YEAR BOOK

1940

(Including Summaries of 1937, 1938 and 1939 Annual Conventions)

National Paint, Varnish & Lacquer Association, Inc.

Organized Nov. 1, 1933. *Incorporated Dec. 1, 1933.*

(Superseding Prior Organizations Dating from 1888)



"The Door Is Open"

"Your Washington Office"

Executive Headquarters

1500 Rhode Island Avenue N. W. Washington, D. C.

NPCA 03431

NPCA 03461

GROWTH OF THE PAINT, VARNISH & LACQUER INDUSTRY IN THE UNITED STATES—1849-1937

FIGURES FROM U.S. BUREAU OF THE CENSUS, DEPARTMENT OF COMMERCE

Paint & Varnish	No. of Estab-lish-ments	Wage Earners Average for year	Primary Horse Power	Capital	Wages	Cost of Materials	Cost of ma-terials, con-tainers, fuel & purchased electric energy	Value of Products	Salaries	Value added (b) by Manufacture
1849(a)	4	22	...	$ 13,000	$ 5,000	$ 6,000	...	$ 11,000	...	$ 71,000
1859	93	878	...	2,696,000	340,000	3,116,000	...	4,973,000	...	1,862,000
1869	202	3,355	7,487	13,325,000	1,819,000	14,780,000	...	21,923,000	...	7,143,000
1879	325	5,056	...	17,333,000	2,499,000	20,763,000	...	29,122,000	...	8,349,000
1889	522	8,189	24,640	45,318,000	4,302,000	32,737,000	...	54,234,000	...	21,497,000
1899	600	9,697	30,443	60,053,000	4,926,000	44,738,000	...	69,562,000	...	24,824,000
1904	839	11,634	41,244	75,486,000	6,268,000	59,826,000	...	90,840,000	...	31,014,000
1909	791	14,240	56,162	103,995,000	8,271,000	79,015,000	...	124,389,000	...	45,374,000
1914	890	16,083	70,611	129,534,000	10,180,000	88,465,000	...	145,824,000	...	57,159,000
1919	830	21,307	85,199	239,776,000	224,118,000	217,112,000	...	340,346,000	...	123,234,000
1921(c)	804	18,015	...	...	22,299,000	171,398,000	...	214,310,000	...	102,912,000
1923	936	25,818	...	...	29,871,195	...	248,954,692	404,134,231	...	155,179,539
1925	923	25,490	...	...	35,419,552	...	298,943,040	470,136,264	...	176,793,224
1927	1,006	28,061	...	...	40,184,732	...	307,724,370	519,099,342	27,463,000	211,285,472
1929	1,063	29,211	...	...	42,244,695	...	334,132,065	566,973,838	35,925,000	234,448,773
1931	1,039	22,521	...	...	29,424,646	...	193,736,787	350,175,652	...	156,985,915
1933	961	22,880	...	...	23,790,537	...	153,026,437	289,441,936	...	136,415,519
1935	1,082	27,666	...	...	32,186,867	...	232,163,828	416,999,566	24,471,790	183,016,614
1937	1,124	31,664	...	...	42,750,662	...	312,083,413	536,460,629	28,522,068	226,375,214

(a) Data for 1849 is for paints only.
(b) Value of products less cost of materials, etc.
(c) Figures for 1921 do not include data for establishments reporting products at less than $5,000.
NOTE: 1933 figure "Cost of Materials, etc." revised in the 1937 census

OFFICERS—1939

National Paint, Varnish & Lacquer Association
(Election, except for President, who was serving 3-year term, was at 1938 Convention)

President—Ernest T. Trigg, 2201 New York Avenue N. W., Washington, D. C.
Vice-President—Frank L. Sulzberger, Enterprise Paint Mfg. Co., 330 S. Peoria St., Chicago, Ill.
Regional Vice-Presidents:—
New England Zone—Wilbur L. Rice, U. S. Gutta Percha Paint Co., 12 Dudley St., Providence, R. I.
Eastern Zone—D. H. Litter, D. H. Litter Co., 500 Fifth Avenue, New York, N. Y.
Central Zone—Milton K. Pine, The Murale Co., 320 N. LaSalle St, Chicago, Ill.
Southern Zone—E. P. Kelly, Paasche-Gaulbert Paint & Varnish Co., 413 W. Main St., Louisville, Ky.
Western Zone—R. P. Prentys, National Lead Co., 2240 24th St., San Francisco, Calif.
Treasurer—S. R. Matlack, Geo. D. Wetherill & Co., 113 Arch St., Philadelphia, Pa.
Secretary—Reuel W. Elton, 2201 New York Ave. N. W., Washington, D. C.
General Counsel—M. Q. MacDonald, 2201 New York Ave. N. W., Washington, D. C.
Divisional Vice-President Representing the Wholesale Division—L. S. Wernli, Hansen Glass & Paint Co., 504 Douglas St., Sioux City, Iowa.

EXECUTIVE COMMITTEE—1939

ERNEST T. TRIGG, President, Association Headquarters, Washington, D. C. (Term expires 1939).
F. L. SULZBERGER, Vice-President, Enterprise Paint Mfg. Co., Chicago, Ill. (Term expires 1939).
S. R. MATLACK, Treasurer, Geo. D. Wetherill & Co., Philadelphia, Pa. (Term expires 1939).
T. J. CAMPBELL, Valentine & Co., New York, N. Y. (Term expires 1941).
D. W. FIGGIS, American Can Co., New York, N. Y. (Term expires 1941).
E. A. FOY, JR., Foy Paint Co., Cincinnati, Ohio (Term expires 1940).
E. D. GRIFFIN, Pittsburgh Plate Glass Co., Milwaukee, Wisconsin. (Term expires 1939).
HOWARD KELLOGG, Spencer Kellogg & Sons, Buffalo, N. Y. (Term expires 1940).
D. A. KOHR, The Lowe Bros. Co., Dayton, Ohio. (Term expires 1939).
de LANCEY KOUNTZE, Devoe & Raynolds Co., Inc., New York, N. Y. (Term expires 1939).
W. I. LONGSWORTH, Lilly Varnish Co., Indianapolis, Ind. (Term expires 1941).
H. A. MELUM, Benjamin Moore & Co., Chicago, Ill. (Term expires 1939).
E. E. MORTON, Carpenter-Morton Co., Boston, Mass. (Term expires 1941).
BENJAMIN PATTERSON, JR., Patterson-Sargent Co., New York, N. Y. (Term expires 1940).
J. VINCENT REARDON, The Reardon Co., St. Louis, Mo. (Term expires 1940).
CHARLES J. ROH, Murphy Varnish Co., Newark, N. J. (Term expires 1941).
HAROLD ROWE, National Lead Co., New York, N. Y. (Term expires 1939).
C. N. SEIDLITZ, Seidlitz Paint & Varnish Co., Kansas City, Mo. (Term expires 1940).
H. E. WEBSTER, Pratt & Lambert, Inc., Buffalo, N. Y. (Term expires 1940).
VAL WUETELE, Minnesota Linseed Oil Paint Co., Minneapolis, Minn. (Term expires 1941).
WM. ZINTL, E. I. du Pont de Nemours & Co., Wilmington, Del. (Term expires 1939).

1939 COMMITTEE CHAIRMEN

NATIONAL PAINT, VARNISH & LACQUER ASSOCIATION, INC.
ARBITRATION—R. O. Walker, Thibaut & Walker Co., Long Island City, N. Y.
BUDGET AND FINANCE—S. R. Matlack, Geo. D. Wetherill & Co., Philadelphia, Pa.
BY-LAWS—H. M. Howard, Thibaut & Walker Co., Long Island City, N. Y.

CALCIMINE AND WATER PAINT DIVISION (Steering Committee)—Carl Iddings, The Muralo Co., Staten Island, N. Y.
CHAMBER OF COMMERCE, U. S. A.—Frank J. Sampson, Chairman and National Councillor, Sampson Paint & Color Co., Richmond, Va.
CLEAN UP AND PAINT UP—Adam E. Daum, P. O. Box 1333, Pittsburgh, Pa.
CREDITS AND COLLECTIONS—H. E. Rhell, John T. Lewis & Bros. Co., Philadelphia, Pa.
LEGISLATIVE—E. A. Foy, Jr., Foy Paint Co., Inc., Cincinnati, Ohio
LOCAL ASSOCIATION PROGRAM—M. D. Swartz, Farboil Paint Co., Baltimore, Md.
MEMBERSHIP—Class A Steering Committee—V. C. Bidlack, McClosky Varnish Co., Philadelphia, Pa.
Class B Steering Committee—Thurlow J. Campbell, The Valspar Corporation, New York, N. Y.
MEMORIAL—George B. Heckel, Drugs, Oils & Paints, Philadelphia, Pa.
NATIONAL INDUSTRIAL SALES—Paul S. Kennedy, Murphy Varnish Co., Newark, N. J.
Steering Committee—Paul S. Kennedy, Murphy Varnish Co., Newark, N. J.
Advisory Board—Paul S. Kennedy, Murphy Varnish Co., Newark, N. J.
CHAIRMEN—PRODUCT GROUPS—E. S. Blackledge (Marine & Maintenance Finishes), Devoe & Raynolds Co., Brooklyn, N. Y.
W. I. Longsworth (Wood Finishes), Lilly Varnish Co., Indianapolis, Ind.
Martin C. Peters (Automobile Finishes), F. J. Donahue Varnish Co., Detroit, Michigan.
C. L. Sullivan, Jr. (Railroad Finishes), Thresher Varnish Co., Dayton, Ohio.
At Large—Wm. J. Pitt (Spray Painting), Toledo, Ohio.
Cost of Distribution—A. C. Stephan, Devoe & Raynolds Co., New York, N. Y.
NATIONAL TRADE SALES—J. E. Ingram, Pittsburgh Plate Glass Co, Pittsburgh, Pa.
Steering Committee—J. E. Ingram, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
Council for Paint Styling—Horace S. Felton, Felton, Sibley & Co., 136 N. Fourth St., Philadelphia, Pa.
ROOF COATING DIVISION (Executive Committee)—R. A. Gaines, Philip Carey Co., Cincinnati, Ohio.
SAVE THE SURFACE—Charles W. Eastwood, U. S. Gutta Percha Paint Co., Providence, R. I.
SCIENTIFIC SECTION—F. L. Sulzberger, Enterprise Paint Mfg. Co., Chicago, Illinois.
SIMPLIFICATION—J. E. Ingram, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
TARIFF—R. H. Everett, Keystone Varnish Co., Brooklyn, N. Y.
TRADE MARK—Charles J. Caspar, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
TRAFFIC—E. A. Loveille, Transportation Bldg., Chicago, Ill.
UNFAIR COMPETITION—H. E. Webster, Pratt & Lambert, Inc., Buffalo, N. Y.

SPECIAL COMMITTEES

CHINA WOOD OIL—deLancey Kountze, Devoe & Raynolds Co., Inc., New York, N. Y.
DRYING OILS—Thurlow J. Campbell, Valentine & Company, New York, N. Y.
FORMULA LABELING—deLancey Kountze, Devoe & Raynolds Co., Inc., New York, N. Y.
MACHINERY & EQUIPMENT—N. W Kelley, Southern Varnish Corp., Roanoke, Va.
PUBLIC SERVICE—Ernest T. Trigg, National Paint, Var. & Lac. Assn., Washington, D. C.
TOXIC MATERIALS—L. F. Theurer, Pittsburgh Plate Glass Co., Milwaukee, Wisc.
NOMINATING COMMITTEE—Charles J. Caspar, Pittsburgh Plate Glass Co., Pittsburgh, Pa.

NPCA 03462

OFFICIAL BUSINESS PROGRAM
1939 ANNUAL CONVENTION

(51st Annual Meeting of the Organized Industry)
NATIONAL PAINT, VARNISH & LACQUER ASSOCIATION, INC.
San Francisco, California
OCTOBER 31—NOVEMBER 1-3, 1939
Fairmont Hotel

Committee Meetings

Meetings of the Budget and Finance Committee and the Executive Committee were held Tuesday, October 31, 1939

TUESDAY, OCTOBER 31st

1:30 P. M.

OPENING BUSINESS SESSIONS

PRESIDENT ERNEST T. TRIGG, *Presiding*

Preliminary Report of By-Laws Committee—H. M. Howard, Chairman. Report of the Treasurer—S. R. Matlack. Preliminary Report of Nominating Committee—Charles J. Caspar, Chairman. Address of Welcome—W. P. Fuller, Jr. Welcome to Delegates: Federation of Paint and Varnish Production Clubs. Response: A. E. Stauderman, Retiring President. Painting and Decorating Contractors of America. Response: Henry Afman, Past President. National Paint Salesmans Association. Response: S. R. Matlack. National Retail Lumber Dealers Association. Response: F. Dean Prescott, Executive Committee. Address—Ernest T. Trigg, President.

INDUSTRIAL SALES CONFERENCE

D. J. TIGHT, *Presiding*

Address—D. J. Tight. Address—Paul S. Kennedy, Chairman.

CHAIRMAN PAUL S. KENNEDY, *Presiding*

"Men and Machines"—An outstanding industrial film of the National Association of Manufacturers. "Cost of Distribution in the Industrial Field"—A. C. Stephan, Chairman. "Information Please"—An informative quiz program on industrial sales problems participated in by a board of experts chosen from various sections of the country.

WEDNESDAY, NOVEMBER 1st

Meeting of the Technical and Fact-Finding Committee of the Council for Paint Styling was held Wednesday, November 1, 1939

9:30 A. M.

TRADE SALES CONFERENCE

D. M. SCHINDLER, *Presiding*

"The Crying Need of Educating the Dealer to Become a Better Business Man"—C. H. Sondhaus. Discussion. "Intelligent Merchandising and Dealer-Clerk Education"—H. C. McClellan. Discussion. "The Paint Market"—Don Hobart, Manager, Research Division Curtis Publishing Company. Discussion. "Merchandising and Installment Payments"—F. B. Schafer, Manz Corporation. Discussion.

2:00 P. M

A. R. DE VOS, *Presiding*

"Styling with Paint"—Members of the Paint Styling Council.

"The Trade Sales Future—What Are We Going to Do About it"—Ernest T. Trigg, President.

Committee Chairmen for 1940 (Cont'd)



C. J. CASPAR, Chairman
Trade-Mark Committee

Supervises the work and activities of the Trade-Mark Bureau, and is constantly in touch with the various phases of its work to increase its usefulness and benefit to our members.



E. A. LEVEILLE, Chairman
Traffic Committee

Contacts the Interstate Commerce Commission and other regulatory bodies in the interest of our members. Presents full and accurate information setting forth the position of the industry.



CARL J. SCHUMANN, Chairman
Unfair Competition Committee

Guides the policies of the Unfair Competition Bureau, which operates independently and confidentially. The Committee deals with means of eradicating all forms of unfair competition within the industry.

"THE OPEN DOOR"

IN this Association, "The Open Door" (which incidentally is the name of the official monthly bulletin of our organization) when applied to the headquarters offices in Washington, means just what it says. It is a cordial and urgent invitation to our members to make your Association's national headquarters in Washington "Your Washington Office," and to call upon your President and your headquarters staff to help you to solve those many important problems which arise in every business organization, and in which a properly organized trade association can be of valuable assistance.

We are living in a time in which business conditions and business problems are vastly different and more perplexing than they were only a few years ago. Governmental supervision and regulation of business have made amazing strides. Complexities are increasing rapidly and will continue to increase.

The government organization in Washington is a vast labyrinth in which the average business man finds himself relatively helpless. Even if he is able to find and reach the proper government officials, his voice as an individual is but a "feeble voice in the wilderness," as has been so aptly said by the Honorable Wright Patman.

Your Association and its staff does not claim to know everything and to do everything, but it can find out a surprising number of things to help you—if you will just accept this invitation and enter "The Open Door"—by letter, telegram or personally!

Cordially yours,

NPCA 03479

Ernest T. Trigg.

President.

1940 COMMITTEES
NATIONAL PAINT, VARNISH & LACQUER ASSOCIATION, INC.

ARBITRATION

(Acceptances as of July 19, 1940)

R. O. Walker, Chairman, Thibaut & Walker Co., Long Island City, N. Y.
J. Sibley Felton, Felton, Sibley & Co., Philadelphia, Pa.
J. F. Kurfees, J. F. Kurfees Paint Co., Louisville, Ky.
James B. Lord, Boston Varnish Co., Boston, Mass.
A. F. Winstel, Saeger-Winstel Co., Cincinnati, Ohio.

BUDGET AND FINANCE

S. R. Matlack, Chairman, Geo. D. Wetherill & Co., Philadelphia, Pa.
Horace S. Felton, Felton, Sibley & Co., Philadelphia, Pa.
D. W. Figgis, American Can Co., New York, N. Y.
H. A. Melum, Benjamin Moore & Co., Chicago, Ill.
Wm. Richter, E. I. duPont deNemours & Co., Wilmington, Del.
F. L. Sulzberger, Enterprise Paint Mfg. Co., Chicago, Ill.

BY-LAWS

H. M. Howard, Chairman, Thibaut & Walker Co., Long Island City, N. Y
March G. Bennett, Samuel Cabot, Inc., Boston, Mass.
Joseph A. McNulty, Jos. A. McNulty & Co., New York, N. Y.

CALCIMINE AND WATER PAINT DIVISION

(Steering Committee)

Carl Iddings, Chairman, The Muralo Co., Staten Island, N. Y.
James A. Reardon, Vice Chairman, The Reardon Co., St. Louis, Mo.
Norman Daniel, National Chemical & Mfg. Co., Chicago, Ill.
Louis V. Fox, M. Ewing Fox & Co., New York, N. Y.
S. M. Greene, Sonay Products Co., Miami, Fla.
George W. Jenkin, Benjamin Moore & Co., New York, N. Y.
Hugh Pearson, U. S. Kalsomine Co., New York, N. Y.
J. G. Penniman, Wesco Waterpaints, Inc., E. Boston, Mass.
H. S. Prescott, Prescott Paint Co., Inc., New York, N. Y.

