# PRODUCTION FOR 1976

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 909 | 19430 | 4687 | 11618 | 7648 | 4121 | 2483 | 6599 | 9340 | 3236 | 6731 | 6205 | 5537 |
| 909 | | 331 | | | | | 84+ | | 164 | | | 10 |
| 922 | 328 | 329 | | | 637 | | | 317 | 317 | | 313 | 339 |
| 935 | | 750 | 663 | 674 | 639 | 311 | | | 318 | 316 | 640 | 358 |
| 940 | | 532 | 1038 | | 330 | 336 | 336 | 509 | | 860 | 330 | |
| 941 | | 538 | 2211 | | 514 | | 825 | 502 | 1375 | 855 | 678 | |
| 945 | | 1936 | | 4502 | 929 | 1298 | 1293 | 3470 | | 1602 | 2875 | 1620 |
| 947X | | | | | | | | | | | | |
| 946 | | | 90 | 410 | | | | | | | | |
| 947 | 1198* | 280** | 2853 | 1084 | 914 | 1387 | 1103 | 957 | 810 | 2077 | 408 | 540 |
| 948 | 5289 | 7403 | 7272 | 12244 | 6681 | 10025 | 11443 | 7423 | 9222 | 10755 | 7605 | 12765 |
| 949 | 3152 | 5150 | 5661 | 2830 | 6917 | 6121 | 4305 | 7622 | 4073 | 4318 | 6068 | 7710 |
| 950 | 27641 | 27452 | 42028 | 22422 | 25819 | 24635 | 22249 | 22271 | 28471 | 26732 | 32597 | 18467x |
| 950 | 600 | | | 480 | | | 1680 | | | | | |
| 953 | 311 | 663 | | 2912 | | 990 | | 958 | | | | |
| 970 | 11764 | 9116 | 9396 | 10326 | 1268 | 6372 | | | | | | |
| 970 | 9362 | 10646 | 12891 | 11052 | 12488 | 6725 | 7500 | 10833 | 10377 | 19137 | 6107 | 9578 |
| 970 | 20767 | 19245 | 18860 | 25806 | 20133 | 15254 | 16032 | 11578 | 18008 | 26647 | 20279 | 18561 |
| 971 | 1237 | 1645 | 871 | 1107 | 782 | 1275 | 720 | 1093 | | 438 | | 259 |
| 971 | 713 | | 840 | | 612 | | | 235 | 141 | | | |
| 972 | | | 1585 | | | | 4480 | | 12624 | 8722 | 5732 | 6016 |
| 972 | | | 1523 | | 1079 | 2063 | | 1712 | 836 | | | 730 |
| 972 | | 159 | 849 | | 825 | 1134 | | 2275 | 1093 | 1104 | 2344 | 2770 |
| 977 | 1770 | 851 | | | | | | 897 | 579 | | 1188 | 1680 |
| 977 | 566 | 515 | 911 | | 648 | 819 | | 2482 | | | 624 | 437 |
| 97 | 4220 | 3500 | 7000 | 7560 | 7960 | 8497 | 6380 | 7540 | 4350 | 6600 | 8555++ | 6090 |
| 970P | | 365 | 180 | | | | | 216 | 216 | | | |

*Repackaged **Special Formula w/cellofloc + Defective Bags ++ Destroyed 145gals.
x Experimental 350 xx Experimental 290

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PLAINTIFF'S EXHIBIT
GP-578

PRODUCTION FOR 1976 (cont'd)

| | Totals | Monthly/ Average | Gallons/ Tons Produced | % of Production |
|---|---|---|---|---|
| 909 | 87635 | 7303 | 1095.44 | 11.57 |
| 909 | 589 | 49 | 14.73 | .16 |
| 922 | 2901 | 342 | 36.26 | .38 |
| 935 | 4669 | 389 | 58.36 | .62 |
| 940 | 4271 | 356 | 85.42 | .90 |
| 941 | 7498 | 625 | 149.96 | 1.58 |
| 945 | 19525 | 1627 | 244.06 | 2.58 |
| 947X | 113 | 9 | 1.81 | .02 |
| 946 | 500 | 42 | 10.00 | .11 |
| 947 | 13611 | 1134 | 217.78 | 2.30 |
| 948 | 108127 | 9011 | 2162.54 | 22.85 |
| 949 | 63927 | 5327 | 1278.54 | 13.51 |
| 950 | 320784 | 26732 | 4009.80 | 42.37 |
| 950 | 2760 | 230 | 26.22 | .28 |
| 953 | 5834 | 486 | 72.93 | .77 |
| 970 | 48215 | 4018 | 48215 | 2.34 |
| 970 | 129696 | 10808 | 518784 | 25.22 |
| 970 | 234170 | 19514 | 1170850 | 56.92 |
| 971 | 9427 | 786 | 37708 | 1.83 |
| 971 | 2541 | 212 | 12705 | .62 |
| 972 | 39159 | 3263 | 39159 | 1.90 |
| 972 | 7943 | 662 | 31772 | 1.54 |
| 972 | 12553 | 1046 | 62765 | 3.05 |
| 977 | 6968 | 581 | 27872 | 1.35 |
| 977 | 4834 | 403 | 24170 | 1.18 |
| 34 | 78107 | 6509 | 78107 | 3.80 |
| 970P | 977 | 81 | 4885 | .25 |

