30300		913						1002			1915	
		TOTAL		48									48	
		TOTAL		961						1002			1963	
391	Y5576	GLID-TILE DOT REDUCR CH 308								55			55	
		TOTAL								55			55	
391	Y5577	GLID-TILE WEB REDUCR SL 4021		20						101			121	
		TOTAL		20						101			121	
391	Y5578	GLID-TILE SEALER GL67542	618	442									1060	
		TOTAL	1206	442									1648	
391	Y5579	GLID-TILE SEALR REDU S 91		24									24	
		TOTAL		24									24	
391	Y5580	GLID-TILE BLOCK FILL SPW 5682								1436			1436	
		TOTAL								1436			1436	
391	Y5581	GLID-TILE METAL PRI GL66780	22	65									87	
		TOTAL	22	65									87	
391	Y5582	GLID-TILE MET PR CON GL66675												
		TOTAL												
391	Y5583	GLID-TILE WHITE PRI SPW 5603		13111						3974			17085	
		TOTAL		4951						3974			4951	
		TOTAL		18062									22036	
391	Y5584	GLID-TILE WH EGGS EN SPW 5604		100						11643	103		11846	
		TOTAL		100						11643	103		11846	
391	Y5585	GL TILE ACCELERATOR VN 833												
		TOTAL												

GLD32583

CLASS	BASE	DESCRIPTION / LABEL	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MMTRL	TO
391	Y5587	GLIDTILE SEALER XM60024				1346					
		<u>TOTAL</u>				1346					
391	Y5588	GLIDTILE WHITE GL GL71956				100					
		<u>TOTAL</u>				100					
		<u>TOTAL</u>	7760	21479						30251	
		<u>TOTAL</u>	7760	21479						30251	

GLD32584

SECTION VI

CURRENT TRADE AND MAINTENANCE SALES PRODUCTION

FISCAL 1960 - IN VOLUME ORDER

BY TOTAL ALL PLANTS

SECTION VI
Current Trade and Maintenance Sales Items - 1960 in Volume Order by Total All Plants

Over 100,000 - 28 Items

BASE	DESCRIPTION	CENTRAL	EASTERN	SOUTHWEST	TULSA	MISS	SOUTHEAST	MIDWEST	MONTREAL	TORONTO	PACIFIC	PORTLAND	TOTAL
V3418	SPRED SATIN DEC WH	127632	138688	69015	65286	105382	146744	130639	81583	86496			
V3470	SPRED SATIN CFTL WH	72143	98432	60139	4171	75318	47342	41611	36469	8211	450036		
V3407	SPRED SATIN ENER GRN	43382	56780	36263	30490	52067	43397	32247	29798	325524			
V3413	SPRED SATIN BONE WH	44841	53152	31628	26198	35053	62541	29489	39577	321479			
V1217	JAPALAC ULTRA WHITE	32811	94079	28792	308	21444	50681	21784	15822	20462	30934	1558	318686
V4600	SPRED LUSTRE WHITE	35703	45179	40238	514	18526	37258	19787	22312	40556	24499	2396	296968
V1800	ENDU H P OUTSIDE WHI	31062	41366	8241	58753	52880	40376	11745	18494	4558	269475		
V1892	ENDU H P NO CHLK WHI	51884	64271	9333	12903	24401	27550	17264	43138	17723			268467
V1851	ENDU H P EXT BSECOAT	43506	45818	27473	26273	23020	23225	8977	28864	18180	1545		246901
V3525	GLIDE OW TINT WHITE	16236	25199	35446		57972	40572	9220	27914				232559
V2218	CRAFTSMAN WHI H PT	27252	33953	41666	2168	70344	26195	866	1774	11707	276		216201
V3467	SPRED SATIN PEB BCM	26839	32547	20224	17788	23001	39188		19696	27747			199830
V3412	SPRED SATIN BL AZURE	19931	31925	17552	13990	24689	21266		13770	20758			176741
V3447	SPRED SATIN SHDY BE	18098	30590	19625	19578	24908	29414						165514
V3410	SPRED SATIN SPRAY BL	19968	28424	12214	11041	18601	21298		22553	16366			150465
V3600	LATEX HOUSE PT WHITE	70889	28680			1868			27878	17031			146164
V3401	SPRED SATIN PL IVORY	18243	20452	17076	10739	16593	23982		21672	16526			145283
V4700	SPRED WALL FL WHITE	14649	22959	36068	300	6164	16518	10318	10963	15767	348		139323
V3415	SPRED SATIN BIO PINK	18102	26264	15173	11739	14542	16382		22312	13890			139312
V3443	SPRED SATIN CTN CNDY	17478	22631	13226	11543	14695	25492		15544	17547			138156
Y 50	ROCKSPAR VARNISH	15280	18994	74903	448	100	10613		5171	10750			136259
V1850	ENDU H P FUME PF WHI	382	19785	68853	1904	8049	17845		3528	8694	3501		132041
Y 555	GLIDEMCOAT	12516	28371	23280	6735	11937	9354	9976	15229	13282			130681
Y 874	FLORENAHL HARBOR GRV	16204	25758	11817	372	16527	15931	13143	6792	6204	3808	995	119551
V3414	SPRED SATIN MOONHIST	13096	27924	16551		13924	16718	11521		14081	5562		117407
V3601	LATEX HOUSE PT PRMR	70100	22271						970	21884			115225
V3405	SPRED SATIN CONF YEL	12534	20607	10931	8103	11959	17884			15336	11794		108546
V3441	SPRED SATIN CHEER	13247	23714	8141	9393	13147	15044			11038	9008		102732

903808 1128813 773168 8017 424755 830356 76443105687 674792 537007 18851 6169697

Current Trade and Maintenance Sales Items - 1960 - In Volume Order by Total All Plants
99,999 to 75,000 - 10 Items

BASE	DESCRIPTION	CENTRAL	EASTERN	SOREST	TULSA	MISS	SOEAST	MOBEST	MTLRL	TORONT	PACIFIC	PORTL	TOTAL
Y3113	ULI FLAT BURSTONE	10955	13771	18698	2150	7493	14082	13138	2154	19976	4611	93135	
Y3406	SPRED SATIN LIT APRI	12358	12168	5095		2510	7610	16166	21771	7549		92210	
Y 392	EX METALLITE RM	19808	23844	10768	90	9609	1224	6995	9780	3632	1410	89630	
Y3446	SPRED SATIN SIL TURO	12583	22420	9268		7550	12331	6917	9772	6606		89447	
Y3442	SPRED SATIN SAND	8832	14170	9285		9343	14617	13569	7109	7449		84374	
Y2750	END VELVET WHITE	12981	22719	9219		8017	1481	21192		5405		81014	
Y3406	SPRED SATIN SMK ROSE	8514	16196	8244		8502	10132	2778	9666	9636		80270	
Y3416	SPRED SATIN PRIM SLR	13081	9703	6286			6980	22436	18466	2640		79392	
Y 47	GL-TONE SATIN SHEEN		67488						4694	6842		79024	
Y1867	ENDUR H P IMP WHITE	28929	11491	5737		7064	13731	13770	2569	3050	2884	76465	
		117241	213970	80600	2200	50580	90594	120190	9564	86462	68619	6021	844041

GLD32587

Current Trade and Maintenance Sales Items - 1960 - In Volume Order by Total All Plants
 74,999 to 90,000 - 15 Items

BASE	DESCRIPTION	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SEAST	MDWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
Y1180	SPRAY DAY LITE WHITE	11416	9781	1876		1734	9084	22073	2592	5243	11117		74928
Y5370	LAT PRJ CELL PT WTE	1164	19167	15027	668		16256	21306		238			73826
Y 861	FLORENAMEL DECK GRAY	9044	18509	10168		7803	10820	3840	1487	2826	5253		71750
Y4657	SPRED LUSTRE WOODLND	6468	11584	10196	542	4158	9837	6913	3752	7273	6571	939	68233
Y3411	SPRED SATIN NIGRA GR	8571	18458	8246		6631	10225	6678		5765	1899		66503
Y4663	SPRED LUSTRE SMKY WH	6237	12357	7311	471	4225	7439	6460	1768	5372	10804	1094	63538
Y4618	SPRED LUSTRE P T WH	11374	11284	2921	102	3708	3958	9026	2892	6869	9827	1255	63216
Y 74	GLID STRIP		28411					30799		4002			63212
Y5051	51 H P PRIMER	7094	17895	7243			19855	5017		6057			63161
Y 1	GL-TONE GLOSS VARN	12975	9636	9069				7645		14850	5848		60023
Y 48	GL-TONE SPAR VARNISH	7827	12221	8941	330			7881		11795	10125		59120
Y3409	SPRED SATIN TROP GR	7581	12258	6137		6162	10799	6726		5236	1941		56840
Y5117	ULT FL LAT MINT GRN	5240	9745	10238	1392		5776	10130		2333	5905	2963	53742
Y1207	JAPALAC BRIL BLACK	5827	15003	8314	157	4652	5045		1771	5124	6113	190	51996
Y3444	SPRED SATIN FLAMINGO	5719	11048	5262		4879	5783	6360		6966	4812		50829
		106537	217357	110849	3662	43852	114907	152856	14262	83912	86272	6441	940907