CHAMBER OF COMMERCE, U. S. A.

Frank J. Sampson, Chairman and National Councillor, Sampson Paint & Color Co., Richmond, Va.
C. F. Beatty, Alternate Councillor, Socony Paint Products Co., New York, N. Y.

CHINA WOOD OIL

deLancey Kountze, Chairman, Devoe & Raynolds Co., Inc., New York, N. Y.
L. H. Conklin, Flood & Conklin Mfg. Co., Newark, N. J.
E. D. Griffin, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
N. W. Kelley, Southern Varnish Corp., Roanoke, Va.
Howard Kellogg, Spencer Kellogg & Sons, Inc., Buffalo, N. Y.
W. I. Longsworth, Lilly Varnish Co., Indianapolis, Ind.
Joseph Moosman, E. I. duPont deNemours & Co., Wilmington, Del.
Charles J. Roh, Murphy Varnish Co., Newark, N. J.
A. W. Steudel, The Sherwin-Williams Co., Cleveland, Ohio.
J. Heath Wood, Standard Varnish Works, Chicago, Ill.

CLEAN UP AND PAINT UP

Adam E. Daum, Chairman, 1355 Washington Rd., Pittsburgh (16), Pa.
Wells Martin, Vice Chairman, Martin Varnish Co., Chicago, Ill.
Charles J. Caspar, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
D. W. Figgis, American Can Co., New York, N. Y.
C. J. Landen, Sterling Paint & Varnish Co., Malden, Mass.
John R. MacGregor, John R. MacGregor Lead Co, Chicago, Ill.
R. N. Nason, Jr., Lacquer Chemicals, Inc., San Francisco, Calif.
R. A. Plumb, Truscon Laboratories, Detroit, Mich.

Council for Paint Styling

Horace S. Felton, Chairman, Felton, Sibley & Co., 136 N. Fourth St., Philadelphia, Pa.
Matt. Denning, E. I. duPont deNemours & Co., Wilmington, Del.
A. R. DeVos, Breinig Brothers, Hoboken, N. J.
S. C. Dunning, Wesco Waterpaints, Inc., E. Boston, Mass.
J. Frank Jones, representing Painting and Decorators Contractors of America, Richmond, Va.
Lonore Kent (Safe the Surface), 1500 R. I. Ave., N. W., Washington, D. C.
Ivor Kenway, Devoe & Raynolds Co., New York, N. Y.
Howard Ketcham, 30 Rockefeller Plaza, New York. N. Y.
Laurence Kiefer (Secretary), 1500 Rhode Island Ave., N. W., Washington, D. C.
H. B. Martin, Benjamin Moore & Co., New York, N. Y.
M. Rea Paul, National Lead Co., Brooklyn, N. Y.
Burr Price, National Painters Magazine, New York, N. Y.
George H. Priest, Jr., American Paint Journal, St. Louis, Mo.
Mrs. E. M. Stickley, Standard Varnish Works, Chicago, Ill.
H. Ledyard Towle, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
Ernest T. Trigg, President, Nat. Paint, Var. & Lacquer Assn., Washington, D. C.

Technical and Fact-Finding Committee

M. Rea Paul, Chairman, National Lead Co., Brooklyn, N. Y.
Eleanor Bonnar Atwood (Mrs. F. C.), 92 Bowers St., Newtonville, Mass.
C. Deutsch, St. Paul White Lead & Oil Co., St. Paul, Minn.
J. Frank Jones, 110 E. Cary St., Richmond, Va.
Lonore Kent (Save the Surface), 1500 R. I. Ave.. N. W., Washington, D. C.
Howard Ketcham, 30 Rockefeller Plaza, New York, N. Y.
Laurence Kiefer, 1500 R. I. Ave., N. W., Washington, D. C.
George I. Petroe, McDougall-Butler Co., Buffalo, N. Y.
Mrs. E. K. Roberts, 140 Eighth Avenue, Brooklyn, N. Y.
H. Ledyard Towle, Pittsburgh Plate Glass Co., Pittsburgh, Pa.

Publicity Committee

Ivor Kenway, Chairman, Devoe & Raynolds Co., New York, N. Y.
Laurence Kiefer (Secretary), 1500 R. I. Ave., N. W., Washington, D. C.
Miss W. J. Killimayer, The Muralo Co., Staten Island, N. Y.
M. Rea Paul, National Lead Co., Brooklyn, N. Y.
Burr Price, National Painters Magazine, New York, N. Y.

Cooperators

D. R. Anderson, Berry Brothers, Detroit, Mich.
C. Burch Athey, C. M. Athey Paint Co., Baltimore, Md.
Mrs. F. C. Atwood, 92 Bowers St., Newtonville, Mass.
W. E. Backus, Foy Paint Co., Inc., Cincinnati, Ohio.
David Bernhardt, New Orleans Paint & Color Co., New Orleans, La.
W. H. Boerth, North Dakota Paint & Decorating Co., Fargo, North Dakota.
L. R. Clemens, Standard Glass & Paint Co., Des Moines, Iowa.
Max Critchfield (At Large), Lead Industries Assn., New York, N. Y.
H. Braith Davis, H. B. Davis Co., Baltimore, Md.
C. Deutsch, St. Paul White Lead & Oil Co., St. Paul, Minn.
James S. Ellis, Ellis Paint Co., Long Beach, Calif.
Lyndon W. Ellis, Frank Bownes Co., Chelsea, Mass.
Wm. H. Fellows, North American Paint & Chemical Co., Los Angeles, Calif.
R. F. Fischer, Smith-Alsop Paint & Varnish Co., Terre Haute, Ind.
H. A. Fitzpatrick Seidlitz Paint & Varnish Co., Kansas City, Mo.
R. F. Fly, Kuhn Paint & Varnish Co., Houston, Texas
Buford Freeman, United Sash & Door Co., Wichita, Kansas
George Gable, Perfection Paint & Color Co., Indianapolis, Ind.
Morton M. Goldsmith, Hirshberg Paint Co., Baltimore, Md.
Orson Goodyear, Bennett Glass & Paint Co., Salt Lake City, Utah
Chas. D. Graham, Kohler-McLister Paint Co., Denver, Colo.
Norris B. Gregg, Jr., 7 Portland Place, St. Louis, Mo.
M. G. Heins, Jr., True-Tagg Paint Co., Memphis, Tenn.
Allen Steppler, Watson-Standard Co., Pittsburgh, Pa.

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Elmo Hessler, Indianapolis Paint & Color Co., Indianapolis, Ind.
Wm. E. Hood, Alabama Paint Co., Birmingham, Ala.
C. E. Kearns, Odell Hardware Co., Greensboro, N. C.
William Kelly, John H. Witte & Son, Burlington, Iowa.
Miss Lonore Kent, 1500 R. I. Ave., N. W., Washington, D. C.
Harold Mann, Leland Moore Paint & Oil Co., Charleston, S. C.
R. G. Martin, F. J. Cooledge Co., Atlanta, Ga.
Robert W. Matlack, Geo. D. Wetherill & Co., Inc., Philadelphia, Pa.
B. M. Mautz, Jr., Mautz Paint & Varnish Co., Madison, Wisc.
Miss Betty Moore, Benjamin Moore & Co., New York, N. Y.
David H. Moran, Reardon Co., St. Louis, Mo.
Robert H. Peoples, Canby C. Mammele, Inc., Wilmington, Del.
Raymond Perry, Warren Paint & Color Co., Nashville, Tenn.
George I. Petroe, McDougall-Butler Co., Inc., Buffalo, N. Y.
John J. Plaunt, Plaunt Paint Co., Fort Dodge, Iowa.
Hugh Reilly, Jr., Hugh Reilly Co., Washington, D. C.
Mrs. E. K. Roberts, 140 Eighth Avenue, Brooklyn, N. Y.
Kenneth Rogers, W. P. Fuller Co., Butte, Montana.
S. L. Rosenheim, Enterprise Paint Mfg. Co., Chicago, Ill.
T. J. Scahill, Perry & Derrick Co., Cincinnati, Ohio.
I. W. Schoeppel, National Lead Co., St. Louis, Mo.
R. L. Shearer, Schorn Paint Mfg. Co., Seattle, Wash.
Chas. Simons, Peaslee-Gaulbert Paint & Varnish Co., Louisville, Ky.
R. H. Sommers, Murphy Varnish Co., Newark, N. J.
J. H. Stewart, O'Brien Varnish Co., South Bend, Ind.
Mrs. E. M. Stickley, Standard Varnish Works, Chicago, Ill.
Warren M. Thorsen, Fisher, Thorsen & Co., Inc., Portland, Ore.
H. Ledyard Towle, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
George W. Vogt, Blue Ribbon Paint Co., Wheeling, W. Va.
Miss Eloise Wright, Marshall-Wells Co., Duluth, Minn.
B. A. Yenkin, Frey-Yenkin Paint Co., Columbus, Ohio
W. M. Yoder, Yoder & Gordon, Inc., Norfolk, Va.

PUTTY DIVISION

(*Executive Committee*)

O. J. Biddle, Biddle Co., St. Louis, Mo.
John L. Day, Armstrong Co., Detroit, Mich.
C. J. Landen, Sterling Paint & Varnish Co., Malden, Mass.

ROOF COATING DIVISION

(*Executive Committee*)

R. A. Gaines, Chairman, Philip Carey Co., Cincinnati, Ohio.
Benjamin Foster, Jr., Benjamin Foster Co., Philadelphia, Pa.
H. O. Gibson, Gibson-Homans Co., Cleveland, Ohio.

SAVE THE SUFACE

Charles W. Eastwood, Chairman, U. S. Gutta Percha Paint Co., Providence, R. I.
Frank Clarke, Pittsburgh Plate Glass Co., St. Louis, Mo.
Marshall Havey, New Jersey Zinc Co., New York, N. Y.
William Knust, National Lead Co., New York, N. Y.
Hugh Reilly, Jr., Hugh Reilly Co., Washington, D. C.

SCIENTIFIC SECTION

F. L. Sulzberger, Chairman, Enterprise Paint Mfg. Co., Chicago, Ill.
R. H. Everett, Keystone Varnish Co., Brooklyn, N. Y.
G. D. White, Pittsburgh Plate Glass Co., Newark, N. J.

SIMPLIFICATION

H. A. Melum (Paint & Varnish), Benjamin Moore & Co., Chicago, Ill.
Wilbur L. Rice (Paint & Varnish), U. S. Gutta Percha Paint Co., Providence, R. I.
J. Vincent Reardon (Calcimine), The Reardon Co., St. Louis, Mo.
O. J. Biddle (Putty), The Biddle Co., St. Louis, Mo.
M. J. Merkin (Roof Coatings), M. J. Merkin Paint Co., New York, N. Y.
T. A. Flynn (Wholesale Div.), Butler-Flynn Paint Co., Washington, D. C.
A. V. Crary (Containers), Continental Can Co., New York, N. Y.

TARIFF

R. H. Everett, Chairman, Keystone Varnish Co., Brooklyn, N. Y.
W. P. F. Brawner, W. P. Fuller & Co., San Francisco, Calif.
W. H. Eastman, Archer-Daniels-Midland Co., Box 839, Minneapolis, Minn.
E. R. Kyger, Sowall Paint & Varnish Co., Kansas City, Mo.
M. D. Swartz, Farboil Paint Co., Baltimore, Md.
J. V. Thompson, Thompson & Co., Pittsburgh, Pa.

TRADE MARK

Charles J. Caspar, Chairman, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
March G. Bennett, Samuel Cabot, Inc., Boston, Mass.
D. W. Edgerly, Titanium Pigment Co., Chicago, Ill.
Morton M. Goldsmith, Hirshberg Paint Co., Baltimore, Md.
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E. D. Griffin, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
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Charles J. Roh, Murphy Varnish Co., Newark, N. J.
H. E. Webster, Pratt & Lambert, Inc., Buffalo, N. Y.
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(Revised as of July 19, 1940)

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A

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Agate Lacquer Mfg. Co., Inc.....11-13 Forty-Third Rd., L. I. City, N. Y.
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Allentown Paint Mfg. Co., The.....E. Allen & Graham Sts., Allentown, Pa.
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Allied Companies.....101 Prospect Ave., N. W., Cleveland, Ohio

Aluminum Co. of America*.....801 Gulf Bldg., Pittsburgh, Pa.
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Aluminum Industries, Inc.....2438 Beekman St., Cincinnati, Ohio
A. E. Heroux.

American Agricultural Chemical Co.*.....P. O. Box 2158, Detroit, Mich.
G. B. DeLaney.

American Asphalt Paint Co.....43 E. Ohio St., Chicago, Ill.
Grover M. Hermann, *President.*

American Can Co.*.....230 Park Ave., New York, N. Y.
D. W. Figgis, *Vice President.*

American Cement Paint Co.....Drawer No. 269, Rossville, Ga.
W. P. D. Moross.

American Cyanamid & Chem. Corp.*.....30 Rockefeller Plaza, New York, N. Y.
Reginald M. Banks.

American Lacquer Solvents Co.....Perkiomen Junction, Phoenixville, Pa.
H. E. Stone.

American Marine Paint Co.....311 California St., San Francisco, Calif.
John Parker.

American Oil & Paint Co.....9915 Harvard Ave., Cleveland, Ohio
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American Zinc Sales Co.*.....P. O. Box 327, Columbus, Ohio
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Anaconda Sales Company*.....151st St. & McCook Ave., East Chicago, Ind.
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Anderson-Prichard Oil Corp.*.....Ramsey Tower, Oklahoma City, Okla.
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Angers Lumber Co.**.....363 Eastern Ave., Springfield, Mass.
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Ansbacher Siegel Corp.*.....Rosebank, Staten Island, N. Y.
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Apex Color Works, Inc.....157 Chambers St., New York, N. Y.
A. Liedeker.
Archer-Daniels-Midland Co.*.....Roanoke Building, Minneapolis, Minn.
T. L. Daniels.
Arlington Paint & Varnish Co.....882 Marietta St., N. W., Atlanta, Ga.
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Armstrong Company.....241 S. Post Ave., Detroit, Mich.
John L. Day.
Armstrong Paint & Varnish Works.....1330 S. Kilbourn Ave., Chicago, Ill.
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Arto Manufacturing Co.....Roberts Ave. & Stokely St., Philadelphia, Pa.
Arthur A. Sternberger.
Artstone Rocor Corp.....Bldg. #65, 45th St. near 1st Ave., Brooklyn, N. Y.
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Asphalt Products Co., Inc., The.....Eastwood Station, Syracuse, N. Y.
J. E. Gramlich.
Athey Paint Company, C. M.....500-504 S. Hanover St., Baltimore, Md.
C. B. Athey.
Atlanta Paint Co.....71 Walton St., N. W., Atlanta, Ga.
L. R. Hunter.
Atlantic Refining Co.*.....260 S. Broad St., Philadelphia, Pa.
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Atlantic Research Associates, Inc.....763 Washington St., Newtonville, Mass.
F. C. Atwood, *President.*
Atlantic Research Products, Inc.....763 Washington St., Newtonville, Mass.
N. J. Reilly.
Atlantic Varnish & Paint Co., Inc.....2829 Lester St., Richmond, Va.
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Atlas Paint & Varnish Co., Inc.....1227 E. 63rd St., Los Angeles, Calif.
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Atlas Powder Company, Zapon Division.....Stamford, Connecticut
M. J. Creighton.
Atlas Powder Company*.....Delaware Trust Bldg., Wilmington, Delaware
Ault & Wiborg Corp.....75 Varick St., New York, N. Y.
Joseph R. Esposito, *President.*

B

Baer Brothers.....438 W. 37th St., New York, N. Y.
Abe Baer.
Bailey, Hudson Paint Co., The.....607 No. 17th St., Richmond, Va.
W. Hudson Bailey.
Baker Brothers Pt. & Var. Co.....227 No. Sovereign Ave., Atlantic City, N. J.
Benjamin Baker.
Baker Castor Oil Co., The*.....120 Broadway, New York, N. Y.
Kendall Marsh, *President.*
Baltimore Copper Paint Co.....Key Highway & Covington St., Baltimore, Md.
R. Stembridge.
Baltimore Paint & Color Works, Inc.....150 S. Calverton Rd., Baltimore, Md.
Herman H. Shuger.
Bamberger & Robbins, Inc.**.....201-08 W. 7th St., Wilmington, Del.
James P. Robbins, *President.*
Banner Supply Company.....1804 So. Jefferson Ave., St. Louis, Mo.
H. J. Arata.

