CLASS 8 TRUCK FACTORY SALES BY QUARTER

	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	TOTAL
1985-Actual					
Units	40.6	43.5	31.9	35.8	151.8
SAAR	165	160	138	144	
1986-Profit Plan					
Units	33.7	38.1	31.7	31.6	135.1
SAAR	136	141	137	127	
1986-Forecast					
Units	32.2	37.0	29.8	33.0	132.0
SAAR	130	137	129	133	
1987-Profit Plan					
Units	34.6	37.5	32.4	35.5	140.0
SAAR	140	130	139	143	

EATON CLASS 5-7 DRIVE AXLE PENETRATION

Our monthly share figures show that our shipments for the months of July and August were not proportionalely as low as the market was down in that period -- resulting in disproportionately high share for those months. Our share for September and October will be low compared to recent months, but it is due to the expected loss of share at Ford.

At this point, it appears that we will end the year at the cumulative level of share within one half percentage point below the level that we show for this month (September).

Our share at Ford will drop to about 41% for the year, at GMC share should end at 55%, near 9.9% for NIC, and should be 0.9% for others.

Compared to the year-end cumulative share position for 1985, the September 1986 cumulative share position at GMC is up 4.7%.

The same comparison at Ford reveals that we are down 10.4%; are down 35.4% at NIC; and are down 50.0% at other O.E.M. -- for an overall share drop of 10.8%. In comparing nine months 1985 to nine months 1986, the overall drop is more significant (down 12.2% in total).

	Y-T-D 8 MONTHS 1986	Y-T-D 9 MONTHS 1986	Y-T-D 9 MONTHS 1985	Y.E. 1985	P.P. 1986
Ford	56.1%	50.9%	57.0%	56.8%	30.7%
GMC	47.1%	50.8%	48.4%	48.5%	61.5%
NIC	9.2%	9.3%	15.5%	14.4%	17.7%
OTHER	0.8%	0.8%	0.8%	1.6%	0.5%
Total	34.9%	34.6%	39.4%	38.8%	36.4%
86 vs 85		-12.2%			
YTD 86 vs PP		-4.9%			

Acceturo v. Abex Corp., et al., Superior Ct., Law Division, Middlesex Cty., New Jersey, Docket No. MID-L-6601-99-AS; 03/07/06