GLD32588

Current Trade and Maintenance Sales Items - 1960 - In Volume Order by Final All Plants
49,999 to 59,000 - 41 Items

BASE	DESCRIPTION	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	ADWEST	INTL	TORONT	PACIFIC	PORTL	TOTAL
Y2940	CANADA RIPOLIN UL WH	5497	7794	6692	166	2144	5653	3653	3038	6079	20546	27899	48445
Y4651	SPRED LUSTRE CNG IV	5213	7361	8917	3295	5939	8142	1806	4434	3807	48214	48214	48214
Y1856	ENDU H P IVORY	4663	8765	5534	2797	2118	3337	5767	10322	1543	44846	44846	44846
Y1828	ENDU H P CRYLITE GRN	4961	6000	4477	218	2135	5493	4686	2162	5522	8177	963	44794
Y4655	SPRED LUSTRE SPRGT	9305	8162	3320	7026	2171	8095	2876	2530	422	43927	43927	43927
Y500	ENDUR BARN PAINT RED	1546	8451	12448	3304	4111	5284	3037	3209	1444	42353	42353	42353
Y147	ULT FLAT TAUP	6057	8775	7132	310	1013	3892	6140	2607	6956	4010	399	41984
Y1859	ENDU H P LIGHT GRAY	6866	5445	4346	34	1480	4025	5013	1946	6075	5593	482	41801
Y4516	INT BASECOAT	6475	7392	3286	63	3603	2776	2131	1118	2975	4736	490	40450
Y4641	SPRED LUSTRE CRO YEL	2838	14035	5635	5336	6268	1823	2999	5526	1525	3486	7827	1508
Y1256	JAPALAC VERMILION	5734	26958	9416	1626	2125	2499	5526	1525	3486	7827	1508	39074
Y4651	SPRED LUSTRE CNG IV	5558	5517	2736	265	2125	2499	5526	1525	3486	7827	1508	39074
Y1208	JAPALAC FLAT BLACK	5868	20438	3156	1562	2271	3574	4702	1223	4246	6141	700	37708
Y4667	SPRED LUSTRE PEB BCH	3498	4293	5541	103	3285	3574	4702	1223	4246	6141	700	37708
Y4660	SPRED LUSTRE ZIRCON	4274	4650	2294	333	1826	3527	4576	3401	5229	5067	674	35851
Y4664	SPRED LUSTRE PLAZA G	2817	8817	5593	78	2857	4448	2441	1958	4036	1420	449	34914
Y3466	SPRED SATIN JWL BLUE	3737	8501	3966	2653	6627	4059	4059	1507	5876	2030	34083	34083
Y3101	ULT FLAT DUTCH IVORY	3667	4515	5182	1194	4443	5269	1507	5876	2030	34083	34083	34083
Y4550	SPEED EN WHITE	8771	5800	4615	6066	104	3354	3485	3278	1098	3100	4904	32964
Y4647	SPRED LUSTRE SAHARA	2960	4615	6066	104	3354	3485	3278	1098	3100	4904	32964	32964
Y585	RUST MASTER PRIMER	20045	3188	4464	527	2898	1742	3284	3284	3284	3284	3284	3284
Y3801	SPRED TRED FLAG ST	14533	6372	2024	3794	3580	6409	6372	191	3288	2014	29310	29310
Y3472	SPRED SATIN MED GOLD	6578	7537	4137	1379	3571	12793	615	3307	31312	31312	31312	31312
Y5372	LAT PRJ CEI PTPS GR	2759	6425	7036	1379	3571	12793	615	3307	31312	31312	31312	31312
Y4765	SPRED WALL FL TRELTI	5708	4447	2176	1379	3571	12793	615	3307	31312	31312	31312	31312
Y5533	ROK 3 YEL	2009	2796	3139	1441	2204	2278	4370	3111	2420	747	28489	28489
Y1857	ENDU H P CREAM	4616	4943	4120	2204	2278	4370	3111	2420	747	28489	28489	28489
Y854	FLORENAMET TILE RED	3872	7113	2631	2608	3483	2660	2451	4370	3031	605	28109	28109
Y4662	SPRED LUSTRE BL ICE	2499	5062	2143	143	2120	3406	2279	2451	4370	3031	605	28109
Y1860	ENDU H P MEDIUM GRAY	2781	8854	4286	2091	2106	2258	2486	2005	1095	27962	27962	27962
Y3114	ULT FLAT SMOKE TONE	1124	8481	5211	4510	5102	1228	2129	1423	943	27257	27257	27257
Y5122	ULT FL LAT CHELS BLU	6541	4060	983	14143	1584	1101	1278	2456	3969	5653	26765	26765
Y1035	LCS PORTLAND CMT WH	3513	8257	3194	25	1541	1984	1101	1278	2456	3969	5653	26765
Y1255	JAPALAC LIGHT IVORY	2741	6360	2664	2157	3535	2206	2739	2739	2090	26016	26016	26016
Y871	FLORENAMET TILE GRN	4178	6614	1291	1151	10390	402	1278	25904	25904	25904	25904	25904
Y5531	ROK 3 WHITE	3513	2852	3522	318	2219	5024	4502	1036	3943	25737	25737	25737
Y1887	ENDU H P PASTEL GRN	3513	2852	3522	318	2219	5024	4502	1036	3943	25737	25737	25737
Y3501	GLIDE ON BAMBOO	1867	9365										

Y5810 287992 165354 20341 64572 154286 170341 70945 147546 131697 19605 1428691

GLD32589

Current Trade and Maintenance Sales Items - 1960 - In Volume Order by Total All Plants
24,999 to 15,000 - 55 Items

BASE	DESCRIPTION	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SEAEAST	MOWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
Y4570	SPEED RED OX M PRIM	6746	9671				2878		97	3416	2111		24919
Y5115	ULT FLAT BUD PINK	6547	5151				3899	6090			2936		24623
Y4665	SPRED LUSTRE PINK HAZ	2648	3729	1935	30	1564	2454	1877	2152	4271	3078	522	24260
Y3090	STIPPLE TEX BONE WHI		7225					16798					24023
Y3504	GLIDE ON SIL SMOKE		2774	4239			5415	6420		1772	2849		23669
Y1219	JAPALAC DAMN GRAY	1685	8519	2565	104	2818	1384	791	725	1484	3300	271	23646
Y3607	LATEX H P BAYBERRY	8359	3867					4914		5330	4914		22470
Y3603	LATEX HOUSE PT TAFFY	4881	4524							5726	6993		22124
Y3612	SPRED H P EVERGREEN	10742	4243							4975	2156		22116
Y5583	GLID-TILE WHITE PRI		18062					3974					22036
Y5105	ULT FLAT JONQUIL	3234	3023	808			2792	5706		1952	2904	1316	21735
Y3605	LATEX H P VENET TURQ	5703	3515						97	6260	6021		21499
Y4757	SPEED WALL FL HONEYD	1794	3647	5330		1447	4049	2273		2270	329		21236
Y 534	D-IVAL SILICON CLEAR	7778	4061	2149	454	629	1207		96	1812	1950	1024	21160
Y 55	SURFACE BOND	1412	2380	4872		985	3918	1672		698	4885		20822
Y3805	SPRD TRED PARQUET RD	1787	1192							13871	3879		20729
Y3604	LATEX H P ARBOR PINK	4930	3696							6755	5029		20410
Y2900	RIPOLIN ULTRA WHITE	11317	5899								3072		20288
Y3000	SPRED FLAT WHITE		5727	1240				12283		994			20244
Y1813	ENDU H P TOBACCO BR	3262	2401	3399		2038	2311	2265		1736	2706		20118
Y4642	SPRED LUSTRE PECAN	2110	3348	3331	95	1383	1516	1453	1133	2797	2948		20114
Y4562	SPEED EN MACH GRAY	7471	6200			115	4189			1333	701		20009
Y 853	FLOREAMEL LIGHT OAK	2280	5124	3690		3098	2473	869		1224	1141		19899
Y1260	JAPALAC ROSE PINK	2087	9211	1145	103	813				2966	3141	331	19797
Y3606	LATEX H P DOVER GRAY	4725	4607							5591	4873		19796
Y3602	LATEX HP SUNBEAM YEL	3788	3406							7355	4874		19423
Y1212	JAPALAC BUD GREEN	2155	7941	1766	103	1232	1199		740	1677	2238	234	19285
Y4556	SPEED EN FIRE RED	5617	6378				3920			1920	1368		19203
Y 856	FLOREAMEL DARK OAK	1630	4309	2113	53	3057	3286	1350		856	2146	290	19090
Y4648	SPRED LUSTRE CANI	2753	2815	1972	40	1493	2049	1605	1166	1605	3062		19032
Y1886	ENDU H P LT CANARY	2452	3015	2095		1595	1978	2283	1597	1444	2252		18781
Y 512	NEVA RUST BLK	1673	2343	1491	30	3574	1995	370	2262		915		18165
Y3469	SPRED SATIN GR PRL	1810	2503	3114		3104	980	491			6119		18121
Y 605	ASPHALT ALUM ROOF PT	4955	7699	1231	233	2298				719	916	58	18109
Y1271	JAPALAC GREENBRIAR	2193	4197	3534	52	2125	1687	1463			2456	271	17998
Y1861	ENDU H P 71 SHUT GRN	3753	7280	1795	105	752	2412				1658	124	17877
Y5055	55 ONE COAT ALKYO MT	5085	4034	3325		510	410	3683		125	666		17838
Y5019	MO 19 P V A P S WHT	4370	2744	290				10367					17771
Y3502	GLIDE ON LAWN GREEN		1967	3113			4458	4452		813	2820		17623
Y 471	RUSTMASTER GALV PRM		6899	293	333			4978		1241	3805		17549
Y3608	LATEX H P BARK	6427	3235							4951	2900		17513
Y5069	SEM GINE MG WH 1003	4341	1370	1751		1009	5106		784	983	2058		17402
Y 57	DEODORIZED PT THINR	780	15178	866				110					16934
Y3371	LAT PRJ CEI PT WH JV		3950	6102			1671	5132					16855
Y4554	SPEED EN MED GREEN	6196	4053				3583		812	2203			16847
Y3316	GLIDE ON MIST BROWN		440	5217	57		3887	2627		4557			16785
Y3227	RUSTMASTER PROF ALUM	15743		506						202			16451
Y 66	SPRED SURFACENE		4723	2927	141			3621		1058	1126		15807
Y1511	GLID-N LIQUID CLEANR	1981	11047					4750					15777
Y 64	JAPAN DRIER	1388	2390	1738	77			7728		1441	623	90	15487
Y3373	LAT PRJ CEI PT LT PK		5690	1014			1643	7140					15487
Y1855	ENDU H P CASTLE RED	1199	2745	2142		1920	1258	1051		3489	1662		15466