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Barber Co., W. H.....P. O. Box 630, Minneapolis, Minn.
W. F. Holen.
Barrett Company, The.*.....40 Rector St., New York, N. Y.
Leon W. Miller.
Battenfeld Grease & Oil Corp., W. P. Div.....3148 Roanoke Rd., Kansas City, Mo.
P. C. Battenfeld.
Bauer Co., J. E.....1021 North Mission Rd., Los Angeles, Calif.
J. E. Bauer.
Becker Varnish Co., R. A.....Langdon Rd. & Penn R. R., Norwood, Cincinnati, Ohio
Lawrence Becker, *President.*
Beckwith-Chandler Co.....Delancey & Rutherford Sts., Newark, N. J.
Clarence W. Slocum.
Bennett Glass & Paint Co.....61-65 W. First South St., Salt Lake City, Utah
Wallace F. Bennett.
Bennett Mfg. Co.*.....14600 Princeton Ave., Chicago, Ill.
S. A. Bennett, *President.*
Benton Roof & Paint Co.....2136 Kettner Blvd., San Diego, Calif.
Chas. H. Benton.
Berry Brothers.....211 Leib St., Detroit, Mich.
Arthur Kiernan, *President.*
Biddle Company, The.....612-614 S. Main St., St. Louis, Mo.
O. J. Biddle.
Bigelow Varnish Co., The.....87 Oliver St., Newark, N. J.
L. H. Conklin.
Bihn & Wolff Company*.....Ash & Almond Sts., Philadelphia, Pa.
Miss Ida M. Hoffman.
Binks Manufacturing Company*.....3114 Carroll Ave., Chicago, Ill.
E. F. Watts.
Binney & Smith Co.*.....41 East 42nd St., New York, N. Y.
John T. Kealy.
Bird & Co., Inc., Wm. M.**.....205 E. Bay St., Charleston, S. C.
Edmond Kracke, *Vice-President.*
Bisbee Linseed Company*.....Lincoln-Liberty Bldg., Philadelphia, Pa.
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Bishop-Conklin Co., The.....3950 Medford St., Los Angeles, Calif.
E. C. Bishop
Black Diamond Paint & Varnish Works, Inc.....1217 Bank St., Cincinnati, Ohio
J. R. Sullivan.
Blatz Paint Co., Inc.....319 So. Shelby St., Louisville, Ky.
Chas. A. Blatz, *Vice-President.*
Blue Ribbon Paint Co.....2321 Main St., Wheeling, W. Va.
G. W. Vogt.
Blue Ridge Talc Co., Inc.....P. O. Box #7, Henry, Va.
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Boehmer Paint Co., A. L.....114 Pike St., Covington, Ky.
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Boston Varnish Co.....2d & Boston Sts., Everett, Mass.
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Bowles Printing Corporation*.....75 Third St., San Francisco, Calif.
S. O. Bowles, *President.*
Bownes Company, Frank.....311 Eastern Ave., Chelsea, Mass.
Frank Bownes.
Boyle Manufacturing Co., Inc.*.....5100 Santa Fe Ave., Los Angeles, Calif.
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Boysen Company, Walter N.....42nd & Linden Sts., Oakland, Calif.
Walter N. Boysen.
Bradford Co., James.....212 Market St., Wilmington, Del.
W. Bert, Jr.
Bradley & Company, L. R.*.....25 West 45th Street, New York, N. Y.
L. R. Bradley.
Bradley & Vrooman Co.....2632 S. Dearborn St., Chicago, Ill.
M. E. Handke.

Bradley Corp., C. E.....74 Elliot St., Brattleboro, Vt.
I. C. Bradley, *President.*
Bradley Manufacturing Co., Inc.....80 Freeport St., Dorchester, Mass.
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Bradley Paint Co., E. A.....3208 Union Pacific Ave., Los Angeles, Calif.
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Bradshaw-Praeger & Co.....3248-62 W. 47th Place, Chicago, Ill.
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Brady Palmer Printing Co.*.....226 No. 6th St., Brooklyn, N. Y.
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Bramley Machinery Corp.*.....15 Park Row, New York, N. Y.
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Brazil Oiticica, Inc.*.....80 Broad St., New York, N. Y.
D. Bregman.
Breinig Brothers, Inc. .....Third & Grand Sts., Hoboken, N. J.
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Bridges, Smith & Co.....229 W. Market St., Louisville, Ky.
Bodley Booker, *President.*
Briggs Maroney Co., Inc.....85 Paris St., Everett Sta., Boston, Mass.
W. K. Maroney.
Brighton Copper Works*.....2159 Kindel St., Cincinnati, Ohio
Alvin Hoek, *President.*
British America Paint Co., Ltd.***.....Box 70, Victoria, B. C., Canada
J. C. Pendray.
Bronx Hardware & Supply Co.**.....2737 Third Ave., New York, N. Y.
Frank O. Klosset.
Brooklyn Varnish Mfg. Co.....35 Nostrand Ave., Brooklyn, N. Y.
Roy B. Anderson.
Brookland Co., The**.....3912 Georgia Ave., N. W., Washington, D. C.
Wm. H. Hessick, Jr.
Brown Company, The R. J.*.....1418 Wittenberg Ave., St. Louis, Mo.
T. M. Scherer.
Brown Paint & Color Works.....406 No. 79th St., Houston, Texas
E. D. Konken.
Bruce Company, E. L.....No. Thomas Street, Memphis, Tenn.
W. W. Partee.
Bruder & Sons, M. A.....52nd & Grays Ave., Philadelphia, Pa.
Thos. A. Bruder.
Buckeye Paint & Varnish Co.....715 S. 15th St., Toledo, Ohio
P. F. Whalen, Jr.
Budeke, George M.**.....418 S. Broadway, Baltimore, Md.
Geo. M. Budeke.
Buhler Brothers, Inc.*.....330 W. 42nd St., Suite 1111, New York, N. Y.
Fred R. Kochler.
Bullington Paint Company**.....400½ East Broad St., Richmond, Va.
Robt. Bullington.
Burdsal Co., The A.....206 S. Capitol Ave., Indianapolis, Ind.
J. A. Mitchell.
Burgess-Fobes Co.....106 Commercial St., Portland, Maine
Theodore B. Fobes, *Treasurer.*
Burt Machine Company*.....401 East Oliver St., Baltimore, Md.
H. A. Miller.
Butler Co., C. E.....2868 Hannah St., Oakland, Calif.
C. E. Butler.
Butler Co., John G.....Congress & Whitaker Sts., Savannah, Ga.
John G. Butler.
Butler-Flynn Paint Co.**.....607-609 C St., N. W., Washington, D. C.
T. A. Flynn.

C

Cabot, Inc, Godfrey L.*.....77 Franklin St., Boston, Mass.
Owen J. Brown, Jr.
Cabot, Inc., Samuel.....141 Milk St., Boston, Mass.
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Calbar Paint & Varnish Co.....2620-26 N. Martha St., Philadelphia, Pa.
V. E. Dewees.
Calcium Carbon Company*.....43 East Ohio St., Chicago, Ill.
Marlon Brando.
Calco Chemical Division, American Cyanamid Co.*
Turnpike Road, Bound Brook, N. J.
S. Klein.
California Ink Co., Inc., The.....545 Sansome St., San Francisco, Calif.
H. L. Miner.
Campbell Finishing Products Co., Inc., M. L.....708 E. 19th St., Kansas City, Mo.
M. L. Campbell.
Canada Varnish Company, Ltd.***.....53 Laird Drive (Leaside), Toronto, Canada
R. E. Edwards, *President.*
Canadian Waterpaints, Ltd.***.....Dominion Square Bldg., Montreal, Quebec, Can.
Cans, Incorporated*.....3217 West 47th Place, Chicago, Ill.
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Capital Wall Paper & Paint Co.**.....1200 Eye St., N. W., Washington, D. C.
Chas. K. Gibson.
Carey Company, The Philip.....Wayne Ave., Lockland, Cincinnati, Ohio
R. A. Gaines.
Carpenter-Morton Company.....77 Sudbury St., Boston, Mass.
E. E. Morton.
Carter Paint Co.....310 No. Main St., Liberty, Ind.
C. D. Porter.
Carter White Lead Co.*.....12042 South Peoria St., Chicago, Ill.
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Casein Co. of America, Inc.*.....350 Madison Ave., New York, N. Y.
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Celluloid Corp.* .....290 Ferry Street, Newark, N. J.
W. W. Bell
Central Can Company*.....2415-45 West 19th St., Chicago, Ill.
W. A. Holmes.
Central Soya Co., Inc.*.....Decatur, Ind.
D. W. McMillan, Jr.
Chase Varnish Co., Inc.....48-16 Fifth St., Long Island City, N. Y.
E. J. Fleckenstein.
Chicago Paint Works, Inc.....4500 W. 14th St., Chicago, Ill.
Chicago White Lead & Oil Co.....1454 South Western Ave., Chicago, Ill.
Chipman Chemical Company.....Factory Lane, Bound Brook, N. J.
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Cincinnati Varnish Co.....Mentor & Huston Aves., Norwood, Cincinnati, Ohio
E. A. Foy, Jr.
Clement "Coverall" Co.....611 Van Hook St., Camden, N. J.
W. S. Clement.
Cleveland Paint & Color Co.....1200 Bolivar Rd., S. E., Cleveland, Ohio
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Clinton Company, The.....1210 Elston Ave., Chicago, Ill.
D. L. Clinton, *Vice-President.*
Clover Leaf Paint & Varnish Corp.....43-43 Vernon Blvd., Long Island City, N. Y.
James H. Abraham.
Collins-Davoust Paint Mfg. Co.....941 Terminal St., Dallas, Texas
William Davoust, Sr.
Collins Paint Co., Inc., F. P.**.....225 W. Fayette St., Syracuse, N. Y.
Wm. E. Collins.
Colonial Works, Inc.....225-237 Norman Ave., Brooklyn, N. Y.
C. W. Griffin, *President.*
Colorado Paint Co.....3551 Blake St., Denver, Colo.
D. M. Lemen.
Columbia Wood & Metal Preservative Co.....2240 McKinley Ave., Berkeley, Calif.
Chas. W. Andrews.
Columbus Varnish Company.....Cozzens St., Columbus, Ohio
Chas. W. Gardner.

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Commercial Solvents Corp.*.....230 Park Ave., New York, N. Y.
Henry W. Denny.
Con-Ferro Paint & Varnish Co.....3228 North Broadway, St. Louis, Mo.
S. M. Koplar.
Conlin Co., The**.....70 Elm St., Bridgeport, Conn.
J. Waxgiser.
The Wm. Connors Paint Mfg. Co.....669 River St., Troy, N. Y.
R. S. Tucker.
Continental Can Co.*.....100 East 42nd St., New York, N. Y.
A. V. Crary, *Vice-President.*
Continental Products Co.....1150 East 222nd St., Euclid, Ohio
A. H. Mattmueller.
Cook & Dunn Paint Corp.....109-115 St. Francis St., Newark, N. J.
Charles Cook.
Cook Paint & Varnish Co.....P. O. Box 389, Kansas City, Mo.
Charles R. Cook, *President.*
Cooledge & Sons, Inc., F. J.....1314 Murphy Ave., S. W., Atlanta, Ga.
Harold N. Cooledge.
Co-Operative Chemical Co.*.....3400 Gratiot St., St. Louis, Mo.
C. J. Lippert.
Cooperative G. L. F. Farm Supplies, Inc.....Ithaca, N. Y.
Merritt Crouch.
Corrosion Control Corporation.....212 Wright St., Newark, N. J.
Victor F. Mutch, *President.*
Craigie Paint Co.....2512 Grand River Ave., Detroit, Mich.
Robert E. Craigie, *President.*
Creo-Dipt Company, Inc.....986 Oliver St., North Tonawanda, N. Y.
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Crescent Bronze Powder Co.* ..... 116 West Illinois St., Chicago, Ill.
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Crose, Chester B.....154 LaBrea Ave., Inglewood, Calif.
Crown Can Co.*.....Erie Ave. & II St., Philadelphia, Pa.
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Crown Spray Gun Mfg. Co.*.....1216-1218 Venice Blvd., Los Angeles, Calif.
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Curtis Drug & Paint Co., Inc., F. W.**.....125 Congress St., Troy, N. Y.
Fred W. Curtis, *President.*

D

D. P. W. Company, The**.....73 East Mill St., Akron, Ohio
N. F. Wyatt.
Dannenbaum Paint Mfg. Co.....2046 Market St., San Francisco, Calif.
C. Dannenbaum.
Davies Can Co.*.....872 E. 72nd St., Cleveland, Ohio
W. T. Davies.
Davis Co., H. B.....1600 Bayard St., Baltimore, Md.
H. B. Davis.
Davis Paint Company, Inc.....14th & Iron Sts., North Kansas City, Mo.
B. J. Davis, *President.*
Day, J. H. Company, The*.....1144 Harrison Avenue, Cincinnati, Ohio
M. R. Sentman.
Day & Co., James B.....1872 Clybourn Ave., Chicago, Ill.
R. E. Prince.
Dean & Barry Co.....296 No. Marconi Blvd., Columbus, Ohio
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Debevoise Co., The.....968 Grand St., Brooklyn, N. Y.
Horatio L. Wilkinson.
Deep Rock Oil Corporation*.....155 N. Clark St., Chicago, Ill.
W. J. Carthaus.
DeLaval Separator Co., The*.....165 Broadway, New York, N. Y.
R. G. Walker.
DeLore Division, Nat'l Lead Co.*....P. O. Box 2808, Carondelet Sta., St. Louis, Mo.
C. P. DeLore, *Manager.*

Denny, Hilborn & Rosenbach, Inc.....230-34 No. 12th St., Philadelphia, Pa.
F. R. Denny.
Densol Paint Co.....P. O. Box 34, South Park, Ohio
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DeSoto Paint & Varnish Co.....1115 Southern Ave., Memphis, Tenn.
W. M. Barr.
Detroit Graphite Co.....550 12th St., Detroit, Mich.
E. C. Roberts.
DeVilbiss Company, The*.....Detroit & Phillips Aves., Toledo, Ohio
Wm. J. Pilf.
Devine Paint & Varnish Co.....8810 Bessemer Ave., Cleveland, Ohio
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Devoe & Raynolds Co., Inc.....1 W. 47th St., New York, N. Y.
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Dewey & Almy Chemical Co.*.....62 Whittemore Ave., Cambridge, Mass.
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Dexter Brothers Company.....105 Broad St., Boston, Mass.
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Dibble Color Company.....1497 East Grand Blvd., Detroit, Mich.
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Dicalite Co., The*.....120 Wall St., New York, N. Y.
C. A. Frankenhoff.
Diemont-Levy Co.....57 Portland St., Boston, Mass.
H. Diemont, *Treasurer.*
Dings & Schuster, Inc.*.....43-44 21st St., Long Island City, N. Y.
A. E. Jacobs.
Ditzler Color Co.....8000 W. Chicago Blvd., Detroit, Mich.
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Doe & Ingalls, Inc.**.....56 Garden St., Everett, Mass.
Willis H. Doe, *Treasurer.*
V. J. Dolan & Co.....1832 N. Laramie St., Chicago, Ill.
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Dolphin Paint & Varnish Co., The.....922 Locust St., Toledo, Ohio
Julius Blum.
Donahue Varnish Co., The F. J.....10586 Knodell Ave., Detroit, Mich.
Wm. J. Boston.
Donohos & Son.....143 S. New St., Dover, Del.
H. B. Donohos.
Dow Chemical Co., The*.....Midland, Mich.
S. W. Putnam.
Dozier & Gay Paint Co.....Box 3176, Station F, Jacksonville, Fla.
Linwood Jeffreys.
Dragert Company, Inc., C. H.....237 India St., Brooklyn, N. Y.
C. H. Dragert.
Drakenfeld & Co., Inc., B. F.....45-47 Park Place, New York, N. Y.
Horatio E. Firth, Jr.
Dunne Co., Frank W.....1001 41st St., Oakland, Calif.
Wm. L. Turner, *President.*
duPont de Nemours & Co., E. I.....Wilmington, Del.
Wm. Richter.
Durez Plastics & Chemicals, Inc.*.....North Tonawanda, N. Y.
Dwelle-Kaiser Co., The**.....237-253 Elm St., Buffalo, N. Y.
C. A. Lownie, *President.*
Dyer Bros., Inc.**.....734 13th St., N. W., Washington, D. C.
Manning Dyer, *President.*
Dyke Bros.**.....South 9th & D Sts., Fort Smith, Ark.
Frank W. Dyke.

E

Eagle Paint Works.....110 N. Waterman Ave., Detroit, Mich.
Robert S. Catlin.
Eagle Paint & Varnish Works.....49-20 Fifth St., Long Island City, N. Y.
H. R. Hillman, *President.*

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Eagle-Picher Sales Co.*.....Temple Bar Bldg., Cincinnati, Ohio
W. H. Hayt.
Eakins, Inc., J. S. & W. R.*.....55 Berry St., Brooklyn, N. Y.
F. J. Van Vranken.
Eason-Morgan Co, Inc.**.....312 Second Ave. North, Nashville, Tenn.
J. Q. Eason, *Vice-President.*
Eastman Kodak Company*.....343 State Street, Rochester, N. Y.
A. B. Coroy.
Eberson-Lindsley Paint Co.....1601 N. Broadway, St. Louis, Mo.
H. P. Fritsch.
Edgerly & Company, J. W.** ..... 120-124 West Main St., Ottumwa, Iowa
W. T. Harper.
Egan & Hausman Co., Inc.....43rd Rd. & 9th St., Long Island City, N. Y.
Talbot Uehlinger.
Egyptian Lacquer Mfg. Co., The.....RKO Bldg., 1270 6th Ave., New York, N. Y.
O. J. S. de Brun.
Elaterite Paint & Mfg. Co., The.....SW 11th & Market Sts., Des Moines, Ia.
Frank M. Carrell.
Elder & Jenks*.....415 Vine St., Philadelphia, Pa.
H. B. Maxwell.
Elk Paint Co.....3418 Gratiot St., St. Louis, Mo.
Ellicott Paint Co., Inc.**.....356-360 Elm St., Buffalo, N. Y.
Carl H. Nagel, *President.*
Elliott Paint & Varnish Co.....4525 Fifth Ave., Chicago, Ill.
H. A. Rowland, *President.*
Ellis Paint Co.....805 West Anaheim, Long Beach, Calif.
J. S. Ellis.
Empire Varnish Co., The.....2638 East 76th St., Cleveland, Ohio
R. L. Hawkins.
Empire Wall Paper & Paint Co., Inc.**.....223 W. Water St., Syracuse, N. Y.
P. L. Miller.
Enterprise Paint Mfg. Co.....333 S. Peoria St., Chicago, Ill.
Frank L. Sulzberger, *President.*
Erie Paint Company**.....1329 State Street, Erie, Pa.
R. H. Jackson.
Esser Co., T. C.....3107 W. Galena St., Milwaukee, Wisc.
A. W. Esser.
Essex Chemical Co.....474 Frelinghuysen Ave., Newark, N. J.
George N. Bick.
Euston Lead Company*.....Scranton, Pa.
Evans Lead Corp.*.....Charlestown, W. Va.
R. M. Evans.
Everseal Mfg. Co., Inc.....250 W. 57th St., New York, N. Y.
Rudy Green.
Excelsior Varnish Works, Inc., The.....1242 W. 74th St., Cleveland, Ohio
G. C. Vick.