Total Tonage----------9463.85 tons
Average Tonage/Month---630.92 tons/month

Total Gallons---------2,056,992 gallons
Average Gallons/Month-171,416 gal/month

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SHIPMENTS FOR 1976

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| R909 | 20 | 210 | | 140 | | | 50 | 60 | 180 | | | 70 |
| P909 | 18890 | 4760 | 10320 | 11160 | 3730 | 2280 | 7120 | 6460 | 8410 | 6180 | 2950 | 7600 |
| P922 | 100 | 480 | 210 | 220 | 240 | | 240 | 100 | 320 | 100 | 322 | 120 |
| P935 | 25 | 720 | 250 | 720 | 800 | 240 | | | 345 | 1043 | 710 | 520 |
| R940 | | 180 | 1357 | | 330 | | 672 | 480 | | 1043 | 679 | 90 |
| R941 | | 597 | 2047 | | 514 | | 780 | 540 | 660 | 1036 | 576 | 434 |
| P945 | 241 | 385 | 2020 | 760 | 3270 | 940 | 770 | 1283 | 1470 | 1725 | 1620 | |
| R945 | | | | | | | | | | | 275 | 1960 |
| R946 | 90 | 3 | 140 | | 13 | 70 | 64 | 85 | 6 | 25 | | |
| R947 | 362 | 1016 | 2265 | 630 | 796 | 1355 | 1394 | 1300 | 831 | 2070 | 570 | 600 |
| R948 | 4914 | 4671 | 8825 | 11281 | 6436 | 10905 | 9990 | 8096 | 8836 | 10275 | 9530 | 13413 |
| R949 | 4635 | 4514 | 5160 | 4765 | 5840 | 8797 | 2850 | 6473 | 3763 | 5554 | 6183 | 7449 |
| P950 | 29702 | 27693 | 42480 | 22860 | 24692 | 24456 | 23146 | 25851 | 28016 | 28778 | 27747 | 25515 |
| V950 | 600 | | | 480 | | | 1680 | | | | | |
| P953 | 340 | 400 | 200 | 2936 | | | 700 | 400 | | | | |
| N970 | 3879 | 2195 | 1846 | 2625 | 1734 | 956 | 549 | 127 | | | | |
| Q970 | 9826 | 10134 | 14894 | 13410 | 11162 | 6220 | 6985 | 10460 | 10156 | 18002 | 7809 | 9885 |
| Z970 | 17576 | 18169 | 21591 | 24709 | 21027 | 15551 | 14688 | 15296 | 17046 | 27363 | 21835 | 18420 |
| Q971 | 1352 | 1404 | 336 | 2308 | 192 | 1776 | 1198 | 1824 | | 144 | | 288 |
| Z971 | 468 | 438 | 509 | 580 | 180 | 216 | 216 | 216 | 108 | | | |
| N972 | | | | | | | 438 | 1009 | 2406 | 2553 | 1744 | 1534 |
| Q972 | | | 1104 | | 960 | 1551 | 624 | 1248 | 1772 | | | 720 |
| Z972 | 94 | | 504 | | 756 | 253 | 612 | 2412 | 1139 | 1085 | 2268 | 2880 |
| Q977 | 192 | 1248 | 192 | 88 | | 288 | 480 | 1056 | 432 | | 1272 | 1152 |
| Z977 | 302 | 1074 | 288 | 864 | 540 | | 108 | 144 | 36 | 288 | 540 | 432 |
| P993 | 350 | 525 | 150 | 240 | 385 | 120 | 240 | 120 | 311 | 472 | 50 | 600 |
| P994 | | 1025 | 205 | 440 | 880 | 170 | 655 | 600 | 681 | 530 | | 10 |

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SHIPMENTS FOR 1976 (cont'd)

| | Total | Tons Shipped | % of Total Tonage |
|---|---|---|---|
| R909 | 730 | 18.34 | 0.08 |
| P909 | 89860 | 1145.72 | 5.10 |
| P922 | 2452 | 31.26 | 0.14 |
| P935 | 5373 | 68.51 | 0.31 |
| R940 | 4831 | 99.64 | 0.44 |
| R941 | 7184 | 148.17 | 0.66 |
| P945 | 14484 | 184.67 | 0.82 |
| R945 | 2235 | 56.15 | 0.25 |
| R946 | 496 | 10.23 | 0.05 |
| R947 | 13189 | 214.32 | 0.95 |
| R948 | 107172 | 2210.42 | 9.84 |
| R949 | 65983 | 1360.90 | 6.06 |
| P950 | 330936 | 4219.43 | 18.79 |
| V950 | 2760 | 27.60 | 0.12 |
| P953 | 4976 | 63.44 | 0.28 |
| N970 | 13911 | 358.21 | 1.59 |
| Q970 | 128943 | 3223.58 | 14.35 |
| Z970 | 233271 | 7406.35 | 32.98 |
| Q971 | 10822 | 270.55 | 1.20 |
| Z971 | 2931 | 93.06 | 0.41 |
| N972 | 9684 | 249.36 | 1.11 |
| Q972 | 7979 | 199.48 | 0.89 |
| Z972 | 12003 | 381.10 | 1.70 |
| Q977 | 6400 | 160.00 | 0.71 |
| Z977 | 4616 | 146.56 | 0.65 |
| P993 | 3563 | 45.43 | 0.20 |
| P994 | 5196 | 66.25 | 0.29 |