(continued on next page)

Current Trade and Maintenance Sales Items - 1960 - In Volume Order by Total All Plants
24,999 to 25,000 - 55 Items

BASE	DESCRIPTION	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SEAST	NDWEST	INTRL	TORONT	PACIFIC	PORITL	TOTAL
Y 70	PI VM REMOVER		15236								206		15442
Y1267	JAPALAC RIBBON BLUE	1298	6357	1233	97	569			1169	2070	2197	302	15292
Y4659	SPRED LUSTRE EDO GRN	2272	3940	1862	21	1226	2382			2756	421	198	15062
		175776	261287	93609	2936	39356	62389	126212	11698	123890	117417	5492	1060362

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Current Trade and Maintenance Sales Items - 1960 - In Volume Order by Total All Plants
14,999 to 10,000 - 44 Items

BASE	DESCRIPTION	CENTRAL	EASTERN	SEWEST	TULSA	MISS	SOEAST	MOWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
Y1270	JAPALAC LEMON TEL	2820	3815	1446	1446	1358	1675	2309	14869				
Y 30	REDWOOD CLEAR FINISH	9917	4786	1292	1030	1173	1370	1846	2438	1758	657	14355	
Y4605	SPRED LUSTRE PCH GLO	963	1868	2107	1690	5033	14275	14275					
Y5374	LAT PRJ CEI PT MD GR		5445	4164	2768	2309	1078	2948	14208				
Y5307	GLIDE ON SUMFLOWER		988	2084	3312	614	174	973	2337	981	724	1355	321
Y5376	LAT PRJ CEI PT BEIGE		3640	2084	3312	614	174	973	2337	981	724	1355	321
Y4661	SPRED LUSTRE COLOMY	2590	11766	991	11766	991							
Y5370	MUPON METALLITE PR		3351	1701	1657	7170							
Y5375	LAT PRJ CEI PT BL AG		5331	1180	2198	5135							
Y5377	LAT PRJ CEI PT BL TN		5331	1180	2198	5135							
Y1502	NEVA-CROT GREEN	8436	2669	107	57								
Y4751	SPEED WALL FLOCO IVY	1360	2557	3818	604	2234	923	30	1928	299			
Y2840	GLID TONE CRYSTALAC		8620	1925	1693	6258							
Y5378	LAT PRJ CEI PT SUN Y		3588	1925	1693	6258							
Y1203	GL TONE MAHOGANY VS	1010	9021	1028	642	227							
Y5374	GLID-TILE WH SPAT BS		1693	3954	1247	1818	1496						
Y1890	ENDU HP PINEH GRN	1509	2144										
Y 31	REDWOOD STAIN	4535	4317	839	27	738	2179	2232	1324	2900	806	13205	
Y1250	JAPALAC DELPHINIUM	1734	5416	1462					1068	3818	13010	13010	
Y3520	GLIDE ON MIX LIQUID	420	1811						1859	2998	12821	12821	
Y3800	SPRED TRED WHITE	5041	2924	3036	3038	2277			128	2842	12700	12700	
Y3510	GLIDE ON JENEL GRN		1440	3036	3038	2277			1843	510	12700	12700	
Y 823	PLI-NAMEL FLINI GRAY	3275	2591	330	2151	3224			506	1227	12020	12020	
Y5319	ULT FL LAT SECREST GR		4274	1044	1745	3224			103		11846	11846	
Y5584	GLID-TILE WH EGGS EN		100										
Y3803	SPRED TRED BR OAK	5950	1268	3362	1286	1278	1384		2106	2654	11778	11778	
Y1808	ENDU H P COROMADO	1218	665	798					1349	1295	11063	11063	
Y1263	JAPALAC BOTANY BROWN	1596	5130	977	798				522	758	11091	11091	
Y3475	SPRED SATIN SPR PAT		5848	1073	1444	2285	187		284	860	10992	10992	
Y 865	FLORENAMEL MAHOGANY	1184	3675	1073	1444	2285	187		284	860	10992	10992	
Y2752	END VELVET STRING VE	1688	3504	832	3701								
Y3513	GLIDE ON GRAY VELVET		975	2061	2694	2323			971	1916	10771	10771	
Y3506	GLIDE ON TANG RED		1841	1990	1658	2395			961	894	10664	10664	
Y1202	GL TONE WALNUT VS	816	6380	672	721	220			2416	1580	597	10575	
Y4658	SPRED LUSTRE MD ROSE	761	1391	1660	564	976	480		1185	596	10540	10540	
Y1200	GL TONE LIGHT OAK VS	885	4668	2244	1319	229			1631	607	10471	10471	
Y1809	END HP COCO BROWN		1388	2244	1070	1763	1545						
Y4747	SPEED WALL FL PU TAN	730	1389	4510	442	1525	931	38	846	1573	10255	10255	
Y1269	JAPALAC BLUE TURE	1701	3205	1252	532				394	2726	10208	10208	
Y3509	GLIDE ON ASH ROSE		446	2317	2766	1728			203	2726	10150	10150	
Y3511	GLIDE ON DESERT BRWN		446	2317	2766	1728			203	2726	10150	10150	
Y4767	SPEED WALL BEB BCH	801	1656	3655	525	668	1366	24	1256	229	10098	10098	
Y2217	WEATHERCOTE HOUSE PT		10098										
Y5128	ULT FL LAT SHADW ROS		2331	2018	363	1354	2162		235	535	1072	10070	

62940 143239 76126 1186 19079 50373 94783 2750 31666 55209 3875 541328

GLD32592

Current Trade and Maintenance Sales Items - 1960 - In Volume Order by Total All Districts
9,999 to 5,000 - 75 Items