F

Fales Company, The W. H.*.....Clinton & Centre Sts., Brooklyn, N. Y.
Wm. H. Fales, *President.*
Falk & Co.*.....P. O. Box 1075, Pittsburgh, Pa.
L. J. Reizenstein.
Farboil Paint Company, Inc.....801 Key Highway, Baltimore, Md.
M. D. Swartz, *President.*
Farrell-Calhoun Co.....22-24 South 2nd St., Memphis, Tenn.
E. L. Monteverde, *Secretary.*
Farwell, Ozmun, Kirk & Co.....2nd & Jackson Sts., St. Paul, Minn.
B. F. Robertson.
Federal Varnish Co.....333 S. Peoria St., Chicago, Ill.
John H. Lawson.
Felton, Sibley & Co., Inc.....136 N. 4th St., Philadelphia, Pa.
Horace S. Felton, *Vice-President.*

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Forbert-Schorndorfer Co., The.....12815 Elmwood Ave., Cleveland, Ohio
David Andrew, *Vice-President.*
Fezandie & Sperrle, Inc.*.....205 Fulton St., New York, N. Y.
Oscar E. Sperrle, *President.*
Finch, Ltd., Leon.....750 E. 59th St., Los Angeles, Calif.
Leon S. Finch.
Finishine Laboratories.....319 So. Clinton St., Syracuse, N. Y.
E. W. Hagadorn.
Finnaren & Haley, Inc.....1300 N. 60th St., Philadelphia, Pa.
J. A. Finnaren, *President.*
Fisher-Thorsen & Co., Inc.....2100 N. W. 22nd Ave., Portland, Ore.
Warren M. Thorsen, *President.*
Flood & Conklin Mfg. Co.....136 Chestnut St., Newark, N. J.
L. H. Conklin.
Florman Manufacturing Co., The.....190 Central Main, Pueblo, Colo.
J. Florman, *Secretary.*
Forbes Varnish Company, The.....3800 West 143rd St., Cleveland, Ohio
Charles H. Reed, *President.*
Ford Paint & Varnish Co.....601 Crosby N. W., Grand Rapids, Mich.
G. R. Ford, *President.*
Forde, Vogt & Co., Inc.....24 Grover St., Malden, Mass.
Harry E. Forde.
Foss & Co.....723 Landis Ave., Vineland, N. J.
W. B. Pastorfield.
Foster Company, Inc., Benjamin.....20th & Erie Ave., Philadelphia, Pa.
Benj. Foster, Jr.
Foster Pump Works, Inc.*.....50 Washington St., Brooklyn, N. Y.
Clark C. Thompson.
Fox Co., Inc., M. Ewing.....240 E. 136th St., New York, N. Y.
Louis V. Fox, *President.*
Foy Paint Company, Inc., The....Mentor & Huston Ave., Norwood, Cincinnati, Ohio
Geo. W. Schneider, Jr.
Franklin Mineral Products Co.*.....P. O. Box 28, Franklin, N. C.
John Davenport.
Franklin Paint & Varnish Co., Benjamin.....4820 Langdon St., Philadelphia, Pa.
G. T. Elser.
Franks Chemical Products Co., Inc.*.....55 33rd St., Brooklyn, N. Y.
Joseph M. Franks.
Frazer Paint Co.....2475 Hubbard Ave., Detroit, Mich.
E. D. Gregory, *President.*
French Paint Co., Samuel H.....4th & Callowhill Sts., Philadelphia, Pa.
French-Wolf Paint Products Co.....Shunk & Swanson Sts., Philadelphia, Pa.
Clarence Wolf, Jr., *President.*
Frey-Yenkin Paint Co.....249 Sandusky St., Columbus, Ohio
B. A. Yenkin.
Friedman Paint Co., Inc., M.....1816 San Pablo Ave., Oakland, Calif.
M. Friedman.
Fries, Beall & Sharp Co.**.....734 10th St., N. W., Washington, D. C.
Robert R. Konyon.
Frisch & Co., Inc.....544 Casanova St., New York, N. Y.
A. M. Frisch.
Fuld Bros.....702 S. Wolfe St., Baltimore, Md.
Melvin Fuld.
Fulghum & Company.....2309 East 15th St., Los Angeles, Calif.
Fred W. Hinrichs, 3rd, *President.*
Fuller & Co., W. P.....301 Mission St., San Francisco, Calif.
W. P. Fuller, Jr.

G

G. M. G. Paint Co.....1019 Mission St., San Francisco, Calif.
G. M. Goldberg, *President.*
Gagnier Paint Co.**.....166 East Congress St., Detroit, Mich.
N. H. Doughty.

Garden City Paint & Varnish Co.....3135 W. 25th St., Chicago, Ill.
Rudolph Nepil.
General Carbon Company*.....512 So. Anderson St., Los Angeles, Calif.
R. R. Goode, *President.*
General Color Co., Inc.*.....24 Avenue B, New York, N. Y.
Samuel C. Shearer, *President.*
General Dyestuff Corporation*.....435 Hudson St., New York, N. Y.
E. K. Halbach.
General Electric Co., Paint Division*.....1285 Boston Ave., Bridgeport, Conn.
G. A. Berg.
General Finishes, Inc.....1951 University Ave., St. Paul, Minn.
Ellsworth Bushnell.
General Naval Stores Division Newport Industries, Inc.*.....230 Park Ave.,
Richard J. Spitz. New York, N. Y.
General Paint Corporation.....2627 Army St., San Francisco, Calif.
O. S. Orrick.
General Paint & Varnish Co.....2001 Mendell St., Chicago, Ill.
K. I. Songe, *Secretary.*
George Co., The P. D.....4153 Bingham Ave., St. Louis, Mo.
J. E. George.
Gettemuller Company, Inc., H. J.**.....514-516 Ensor St., Baltimore, Md.
H. H. Gettemuller.
Gibbs Paint Mfg. Co., The.....1456 Chardon Rd., Euclid, Ohio
Fred Gibbs.
Gibson-Homans Co., The.....2366 Woodhill Rd., Cleveland, Ohio
H. O. Gibson.
Gill Co., Frank.....160 2nd St. No., Wisconsin Rapids, Wisc.
Frank Gill.
Gillespie-Rogers-Pyatt Co., Inc.....80 John St., New York, N. Y.
Louis Gillespie.
Gillespie Varnish Company.....131 Dey St., Jersey City, N. J.
W. H. DeCamp.
Gilson & Co., E. P.**.....403 Jefferson St., Paducah, Ky.
E. P. Gilson.
Givaudan-Delawanna, Inc.*.....80 Fifth Ave., New York, N. Y.
Robert A. Engel.
Globe Varnish Co., Inc.....Kelly & LaSchall Sts., Pittsburgh, Pa.
Sidney Hirsh.
Goldschmitt, Charles.....23 W. Hubbard St., Chicago, Ill.
Charles Goldschmitt.
Goodyear Tire & Rubber Co., Inc.*.....Akron, Ohio
H. R. Thies.
Gorr Printing Co., Carl*.....2615 No. Ashland Ave., Chicago, Ill.
Carl Gorr, *President.*
Gould & Cutler Corp.**.....11 Stillings St., Boston, Mass.
Charles W. Brown.
Grand Rapids Paint & Enamel Co.....565 Godfrey Ave., S. W., Grand Rapids, Mich.
Fred'k A. Brown, *Vice-President.*
Grand Rapids Varnish Corp.....565 Godfrey Ave., S. W., Grand Rapids, Mich.
Fred'k A. Brown, *Vice-President.*
Grand Rapids Wood Finish Co.....53-71 Grandville Ave., S. W., Grand Rapids, Mich.
Gregg Co., Inc., The.....1418 Walnut St., Philadelphia, Pa.
A. Pierce Gregg, *President.*
Grumbacher, M.....460 W. 34th St., New York, N. Y.
Walter Grumbacher, Sr.

H

Hall Co., Inc., The R. M.**.....77 Arch St., New Britain, Conn.
R. M. Hall.
Hammar Bros. White Lead Co.*.....305 St. Clair Ave., East St. Louis, Ill.
Hancock Paint & Varnish Co.....53 West Squantum St., Atlantic, Mass.
Samuel E. Cutler.

Hanley Paint Co.....222 S. Kansas St., El Paso, Texas
Frank H. Hanley.
Hanline Brothers.....1300-1312 S. Sharp St., Baltimore, Md.
Leon S. Hanline.
Hanna Paint Mfg. Co., The.....95 W. Long St., Columbus, Ohio
Robert P. Hanna.
Hansen Glass & Paint Co.**.....504 Douglas St., Sioux City, Iowa
L. S. Wernli, *President.*
Hardig, Charles J.....1111 Harrison Ave., Cincinnati, Ohio
Chas. J. Hardig.
Hardwood Chemical Co., Inc.*.....2 Jersey St., Buffalo, N. Y.
A. Stevens, *President.*
Hardy Company, Paul W.*.....271 Madison Ave., New York, N. Y.
Paul W. Hardy.
Harlan Associates.....11 Dubocc Ave., San Francisco, Calif.
Harmon Color Works, Inc.*.....P. O. Box 1158, Paterson, N. J.
V. J. Chartrand.
Harrington Paint Co., Inc.....1630 Collamer Rd., East Cleveland, Ohio
N. T. Harrington.
Harris Co., The J. E.....South Spruce St., Wooster, Ohio
W. G. Saunders.
Harshaw Chemical Co., The*.....1945 East 97th St., Cleveland, Ohio
W. W. Lawson.
Harwood Bros., Inc.**.....1009 E. Canal St., Richmond, Va.
H. B. Weatherford, *Vice-President.*
Haze, Inc., Harry*.....2105 Tribune Tower, 435 N. Michigan Ave., Chicago, Ill.
Harry S. Haze, *President.*
Headquarters Paint & Varnish Co.....24 Commerce St., Brooklyn, N. Y.
C. H. A. Bungart.
Hercules Powder Co.*.....Delaware Trust Bldg., Wilmington, Del.
J. B. Wiesel.
Hilo Varnish Corp.....42-60 Stewart Ave., Brooklyn, N. Y.
Carl J. Schumann, *President.*
Hilton-Davis Chemical Co., The*.....P. O. Box 8, Pleasant Ridge Sta., Cincinnati, O.
A. B. Davis, *President.*
Hirshberg Paint Co., The.....Warner & Alluvion Sts., Baltimore, Md.
M. M. Goldsmith.
Hirst & Begley Linseed Works*.....900 W. 18th St., Chicago, Ill.
Hoboken White Lead & Color Works.....1300 Willow Ave., Hoboken, N. J.
L. J. Myer.
Hock Paint & Chemical Works.....Phoenixville, Pa.
H. W. Hock.
Hockaday, Inc.....166 W. Jackson Blvd., Chicago, Ill.
O. R. Conrad.
Holland Aniline Dye Co.*.....337 College Ave., Holland, Mich.
C. Tiesinga.
Holtz, F. J.**.....2309 Gratiot St., Detroit, Mich.
Hooker Glass & Paint Mfg. Co.....659 W. Washington Blvd., Chicago, Ill.
John E. Thomas.
Horn Co., A. C.....Horn Bldg., 43-42 Tenth St., Long Island City, N. Y.
A. C. Horn.
Horn, Jefferys & Co.*.....916 W. Lake St., Burbank, Calif.
J. G. Jefferys.
Hotopp Varnish Co., The.....108-112 Marshall St., Hoboken, N. J.
F. E. McCourt.
Howe & French, Inc.....Washington & Middle Sts., Weymouth, Mass.
C. W. Ten Broeck, *Vice-President.*
Hudson Paint & Varnish Co., Inc.....240-252 Wright St., Newark, N. J.
N. J. Fagan, *President.*
Hydro-Carbon Companies.....681 Market St., San Francisco, Calif.
Frank E. Hawkes.

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I

Illinois Paint Works of Sears Roebuck & Co.....1034 S. Kostner Ave., Chicago, Ill.
J. A. Hanley.
Imperial Oil & Gas Products Co.*.....Grant Bldg., Pittsburgh, Pa.
Paul A. Hartman, *Vice-President.*
Imperial Paper & Color Corp.....Glen Falls, N. Y.
Arthur F. Brown.
Imperial Varnish & Color Co., Ltd.***.....8 Morse St., Toronto, Ont., Canada
T. F. Monypenny, *President.*
Impervious Paint & Varnish Co.....161 E. Allen St., Philadelphia, Pa.
S. L. Garfinkel.
Inderhees-Trarbach Co., The.....1941 Central Avenue, Cincinnati, Ohio
Harry Inderhees.
India Paint & Lacquer Co.....5894 S. Central Ave., Los Angeles, Calif.
O. B. Pennington, *President.*
Indianapolis Paint & Color Co.....640 N. Capitol Ave., Indianapolis, Ind.
Byrom J. Smith, *Secretary.*
Industrial Marine Company, Inc.....Railroad Ave., New Smyrna Beach, Fla.
R. D. Kuhlhoff, *Vice-President.*
Ingraham, Inc., J. H.*.....2100 Washington Ave., Philadelphia, Pa.
J. H. Ingrahm.
Innis, Speiden & Co.*.....117 Liberty St., New York, N. Y.
Thos. G. Flavelle.
Insl-X Company, Inc.....857 Meeker Ave., Brooklyn, N. Y.
Howard E. Smith.
Integrity Paint Co., Inc.....294 State St., New Haven, Conn.
John G. Legg.
Interchemical Corporation.....75 Varick Street, New York, N. Y.
R. H. Jack.
Inter-Coastal Paint Corp.....13th St. & Southern Rwy., E. St. Louis, Ill.
G. B. Dunford.
Intermountain Glass Co., Inc.....1417-1423 Main St., Boise, Idaho
E. B. Atkinson.
International Laboratories, Ltd.***....Rue De Meuron, St. Boniface, Manitoba, Can.
Arnold Smith.
International Marine Paint Agency**.....126 West 8th St., San Pedro, Calif.
Arthur R. Pegg.
International Smelting & Refining Co.*....151st St. & McCook Ave., E. Chicago, Ill.
Iowa Paint Manufacturing Co.....118 8th St., Des Moines, Iowa
L. F. Hamborg.
Irvin, Jewel & Vinson Co.....17 E. 3rd St., Dayton, Ohio
Irvington Varnish & Insulator Co.....6 Argyle Terrace, Irvington, N. J.
F. M. Miller.
Irwin Paint Co.....1680 University Ave., Berkeley, Calif.
C. E. Irwin.

J

Jamestown Paint & Varnish Co.....Jamestown, Pa.
W. W. Ehrhart, *Vice-President.*
Jewel Paint & Varnish Company.....345 N. Western Ave., Chicago, Ill.
R. O. Clark.
Johns-Manville*.....22 East 40th St., New York, N. Y.
C. J. O'Neil.
Johnson & Co., Inc., Oliver.....169 Richmond St., Providence, R. I.
Denison W. Green.
Johnson & Sons, Inc., S. C.....1012 Sixteenth St., Racine, Wisc.
P. W. Wehrle.
Jones Blair Paint & Varnish Co.....P. O. Box 533, Dallas, Texas
R. W. Blair.
Jones Dabney Co.....1481 S. 11th St., Louisville, Ky.
Wm. C. Dabney.

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K

Kahn & Co., H.*.....2222 N. 11th St., Philadelphia, Pa.
O. K. Haun, *Manager.*
Kay & Ess Co., The.....820 Kiser St., Dayton, Ohio
H. G. Kittredge, *President.*
Kelley, Ralph D.**.....1542 Belmont Ave., Chicago, Ill.
Geo. Carpentier, *Manager.*
Kellogg & Sons, Inc., Spencer*.....98 Delaware Ave., Buffalo, N. Y.
Howard Kellogg, *President.*
Kelloggs & Miller*.....Hermitage Road, Richmond, Va.
A. C. Young.
Kent Machine Works, Inc.*.....39 Gold St., Brooklyn, N. Y.
James W. Kent, *President*
Kentucky Color & Chemical Co.*.....34th & Tyler Sts., Louisville, Ky.
R. P. Bonnie.
Keystone Albumen Paint Co.....1346 N. Marston St., Philadelphia, Pa.
Rocco A. Di Dio.
Keystone Refining Co., Inc.....4821 Garden St., Bridesburg, Philadelphia, Pa.
Walter F. French.
Keystone Varnish Co., Inc.....71 Otsego St., Brooklyn, N. Y.
R. H. Everett.
King & Co., Inc., E. & F.....405 Atlantic Avenue, Boston, Mass.
Gelston T. King.
King Varnish Co.....1436 S. Western Ave., Chicago, Ill.
Kirby Paint Co., George, Jr.....14 Wall Street, New Bedford, Mass.
George A. Kirby.
Kirchenbauer, Frank**.....354 W. Bancroft St., Toledo, Ohio
Frank Kirchenbauer.
Klinger Paint Company.....119 Second Ave., S. E., Cedar Rapids, Iowa
W. Klinger.
Knoxville Paint Mfg. Co., Inc. ..... 529 Mitchell St., Knoxville, Tenn.
M. Thomas Hehnen, *President.*
Kohler-McLister Paint Co., The.....1275 Osage St., Denver, Colo.
Frank McLister.
Kohnstamm & Company, Inc., H.*.....87 Park Place, New York, N. Y.
Edward Kohnstamm.
Kolbe Paint Co.....229 W. 5th St., Cincinnati, Ohio
T. J. McConnell.
Krebs Pigment & Color Corp.*.....1007 Market St., Wilmington, Del.
Kreuter-Faasen Co.....100 Stevens St., Grand Rapids, Mich.
R. T. Schutt.
Krumbhaar Chemicals, Inc.*.....Jacobus Ave., South Kearny, N. J.
Wm. Krumbhaar, *President.*
Kurfees Paint Co., J. F.....201 E. Market St., Louisville, Ky.
J. F. Kurfees, *President.*

L

Laclede Manufacturing Co., The*.....500 Northland Ave., Buffalo, N. Y.
B. W. Burleigh.
Lacquer & Chemical Corp.....214-40th St., Brooklyn, N. Y.
I. Flamenhaft.
Lacquer Specialties, Inc.....Allegheny Ave. & Ave. P, Newark, N. J.
Ernest Frohboese.
Lacta Separator Co., Inc.*.....3735 Belmont Ave., Chicago, Ill.
W. A. McArthur, *President.*
Lake Shore Paint Company.....225 Huron Street, Toledo, Ohio
T. F. Coulter.
Lancaster Paint & Glass Co.....235 N. Prince St., Lancaster, Pa.
L. R. M. Herr.
Lastik Products Co., Inc.... .....807 American Bank Bldg., Pittsburgh, Pa.
D. S. Steinfirst.
Lasting Products Co.....202 S. Franklintown Rd., Baltimore, Md.
A. I. Rankin, *Manager.*

Laucks, Inc., I. F. ..... 314 Maritime Bldg., Seattle, Wash.
L. W. Eilertsen.

