

01/14/71

	TOTAL MONTH SALES POUNDS	SALES DOLLARS	Y-T-D POUNDS	SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
ET BARNICK LAFAYETTE GEORGIA 1132 PYDRAUL 312							AR 999999 15,000	00221341 00221341 6760-312-11
BASIC ALUM CAST CLEVELAND OH 1131 PYDRAUL 312			31,500	8,861	22,500	5,994	AR 060324 20,000	10008409 10008409 6760-312-11
BASO PRO DIV PENN MILWAUKE WI BASO PROD DIV PENN WATERTWN WI 1134 PYDRAUL 312			6,500	1,841			AR 060375	00111155 00222259 6760-312-11
BATTELLE MEM INST COLUMBUS OH BATTELLE MEM INST COLUMBUS OH 1153 SANTOVAC 5					1	40	AR 061030	10008484 10008484 6776-000-11
BATELLE NORTHWEST RICHLAND WA 1136 PYDRAUL 230			1,050	319			AR 061035	00150797 4597-230-11
BATTENFELD GREY N TONAWANDA NY 1130 SANTOLUBE 66					1,800	347	AR 061050	10008492 10008492 1040-280-11
A J BAXTER CO RIVER RO MI A J BAXTER CO DEER RIVER MN 1153 PYDRAUL AC-A			165	64			AR 062778	00111163 00242349 6756-000-11
A J BAXTER CO HALLOCK MINN 1134 PYDRAUL AC			226	85	226	85	AR 062778	00180726 6758-000-11
TOT PAR A J BAXTER CO RIVER RO MI			391	149	226	85		00111163
CITY OF BEACON BEACON NY 1130 PYDRAUL F-9 1130 PYDRAUL F-9 A			590 1,104 1,694	220 432 652			AR 063900	00229067 00229067 4590-009-11 4550-009-11 00229067
TOTAL CUSTOMER								
BEARDSLEY PIPER DIV CHGO IL 1134 PYDRAUL 312			3,000	848			AR 064402	10008603 10008603 6760-312-11
BELDEN CORP CHICAGO IL BELDEN CORP RICHMOND IND 1153 PYDRAUL 312			139	44	139	41	AR 067650 185	10008964 10008972 6760-312-11