WRC clw

C. L. Bradford - G. O.

January 18, 1972

INDUSTRIAL AROCLORS

J. H. Davidson
N. T. Johnson
H. R. Ford/C. L. Clay - 1070
D. R. Hansen/C. Boutin - 1800
D. F. Smith - B2NG
W. B. Papageorge - B2NK

T. L. Gossage

Tom, confirming your conversations with Jerry Davidson and myself, our policy on industrial Aroclors will be to continue supplying them at the customer's normal rate until June 30, 1972. In the meantime, we will try to convert them to an alternate product that does not contain any PCTs or PCBs. We do not intend to let these people stockpile product or buy in excess of their order patterns for previous years. The products, customers and order patterns are as follows:

Product	Customer	Purchases First Half 1971
MCS 1004	Cincinnati Millicron Cincinnati, Ohio	Not applicable. This customer has stopped buying entirely and we should receive no further orders.
Aroclor 5460	Wynn Oil Company Azusa, California	25.4M pounds
Aroclor 6037	Radiator Specialties Charlotte, N. C.	247.8M pounds
FRA 1129	Findett Service Co. St. Charles, Mo.	37.2M pounds

The first half numbers for 1971 compare favorably to the first half of 1970. Also, we have agreed that it is not at this time necessary for anyone in the product group to officially approve orders from any of these customers. However, if anyone notices an order that seems to be abnormal, we should review it. Perhaps Dale Smith in COP can ask his people to take special notice of these customers.

Since our regular Pydraul letter will not work for these customers, we will send a separate one to them.

C. L. Bradford

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