Lawrence-McFadden Co., The ..... 7430 State Rd., Holmesburg, Philadelphia, Pa.
W. Scott McFadden.

Leo Hardware Co.** ..... Salina, Kans.
Ward L. Harris.

Looby Co., Victor H.** ..... 1345 Second Ave., North, Fargo, N. Dak.

Lehmann Co., Inc., J. M.* ..... 250 West Broadway, New York, N. Y.
E. E. Mueser.

Leighton-Hurt Paint Co.** ..... 1654 Ridge Ave., Philadelphia, Pa.
Walter Leighton, *President.*

Lewis, Inc., John D.* ..... 68 Traverse St., Providence, R. I.
John B. Lewis.

Lewis & Bros. Co., John T.* ..... 910 Widener Bldg., Philadelphia, Pa.
S. French Reeves.

Liberty Paint Co., Inc. ..... 39 Tenth St., Long Island City, N. Y.

Lilly Brokerage Co.** ..... 466 Union Ave., Memphis, Tenn.
R. J. Kendrick.

Lilly Company, The ..... High Point, North Carolina
W. R. Campbell.

Lilly Varnish Co. ..... 666 S. California St., Indianapolis, Ind.
W. I. Longsworth, *President.*

Lindeman Wood-Finish Co. ..... 1602 W. Washington St., Indianapolis, Ind.
Harry Gompf.

Lino Paint Co., The ..... 16908 Waterloo Rd., Cleveland, Ohio
A. H. Climo.

Locto Company* ..... 791 Hamden Ave., St. Paul, Minn.
John L. Locke.

Loken & Co., Chris. ..... 2806 Rockefeller St., Everett, Wash.
L. W. Loken.

Long Company, Chas. R., Jr. ..... 1630-1644 West Hill St., Louisville, Ky.
Wiley B. Bryan.

Lord & Burnham Co. ..... 2 Main St., Irvington, N. Y.
Burnham Bowden, *President.*

Louisville Paint Mfg. Co. ..... 1112 W. Main St., Louisville, Ky.
Lloyd E. First, *President.*

Louisville Varnish Co. ..... 1406 Maple St., Louisville, Ky.
E. H. Hancock.

Lowe Bros. Paint Store Co.** ..... 110 E. 3rd St., Dayton, Ohio
S. R. Standrod.

Lynch, E. P., Inc.** ..... 92 Weybosset St., Providence, R. I.
E. P. Lynch, *President.*

M

McCann Shields Paint Co. ..... 27 Alexander St. W. E., Pittsburgh, Pa.
J. E. Shields.

McCloskey Varnish Co. ..... Holmesburg Junction, Philadelphia, Pa.
Wm. H. Jarden, Jr., *President.*

McCloskey Varnish Co. of West ..... 5501 E. Slauson Ave., Los Angeles, Calif.
E. Ken Tyson.

McDaniel Paint & Varnish Co. ..... 1500 West Kinzie St., Chicago, Ill.
Giles McDaniel.

McDougall-Butler Co. ..... 26 Evans St., Buffalo, N. Y.
H. Vernon Smith.

McGlone Varnish Co. ..... 112 Railroad St., Revere, Mass.

McIlhenny Paint & Varnish Co. ..... P. O. Box 235, Lake, Miss.
G. N. McIlhenny.

McMurty Mfg. Co., The ..... 1533 Arapahoe St., Denver, Colo.
Wm. R. McFarland, *President.*

McNamara Varnish Works, Inc., Michael ..... 3199 Bellevue Ave., Detroit, Mich.
Walter L. Field.

McQuade & Co., Inc., John ..... 132-136 Classon Ave., Brooklyn, N. Y.
T. M. McQuade.

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START

MacGregor, John R., Lead Co.* ..... 4520 West 15th St., Chicago, Ill.
John R. MacGregor, *President.*

Mac-Lac Co., Inc. ..... 127 Maiden Lane, New York, N. Y.
R. W. McClintock.

Magnetic Pigment Co.* ..... 601 Cass St., Trenton, N. J.
K. E. Burgess.

Malden Paint Co. ..... 227 Pleasant St., Malden, Mass.
C. C. Fowler, *Manager.*

Mallinckrodt Chemical Works* ..... 2nd & Mallinckrodt Sts., St. Louis, Mo.
J. A. Singmaster.

Mammele, Inc., Canby C.** ..... 13-15 E. 4th St., Wilmington, Del.
Canby C. Mammele.

Mantrose Corporation, The ..... 136 41st St., Brooklyn, N. Y.
M. A. Rosen, *President.*

Manufacturers' Varnish Co., Inc. ..... 74-80 Lorraine St., Brooklyn, N. Y.
Everitt J. Cole.

Marcus Co., Inc., Edw. H. ..... 237 E. Market St., Louisville, Ky.
C. H. Marcus.

Marietta Paint & Color Co. ..... Marietta, Ohio
George LaVallee.

Marine Paint & Varnish Co., Inc. ..... 8301 Fig Street, New Orleans, La.
D. J. Devlin.

Marion Paint Co. ..... 366 S. Meridian St., Indianapolis, Ind.
John C. Utley.

Mar-Kay Mfg. Co. ..... 2715 S. Second St., St. Louis, Mo.
Chas. F. McKay.

Martin Co., Inc., The L.* ..... 45 E. 42nd St., New York, N. Y.
George A. Lewis.

Martin Varnish Co. ..... 900 W. 49th Pl., Chicago, Ill.
Wells Martin, *President.*

Masco Chemical Co., Inc. ..... 257 Duke St., Kearny, N. J.
Alvin A. Sobel.

Mason Can Co.* ..... Dexter Rd., East Providence, R. I.
W. Gompertz.

Masonite Corporation ..... South Fourth Ave., Laurel, Miss.
B. O. Stewart.

Masury & Son, John W. ..... 42-50 So. Jay St., Brooklyn, N. Y.
William S. Baldwin.

Mathews Paint Company, Inc.,
600 San Fernando Rd., Los Angeles, Calif. (P.O.B. No. 208, Sta. A)
J. W. Kelleher.

Matson Bros. ..... 835 W. 49th St., Seattle, Wash.
F. C. Matson.

Mautz Paint & Varnish Co. ..... 939 E. Washington Ave., Madison, Wisc.
B. Mautz.

Melvin Supply Co.** ..... 233 Main St., Cincinnati, Ohio
W. H. Melvin, *President.*

Mepham Corp., George S.* ..... 2001 Lynch Ave., East St. Louis, Ill.
L. K. Ayers.

Merchant's & Mfgr's. Paint Co. ..... 108-10 S. 2nd St., Louisville, Ky.
J. T. Menefee, *President.*

Merkin Paint Co., Inc., M. J. ..... 1441 Broadway, New York, N. Y.
M. J. Merkin, *President.*

Mer-Q-Ree, Inc. ..... 4735 Bethesda Ave., Bethesda, Md.
Paul N. Gardner, *President.*

Merrimac Chemical Co.* ..... Everett Sta., Boston, Mass.

Metaleud Products Corporation* ..... 901 Balfour Blvd., San Francisco, Calif.
Leonard G. Heller.

Metals Refining Company* ..... Hammond, Ind.

Metasap Chemical Company* ..... First & Essex Sts., Harrison, N. J.
O. E. Lohrke.

Meyer & Sons, J.* ..... 4321 North 4th St., Philadelphia, Pa.
Fred L. Meyer.

Miami Paint Co., The.....132 E. Third St., Dayton, Ohio
G. E. Bailey, *President.*
Michigan Paint Mfg. Co.....15 Library St., N. E., Grand Rapids, Mich.
R. H. McFarland.
Midland Paint & Varnish Co.....1322 Marquette Avenue, Cleveland, Ohio
F. S. Glueck.
Minehart-Traylor Co.....25th & Walnut Sts., Denver, Colo.
Frank A. Traylor.
Minn. Linseed Oil Paint Co.....1007-1120 S. Third St., Minneapolis, Minn.
V. Wurtele, *President.*
Minnesota Special Products Co.....Forest & Fauquier Sts., St. Paul, Minn.
John M. Olson.
Missouri Paint & Varnish Co.....5125-39 No. Second St., St. Louis, Mo.
J. P. Frank, *President.*
Mitchell-Mayer Co., Inc., The.....3506 Market St., St. Louis, Mo.
Leo J. Mitchell.
Mohns Bros. Company**.....1751 No. Third St., Milwaukee, Wisc.
John P. Mohns, *President.*
Monroe, Lederer & Taussig.....606 N. American St., Philadelphia, Pa.
S. Lederer.
Monroe Sander Corp., The.....10-18 46th Ave., Long Island City, N. Y.
M. H. Sander.
Monsanto Chemical Co.*.....1700 S. Second St., St. Louis, Mo.
T. W. Sill.
Moore & Co., Benjamin.....511 Canal St., New York, N. Y.
L. P. Moore, *President.*
Moore Paint & Oil Co., Leland.....284 East Bay, Charleston, S. C.
Edward H. McIver.
Moser Company, The Chas.....215 E. 9th St., Cincinnati, Ohio
Frank Shrader, *Gen. Mgr.*
Moss Paint Co., Benjamin.....1131 Ninth St., N. W., Washington, D. C.
Paul Stein.
Mound City Paint & Color Co.....217 So. Garrison Ave., St. Louis, Mo.
S. R. Casey.
Mountain & Plain Paint Co.....Box 359, 1624 Arapahoe St., Denver, Colo.
B. M. Barton.
Mundo Products, Inc.....229 E. 42nd St., New York, N. Y.
C. E. Raabe.
Murnlo Co., Inc., The.....570 Richmond Terrace, New Brighton, S. I., N. Y.
Dr. Carl Iddings.
Murphy Co., E. J.**.....710 12th St., N. W., Washington, D. C.
M. E. Conley.
Murphy Varnish Co.....224 McWhorter St., Newark, N. J.
Charles J. Roh, *President.*
Murray Oil Products Co.*.....Margaret, Pearce & Bermuda Sts., Philadelphia, Pa.
Fred E. Loud, *President.*
Muth & Co., Geo. F.**.....710 13th St., N. W., Washington, D. C.
Herbert F. McCall.

N

Napko Paint & Varnish Works.....406 N. 79th St., Houston, Texas
Ed. D. Konken.
Nason & Co., R. N.....151 Potrero Ave., San Francisco, Calif.
D. J. Tight, *President.*
National Can Corp.*.....110 E. 42nd St., New York, N. Y.
Edward D. Murphy, *Vice-President.*
National Carbon Co., Inc.*.....Madison Ave. & W. 117th St., Cleveland, Ohio
M. J. Dorcas.
National Chemical & Mfg. Co.....3617 S. May St., Chicago, Ill.
B. F. Roman.
National Lead Co.*.....111 Broadway, New York, N. Y.
F. W. Rockwell, *President.*

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National Manufacturing Corp.....153 Fillmore Ave., Tonawanda, N. Y.
John J. Flanagan, *Vice-President.*
National Varnish Co.....2600 Richmond Terrace, Staten Island, N. Y.
Naz-Dar Company.....4014 N. Rockwell St., Chicago, Ill.
W. L. Parmelee.
Neesemann & Co., Fred.....618 S. Hanover St., Baltimore, Md.
F. W. Neesemann.
Neil's, Inc.**.....216 E. Chicago Ave., Elgin, Ill.
Jos. F. Neil, *President.*
Nelson Mfg. Co., B. F.....401 Main St., N. E., Minneapolis, Minn.
H. E. Atwood.
Neon Products, Inc.*.....Neon Ave., Lima, Ohio
S. Kamin, *President.*
Neville Co., The*.....Grand Ave., Neville P. O., Pittsburgh, Pa.
H. W. Dauler.
Nevin Company, T. H.....Island & Preble Aves., Pittsburgh, Pa.
H. V. Natcher.
Newark Varnish Works.....Newark, N. J.
New Jersey Zinc Company, The*.....160 Front St., New York, N. Y.
Marshall L. Havey.
New Orleans Paint & Color Co.....700 Baronne St., New Orleans, La.
E. R. Bernhardt.
New-Way Canning Machine Co.*.....East Chestnut St., Hanover, Pa.
O. G. Moul.
New York Woodfinishers Supply Co., Inc.....304 8th Ave., New York, N. Y.
Bernhard Meier.
Nicholas-Gray Paint Corp.**.....325 W. Broad St., Richmond, Va.
C. A. Nicholas, *President.*
Niles Steel Products Div.,* Republic Steel Corp.....465 Walnut St., Niles, Ohio
Theo. Humphrey.
Nonweiler Company, A. P.....Box 1007, Oshkosh, Wisc.
A. P. Nonweiler.
North American Clay Co.*.....230 Park Avenue, New York, N. Y.
E. W. Boughton.
North American Paint & Chem. Co.....620 Lamar St., Los Angeles, Calif.
H. C. McClellan.
North Jersey Paint Co., Inc.....27 Orchard St., Wallington, N. J.
Bernard Malizig.
North Star Varnish Co.....608-622 Vandalia St., St. Paul, Minn.
G. D. Hough.
Nuodex Products, Inc.*.....312 Division St., Elizabeth, N. J.
Harold M. Johnson.

O

O'Brien Varnish Co.....101 N. Johnson St., South Bend, Ind.
O. A. Fulkerson.
O'Neil Duro Co.....2156 S. 4th St., P. O. Box 1016, Milwaukee, Wisc.
Joseph D. Patton, *President.*
Owens-Illinois Can Co.*.....Ohio Building, Toledo, Ohio
S. L. Rairdon.
Ozark Smelting & Mining Co.....Coffeyville, Kansas

P

Pacific Paint & Varnish Co.....544 Market St., San Francisco, Calif.
L. M. DuCommun, *President.*
Pacific Vegetable Oil Corporation*.....62 Townsend St., San Francisco, Calif.
B. T. Rocca.
Painteraft Co., The.....963 S. Henderson St., Galesburg, Ill.
W. D. A. Potts.
Palmer-Price Co., The.....Newark, N. J.
Franklin Conklin, Jr.
Paraffine Cos., Inc., The.....475 Brannan St., San Francisco, Calif.
L. Greenville.

