PLAINTIFF'S EXHIBIT
FSA-8

FLUID SEALING ASSOCIATION

Board of Directors

Wednesday
October 5, 1977

Pinehurst Club/Hotel
Pinehurst, N.C.

M I N U T E S

The meeting of the Board of Directors of the Fluid Sealing Association was held on Wednesday October 5, 1977 at the Pinehurst Club/Hotel Pinehurst, North Carolina.

Members Present:
Richard T. McDermott - President
Clay M. Jewett - Vice President
John Scannell
Jack Reynolds
Charles J. Kenkelen
John Rhine
Robert P. van Blaricom
Roy Van Ness
Vernon W. Gibson, Jr.
W. Jerry Rooney
George K. Mordas

Staff Present:
Brent H. Farber, Jr. - Secretary/Treasurer
John A. Shiffert - Executive Secretary
Stephen W. Armstrong - Legal Counsel

MINUTES

The minutes of the Board of Directors meeting hold on Wednesday June 8, 1977 were approved as distributed.

TREASURER'S REPORT

Secretary/Treasurer Farber presented an Income and Expense Statement for the period covering January 1, 1977 to August 31, 1977 which also included the budge for the first eight months of the year as well as the twelve months budget. Following a discussion of the Statement a motion was made and seconded that the Treasurer's Report be accepted as presented. Motion carried.

MANAGEMENT FEE INCREASE

President McDermott advised the Directors that Secretary/Treasurer Farber had requested an increase in the Management Fee for Multi Service Management Company. He asked the Secretary/Treasurer to comment on this request. The Secretary /Treasurer Farber reviewed with the Board the hours that he and his staff had been spending on the Association through the first eight months of 1977 and he found that they were more than had been spent during the twelve months of the previous year. By projecting the hours that would be spent during the balance of 1977 he requested a monthly increase of $200 for the coming year 1978. This increase would set the new Management Fee at $18,000 Annually. A Motion was made and seconded that the Management Fee be increased in accordance with the request. Motion carried.

PROPOSED BUDGET - 1978

The Secretary/Treasurer presented a Proposed Budget for 1978 which was approved as presented with the corrected figure under expenses for Management Fee of $18,000.

MEMBERSHIP

An Annual membership report was submitted showing 52 regular members 11 associate members and 5 honorary members.

The reclassification of Union Carbide's membership from an Associate Member to a Regular Member was discussed and since there had been no answer to FSA's letter dated June 30 to this question, it was decided table the matter until Union Carbide had answered.

Johne Rhine asked for the approval of a potential regular member; Balfor Industries, Inc. 4380 Bronx Boulevard, Bronx, New York 10466 Representative - Don Ballot. The Board approved this potential regular member and instructed the Secretary to write for a catalogue and send a membership application form.

DUES SCHEDULES

President McDermott reviewed the with the Directors the thought that we should examine the dues of other associations to determine whether or not our dues schedule was a fair one. The Secretary/Treasurer presented two dues schedules that he had obtained from other recommended associations and after a discussion it was decided that FSA's dues schedule was a fair one and at this time no adjustments should be made.

REDEFINING MEMBERSHIP QUALIFICATIONS

The Board of Directors finally decided that our Legal Counsel Steve Armstrong would work up an opinion and make recommendation to the Board of Directors at our February meeting on redefining the membership qualifications of FSA. President McDermott asked that W. Jerry Rooney and Clay Jewett work with the Legal Counsel on this matter and such a definition would be available for consideration by the first week in January 1978.

FUTURE MEETINGS

The Board of Directors again approved the list of future meeting dates and places through 1982 with one suggested change and that is to switch the Atlantic City dates to the Greenbrier dates in 1982 and the Secretary/Treasure was instructed to obtain Greenbrier dates in June of 1980.

It was also suggested that two weeks prior to our General Membership Meetings an attendance list would be sent to the members and at the same time an agenda for the Directors Meeting would be sent to the Board members.

LABELING

President McDermott asked Vice President Clay Jewett to set up a committee to study those answers that we had received concerning labels being used by the various members. Vice President Jewett accepted the assignment and said he hoped to have a report by our February meeting.

GLOSSARY OF TERMS

Secretary/Treasurer Farber advised the Directors that the "Glossary of Terms" had been printed and were presently being sent to those members that had requested them. The members had ordered over sixty five hundred copies. It was also decided that the Board would recommend that the "Glossary of Terms" (Terms only) would be printed in four other languages. Once this was accomplished then consideration should be given to a Glossary printed in another language showing the complete description of each term. John Scannel told the Directors that ISO also had a Glossary and that he would obtain one before we start printing ours in foreign languages.

QUESTIONS AND ANSWERS - ASBESTOS AND HEALTH

President McDermott asked Vern Gibson if he had any further thoughts on this subject and he told the board that he felt it should be turned over to AIA and he would discuss this with Bob MerenessExecutive Director of AIA.

PRODUCT LIABILITY INSURANCE

Charles Kenkelen presented a proposal by Mather and Company on setting up a Captive Insurance Company and the Board decided to table this matter until after the program discussion on Friday morning.

NOMINATING COMMITTEE

President McDermott advised the Board that he had appointed the following Nominating Committee:

W. Jerry Rooney, Chairman
Bob McQuown
Dana Binkoff
Bob Gerschke

There being no further business the meeting was adjourned at 5:10 pm.