BASE	DESCRIPTION	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	HOWEST	MINTRL	TORONT	PACIFIC	PORTL	TOTAL
Y5072	1007 BDL ML WTE FT	4173	4724	42				1052					9991
Y1862	ENDU H P 92 CHEST BR	2789	2967	687	213	852							9927
Y 67	BLACK ASPHALTUM	110	4496	946				2446					9846
Y3804	SPRD TRED BLUE GRASS	3065	656										9840
Y 596	STOCK FARM WHITE	2167	1297	330		3182		276	2015				9750
Y4561	SPEED EN LIGHT GRAY	2618	2197					3523					9727
Y4552	SPEED EN ORANGE	2619	1614	103	37			1019					9679
Y2754	END VELVET GUNMETAL	2011	3136	739		3256							9596
Y2758	END VELVET GRNADA RD	1227	3009	485		3194							9258
Y4500	SPEED WALL GL WHITE	1950	584	2354		201		1577	716	1076	794		9252
Y4644	SPRD LUSTRE BLAZE	680	1404	376	36	621	1044	975	1126	1810	1078		9150
Y 245	GL TONE ST WALNUT							7575		1419			8994
Y3518	GLIDE OM HOLI PINK	160	450	1118			2879	1048					8866
Y 247	GL TONE ST BLONDE							7528					8684
Y5222	MAINT RUST BL	8002	433							1156			8641
Y5056	56 M P AYD FL					5271				206			8604
Y1272	JAPALAC SCREEN EN BLK	757	3072	2479		1503	185			1357	1476		8594
Y1201	GL TONE DARK OAK VS	712	4723	1020		1025				700	382		8562
Y4000	JPLC SPRY WHITE	6575	1477							486			8538
Y4760	SPEED WALL FL KLN BL	718	1734	1668		605	1391	917	7511				8482
Y3494	SPRD SATIN CH BLK												8412
Y2757	END VELVET PATIO TRO	1258	2308	615		3060	929	1850		3515			8295
Y3468	SPRD SATIN HARVEST					2001		1630					8270
Y4560	SPEED EN MED YELLOW	2783	1742							978			8168
Y2762	END VELVET RAIN BRN	738	2085	750		2851							8128
Y 700	PASTE WOOD FILLER		3717										8116
Y3519	GLIDE OM CASCADE		488	2093				370		1963			8109
Y3508	GLIDE OM AQUAMARINE		467	2057		2873	1033						8000
Y3505	GLIDE OM TIMBERLIN		473	2069		2805	796			486			7885
Y4564	SPEED EN EMERAL BL	91	473	2069		2192	562			457	2156		7856
Y 506	L60 RED LEAD	3134	1866			1361	1355	189		337			7834
Y 9	GYMNASIUM FLR FINISH	2412	461	1193		1510	1220		1554				7777
Y2761	END VELVET BRN ANITO	1604	3159	904		3858							7683
Y4755	SPEED WALL FL SUNLT	417	2300			405	1053	1078		1374			7640
Y2755	END VELVET GRNFIELD	447	1386	1717									7480
Y3810	SPRD TRED QUARRY RD	798	1438			3821							7402
Y1246	JAPALAC RICH BLUE	3484	1340			352				1014	1230		7285
Y4764	SPEED WALL FL WD ASH	762	2859	1185		253	1013	468					7263
Y5042	6421 PRIME COAT WHT	6059	1203	1204						862			7247
Y4762	SPEED WALL FL NASSAU	987	1361	2167		290	622	912		708			7097
Y4568	SPEED EN BURNT ORG	2319	3417				869			108	384		7054
Y5111	ULT FL LAT PACIFIC		947	1017	303			1758	1904	425	224	476	7052
Y5220	MAINT RUST EN WH	5288	340					305		1119			6965
Y4765	SPEED WALL FL CORSAG	409	954	2124		292	1038	868		1092	198		6965
Y2756	END VELVET COTT IVRY	405	1244	887		3214					1215		6906
Y 243	GL TONE ST FR PROV							6541		365			6723
Y2751	END VELVET MYFLR YE	1326	1404	248		2790							6709
Y 525	GALV MTL PRIMER WH	1136	925	914		1415				2149	172		6616
Y2763	END VELVET FERN GRN	1174	1752			2641					1047		6600
Y1268	JAPALAC CORAL PINK	1235	2379	417		523				222	3105	723	6597
Y 246	GL TONE ST WHEAT							5858		739			6528
Y5317	MST BL FIL WT		2043				339	4146					6514
Y 820	PLI-NAMEL NAVAJO RED	2015	1036	1200			2148			113			

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9,999 to 5,000 - 75 Items

118583 96573 51413 641 47120 40670 93738 4407 52585 47932 1098 554760

Current Trade and Maintenance Sales Items - 1960. In Volume Order by Total All Plants
4,999 to 2,500 - 51 Items

BASE	DESCRIPTION	CENTRAL	EASTERN	SOUTHWEST	TULSA	MISS	SEAST	MIDWEST	NATRL	TORONTO	PACIFIC	PORTL	TOTAL
Y5140	ULI FL LAT STRIPD BL	1826				1917	1141						4884
Y1130	SDL INDUSTRIAL WH	3016	1788										4804
Y 249	GL TONE ST PLATINUM							4358		344			4702
Y 25	REDWOOD CLEAR FINISH	2036	1034		300	397	495			190	3132		4661
Y4565	SPEED EN BRT RED					1020		4016		119	444		4553
Y5076	GLID COOL WHITE									492			4508
Y4672	SPRED LUSTRE MED GLD		458		53	328	932	888	355	904			4356
Y4567	SPEED EN YELLOW GOLD	1476	920			998				212	697		4303
Y 821	PLI-NAMEL TURF GREEN	1212	379	190		2200				210	100		4291
Y4536	SPRED SATIN SUNG YEL							3897		378			4275
Y4759	SPEED WALL FL ASPARG	418	1331	855		792		401		244			4121
Y2753	END VELVET RAINBOW PK	321	255	749		2443				309			4077
Y 594	VECMATIC CHALKBRD GRN	399	1581			762				331	983		4056
Y1880	ENDU SHAGLE SHAKE ST	633	435	604		407	326	408		587	615		4015
Y3807	SPRED TRED COBBLE ST		825							1111	2073		4009
Y 234	GL TONE ST CHERRY							3451		547			3998
Y1504	NEVA-ROI CLEAR	1125	1462	323		52			53	645	215		3875
Y3617	SPR H P SKY BLUE												3853
Y3613	SPRED H P OMIX												3828
Y3616	SPR H P POLO TAN												3821
Y5568	NUPON BR CLEAN	2070	915	276		50		6		498		4	3819
Y3620	SPR H P CAPE COD R	3779											3779
Y4742	SPRED WALL FL BISCUI	309	562	1073		110	418	482		805			3759
Y4666	SPRED LUSTRE JAL BL		566			548	832	480	434	449		405	3714
Y3092	STIPPLE TEX PINEFR G		1206				2470						3676
Y4741	SPEED WALL FL LEMON	382	655	1242		109	624	100		453	97		3662
Y5532	ROK NO 3 WTE WB							3616					3616
Y5086	15 EGSHL WTE	977	568			110	413	1081		429	3578		3578
Y4566	SPEED EN LT GREEN	1007	910				1040			103	434		3494
Y1515	SUPER RENOVITE WAX	3492											3492
Y4559	SPEED EN LT YELLOW	1009	342										3492
Y1230	JAPALAC GOLDEN YELW												3492
Y 386	ROMARK 2 YELLOW	912		958	341	202			503	1987	10	367	3472
Y5525	OCEAN BLUE S P		3372						500	604			3273
Y5081	DADO MOSS GRN	1666	378			472	394	252		248			3350
Y4705	SPEED WALL FL TEA RS	426	255	853		530	411	431		588			3314
Y4758	SPEED WALL FL PK WHT	381	525	960		104	423	445		469			3307
Y 341	ROMARK 2 WHITE							510					3295
Y1871	ENDU H P 158 DRK BLU	1268	1077	519						1502	217		3267
Y5221	ROSTMASTER PROF WHT	2275	990										3263
Y1870	ENDU H P 150 DP TRD	1414	1061	634									3239
Y5547	GLID TEX EGRET WHITE							3074					3074
Y 857	FLORENAMEL BLUE	1146	812	208		339				366	202		3073
Y4768	SPEED WALL FL PORTIZO	400	514	842		105	415	273		494			3063
Y4558	SPEED EN IVORY	899	1179			900							2978
Y 38	STILICON SLICK							2963					2963
Y 581	NEVA RUST GRAY	923	117		125				780	556	310		2871
Y3501	CELCYN CT CL										2610		2811
Y3091	STIPPLE TEX COMP YEL		918				1674						2610
Y1254	JAPALAC EMPIRE GREEN		916						591	858	190		2555
Y5228	MAINT M RESIST ALUM	2537											2537

43502 32479 12729 701 7000 15611 37014 3216 15219 15650 1407 186528

Current Trade and Maintenance Sales Items - 1960 - In Volume Order by Total All Plants
2,499 to 1,000 - 50 Items