Paragon Paint Co., Inc.....76 Heights Blvd., Houston, Texas
F. R. Quinby.
Paragon Paint & Varnish Corp.....5-49 46th Ave., Long Island City, N. Y.
Harry C. Soffer, *Vice-President.*
Paramet Chemical Corp.*.....44th Ave. & 10th St., Long Island City, N. Y.
C. Homer Flynn.
Paramount Paint & Varnish Co.....141 League St., Philadelphia, Pa.
David P. Ramsay.
Parker & Sons Co., Ira.....250 Main St., Oshkosh, Wisc.
Ira Parker, Jr.
Parsons, M. W., Imports & Plymouth Organic Laboratories, Inc.*
59 Beekman St., New York, N. Y.
Hubert Bye, *President.*
Passonno-Hutcheon Co., The.....9808 Meech Ave., Cleveland, Ohio
R. L. Hutcheon, *President.*
Passonno-Hutcheon Co., The, of Boston.....218 West First St., Boston, Mass.
Walter Corcoran.
Patek Brothers, Inc.....226 N. Water St., Milwaukee, Wisc.
W. O. Schwarz, *President.*
Patterson Foundry & Machine Co., The*....1250 St. George St., E. Liverpool, Ohio
E. M. Underwood.
Patterson Sargent Co.....1325 E. 38th St., Cleveland, Ohio
J. K. Patterson, *Vice-President.*
Payson Paint & Varnish Corp.....804 E. 141st St., New York, N. Y.
A. M. Winthrop.
Peaslee-Gaulbert Paint & Varnish Co.....15th & Lytle Sts., Louisville, Ky.
E. P. Kelly.
Pecora Paint Co., Inc.....3501 N. 4th St., Philadelphia, Pa.
S. B. Bowen, Jr., *President.*
Peerless Paint & Varnish Corp.....375-391 Flushing Ave., Brooklyn, N. Y.
Harry Minkoff, *President.*
Perfection Paint & Color Co.....715-19 E. Maryland St., Indianapolis, Ind.
George Gable.
Permanent Pigments.....1127 W. 6th St., Cincinnati, Ohio
Henry W. Levison, *President.*
Perry & Derrick Co., The.....P. O. Box 631, Cincinnati, Ohio
F. J. Derrick, *President.*
Perry Paint & Glass Co.....Washington & Brush Sts., Tampa, Florida
N. H. Geiger.
Pervo Co., The.....6624 Stanford Ave., Los Angeles, Calif.
Henry De Ruiter.
Peterson-Doyle Paint Co.**.....315 Pearl St., Sioux City, Iowa
Ed. P. Doyle.
Petro Paint Mfg. Co.....4700 E. Marginal Way, Seattle, Wash.
D. M. Cummings.
Pfizer & Co., Inc., Chas.*.....81 Maiden Lane, New York, N. Y.
Elmer C. Otto.
Phelan Faust Paint Mfg. Co.....932 Loughborough Ave., St. Louis, Mo.
William J. Phelan, *President.*
Pierce & Stevens, Inc.....710 Ohio St., Buffalo, N. Y.
Pinellas Lumber Co.**.....1400 Central Ave., St. Petersburg, Fla.
E. A. Sherrod, Jr.
Pioneer Manufacturing Co., The .....3053 East 87th St., Cleveland, Ohio
O. C. Wehe, *President.*
Pioneer Paint & Varnish Co.....438 West Congress St., Tucson, Ariz.
H. T. Bacal, *President.*
Piqua Stone Products Co., The*.....119 Bridge St., Piqua, Ohio
A. Acton Hall.
Pittsburgh Plate Glass Co.....P. O. Drawer 1575, Milwaukee, Wisc.
E. D. Griffin.
Pittsburgh Paint Supply Co.**.....55 Water St., Pittsburgh, Pa.
J. Wm. Johnston, *President.*

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Plastic Products Co.....6475 Georgia Avenue, Detroit, Mich.
A. D. Covert, *President.*
Plasto Products Co.....687 Antonia Ave., Los Angeles, Calif.
John W. Yuill.
Plaunt Paint Co.**.....1109 Central Ave., Fort Dodge, Iowa
John J. Plaunt.
Poekels Drug, Glass & Paint Co.....2344 Gravois Ave., St. Louis, Mo.
Sidney Poekels.
Point Milling & Mfg. Co.*.....20th & Lynch Ave., East St. Louis, Ill.
H. F. Lodge.
Power Oil Co., The*.....Caldwell Lane, Conshohocken, Pa.
C. S. A. Henry.
Pratt & Lambert, Inc.....73-79 Tonawanda St., Buffalo, N. Y.
H. E. Webster, *President.*
Premier Oil & Lead Works.....3956 Medford St., Los Angeles, Calif.
E. C. Bishop.
Prescott Paint Co., Inc.....445 West 31st Street, New York, N. Y.
H. S. Prescott, *President.*
Preservative Paint Co.....5410 Airport Way, Seattle, Wash.
E. B. Mackenzie.
Price Hill Paint & Glass Co.**.....3631 Warsaw Ave., Cincinnati, Ohio
Chas. E. Yeager.
Prince Manufacturing Co.*.....Bowmanstown, Pa.
H. E. Sander, *President.*
Prince Paint Co., Jas. H.....146 High St., Boston, Mass.
Pritchard Paint & Glass Co.**.....112 W. 5th St., Charlotte, N. C.
T. W. Pritchard.
Progress Paint Mfg. Co.....826 W. Main St., Louisville, Ky.
Clifford Lussky, *President.*
Progressive Varnish Works.....3137 E. 26th St., Los Angeles, Calif.
Porter M. Waldron, *President.*
Publicker Commercial Alcohol Co.*.....1800 W. Lehigh Ave., Philadelphia, Pa.
John H. Griffin.
Pure Calcium Products Division, Diamond Alkali Co.*
P. O. Box 407, Painesville, Ohio
W. C. Bates.
Pure Oil Company, The.....35 East Wacker Dr., Chicago, Ill.
M. B. Chittick.
Pushee, J. C. & Sons*.....700 Harrison Ave., Boston, Mass.
Pyroxylin Products, Inc.....4851 S. St. Louis Ave., Chicago, Ill.
C. E. Fawkes.

Q

Quandt Chemical Co.....374 Guerrero St., San Francisco, Calif.
T. W. Quandt, *Vice-President.*
Quinn's Wallpaper & Paint Store**.....55-59 Union St., North Adams, Mass.
George L. Quinn.

R

R-B-H Dispersions, Inc.....L 5 Factory Lane, Bound Brook, N. J.
H. J. Hemingway, *President.*
Raffi & Swanson, Inc.....311 Eastern Ave., Chelsea, Mass.
Chas. L. Raffi.
Raker Paint & Varnish Co.....850 Providence Rd., Scranton, Pa.
Milford Raker.
Randolph Finishing Products Co.....Carlstadt, N. J.
W. G. Randolph.
Raymond Bag Co., The*.....Tytus Ave. & Enoch Drive, Middletown, Ohio
George Brown.
Reardon Co., The.....2200 N. Second St., St. Louis, Mo.
J. Vincent Reardon, *President.*
Reardon Co. of California, The.....526 S. Alameda St., Los Angeles, Calif.
L. A. McLean.

Reeve Paint Co., C. A.**.....426-430 Erie Blvd., East, Syracuse, N. Y.
C. A. Martin.
Reichard-Coulston, Inc.*.....95 Madison Ave., New York, N. Y.
J. W. Bossert.
Reichhold Chemicals, Inc.*
601 Woodward Heights Blvd., Ferndale Sta., Detroit, Mich.
P. L. Swisher.
Reifschneider Paint & Glass Co.....918 Dodge Street, Omaha, Neb.
John Reifschneider.
Reilly Co., Hugh**.....1334 New York Ave., N. W., Washington, D. C.
Hugh Reilly, Jr.
Reliance Varnish Co.....915 E. Kentucky St., Louisville, Ky.
Ben Robertson.
Re-Nu-It Corporation.....2152 West 6th South St., Salt Lake City, Utah
R. H. Doelle.
Republic Paint & Varnish Works.....14th St. & S. Kilbourn Ave., Chicago, Ill.
S. Kolmar.
Resinous Products & Chemical Corp.*....222 W. Washington Sq., Philadelphia, Pa.
Otto Haas.
Reynolds Metals Co., Inc.*.....19 Rector St., New York, N. Y.
Edison H. Shaw.
Ricketson Mineral Color Works*.....229 East Wisconsin Ave., Milwaukee, Wisc.
R. L. Ferguson.
Riverside Paint & Varnish Co., Inc.....87 Rumford Avenue, Waltham, Mass.
C. W. Kurrelmeyer.
Roach Paint Co.....417 N. Harwood St., Dallas, Texas
Fred M. Roach.
Robbins Varnish Co., A.....1535 N. 8th Street, St. Louis, Mo.
Clarence Robbins, *President.*
Robins & Co., G. S.*.....316 S. Commercial St., St. Louis, Mo.
Marvin A. Schneller.
Rockford Varnish Co.....1620 Harrison Ave., Rockford, Ill.
R. L. Grantz.
Rodda Paint Company.....1103 S. E. Grand Ave., Portland, Ore.
A. Rodda, *President.*
Roemhildt Company, The**.....127 East Third St., Dayton, Ohio
Rudolph Roemhildt, *President.*
Ronan Co., Inc., T. J.....749 E. 135th St., New York, N. Y.
Arthur T. Ronan, *President.*
Ross & Son Company, Chas.*.....148-156 Classon Ave., Brooklyn, N. Y.
M. G. Ross, *President.*
Roth Co., Frederick**.....2516 N. Third St., Milwaukee, Wisc.
Fred Roth.
Rowe Paint & Varnish Co., Inc.,
Hyde Park Blvd. at College Ave., Niagara Falls, N. Y.
J. T. Rowe.
Roxalin Flexible Lacquer Co., Inc.....800 Magnolia Ave., Elizabeth, N. J.
R. V. Kirk.
Rudd Lacquer Corp.....1280 Lawrence St., Rahway, N. J.
J. F. Rudd.

S

S. & S. Paint Mfg. Co.....1944 N. W. Roosevelt Blvd., Portland, Ore.
H. P. Schweitzer.
Saeger-Winstel Co.**.....1148 Main St, Cincinnati, Ohio
A. F. Winstel.
Saginaw Paint Mfg. Co.....Gratiot & Harrison Sts., Saginaw, Mich.
R. R. Campan.
Sahlin Color Company.....State St. & Pierce Ave., Camden, N. J.
N. A. Sahlin.
St. Joseph Lead Co.*.....250 Park Ave., New York, N. Y.
E. V. Peters, *Vice-President.*

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St. Louis Surfacer & Paint Co.....4200 Arlington Ave., St. Louis, Mo.
H. C. Avis.
St. Paul White Lead & Oil Co.....Water & Starkey Sts., St. Paul, Minn.
W. H. Sweeney, *President.*
Salt Lake Glass & Paint Co.**.....33 E. 1st South St., Salt Lake City, Utah
Harry Shepherd, *President.*
Salt Lake Hardware Co., The**.....101 N. East West St., Salt Lake City, Utah
H. J. Martin.
Sampson Paint & Color Co., Inc.....1415 E. Main St., Richmond, Va.
F. J. Sampson, *President.*
Sanders Brothers Co., Inc.**.....P. O. Box 615, Richmond, Va.
W. B. Elwang.
Sapolin Co., Inc.....229 East 42nd St., New York City
C. E. Raabe.
Sargent-Gerke Co., The.....323 W. 15th St., Indianapolis, Ind.
W. H. Gerke, *President.*
Sargent Paint Co., Harry G.....35 North East St., Indianapolis, Ind.
Harry G. Sargent, *President.*
Savogran Company, The.....28 India Wharf, Boston, Mass.
C. K. Stodder.
Schaefer Varnish Co.....15th and Magnolia Sts., Louisville, Ky.
H. F. Schaefer, *Vice-President.*
Schaffer-Moss Chemical Corp., Chase Drier Division*
35th & Smallman Sts., Pittsburgh, Pa.
W. S. Chase.
Schalk Chemical Company*.....351 East 2nd Street, Los Angeles, Calif.
H. C. Lieben.
Schorn Paint Mfg. Co.....1128 W. Spokane St., Seattle, Wash.
F. E. Schorn, *President.*
Schrack & Co., C.....152 No. 4th St., Philadelphia, Pa.
J. R. Stulb.
Schroeder Paint & Glass Company**.....5914 Twelfth St., Detroit, Mich.
H. J. Woodlock, *President.*
Scriver & Quinn, Inc.....1366 Willow St., Los Angeles, Calif.
P. J. Tomkins.
Seabrook Paint Co.**.....52 South Second St., Memphis, Tenn.
James A. Seabrook.
Sears, Roebuck & Co.....Chicago, Ill.
Sec Manufacturing Co.....261 N. W. 22nd St., Miami, Fla.
J. K. Shinn.
Seidlitz Paint & Varnish Co.....18th & Garfield Sts., Kansas City, Mo.
C. N. Seidlitz, *President.*
Sewall Paint & Glass Co. of Texas.....1306 River St., Dallas, Texas
C. O. Johnson.
Sewall Paint & Varnish Co.....1009 West 8th St., Kansas City, Mo.
E. R. Kyger.
Sexton Can Co., Inc.*.....31 Cross St., Everett, Mass.
G. A. Sexton, *Vice-President.*
Shannon Co., Edw. J.....P. O. Box 40, Norwood Sta., Cincinnati, Ohio
E. J. Shannon.
Sharples Solvents Corp., The*.....23rd & Westmoreland Sts., Philadelphia, Pa.
Paul Kendall.
Shaw Co., The George H.....East Grove St., Middleboro, Mass.
Lewis F. Harding.
Sheboygan Paint Company.....908 N. 12th St., Sheboygan, Wisc.
W. A. Knilans.
Shell Oil Co., Inc.*.....Shell Bldg., St. Louis, Mo.
B. G. Symon.
Shepherd Chemical Co.*.....Highland Ave., Norwood, Cincinnati, Ohio
Lee Shepherd.
Shepard Paint Corp., The.....338 W. Broad St., Columbus, Ohio
S. Ornstein.

Sillers Paint & Varnish Co.....831 E. 61st St., Los Angeles, Calif.
Dean Morgan.
Sinclair Refining Company.....630 Fifth Ave., New York, N. Y.
Elbert C. Isom.
Sipo & Co., James B.....Box 87, South Hills Branch, Pittsburgh, Pa.
C. R. Eggers, *Vice-President.*
Smith Alsop Paint & Var. Co.....3rd St. & Big Four R. R., Terre Haute, Ind.
G. W. Frederick, *President.*
Smith-Corwin, Inc.....125 So. 20th St., Irvington, N. J.
W. Sherman Corwin.
Smith & Co., Edward.....47-38 Fifth Street, Long Island City, N. Y.
Smith Paint & Wall Paper Co.**.....523 W. State St., Rockford, Ill.
R. W. Stroker.
Smith, Werner G., Co.*.....2191 W. 11th St., Cleveland, Ohio
Werner G. Smith.
Socony Paint Products Company.....26 Broadway, New York, N. Y.
C. F. Beatty, *President.*
Solastic Products Co.....5232 Shilshole Ave., Seattle, Wash.
R. E. Van Horn, *Vice-President.*
Somay Products, Inc.....1302 N. W. 6th Ave., Miami, Fla.
S. M. Greene, *President.*
Sonneborn Sons, Inc., L.....88 Lexington Ave., New York, N. Y.
J. Schneider.
Southern Paint Products Co., The....1135 Sylvan Road S. W., Box 35, Atlanta, Ga.
T. Clinton Huguley.
Southern Paint & Varnish Co.....561 Mulberry Street, Macon, Ga.
H. Wm. Polley.
Southern Shellac Mfg. Co.....556 Suzette St., Memphis, Tenn.
W. T. Arrington.
Southern Varnish Corp.....P. O. Box 1004, Roanoke, Va.
N. W. Kelley, *President.*
Southport Paint Co., Inc., Div. of Wesson Oil & Snowdrift Co.....Savannah, Ga.
T. M. Walsh.
South Texas Cotton Oil Co.*.....P. O. Box 337, Houston, Texas
Ben Cash.
Southwark Mfg. Co.*.....Foot of Winslow St., Camden, N. J.
A. B. Carpenter.
Southwestern Paint & Chemical Co.....2850 N. Haskell St., P. O. Box 2818,
J. B. H. Henderson. Dallas, Texas
Speed-O-Laq Products Co.....2386 Wycliff St., St. Paul, Minn.
Milton Newman.
Spraco, Inc.*.....114 Central St., Somerville, Mass.
Augustus S. True.
Sproull Company, Inc., Geo.....522 Common St., Shreveport, La.
Geo. Sproull, *President.*
Spruance Co., The Gilbert.....Richmond & Tioga Sts., Philadelphia, Pa.
Gilbert Spruance, *President.*
Standard Alcohol Co.*.....26 Broadway, New York, N. Y.
James G. Park.
Standard Glass & Paint Co.**.....517 Hubbell Bldg., Des Moines, Iowa
R. J. Clemens, *President.*
Standard Insulation Co.....74 Paterson Ave., East Rutherford, N. J.
L. G. Lange.
Standard-Knapp Corporation*.....43-27 32nd Place, Long Island City, N. Y.
Geo. Ingham.
Standard Oil Co. of N. J.*.....26 Broadway, New York, N. Y.
J. C. Frendlich.
Standard Ultramarine Co.*.....Huntington, W. Va.
Wm. A. Ritchie.
Standard Varnish Works.....2600 Richmond Terrace, Staten Island, N. Y.
James S. Wolf.
Stanley Chemical Co.....East Berlin, Conn.
Ed. Christ, *Vice-President.*

Star Brush Mfg. Co.*.....700 Harrison Ave., Boston, Mass.
Alex. Schumann, *President.*
Steelcote Manufacturing Co.....3400 Gratiot St., St. Louis, Mo.
Anthony E. Niedt.
Steen Varnish Co., John A.....327 W. 37th St., Chicago, Ill.
L. B. Logan.
Sterling Paint & Varnish Co.....184 Commercial St., Malden, Mass.
Albert E. Cole, *President.*
Stewart Paint Mfg. Co.....1729 North Second St., Minneapolis, Minn.
E. W. Stewart, *President.*
Stille-Young Corporation.....2300-32 N. Ashland Ave., Chicago, Ill.
H. L. Young, *Vice-President.*
Stoneman & Son, M. G.**.....416 Broadway, Albany, N. Y.
Wm. H. Stoneman.
Stoney-Muller, Inc.....Page & Newark Avenues, Lyndhurst, N. J.
Richard W. Stoney.
Stressen-Reuter, Inc., Fred'k A.....2113 Medill Street, Chicago, Ill.
T. J. Adams.
Stroock & Wittenberg Corp.*.....60 East 42nd St., New York, N. Y.
A. J. Wittenberg.
Subox, Inc.....348 River Road, North Arlington, N. J.
T. J. Eberhardt.
Sutcliffe Co., Inc., W. J.....Currie Ave., East Rutherford, N. J.
Walter J. Sutcliffe, *President.*
Suydam Co., M. B.....Island & Preble Ave., Pittsburgh, Pa.
R. S. Suydam, *President.*
Synthetic Iron Color Co.*.....P. O. Box 1157, Richmond, Calif.
M. M. Zoph.