Total Tonage----------22458.73 tons

Average Tonage/Month---------831.80 tons/month

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RAW MATERIALS USAGE 1976 (cont'd)

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept |
|---|---|---|---|---|---|---|---|---|---|
| -1Gal.Cartons | 3001 | 2279 | 2695 | 3486 | 317 | 1593 | 1121 | | 3156 |
| -Gal.Plain Bkts. | | | | | | | | | |
| ndriv | 10172 | 8608 | 8514 | 540 | 564 | 684 | 534 | 592 | 456 |
| thylene Glycol | 414 | 378 | 666 | 486 | 486 | 594 | 405 | 468 | 324 |
| opasol Filmer | 736 | 672 | 1216 | 864 | 864 | 1072 | 728 | 832 | 576 |
| lvawet | 345 | 315 | 555 | 405 | 405 | 495 | 338 | 390 | 270 |
| mol | 575 | 525 | 925 | 700 | 700 | 825 | 566 | 650 | 450 |
| w Sienna | 20 | 18 | 37 | 21 | 21 | 29 | 22 | 20 | 14 |
| itanox | 10680 | 15210 | 22424 | 19670 | 17970 | 22930 | 18850 | 18195 | 16230 |
| latom | 1495 | 1365 | 2405 | 1855 | 1855 | 2145 | 1463 | 1690 | 975 |
| o-Tex Clay | 14375 | 13125 | 22125 | 16875 | 16875 | 20625 | 14062 | 16250 | 11250 |
| Sil | 2300 | 2100 | 3750 | 2700 | 2700 | 3300 | 2250 | 2600 | 1800 |
| mestone | 9200 | 8400 | 14800 | 10800 | 10800 | 13200 | 9000 | 10400 | 7200 |
| -50 Sand | 13800 | 12600 | 22200 | 16200 | 16200 | 19200 | 13200 | 15600 | 10800 |
| nn Sand | | | | | 450 | 450 | | | |
| -40 Sand | | | | | | | | | |
| Vermiculite | | | | | | | | | |
| Vermiculite | 13200 | 27000 | 31200 | 43800 | 33600 | 39600 | 34200 | 23400 | 33000 |
| Vermiculite | 13800 | 18600 | 27000 | 10200 | 23400 | 25200 | 21000 | 26400 | 19200 |
| yrofoam Beads | | | 3000 | | | | 1750 | | 3250 |
| llofloc | | | | | | | | | |
| rysol | | | 470 | | 340 | 560 | 100 | 730 | 770 |
| uminum Sulfate | | | 352 | | 260 | 448 | 128 | 672 | 544 |
| rophyllite | | | 4400 | | 3200 | 5200 | 1600 | 8400 | 6800 |
| rtland Cement | | | 352 | | 260 | 448 | 128 | 672 | 544 |
| psum | 237257 | 2237889 | 2878833 | 2648751 | 2288410 | 2138422 | 1972840 | 2216203 | 2208211 |

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| Oct | Nov | Dec | Total | Average/ Month |
|---|---|---|---|---|
| 2180 | 1433 | 1504 | 22765 | 1897 |
| 740 | 691 | 570 | 32665 | 2722 |
| 495 | 522 | 432 | 5670 | 473 |
| 814 | 928 | 768 | 10070 | 839 |
| 379 | 435 | 375 | 4707 | 392 |
| 649 | 725 | 600 | 7890 | 658 |
| 20 | 25 | 22 | 269 | 22 |
| 20275 | 18415 | 22690 | 223989 | 18666 |
| 1625 | 1885 | 1560 | 20318 | 1693 |
| 15625 | 18200 | 15150 | 194537 | 16211 |
| 2500 | 2925 | 2450 | 31375 | 2615 |
| 10000 | 12200 | 10900 | 126900 | 10575 |
| 15000 | 17400 | 11400 | 183600 | 15300 |
| | | | 900 | 75 |
| | 300 | | 300 | 25 |
| 40200 | 28200 | 45000 | 392400 | 32700 |
| 16800 | 24000 | 27600 | 253200 | 12100 |
| 2000 | 250 | 250 | 10500 | 875 |
| 800 | 200 | 200 | 1200 | 100 |
| 268 | 660 | 880 | 4808 | 401 |
| 704 | 512 | 672 | 4292 | 358 |
| 5200 | 6400 | 8800 | 50000 | 4167 |
| 416 | 512 | 704 | 4036 | 336 |
| 2760085 | 2321649 | 2264166 | 28309716 | 2359143 |

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