BASE	DESCRIPTION	CENTRAL	EASTERN	SOUTHWEST	TULSA	MISS	SOUTHEAST	MIDWEST	NATRL	TORONT	PACIFIC	PORTL	TOTAL
Y 251	GL TONE ST REDUCER		651	210		1112							2498
Y3474	SPRED SATIN TEX BASE					1604							2459
Y5523	WHITE S P	2424											2424
Y5563	GLID CRETE PATCH COM	2402	243										2402
Y5077	DADO MTL GRN	1761			162								2366
Y5324	RUSTMASTER PROF GRN	1430	823										2312
Y4761	SPEED MAIL FL YEN GR	173	803	427		607							2269
Y 522	SMOKESK BLK	393	686	587			450						2238
Y5969	MUPON ACCEL 5569	1340	666										2210
Y5097	STIPPLE TEX BLK PINK		589			1621							2210
Y5080	DADO EN AUTUMN GR	1575	597										2172
Y5571	MUPON GRAY 5571	1489	546										2169
Y5524	SEA GREEN S P		2079										2079
Y4563	SPEED EN RICH BROWN	515	116			871							2005
Y5575	GLID-TILE THICKENER		961			1002							1963
Y3095	STIPPLE TEX BL AZURE		697			1235							1952
Y3615	SPRED H P FLESTA	1916											1916
Y4557	SPEED EN MAROON RED		109			785							1885
Y4668	SPRED LUSTRE MARQUEST	991				425	206	501	377				1875
Y4030	RUSTMASTER PRIMER		1525										1835
Y5106	ULT FLAT PEACH MIST			947		855							1802
Y 235	GL TONE ST EBONY					1624							1777
Y5534	ROK NO 3 YEL WB					1749							1749
Y5553	GLID TEX SAND STONE					1714							1714
Y5578	GLID-TILE SEALER	1206	442										1714
Y5725	MAINT MED RED	1135	340										1648
Y5071	117 FUME REST G WHT	575	998										1590
Y1702	COL IN OIL BURNT SIA	1125	324			80							1573
Y4181	RIP SU ANTI-FOUL ROD		1492										1529
Y5580	GLID-TILE BLOCK FILL												1492
Y3432	SPRED SATIN UMB BRN	1339				1436							1436
Y4002	JPLC SPRAY GLS BLACK	700	402	91		1349							1403
Y1720	COL IN OIL LAMP BLK					167							1392
Y5587	GLID-TILE SEALER	1346	495										1360
Y3096	STIPPLE TEX MOONMIST					637							1346
Y 256	GL TONE ST BRUNS GRN	1135	124			1255							1317
Y4006	JPLC SPRAY VERMILION	752	251										1317
Y 611	PLI-NAMEL BLACK					1174							1275
Y 253	GL TON ST CL ST BASE		399			813							1235
Y3093	STIPPLE TEX SMOKE RS												1212
Y 583	MEVA RUST GRN	144	110										1173
Y1703	COL IN OIL BURNT UM	845	241			80							1166
Y5031	ALKYD STIP FT	1143											1143
Y5049	GR GLASS COAT		909										1131
Y5223	MAINT H RESIST CHAR	1128											1128
Y5606	SPRD TRED ORIENTL BL												1126
Y5550	GLID TEX BEACH WHITE					1112							1112
Y5092	ETC EN VISNATIC GRN	815			154								1112
Y4168	RESIN 201 RP PTH UT					1036							1052
Y3435	SPRED SATIN MAJ BL					783							1036
													1017

27950 20050 2262 1713 3324 22304 460 2453 3078 381 53975

GLN32596

Current Trade and Maintenance Sales Items - 1960 - In Volume Order by Total All Plants
 999 to 500 - 37 Items

BASE	DESCRIPTION	CENTRAL	EASTERN	SOUTHWEST	TULSA	MISS	SOUTHEAST	MIDWEST	MONTREAL	TORONTO	PACIFIC	PORTLAND	TOTAL
Y3020	BRLINT COLOR BLACK												975
Y3437	SPRED SATIN CARD RED												961
Y4182	RIP SU ANTI-FOUL GR												940
Y1701	COL IN OIL YEL OCHRE	456	229	92									935
Y5539	NU-PON SW PL CONV	933											933
Y3021	BRLINT COL DEEP BLUE												927
Y1718	COL IN OIL VENET RED	925	110	71									927
Y4177	RIPLOM YACHT RED												846
Y1719	COL IN OIL RAM SIENA	802											805
Y3439	SPRED SATIN EM GRN												802
Y4766	SPEED WALL FL JWL BL												802
Y4769	SPEED WALL GR PRL	95		454									797
Y5079	E 2 C LI PRIMER	767											777
Y3022	BRLINT COL BRIGHT RED												767
Y3028	BRLINT COLOR GREEN												755
Y3023	BRLINT COL LIGHT YEL												746
Y3094	STIPPLE TEX TROPIC GR												729
Y4015	JPLC SPRAY LEM YEL	460	136										720
Y5566	MUPON COTE EN TL RED	318	301										704
Y 504	ZINC DUST PT		130										693
Y5073	AA R IN EX M	560											689
Y4371	RIPLOM YACHT CAPR RED												646
Y4016	JPLC SPRAY GREENBRIER	508	110										638
Y4169	HARDENER 20T RIP PTH												618
Y3029	BRLINT COL RAM UMBER												613
Y 582	MEVA RUST RED		114	108									607
Y1708	COL IN OIL RAM UMBER	599											604
Y3024	BRLINT COL MED YELLOW												599
Y4176	RIPLOM YACHT CPR BRNZ												567
Y2822	GL-TONE CRYSTIC RDGR												566
Y4003	JPLC SPRAY DELPHINIUM	335	362	110									565
Y 563	1777 GRV SYN												565
Y 562	1525 CHR PRIM												561
Y4772	SPEED WALL MED GD	304											554
Y 501	BARN PT GRAY	110		440									550
Y5549	GLTD TEX GRAY TONE												509
Y5592	GLTD TEX MINT GREEN												508
		6572	2905	1618	1111		9254	199	5802	670			26131

GLD032597

Current Trade and Maintenance Sales Items - 1960 - In Volume Order by Total All Plants
499 to 300 - 17 Items

BASE	DESCRIPTION	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MOWEST	MINTRL	TORONT	PACIFIC	PORTL	TOTAL
Y3030	BRLNT COL. RAY SIENNA							224		271			495
Y1716	COL. IN OIL LT CHR YE	397	69										466
Y1721	COL. IN OIL PRUS BLUE	417	46										463
Y3027	BRLNT COLOR ORANGE							429		10			439
Y5541	MU-PON SW PL WHT	433											433
Y5542	MU-PON SW PL WHT	431											431
Y5540	MU-PON SW PL WHT	416											416
Y1707	COL. IN OIL MD CHR YL	313	74										387
Y1781	DRAMATONE BLUE	372											372
Y1705	COL. IN OIL MD CHR GR	331	34										365
Y1788	DRAMATONE YEL OXIDE	360											360
Y4768	SPEED WALL FL HARV									358			358
Y3025	BRLT COL. BURNT UMBER							296		49			345
Y5091	EZC EN VISMA TIC BUF	293				49							342
Y5078	E Z C SUNTAN	305											305
Y5551	GLID TEX LEMON TONE							305					305
Y5546	GLID TEX CHELSEA BLU							300					300
		4068	223			49		1554		688			6582

GLD322598

Current Trade and Maintenance Sales Items - 1960 - In Volume Order by Total All Plants
299 to 100 - 17 Items

BASE	DESCRIPTION	CENTRAL	EASTERN	SEWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
Y4005	JPLC SPRAY BUD GREEN	180	117										297
Y1149	SPRAY DAY LITE AQUA	90	50				149						289
Y1717	COL IN OIL AM VERNIL	288											288
Y3032	BRL COL BURNT SIENNA							116		160			278
Y4004	JPLC SPRAY DAWN GRAY	157	109										266
Y4012	JPLC SPRAY RIBBON BLU	152	110										262
Y3026	BRLNT COL BLUE GREEN							207		12			219
Y5573	GLID-TILE CL SPAT BS		110					99					209
Y5564	GLID CRETE CONVERTOR	207											207
Y5548	GLID TEX TEA ROSE							204					204
Y1706	COL IN OIL LY CHR GR	201											201
Y5545	GLID TEX WHITE							200					200
Y1709	COL IN OIL IVORY BLK	198											198
Y4100	RIP SIL EM SU GL WHT	153											153
Y5577	GLID-TILE WEB REDUCR		20							101			121
Y4013	JPLC SPRAY ROSE PINK		115										115
Y5568	GLIDTILE WHITE GL	100											100
		1726	631				149	929		172			3607

GLD32599

Current Trade and Maintenance Sales Items - 1960 - In Volume Order by Total All Plants
99 to 0 - 26 Items

BASE	DESCRIPTION	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MINTRL	TORONT	PACIFIC	PORTL	TOTAL
Y3091	BRILLIANT COL PURPLE							99					99
Y3110	ULT FLAT OCEAN SPRAY							99					99
Y1746	COL IN OIL PERMA BLU		98								99		98
Y1745	COL IN OIL PERMA GRN		90										90
Y3581	GLID-TILE METAL PRI		22	65									87
Y3084	GLID COOL REDUCER							70					70
Y3097	FZC PIPE EN PRPL		56								9		65
Y3576	GLID-TILE DOT REDUCR							55					55
Y4173	RIPLON YACHT CPPR BR										50		50
Y3402	SPRED SATIN MAIZE		48										48
Y3579	GLID-TILE SEALR REDU		24										24
Y 560	RED CHRO PRIM					16							16
Y 430	ROMARK NO 1 WHITE												
Y3502	SUNTAN WIPING STAIN												
Y 561	GRY CHRO PRIM												
Y1715	COLORS IN OIL U M BL												
Y3609	LATEX H P LEAF GRN												
Y4103	RIPLON YACHT FL WH												
Y4172	RIPLON YACHT CPPR GR												
Y4178	RIPLON YACHT GREEN												
Y4620	SPRED LUSTRE BLACK												
Y5520	WHITE SWIMMING POOL												
Y5521	BLUE SWIMMING POOL												
Y5522	SWIMMING TOOL GREEN												
Y5582	GLID-TILE MET PR CON												
Y5585	GL TILE ACCELERATOR												

266 137 16 224 59 99 801

GLD32600

SECTION VII
DISCONTINUED ITEMS - Y-NUMBER PRODUCTION
1956, 1957, 1958, 1959 AND 1960

7-1

Note: Gallonage figures suffixed with an asterisk (*) denote the item was a discontinued Y-number item for the fiscal period involved. The absence of an asterisk (*) denotes the item as an active Y-number item for the period involved.