T

Taintor Co.*.....Lexington Ave. & 1st St., Bayonne, N. J.
O. R. Strunck.
Tampa Paint & Varnish Co.....104 Washington St., Tampa, Fla.
Chas. I. Stover, Jr.
Thibaut & Walker Co., The.....5-48 46th Road, Long Island City, N. Y.
R. O. Walker.
Thompson & Co.....1085 Allegheny Ave., Oakmont, Allegheny Co., Pa.
J. V. Thompson, *President.*
Thompson Co., Inc., Anson R.....403 River St., Troy, N. Y.
A. J. Allan.
Thompson, Weinman & Co., Inc.*.....52 Vanderbilt Ave., New York, N. Y.
S. W. Thompson, *Vice-President.*
Thomson Wood Finishing Co.....829 N. 3rd St., Philadelphia, Pa.
I. Binswanger, *President.*
Thorpe Paint Co., R. H.....423 S. 12th St., Omaha, Nebr.
H. O. Lundgren.
Thresher Varnish Co., The.....1100 E. Monument Ave., Dayton, Ohio
C. L. Sullivan, Jr., *President.*
Tibbetts-Westerfield Pt. Co., Inc.....6901 S. Stanford Ave., Los Angeles, Calif.
C. E. Westerfield.
Titanine, Inc.....Morris & Elmwood Aves., Union, Union County, N. J.
E. G. Davis, *President.*
Titanium Pigment Corporation*.....111 Broadway, New York, N. Y.
C. P. Garesché, *President.*
Tnemec Company, Inc.....3122 Roanoke Road, Kansas City, Mo.
Ace Bean, *President.*
Toch Bros., Inc.....2600 Richmont Terrace, Staten Island, N. Y.
Toledo Industrial Paint Corp.....33 Blucher St., Toledo, Ohio
A. P. Gloeckler, *President.*
Tomlinson Paint & Varnish Co.....1114 N. Kilbourn Ave., Chicago, Ill.
E. W. Tomlinson, *President.*

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Tousey Varnish Co.....520 West 25th St., Chicago, Ill.
C. R. Hengstedt.
Tower Varnish & Dryer Co., The.....3110 East First St., Dayton, Ohio
S. M. Jordan, *President.*
Towns Paint Co., Inc.....215 E. Genesee St., Buffalo, N. Y.
William E. Garrigan, *Vice-President.*
Trask Co., Arthur C.*.....4103 S. LaSalle St., Chicago, Ill.
Arthur C. Trask.
Tredennick Paint Mfg. Co., The.....464 Pratt St., Meriden, Conn.
Edward Tredennick, *President.*
Tromco Mfg. Co., The.....393 E. 131st St., Cleveland, Ohio
Ronald Brown.
Trojan Lacquer Co.....653 S. Anderson St., Los Angeles, Calif.
R. T. V. Lindanger.
Trojan Powder Co.*.....Hunsicker Bldg., Allentown, Pa.
Walter O. Snelling.
Tropical Paint & Oil Co.....1246 West 70th St., Cleveland, Ohio
R. G. Hascall, *President.*
True-Tagg Paint Co.....Box 273, Memphis, Tenn.
M. G. Heins, *Treasurer.*
Truscon Laboratories.....Caniff & G. T. R. R., Detroit, Mich.
Dr. R. A. Plumb, *Gen. Mgr.*
Tungalite Co. of America, The.....Wooster, Ohio
Turco Paint & Varnish Co.....315 Market St., Philadelphia, Pa.
V. B. Fitch.
Tuttle Paint & Glass Co.....1616 Bassett Ave., El Paso, Texas
Edward F. Byrne.

U

Ultramarine Company*.....90 West St., New York, N. Y.
N. B. Conley.
Union Oil Company of Cal.*.....617 West Seventh St., Los Angeles, Calif.
R. Cubicciotti.
Union Paint Co.....1201 Shore Ave., N. S., Pittsburgh, Pa.
Emil Weil.
United Carbon Company*.....Box 1475, Charleston, W. Va.
A. G. Treadgold.
United Chromium, Inc.....Waterbury, Conn.
D. A. Hilliard.
United Color & Pigment Co.*.....McClellan St., Newark, N. J.
John Allegnert.
United Sash & Door Co.**.....251 S. Rock Island Ave., Wichita, Kans.
Harry W. Constant, *Vice-President.*
U. S. Bronze Powder Works*.....220 West 42nd St., New York, N. Y.
Thos. J. Mullen, *President.*
U. S. Color Card Company*.....1445 West Jackson Blvd., Chicago, Ill.
Arthur H. Stanton.
U. S. Gutta Percha Paint Co.....12 Dudley St., Providence, R. I.
Herbert W. Rice, *President.*
U. S. Industrial Chemicals, Inc.*.....60 East 42nd St., New York, N. Y.
L. A. Keane.
U. S. Kalsomine Co.....50 Church St., New York, N. Y.
H. W. Pearson, *President.*
U. S. Lacquer Corp.....Loretta Ave., Irvington, N. J.
P. Golat, *President.*
United States Refining Co.....1295 W. 11th St., Cleveland, Ohio
B. Adelson.
Universal By-Products Co.*.....64 Pine St., San Francisco, Calif.
J. R. Spellacy.
Upco Co., The.....4805 Lexington Ave., Cleveland, Ohio
Dr. F. Selden, *General Manager.*
Utley Paint Company, Inc.....1126 Gravier St., New Orleans, La.
Waldo B. Utley, *President.*

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V

Valentine & Co.....11 E. 36th St., New York, N. Y.
T. J. Campbell.
Valspar Corp., The.....11 East 36th St., New York, N. Y.
T. J. Campbell, *President.*
Van Schaack Bros. Chemical Works*.....Chicago, Illinois
Van Sickle Glass & Paint Co.....143 South 10, Lincoln, Nebr.
Wilton Van Sickle.
Vano Calvert Paint Co.....1601 N. Broadway, St. Louis, Mo.
Chas. A. Niemeyer.
Varcraft Works, Inc.....Keim & Cross Sts., Pottstown, Pa.
F. W. Wertz, *Vice-President.*
Varcum Chemical Corp.*.....Packard Rd., Niagara Falls, N. Y.
G. E. Lewis, *President.*
Varnish Products Co., The.....5208 Howard Ave., Cleveland, Ohio
R. S. Brintnall.
Vaughan Paint Co., The.....2015 Independence Rd., Cleveland, Ohio
Leonard Smith, *President.*
Velsicol Corporation*.....3542 N. Kimball Ave., Chicago, Ill.
J. Hyman, *Vice-President.*
Von Hoffman Press*.....101 South 9th St., St. Louis, Mo.
G. J. Boesch.
Vortex Mfg. Co.....1978 West 77th St., Cleveland, Ohio
J. E. String, *General Manager.*
Vulcan Stamping & Mfg. Co.*.....3000 Madison St., Bellwood, Ill.
Vera I. McCarthy.
Vulcan Varnish Co.....1112 W. Main St., Louisville, Ky.
L. E. First.

W

Wackman Welded Ware Co.*.....4th & Hayes Sts., Chester, Pa.
E. A. King.
Wadsworth Howland & Co., Inc.....139 Federal St., Boston, Mass.
Renshaw Smith, Jr.
Wagenman Paint Stores Co., The S. C.....4420 Superior Ave., Cleveland, Ohio
S. C. Wagenman.
Waggener Paint Co.....10th Ave. & Burlington St., North Kansas City, Mo.
A. W. Cook.
Wailes Dove Hermiston Corp.....Westfield, N. J.
Julius M. Kamps.
Warren Co., Inc., The.....905 Fair St. S. E., Atlanta, Ga.
J. N. Causey.
Warren Paint & Color Co.....700 Wedgewood Ave., Nashville, Tenn.
J. M. Warren, Jr.
Washburn Co., T. F.....2244 Elston Ave., Chicago, Ill.
C. C. Smith.
Waterall & Co., Inc., Wm.....323 Arch St., Philadelphia, Pa.
Wm. L. Forsythe.
Watkins-Whitney Co. of Md., Inc., The**.....1432 P St., N. W., Washington, D. C.
Ralph Flint, *Vice-President.*
Watson Co., George E.**.....164 W. Lake St., Chicago, Ill.
H. E. Watson, *President.*
Watson-Standard Co.....225 Galveston Ave., Pittsburgh, Pa.
J. D. Watson.
Webb & Sons, A. L.....1424-26 Philpot St., Baltimore, Md.
Charles A. Webb.
Weber Company, F.....1220 Buttonwood St., Philadelphia, Pa.
E. G. Weber.
Webster Cement Co., W. F.....224 Thorndike St., Cambridge, Mass.
Frank L. Steven.
Wesco Waterpaints, Inc.....268 Border St., East Boston, Mass.
J. G. Penniman.

Wesley Lacquer Company.....95 Fourth St., Brooklyn, N. Y.
Frank J. Wesley.
West Paint & Varnish Co.....1760 Parkway, Everett, Mass.
J. S. Ward, *Vice-President.*
Western Dry Color Co.*.....52nd & Wallace Sts., Chicago, Ill.
R. M. Reed.
Western Glass & Paint Co.....211 South 11th St., Lincoln, Nebr.
Mr. Footvoy.
Western Wood Preserving Co.....7006 Stanford Ave., Los Angeles, Calif.
F. R. Schwed.
Wetherill & Bro., Inc.*.....601 Penfield Bldg., Philadelphia, Pa.
W. H. Fisher.
Wetherill & Co., Inc., Geo. D.....113 Arch St., Philadelphia, Pa.
S. R. Matlack, *President.*
Wheeler Co., Asahel**.....12-14 Columbia St., Boston, Mass.
Wm. R. Ewing.
Wheeling Corrugating Co.*.....Wheeling Steel Corp. Bldg., Wheeling, W. Va.
R. L. Brammer.
White Company, The.....3200 E. Biddle St., Baltimore, Md.
E. A. Constam.
White Co., Inc., L. B.**.....1401 Fannin St., Houston, Texas
L. B. White, *President.*
White & Co., W. J.*.....467 Amsterdam Ave., Detroit, Mich.
W. J. White.
Whiting-Adams Co., Inc.*.....690 Harrison Ave., Boston, Mass.
L. E. Foulkrod.
Whitlam Mfg. Co., J. C.....W. Walnut St., Wadsworth, Ohio
J. C. Whitlam, *General Manager.*
Wilbur & Williams Mfg. Co., The.....Park Square Bldg., Boston, Mass.
Donald E. Wilbur.
Wilcox Co., M. I.**.....210 Water St., Toledo, Ohio
O. S. Wilcox.
Willey Company, C. A.....10-29 44th Rd., Long Island City, N. Y.
C. H. Mellor, *President.*
Williams & Co., C. K.*.....640 N. 13th St., Easton, Pa.
C. K. Williams.
Williams & Co. of Calif, C. K.*.....Shellmound Park, Emeryville, Calif.
Verne Frazee.
Wilson & Bennett Mfg. Co.*.....6532 So. Menard Ave., Chicago, Ill.
Wilson-Imperial Co.....115 Chestnut St., Newark, N. J.
Joseph Kempf.
Wilson Paint Co., The.....410 Reading Rd., Cincinnati, Ohio
Winslow Co., W. R.**.....922 New York Ave., N. W., Washington, D. C.
W. R. Winslow.
Wipe-On Corp.....105 Hudson St., New York, N. Y.
Robert G. Dooling.
Wisco Hardware Co.**.....1435 East Washington Ave., Madison, Wisc.
J. A. Fitschen.
Wisconsin Paint Mfg. Co.....3710 N. Richards St., Milwaukee, Wisc.
Erwin A. Hentzen.
Wishnick-Tumpeer, Inc.*.....295 Madison Ave., New York, N. Y.
R. I. Wishnick, *President.*
Witte & Sons, John H.....206 Jefferson St., Burlington, Iowa
William A. Witte.
Witte Paint Co.....533-535 N. Spring Ave., Sioux Falls, S. D.
F. W. White.
Woburn Degreasing Co. of N. J.*.....1200 Harrison Ave., Harrison, N. J.
J. Edmund Good.
Woodfinishing Products Co.....34 Industrial St., New York, N. Y.
J. A. Ledwith.
Woodhouse, Inc., Samuel F.....Unity and Griscom Sts., Frankford, Philadelphia, Pa.
Eugene F. Woodhouse.

Wooster Brush Company*.....Madison Ave., Wooster, Ohio
C. P. Foss.
Wooster Sealkote Co.....Wooster, Ohio
Wurdack, Inc., Walter.....4927 Connecticut Ave., St. Louis, Mo.
Walter Wurdack.
Wyandotte Paint Products Co.....1430 Sycamore St., Wyandotte, Mich.
C. W. Oliver.

Y

Yarnall Paint Co.....Grays Ave. West of 54th St., Philadelphia, Pa.
David G. Yarnall.
Yates & Smart Paint Co.....2255 Folsom St., San Francisco, Calif.
James G. Yates.
Yoder & Gordon, Inc.....623 W. 24th St., P. O. Box 66, Norfolk, Va.
W. W. Yoder.

Z

Zenith Paint & Varnish Co.....130-23 121st St., So. Ozone Park, N. Y.
George J. Drankwalter.
Zimmerman Co., E. E.....526 Fulton Bldg., Pittsburgh, Pa.
E. E. Zimmerman, *President.*
Zinsser & Co., Inc., William*.....516 W. 59th St., New York, N. Y.
William Zinsser.
Zinsser & Company, Inc.*.....Railroad Ave., Hastings-on-Hudson, N. Y.
H. T. Stabor.
Zummach, Inc., Wm. F.....South First & East Mineral Sts., Milwaukee, Wisc.
Miles W. Leep, *Vice-President.*

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Firm	Address	Representative
Continental Can Co., Inc. (B)	521 N. Scott St., P. O. Box 1360	W. D. Hodges
Devoe & Raynolds Co., Inc. (A)	924 Canal St.	Karl Schneidau
du Pont de Nemours & Co., E. I. (A)	845 Carondelet St.	C. W. Sherman
Eagle-Picher Sales Co. (B)	411 S. Peters St.	H. P. Lanphier
Horn Co., A. C. (A)	701 Baronne St.	J. S. Petty
Lowe Bros. Paint Co. (A)	524 Camp St.	Edgar J. Haas
Marine Paint & Varnish Co., Inc. (A)	8301 Fig St., P. O. Box 192	D. J. Devlin
Monsanto Chemical Co. (B)	206 Tchoupitoulas St.	F. F. Lastrapes
Moore Paint Co., Benjamin (A)	441 Baronne St.	H. C. Metcalf
National Lead Co. (B)	516 Tchoupitoulas St.	J. E. Kelley
New Orleans Paint & Color Co., Inc. (A)	700 Baronne St.	David Bernhardt
O'Brien Varnish Co. (A)	4605 Washington Ave.	Roger Pelletier
Patterson-Sargent Co., The (A)	451 Howard Ave.	Edward Koeniger
Peaslee-Gaulbert Paint & Varnish Co. (A)	716 Baronne St.	V. K. Dell
Phelan-Faust Paint Co. (A)	832 Tchoupitoulas St.	A. E. Egdorf
Pittsburgh Plate Glass Co. (A)	1500 Poydras St.	K. E. Whitekettle
Reichard-Coulston, Inc. (B)	P. O. Box 976	L. B. Griffith
Sherwin-Williams Co., The (A)	741 Magazine St.	M. J. Fortier
Smith Co., Werner G. (B)	1504 Masonic Temple Bldg.	A. J. Anderson
Southport Paint Co., Inc. (A)	4650 Washington Ave.	H. C. Benton
Thompson-Hayward Chemical Co. (C)	1055 Constance St., P. O. Box 487	R. C. Allen
U. S. Industrial Chemicals, Inc. (B)	Broadway & Coliseum Sts.	J. Louis Rivet
Utley Paint Co., Inc. (A)	1120 Gravier St.	Waldo B. Utley
Valentine & Co. (A)	700 Baronne St.	W. Done
Wesco Waterpaints, Inc. (A)	Good Hope, La.	James Dyson
Wilson & Bennett Mfg. Co. (B)	325 N. Cortz St.	Albert P. Claverie

NEW YORK PAINT, VARNISH & LACQUER ASSOCIATION

New York, N. Y.

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(M. J. Merkin Paint Co.)

Secretary ..... Louis Gillespie
(Gillespie-Rogers-Pyatt Co.)