Y-Line Number	Description	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)	Fiscal 1959 (Actual)	Fiscal 1960 (Actual)
7	Painters Floor & Trim	173*	-0-	-0-	1,648*	2,070*
11	Prepared Tung Oil	-0-	-0-	24*	-0-	12*
12	Glid Seal	1,884*	1,301*	1,460*	1,012*	964*
15	Rapid Cote Varnish	3,755	664*	35*	1,251*	660*
43	Stove Pipe Enamel	1,075*	1,604*	792*	901*	1,038*
45	Superior Bronzing Liquid	4*	-0-	2*	-0-	8*
46	Liquid Wood Filler	1,301*	760*	365*	205*	194*
62	H.P. Japan	-0-	-0-	-0-	-0-	15*
108	J.D. Yellow	151*	60*	38*	84*	37*
112	Hi Way Yellow	71*	-0-	41*	26*	26*
113	Trk. & Mach. Enamel Red	7,209	1,504	128*	62*	51*
181	Glidden Renovator	-0-	-0-	-0-	111*	105*
230	Lt. Oak Oil Wood Stain	690*	287*	529*	607*	643*
231	Dk. Oak Oil Wood Stain	734*	268*	305*	518*	593*
234	Walnut Oil Wood Stain	732*	272*	548*	704*	930*
235	Mahogany Oil Wood Stain	599*	373*	832*	825*	1,058*
430	Wescote Auto Black	750	-0-	-0-	-0-	131*
456	Auto Body Solder	-0-	-0-	-0-	375*	470*
457	Speed Enamel Auto Finish	-0-	-0-	-0-	95*	101*
505	Graphite Liquid Paint	2,328*	3,391*	2,747*	1,950*	3,667*
520	Euston Liq. White	-0-	-0-	-0-	25*	107*
550	Titan-O-Zinc Wh. Paste	1,206	360	935*	-0-	354*
569	Glid-N Mildew X	107*	136*	75*	75*	119*
631	Romark No. 1 Yellow	2,376*	1,206*	365*	505*	2,193*
863	Warm Gray Florenamel	2,597	2,426*	2,456*	1,122*	174*
872	Walnut Florenamel	2,654	1,188*	483*	1,226*	1,096*
873	Sand Gray Florenamel	95*	104*	74*	179*	63*
964	Cameo Speedwall	36*	107*	103*	74*	56*
1050	White Exterior Masonry Pt.	3,804	1,396*	922*	470*	409*
1053	Gray Exterior Masonry Pt.	-0-	-0-	-0-	-0-	30*
1054	Green Exterior Masonry Pt.	-0-	-0-	-0-	-0-	28*
1174	Spray Day-Lite Lt. Yellow	2,254	4,937	1,023	755*	3,564*
1175	Spray Day-Lite Frost Green	7,067	8,186	3,627	3,639*	3,751*
1177	Spray Day-Lite Dove Gray	616	2,389	148	231*	200*
1210	Ground Color Japalac	1,551*	1,064*	1,586*	1,093*	1,008*
1221	Stove & Iron Enamel	547*	518*	534*	376*	397*
1261	Japalac Colonial Yellow	3,809	3,113*	2,651*(b)	2,713*(b)	517*(b)
1262	Japalac Red Mahogany	3,499	3,374*	3,078*(b)	3,730*(b)	1,363*(b)
1264	Japalac Chinese Red	9,046	7,526*	7,099*(b)	8,001*(b)	963*(b)
1265	Japalac Homestead Gray	3,364	3,404*	2,981*(b)	2,322*(b)	451*(b)

GLD32601

N 2515.09

DISCONTINUED ITEMS - Y-NUMBER PRODUCTION CONT'd.
1956, 1957, 1958, 1959 AND 1960

7-2

Y-Line Number	Description	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)	Fiscal 1959 (Actual)	Fiscal 1960 (Actual)
1266	Japalac Shamrock	4,292	3,646*	2,788*	2,835*(b)	470*(b)
1506	Glid-N Auto Polish	425*	433*	418*	323*	222*
1508	Glid-N Scratch Remover	108*	108*	182*	180*	180*
1512	Glid-N Brush Restorer	929*	786*	865*	853*	637*
1742	Color in Oil-Dk. Ch. Yellow	122	265	-0-	-0-	95*
1804	Endurance Tinting White	62,286	59,117	22,018	12,111*	9,666*
1812	Cottage Brown	21,272	1,968	5,071*	4,200*	3,441*
1823	Endurance Lemont Stone	102*	-0-	125*	-0-	70*
1831	Colonial Yellow	4,889	2,562*	710*	82*	37*
1844	Thistle Green	19,092	2,324	469*	266*	88*
1908	Reflectolite New Buff	-0-	-0-	-0-	112*	225*
2024	Sealette White	8,580	7,486*	1,871*	629*	200*
2030	Seal Bud Green	-0-	-0-	77*	53*	51*
2228	Everon White Base	-0-	-0-	-0-	-0-	55*
2709	Maroon Shingle Stain	828*	672*	1,187*	573*	495*
2710	Dk. Oak Shingle Stain	1,452*	1,747*	466*	679*	284*
2838	Slick Linoleum Coating	-0-	-0-	-0-	417*	313*
3001	Spred Flat Lt. Ivory	4,609	3,032	1,656	886	153*
3117	Craftsman Ul. Fl. Green	-0-	-0-	-0-	-0-	80*
3218	White Spred Gloss	2,564	299*	646*	1,359*	289*
3300	Spred Lustre White	1,936*	402*	536*	105*	170*
3301	Spred Lustre Ivory	216*	268*	534*	508*	315*
3428	Spred Satin Berkshire Gr.	97,283	51,793	39,371	15,627	4,159*
3430	Spred Satin Colonial Blue	4,022	1,600*	1,074*	1,431*	958*
3431	Spred Satin Monterey Br.	26,087	19,879	19,013	9,165	1,091*
3438	Spred Satin Garnet Maroon	1,204	-0-	-0-	20	9*
3440	Spred Satin Parrakeet	110,720	57,849	49,331	17,359	88*
3445	Spred Satin Meadowbrook	114,691	46,367	43,678	20,574	326*
3446	Spred Satin Poinsettia	103,357	25,283	16,436	6,181	102*
3053	Glide-On Coraline	14,107	12,195	5,776	1,380*	532*
3512	Glide-On Victoria Blue	5,542	3,862	1,189	539*	464*
3514	Glide-On Fairway Green	12,367	4,973	3,967	-0-	195*
4553	Speed En. Deep Green	-0-	-0-	1,129	4,688	709*
4628	Spred Lustre Laurel	15,304	14,856	6,913	4,909	85*
4822	Duo-Tex Aquamarine	Produced under Glidden Line Numbers Prior to Fiscal 1958	61D32602	94	78	70*
4823	Duo-Tex Blue Mist			49	47	86*
4824	Duo-Tex Birch Gray			311	694	97*
4825	Duo-Tex Brook Green			134	218	366*
4826	Duo-Tex Surf Green			99	188	121*
4827	Duo-Tex Jewel Green			66	65	22*
4828	Duo-Tex Lt. Peach			-0-	65	147*
4831	Duo-Tex Sunny Yellow			97	-0-	112*
4832	Duo-Tex Canary Yellow			50	-0-	9*
4833	Duo-Tex Bone White			472	67	255*

DISCONTINUED ITEMS - Y-NUMBER PRODUCTION Cont'd.
1956, 1957, 1958, 1959 AND 1960

7-3

Y-Line Number	Description	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)	Fiscal 1959 (Actual)	Fiscal 1960 (Actual)
5007	No. 70 Stipple Fl. Wall	-0-	-0-	-0-	-0-	96*
5014	No. 114 One-Coat Flat	-0-	-0-	-0-	-0-	192*
5026	No. 1000 Wetting Oil	-0-	-0-	473	1,674	1,081*
5038	Hy Dy Flr Fin No. 838	-0-	-0-	363	403*	220*
5039	Gym Flr Fin No. 839	-0-	-0-	1,480	1,057*	558*
5043	No. 35 Cold Spot SDL	-0-	-0-	791	883*	110*
5061	No. 61 Gloss White BD	-0-	-0-	114	460*	307*
5074	EZC Gray Primer	-0-	-0-	595	380*	80*
5075	EZC White Primer	-0-	-0-	642	553*	464*
5082	Dado Ocean Green	-0-	-0-	817	445	369*
5088	Stadium Seat En. Green	-0-	-0-	877	-0-	50*
5099	No. 99 EGL STI Wh	124	122	869*	387*	326*
5142	Ultra Flat Latex Quail	19,236	36,493	6,237	1,788*	991*
5143	Ultra Flat Latex Lt. Pink	17,633	33,307	7,090	2,640*	1,194*

MEMO

TOTAL DISCONTINUED GALLONAGE	<u>56,786</u>	<u>75,733</u>	<u>57,571</u>	<u>73,317</u>	<u>63,193</u>
TOTAL DISCONTINUED ITEMS	<u>73</u>	<u>74</u>	<u>75</u>	<u>76</u>	<u>198</u>

(a) Actual 10 months gallonage projected to 12 months basis.

(b) Discontinued Trade Sales - continued in Syndicate Line.

GLD32603

SECTION VIII

FISCAL 1960 PRODUCTION OF DISCONTINUED ITEMS

IN CODE NUMBER ORDER

IN VOLUME ORDER

GLD32604

N 2515.10

SECTION VIII
PRODUCTION OF DISCONTINUED Y-LINE ITEMS - 1960
IN CODE NUMBER ORDER BY TOTAL ALL PLANTS

CLASS	BASE	DESCRIPTION	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MOWEST	MAIRL	TORONT	PACIFIC	PORTL	TOTAL
Y	7	PAINTERS FLR 6 TRIM						2070						2070
Y	11	PREPARED TUNG OIL	12											12
Y	12	GLID SEAL	100					56			808			964
Y	15	RAPID COTE VARNISH						660						660
Y	43	STOVE PIPE ENAMEL												1038
Y	45	SUPERIOR BRONZING LQ					8							8
Y	46	LITUID WOOD FILLER						194						194
Y	62	H P JAPAN					15							15
Y	108	J D YELLOW							37					37
Y	109	TRK 6 MACH FARM GREY												
Y	111	J D GREEN												
Y	112	H WAY YELLOW							26					26
Y	113	TRK 6 MACH ENAM RED									51			51
Y	116	J D YELLOW												
Y	181	RENOVATOR												
Y	230	LT OAK OIL STAIN						105						105
Y	231	DK OAK OIL STAIN						643						643
Y	234	WALNUT OIL STAIN						593						593
Y	235	MAHOGANY OIL STAIN						903						930
Y	423	BLACK TIRE PAINT						1058						1058
Y	430	WESCOTE AUTO BLACK									131			131
Y	448	SPEEDENAMEL DOV GRAY												
Y	456	AUTO BODY SOLDER						414						470
Y	457	SPEEDENAMEL MAROON	101								56			101
Y	505	GRAPHITE LIQUID PT												
Y	520	EUSTON LIQ WH LEAD												
Y	550	TITAN O ZINC WH PAST						107						107
Y	569	GLID N MILDEW X	87					207						354
Y	631	ROMARK NO 1 YEL									1			119
Y	663	FLORENAMEL WARM GRAY	56											2193
Y	872	FLORENAMEL WALNUT												174
Y	873	FLORENAMEL SAND GRAY												
Y	964	SPEEDWALL CAMEO												
Y	1050	EXT MASONRY PT WHITE												
Y	1053	EXT MASONRY PT GRAY												
Y	1054	EXT MASONRY PT GREEN												
Y	1174	SPRY DAY LT LGHT YEL												
Y	1175	SPRY DAY L FROST GRM	1315											3564
Y	1177	SPRY DAY LT DOVE GRY												
Y	1210	JAPALAC GROUND COLOR						193			120			3751
Y	1221	JAPALAC STOVEGRN EN	594					95			319			200
Y	1261	JAPALAC CARNY YELLOW									397			1008
Y	1262	JAPALAC RED MAH	517											517
Y	1264	JAPALAC CHINESE RED	1363											1363
Y	1265	JAPALAC HONSTD GRAY	963											963
Y	1266	JAPALAC SHAMROCK	451											451
Y	1506	GLID N AUTO POLISH	470											470
Y	1508	GLID N SCRATCH REMVR												
Y	1512	GLID N BRUSH RESTR	180											222
Y	1742	COL IN OIL DK CHRM Y	637											180
Y	1804	END TINTING WHITE	95											637
Y	1812	END COLLAGE BROWN	437											95
Y	1823	END LEMONT STONE	720											9666
Y	1831	ENDU H P COLONIL YEL	70											3441
			35								2			70
														37

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SECTION VIII
PRODUCTION OF DISCONTINUED Y-LINE ITEMS - 1960
IN CODE NUMBER ORDER BY TOTAL ALL PLANTS

CLASS	BASE	DESCRIPTION	CENTRAL	EASTERN	SONEST	TULSA	MISS	SOEAST	MDWEST	MNTKL	TORONT	PACIFIC	PORTL	TOTAL
			38											50
	Y1844	END THISTLE GREEN												88
	Y1882	END SHUTTER WHITE												225
	Y1908	REFLECTOLITE NEW BUF							225					200
	Y2024	SEALETTE WHITE				200								51
	Y2030	SEALETTE BUD GREEN				51								55
	Y2228	EVERON WHITE BASE						55						495
	Y2709	MARON SHINGLE STAIN										495		284
	Y2710	DK OAK SHINGLE STAIN										284		313
	Y2838	SLICK LINOLEUM CTING									108			153
	Y3001	SPRED FLAT LT IVORY				205								80
	Y3001	SPRED FLAT LT IVORY				153								289
	Y3117	CRAFTSMN UL FL HT GN												170
	Y3218	SPRED GLOSS WHITE												315
	Y3300	SPRED LUSTRE WHITE							170					1000(c)
	Y3301	SPRED LUSTRE IVORY							315					4159
	Y3400	SPRED SATIN WHITE												958
	Y3428	SPRED SATIN BRKSHR G				4003								1091
	Y3430	SPRED SATIN COL BLU				958								9
	Y3431	SPD SAT MONTEREY BRN							1091					88
	Y3438	SPRED SATIN GR MRN				9								105
	Y3440	SPRED SATIN PARRAKEI							88					102
	Y3445	SPRED SATIN MDWBK							221					6466(b)
	Y3446	SPRED SATIN POINS							102					464
	Y3500	GLIDE ON WHITE												226
	Y3503	GLIDE ON CORALIN				5								281
	Y3512	GLIDE ON VICT BLUE												195
	Y3514	GLIDE ON FAIRWAY GRN												85
	Y4553	SPED EN DEEP GREEN							709					492
	Y4628	SPRED LUSTRE LAUREL												380
	Y4650	SPRED LUSTRE SUP WHI				85								86
	Y4822	DUO TEX AQUAMARINE				6557								97
	Y4823	DUO TEX BLUE MIST				70								366
	Y4824	DUO TEX BIRCH GRAY												121
	Y4825	DUO TEX BROOK GREEN												22
	Y4826	DUO TEX SURE GREEN												147
	Y4827	DUO TEX JEWEL GREEN												112
	Y4828	DUO TEX LT PEACH												9
	Y4831	DUO TEX SUNNY YELLOW												255
	Y4832	DUO TEX CANARY YELLOW				9								96
	Y4833	DUO TEX BONE WHITE				245								192
	Y5007	NO 70 STIP FL WALL												95
	Y5014	NO 114 ONE COAT FL												1081
	Y5024	NO 1000 WEILING OIL												220
	Y5038	HY DY FLR FIN 838							96					558
	Y5039	NO 839 GYM FLR FIN												110
	Y5043	35 COLD SPOT S D L												307
	Y5052	MEVARUST GALV PR												80
	Y5061	NO 61 GLOSS WHITE BD												464
	Y5074	E Z C GRAY PRIMER												369
	Y5075	E Z C WHITE PRIMER												50
	Y5082	DADO OCN GRM												326
	Y5088	STADIUM SEAT EN GRN				29								991
	Y5099	99 EGL STI WH												1194
	Y5142	ULT FL LAT QUAIL												63193
	Y5143	ULT FL LAT LT PINK				101								98
						109								Total Discontinued Gallonage
														Total Discontinued Items

(a) Production of this item has been included with Y-1600 in Section IV of this report.
(b) Production of this item has been included with Y-3525 in Section IV of this report.
(c) Production of this item has been included with Y-3418 in Section IV of this report.