Treasurer ..... H. E. Hendrickson
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Firm	Address	Representative
Allied Asphalt & Mineral Corp. (B)	217 Broadway	Gordon S. Ziegler
Aluminum Co. of America (B)	230 Park Ave.	E. J. Nelson
American Can Co. (B)	230 Park Ave.	E. Hoffman
American Cyanamid & Chemical Corp. (B)	30 Rockefeller Plaza	J. McE. Sanderson
American Mineral Spirits Co. (C)	155 E. 44th St.	E. M. Toby, Jr.
American Paint Journal Co. (C)	51 Madison Ave., Room 3102	Maurice Butler
American Zinc Sales Co., Inc. (B)	420 Lexington Ave.	John Sellon
Anaconda Sales Co., Pigment Division (B)	25 Broadway, Room 1320	L. H. Donaldson
Apex Color Works, Inc. (A)	394 Claremont Ave., Jersey City, N. J.	A. Liedeker
Archer-Daniels-Midland Co. (B)	233 Broadway	G. H. Tomlinson

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Firm	Address	Representativ
Arnhold & Co., Inc. (C)	80 Broad St.	Ed. Lueder
Atlas Powder Co., Zapon & Zapon-Brevolite Divisions (A)	Stamford, Conn.	M. J. Creighto
Ault & Wiborg Corp. of New York (A)	75 Varick St.	W. W. Wrigh
Baer Brothers (A)	438 W. 37th St.	Abraham Bae
Baker Castor Oil Co., The (B)	120 Broadway	Kendall Marsl
Barrett Co., The (C)	40 Rector St.	Leon W. Mille
Beckwith-Chandler Co. (A)	Delancey & Rutherford Sts., Newark, N. J.	Clarence W. Slocum
Berry Brothers, Inc. (A)	629 Grove St., Jersey City, N. J.	Alfred Ehrlicl
Binney & Smith Co. (B)	41 E. 42nd St.	J. T. Kealy
Bisbee Linseed Co., Inc. (B)	270 Broadway	E. G. Reuthe:
Brady Palmer Printing Co. (B)	226 North 6th St., Brooklyn, N. Y.	Neil A. Brady
Bramley Machinery Corp. (B)	15 Park Row	Benjamin M. Halpern
Breinig Brothers, Inc. (A)	3d & Grand Sts., Hoboken, N. J.	A. R. DeVo:
Brooklyn Varnish Mfg. Co., Inc. (A)	35 Nostrand Ave., Brooklyn, N. Y.	Dean C. Anderson
Brown Linseed Corp. (C)	Port Richmond, Staten Island, N. Y.	George W. Brown
Bushwick Can Co., Inc. (C)	723 Henry St., Brooklyn, N. Y.	George W. Evans
Calco Chemical Div., American Cyanamid Co. (B)	Bound Brook, N. J.	Samuel Klein
Calo & Lydon (C)	90 West St.	J. H. Calc
Capitol Paint & Varnish Works, Inc. (A)	47-55 Rodney St., Brooklyn, N. Y.	Henry I. Gilbert
Casein Co. of America, Inc. (B)	350 Madison Ave.	W. F. Leicester
C. P. Chemical Solvents, Inc. (C)	11 Park Place	Rolland H. French
Clover Leaf Paint & Varnish Corp. (A)	43-43 Vernon Blvd., Long Island City, N. Y.	James H. Abraham
Colonial Works, Inc. (A)	223-231 Norman Ave., Brooklyn, N. Y.	C. W. Griffin
Commercial Solvents Corp. (B)	17 E. 42nd St.	R. L. Hutchins
Consolidated Products Co., Inc. (C)	15 Park Row	M. I. Cower
Continental Can Co., Inc. (B)	100 E. 42nd St.	O. G. Jakol
Cook & Dunn Paint Corp. (A)	109-115 St. Francis St., Newark, N. J.	Charles Cook
Debevoise Co., The (A)	968-978 Grand St., Brooklyn, N. Y.	H. L. Wilkinson
Devoe & Raynolds Co., Inc. (A)	1st Ave. and 44th St.	W. H. Mathews
Dicalite Co., The (B)	120 Wall St.	H. W. Hall
Dings & Schuster, Inc. (B)	43-44 21st St., Long Island City, N. Y.	A. E. Jacobs
Doggett, Inc., Stanley (C)	75 Varick St.	Stanley H. Doggett
du Pont de Nemours & Co., Inc., E. I. (A)	350 Fifth Ave.	J. P. Surtoc
Eagle Paint & Varnish Works, Inc. (A)	49-20 Fifth St., Long Island City, N. Y.	H. R. Hillman
Eagle-Picher Sales Co., The (B)	420 Lexington Ave.	Otto P. Henso
Eakins, Inc., J. S. & W. R. (B)	55 Berry St., Brooklyn, N. Y.	J. Barkley Eakins
Egan & Hausman Co., Inc. (A)	43d Road & 9th St., Long Island City, N. Y.	Talbot Uehlinger
Egyptian Lacquer Mfg. Co.,		

Firm	Address	Representative
The (A)	Rockefeller Center, RKO Bldg., 1270 Sixth Ave.	O. J. S. de Brun
Evans Lead Corp. (B)	52 Vanderbilt Ave.	Robert I. Webber
Fein Tin Can Co., Inc. (C)	284 Furman St., Brooklyn, N. Y.	Irving Fein
Fezandie & Sperrle, Inc. (B)	205 Fulton St.	Oscar E. Sperrle
First National Oil Corp. (B)	42-50 Vernon Blvd., Long Island City, N. Y.	C. F. Bossung
Flood & Conklin Mfg. Co. (A)	106-138 Chestnut St., Newark, N. J.	H. P. Schaeffer
Fox Co., Inc., M. Ewing (A)	136th St. & Rider Ave.	Louis V. Fox
France, Campbell & Darling, Inc. (C)	19 15th St., Brooklyn, N. Y.	Ivan L. Darling
Franks Chemical Products Co., Inc. (B)	55 33rd St., Brooklyn, N. Y.	J. M. Franks
Frisch & Co., Inc. (A)	544 Casanova St.	A. M. Frisch
General Dyestuff Corp. (B)	435 Hudson St.	Carl Henlein
General Naval Stores, Newport Industries Div. (B)	230 Park Ave.	Richard J. Spitz
Gillespie-Rogers-Pyatt Co., Inc. (A)	80 John St.	Louis Gillespie
Gillespie Varnish Co. (A)	Dey & Howell St., Jersey City, N. J.	W. H. DeCamp, Jr.
Glidden Co., The (A)	21-11 44th Ave., Long Island City, N. Y.	S. C. Nichols
Grace & Co., Inc., W. R. (C)	7 Hanover Square	M. F. Austin
Greef & Co., Inc., R. W. (C)	10 E. 40th St.	J. M. Selden
Guignon & Green, Inc. (C)	75 West St.	C. F. Guignon
Hanlon & Goodman Co. (C)	6 Riverside Ave., Belleville, N. J.	W. A. Robertson
Hardy Co., Paul W. (B)	271 Madison Ave.	Paul W. Hardy
Harland Corp. (C)	1261 Broadway	W. J. Harding, Jr.
Harmon Color Works (B)	P. O. Box 1158, Paterson, N. J.	Victor J. Chartrand
Harshaw Chemical Co. of New York, Inc., The (B)	Chrysler Bldg., 405 Lexington Ave., Room 3807	P. N. Hamilton
Hercules Powder Co. (B)	500 5th Ave.	George C. O'Brien
Hilo Varnish Corp. (A)	42-60 Stewart Ave., Brooklyn, N. Y.	A. G. Schumann
Hinde & Dauch Paper Co., The (C)	550 9th St., Hoboken, N. J.	R. W. Whitney
Hoboken White Lead & Color Works, Inc. (A)	1501 Adams St., Hoboken, N. J.	V. P. Krauss
Hoover, C. E. (C)	1250 Sixth Ave.	R. E. Tigner
Horn Co., A. C. (A)	43-42 10th St., Long Island City, N. Y.	A. E. Horn
Hotopp Varnish Co., The (A)	110-112 Marshall St., Hoboken, N. J.	F. E. McCourt
Imperial Paper & Color Corp. (B)	515 Madison Ave.	Harold A. Wakefield
Innes Corporation, O. G. (C)	533-541 Canal St.	O. G. Innes
Jackson & Co., Inc., L. N. (C)	29 Broadway	L. N. Jackson
Kellogg & Sons Sales Corp., Spencer (B)	420 Lexington Ave.	D. J. Healy
Kemp Co., W. H. (C)	350 Hudson St.	A. B. Thomas
Kent Machine Works, Inc. (B)	39 Gold St., Brooklyn, N. Y.	Elmer P. Peters
Kentucky Color & Chemical Co., Inc. (B)	23 Flatbush Ave., Brooklyn, N. Y.	J. Hugh Holton
Keystone Varnish Co. (A)	71 Otsego St., Brooklyn, N. Y.	Ralph H. Everett

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Firm	Address	Representativ
Kohnstamm & Co., Inc., H. (B)	537-555 Columbia St., Brooklyn, N. Y.	Charles D. Alle
Krebs Pigment & Color Corp. (B)	256 Vanderpool St., Newark, N. J.	J. E. Hughe
Litho Can Corporation (C)	9th & Cooper Sts., Camden, N. J.	A. G. Fulle
Litter Co., Inc., D. H. (C)	500 Fifth Ave.	David H. Litte
Lucas & Co., Inc., John (A)	521 Washington St.	M. J. Dyso
Lunco, Inc. (C)	29-28 41st Ave., Long Island City, N. Y.	J. A. Lund
McNulty & Co., Joseph A. (C)	114 Liberty St.	F. B. McNult
McQuade & Co., Inc., John (A)	132-134-136 Classon Ave., Brooklyn, N. Y.	T. M. McQuad
Mac-Lac Co., Inc., The (A)	127 Maiden Lane	Philip H. Harri
Mantrose Corp., The (A)	136 41st St., Brooklyn, N. Y.	M. A. Rose
Manufacturers Varnish Co., Inc. (A)	74-80 Lorraine St., Brooklyn, N. Y.	Everitt J. Col
Martin Co., The L. (B)	45 E. 42nd St.	George A. Lewi
Masury & Son, John W. (A)	42-50 Jay St., Brooklyn, N. Y.	John M. Sturges
Merkin Paint Co., Inc., M. J. (A)	1441 Broadway	M. J. Merkin
Milton Can Co., Inc., George A. (C)	131-151 N. 14th St., Brooklyn, N. Y.	George A. Milton
Mitsubishi Shoji Kaisha, Ltd. (C)	120 Broadway	K. Tsuji
Monroe Sander Corp., The (A)	10-18 46th Ave., Long Island City, N. Y.	E. J. Rotheim
Monsanto Chemical Co., (B)	30 RCA Bldg.	C. E. Ruth
Moore & Co., Benjamin (A)	511 Canal St.	Leo Silverstein
Muralo Co., Inc., The (A)	570 Richmond Terrace, New Brighton, Staten Island, N. Y.	Carl H. Iddings
Murphy Varnish Co. (A)	224 McWhorter St., Newark, N. J.	Charles J. Roh
Murray Oil Products Co., Inc. (B)	21 West St.	J. E. Falkingham
National Can Corp., Subsidiary of McKeesport Tin Plate Corp. (B)	110 E. 42nd St.	E. D. Murphy
National Chemical & Mfg. Co. (A)	25 Forrest St., Brooklyn, N. Y.	Dudley D. Sherman
National Lead Co. (B)	111 Broadway	J. G. C. McNair
New Jersey Zinc Co., The (B)	160 Front St.	Marshall L. Havey
New York Woodfinishers' Supply Co., Inc. (A)	304 Eighth Ave.	Bernhard-Meier
Nuodex Products, Inc. (B)	312 Division St., Elizabeth, N. J.	H. M. Johnson
Oil, Paint & Drug Publishing Co., Inc. (C)	59 John St.	W. S. Auchincloss
Osborn Co., C. J. (C)	132 Nassau St.	Michael Flaumenhaft
Owens-Illinois Can Co. (B)	405 Lexington Ave.	Louis C. Bohs
Paragon Paint & Varnish Corp. (A)	5-49 46th Ave., Long Island City, N. Y.	Israel Silberman
Paramet Chemical Corp. (B)	44th Ave. & 10th St., Long Island City, N. Y.	C. Homer Flynn
Patterson & Co., G. W. S. (C)	155 John St.	W. A. Patterson
Peerless Paint & Varnish Corp. (A)	385 Flushing Ave., Brooklyn, N. Y.	Harry Minkoff
Pittsburgh Plate Glass Co. (A)	Jay-Water & Plymouth Sts., Brooklyn, N. Y.	Ira A. Harap
Pratt & Lambert, Inc. (A)	3301-3319 38th Ave., Long Island City, N. Y.	Clarence W. Brown
Prescott Paint Co., Inc. (A)	445 W. 31st St.	H. S. Prescott

Firm	Address	Representative
Prior Chemical Corp. (B)	420 Lexington Ave.	Herbert R. Prior
R-B-H Lacquer Dispersions, Inc. (B)	P. O. Box 371, Bound Brook, N. J.	W. S. Edgar
Reichard-Coulston, Inc. (B)	95 Madison Ave.	J. W. Bossert
Reichhold Chemicals, Inc. (B)	726 Rockefeller St., Elizabeth, N. J.	Dr. Stefan Baum
Reynolds Metals Co., Inc. (B)	155 E. 44th St.	Reynolds Fowler
Ronan Co., Inc., T. J. (A)	749 E. 135th St.	Arthur T. Ronan
Ross & Son Co., Charles (B)	148-156 Classon Ave., Brooklyn, N. Y.	C. L. Ross
Roxalin Flexible Lacquer Co., Inc. (A)	800 Magnolia Ave., Elizabeth, N. J.	Leo Roon
St. Joseph Lead Co. (B)	250 Park Ave.	Harry E. Outcault
Scheel, Inc., William H. (C)	193 Water St.	Michael Fried
Sherwin-Williams Co. (A)	292 Madison Ave.	B. M. Van Cleve
Smith & Co., J. Lee (C)	19 Jacob St.	J. P. Fleming
Smith Chemical & Color Co. (C)	55 John St., Brooklyn, N. Y.	Casper Smith
Socony Paint Products Co., Inc. (A)	26 Broadway	C. F. Beatty
Sonneborn Sons, Inc., L. (A)	88 Lexington Ave.	L. D. Eldot
Standard Ultramarine Co., The (B)	60 E. 42nd St.	M. J. Simonson
Standard Varnish Works (A)	2600 Richmond Terrace, Elm Park, Staten Island, N. Y.	J. S. Wolf
Stoney-Mueller, Inc. (B)	Page & Newark Aves., Lyndhurst, N. J.	Richard W. Stoney
Stroock & Wittenberg Corp. (B)	60 E. 42nd St.	A. J. Wittenberg
Sun Chemical & Color Co., Div., General Printing Ink Corp. (C)	309-311 Sussex St., Harrison, N. J.	John V. Dalton
Superior Can Co. (C)	90 Varick St., Brooklyn, N. Y.	Sydney Bloch
Sutcliffe Co., Inc. W. J. (A)	Currie Ave., E. Rutherford, N. J.	W. J. Sutcliffe
Thibaut & Walker Co., The (A)	5-48 46th Road, Long Island City, N. Y.	Randall O. Walker
Thompson, Weinman & Co., Inc. (B)	52 Vanderbilt Ave.	Holland W. Smith
Thurston & Braidich (C)	286 Spring St.	Charles F. Walden
Titanium Pigment Corp. (B)	111 Broadway	C. F. Garesche
Uhlich & Co: Inc., Paul (C)	157 Chambers St.	Edward E. Griffith
United Carbon Co., Inc. (B)	2612 Empire State Bldg., 350 Fifth Ave.	William W. Higgins, Sr.
United Color & Pigment Co., Interchemical Corp. (B)	McClellan St., Newark, N. J.	Leo Sklarz
U. S. Industrial Chemicals, Inc. (B)	60 E. 42nd St.	Walter J. Fried
United States Kalsomine Co. (A)	50 Church St.	Hugh W. Pearson
Valentine & Co. (A)	11 E. 36th St.	Thurlow J. Campbell
Vanderbilt Co., Inc., R. T. (C)	230 Park Ave.	Edward W. Boughton
Wah Chang Trading Corp. (C)	Woolworth Bldg.	T. F. Moran
Wesco Waterpaints, Inc. (A)	101 Park Ave.	Arthur G. Bernier
Wharry & Co., G. A. (C)	24 State St.	G. A. Wharry
Whittaker, Clark & Daniels, Inc. (C)	260 W. Broadway	Robert G. Smith
Willey Co., C. A. (A)	10-29 44th Road, Long Island City, N. Y.	Page C. Valentine
Williams & Co., C. K. (B)	88 Kent Ave., Brooklyn, N. Y.	Emil Hoelle
Wilson & Bennet Mfg. Co. (B)	353 Danforth Ave., Jersey City, N. J.	John T. Gossett
Wilson-Imperial Co. (A)	115 Chestnut St., Newark, N. J.	Joseph Kempf
Winterbourne & Co., S. (C)	164 Water St.	Hendrick E. Hendrickson
Wishnick-Tumpeer, Inc. (B)	295 Madison Ave.	Thomas J. Starkie
Wood Label Printing Co., Inc. (C)	333 Hudson St.	Stephen W. Wood
Zinsser & Co., Inc., William (B)	516 W. 59th St.	Edward Hicks

PHILADELPHIA PAINT, VARNISH & LACQUER ASSOCIATION

Philadelphia, Pa.

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Secretary ..... GEORGE B. HECKEL
(The Paint Industry Magazine)

Firm	Address	Representative
American Can Co. (B)	Allen & Palmer Sts.	C. S. Stephens
American Mineral Spirits Co. (C)	S. E. Cor. Lawrence St. & Erie Ave.	Louis C. Harvey
American Zinc Sales Co., Inc. (B)	420 Lexington Ave., New York, N. Y.	W. S. Woodward
Anaconda Sales Co. (B)	232 N. Lynn Blvd., Highland Park, Delaware County, Pa.	W. J. Murray
Archer-Daniels-Midland Co. (B)	12 S. 12th St.	Walter F. Platt, Jr.
Baker & Gaffney (C)	12 S. 12th St.	Harry W. Gaffney
Bihn & Wolff Co. (B)	Ash & Almond Sts., Bridesburg, Philadelphia, Pa.	Miss I. M. Hoffman
Binney & Smith Co. (B)	676 Drexel Bldg.	C. P. Morris
Bisbee Linseed Co. (B)	2100 Lincoln-Liberty Bldg., Broad & Chestnut Sts.	E. C. Bisbee
Bruder & Sons, M. A. (A)	52nd & Grays Ave.	T. A. Bruder
Calbar Paint & Varnish Co. (A)	2620 N. Martha St.	V. E. Dewees
Clement "Coverall" Co. (A)	611 Van Hook St., Camden, N. J.	W. S. Clement
Commercial Solvents Corp. (B)	401 N. Broad St.	F. A. Vaupotic
Continental Can Co. (B)	1500 Walnut St.	O. V. Speddin
Dowdy Brothers (C)	N. E. Cor. 23rd & Arch Sts.	H. R. Dowdy
du Pont de Nemours & Co., E. I. (A)	1616 Walnut St.	J. H. Stutt
Eagle-Picher Lead Co., The (B)	Delaware Ave. & Lombard St.	Wm. B. Wallace
Elder & Jenks (B)	415 Vine St.	H. B. Maxwell
Felton, Sibley & Co., Inc. (A)	136 N. 4th St.	J. Sibley Felton
Foster Co., Benjamin (A)	20th St. & Erie Ave.	Benjamin Foster, Jr.
Franklin Paint & Varnish Co., Benjamin (A)	4820 Langdon St.	G. T. Elser
French, Samuel H. Paint Co. (A)	400 Callowhill St.	E. S. McKaig
General Naval Stores Co., Inc. (B)	1602 Fox Bldg.	G. L. Olson
Harshaw Chemical Co. (B)	Jackson & Swanson Sts.	Walter E. Wright
Hastings & Co. (C)	819 Filbert St.	John V. Hastings, Jr.
Hock Paint & Chemical Works (A)	Phoenixville, Pa.	H. W. Hock
Imperial Paper & Color Corp., Pigment Color Div. (B)	12 S. 12th St.	Harold M. VanHorn
Impervious Paint & Varnish		