SECTION VIII
DISCONTINUED Y-LINE ITEMS
IN VOLUME ORDER BY TOTAL ALL PLANTS
9,999 TO 5,000 - 3 ITEMS

BASE DESCRIPTION CENTRAL EASTERN SOWEST TULSA MISS SOEAST MDWEST MNTRL TORONT PACIFIC PORTL TOTAL

Y1804	END TINTING WHITE	437		146	8179	904	9666
Y4650	SPRED LUSTRE SUP WHI	851	6557	492	948	380	9228(a)
Y3500	GLIDE ON WHITE				6466		6466(b)

Totals 851 6994 492 1094 380 14645 904 25360

4,999 TO 2,500 - 5 ITEMS

BASE DESCRIPTION CENTRAL EASTERN SOWEST TULSA MISS SOEAST MDWEST MNTRL TORONT PACIFIC PORTL TOTAL

Y3428	SPRED SATIN BRKSHR G	4003		156			4159
Y1175	SPRY DAY L FROST GRN	1315	545	193	1040	120	3751
Y 505	GRAPHITE LIQUID PT		3594			73	3667
Y1174	SPRY DAY LT LGHT YEL			3517	47		3564
Y1812	END COTTAGE BROWN	720	305	78	300	2014	3441

Totals 1315 5268 305 3865 1340 4235 47 2207 18582

2,499 TO 1,000 - 11 ITEMS

BASE DESCRIPTION CENTRAL EASTERN SOWEST TULSA MISS SOEAST MDWEST MNTRL TORONT PACIFIC PORTL TOTAL

Y 631	ROMARK NO 1 YEL			2193			2193
Y 7	PAINTERS FLR & TRIM		2070				2070
Y1262	JAPALAC RED MAH	1363					1363
Y5143	ULT FL LAT LT PINK	109				1085	1194
Y 872	FLORENAMEL WALNUT	1017		79			1096
Y3431	SPD SAT MONTEREY BRN			1091			1091
Y5026	MO 1000 WETTING OIL	986				95	1081
Y 235	MAHOGANY OIL STAIN		1058				1058
Y 43	STOVE PIPE ENAMEL		1038				1038
Y1210	JAPALAC GROUND COLOR		594			319	1008
Y3400	SPRED SATIN WHITE	1000					1000(c)

Totals 1986 5179 2165 2193 1170 1404 95 14192

- (a) Production of this item has been included with Y-4600 in Section IV of this report.
(b) Production of this item has been included with Y-3525 in Section IV of this report.
(c) Production of this item has been included with Y-3418 in Section IV of this report.

SECTION VIII

DISCONTINUED Y-LINE ITEMS
IN VOLUME ORDER BY TOTAL ALL PLANTS
999 TO 500 - 13 ITEMS

BASE	DESCRIPTION	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
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Y5142	ULT FL LAT QUAIL		101							890			991
Y 12	GLID SEAL	100		56						808			964
Y1264	JAPALAC CHINESE RED		963										963
Y3430	SPRED SATIN COL BLU		958										958
Y 234	WALNUT OIL STAIN		903			27							930
Y4353	SPEED EN DEEP GREEN	709											709
Y 15	RAPID COTE VARNISH			660									660
Y 230	LY OAK OIL STAIN		643										643
Y1512	GLID M BRUSH RESTR		637										637
Y 231	DK OAK OIL STAIN		593										593
Y5039	NO 839 GYM FLR FIN	558											558
Y3503	GLIDE ON CORALIN			5						226	301		532
Y1261	JAPALAC CARV YELLOW		517										517
Totals		1367	5315	721		27				1924	301		9655

499 TO 300 - 16 ITEMS

BASE	DESCRIPTION	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
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Y2709	MARON SHINGLE STAIN									495			495
Y 456	AUTO BODY SOLDER		414								56		470
Y1266	JAPALAC SHAMROCK		470										470
Y3512	GLIDE ON VICT BLUE									241	223		464
Y5075	E 2 C WHITE PRIMER	464											464
Y1265	JAPALAC HOMSTD GRAY		451							354			451
Y1050	EXT MASONRY PT WHITE		53							397			409
Y1221	JAPALAC STOVEGRN EN										184		397
Y5082	DADO OCN GRN	176	29										369
Y4825	DUO TEX BROOK GREEN	366											366
Y 550	TITAN O ZINC WH PAST			207		147							354
Y3445	SPRED SATIN MOONBRK		221				105						326
Y5099	99 EGL STI WH									326			326
Y3301	SPRED LUSTRE IVORY							315					315
Y2838	SLICK LINOLEUM CTING		205							108			315
Y5061	NO 61 GLOSS WHITE BD		307										307
Totals		1006	1622	735		147		420		1102	1264		6296

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SECTION VIII
DISCONTINUED Y-LINE ITEMS

IN CODE NUMBER ORDER BY TOTAL ALL PLANTS
299 TO 100 - 25 ITEMS

BASE	DESCRIPTION	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
Y3218	SPRED GLOSS WHITE										289		289
Y2710	DK OAK SHINGLE STAIN										284		284
Y4833	DUO TEX BONE WHITE	245									10		255
Y1908	REFLECTOLITE NEW RUF							225					225
Y1906	GLID N AUTO POLISH							222					222
Y5038	HY DY FLR FIN 838	124						96					220
Y1177	SPRY DAY LT DOVE GRV							200					200
Y2024	SEALETTE WHITE					200							200
Y3514	GLIDE ON FAIRWAY GRN										195		195
Y 46	LIQUID WOOD FILLER												194
Y5014	NO 114 ONE COAT FL	192											192
Y1506	GLID N SCRATCH REMVR							180					180
Y 863	FLOREMANEL WARM GRAY	56						118					174
Y3300	SPRED LUSTRE WHITE										170		170
Y3001	SPRED FLAT LT IVORY							153					153
Y4828	DUO TEX LT PEACH	147											147
Y 430	WESCOTE AUTO BLACK										131		131
Y4826	DUO TEX SURF GREEN	121											121
Y 569	GLID N MILDEW X	87								31			119
Y4831	DUO TEX SUNNY YELLOW	112											112
Y5043	35 COLD SPOT S D L										110		110
Y 520	EUSTON LIO WH LEAD							107					107
Y 181	RENOVATOR							105					105
Y3426	SPRED SATIN POINS							102					102
Y 457	SPEEDENAMEL MAROON	101											101

Totals	1185	510	649		914		31	1019			4308		
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SECTION VIII
DISCONTINUED Y-LINE ITEMS
IN VOLUME ORDER BY TOTAL ALL PLANTS
99 TO 1 - 28 ITEMS

BASE	DESCRIPTION	CENTRAL	EASTERN	SOWEST	TULSA	MISS	SOEAST	MDWEST	MNTRL	TORONT	PACIFIC	PORTL	TOTAL
Y4824	DUO TEX BIRCH GRAY	97											97
Y5007	NO 70 STIP FL WALL										96		96
Y1752	COL IN OIL DK CHRM Y	95											95
Y1844	END THISTLE GREEN			38									38
Y3440	SPRED SATIN PARRAKET												88
Y4823	DUO TEX BLUE MIST	86											86
Y4628	SPRED LUSTRE LAUREL												85
Y3117	CRAFTSMN UL FL HT GN							80					80
Y5074	E Z C GRAY PRIMER	80											80
Y1823	END LEMONT STONE	70											70
Y4822	DUO TEX AQUAMARINE	70											70
Y 873	FLORENAMEL SAND GRAY									11			11
Y 964	SPEEDWALL CAMEO												56
Y2228	EVERON WHITE RASE												55
Y 113	TRK 6 MACH ENAM RED												51
Y2030	SEALETTE BUD GREEN												51
Y3088	STADIUM SEAT EN GRN	50											50
Y 108	J D YELLOW									37			37
Y1831	ENDU H P COLONIL YEL												37
Y1053	EXT MASONRY PT GRAY									2			30
Y1054	EXT MASONRY PT GREEN									30			28
Y 112	H WAY YELLOW												26
Y4827	DUO TEX JEWEL GREEN	22								26			22
Y 62	H P JAPAN												15
Y 11	PREPARED TUNG OIL	12											12
Y3438	SPRED SATIN GR MRN												9
Y4832	DUO TEX CANARY YELLO	9											9
Y 45	SUPERIOR BRONZING LQ												8
Totals		591	237	51	15	46	80	206	71	197			1494
TOTAL DISCONTINUED GALLONS		6,450	18,568	4,626	15	4,085	3,613	7,091	47	14,918	3,780	-0-	63,193 (a)(b)(c)
TOTAL DISCONTINUED ITEMS		27	33	14	1	7	4	19	1	18	17	-0-	96

(a) Production of Y-4650 has been deducted from the totals and included with Y-4600 in Section IV of this report.
(b) Production of Y-3500 has been deducted from the totals and included with Y-3525 in Section IV of this report.
(c) Production of Y-3400 has been deducted from the totals and included with Y-3418 in Section IV of this report.

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