

April  
18, 1994

CMA 063486

CHEMICAL MANUFACTURERS ASSOCIATION

EXECUTIVE COMMITTEE MEETING

12:15p.m., Monday, April 18, 1994

Salon III, Ritz Carlton Naples  
Naples, Florida

AGENDA

Monday, April 18, 1994

| <u>TIME</u> | <u>ITEM</u>                                                                                                       | <u>ACTION REQUESTED</u><br><u>(Information, Discussion</u><br><u>or Action )</u> | <u>TAB</u> |
|-------------|-------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|------------|
| 12:15-12:45 | 1. <u>Lunch</u>                                                                                                   |                                                                                  |            |
|             | 2. <u>Call to Order and Approval of Minutes of March 1, 1994, Meeting -- Earnest W. Deavenport, Jr., Chairman</u> | Action                                                                           | 13         |
|             | 3. <u>Review of Agenda</u>                                                                                        |                                                                                  |            |
|             | a. Items presented to or to be presented to the Board for Information only (Any further discussion required)      | Information and Discussion                                                       |            |
|             | •Nominating Committee -- J. Roger Hirl                                                                            |                                                                                  | 2          |
|             | •Program Committee -- Thomas L. Gossage                                                                           |                                                                                  |            |
|             | •State Initiatives Committee -- John E. Peppercorn                                                                |                                                                                  |            |
|             | •Communications Advocacy Review Committee -- Michael H. Grasley                                                   |                                                                                  |            |
|             | •Responsible Care® -- Richard M. Doyle                                                                            |                                                                                  | 7          |
|             | •State Federation Report -- Hermann Ortega                                                                        |                                                                                  | 9          |
|             | •State Issues Report -- Robert J. Christie                                                                        |                                                                                  | 10         |
|             | •Environmental Equity Report -- Dan Borné                                                                         |                                                                                  | 11         |
|             | •Federal Legislative Issues -- Lewis F. Gayner                                                                    |                                                                                  | 12         |
|             | •ELG Advisory Committee -- Richard M. Doyle                                                                       |                                                                                  |            |
|             | •Public Perception Committee: Outreach Program -- Robert G. Potter                                                |                                                                                  |            |
|             | •Risk Programs -- Morton L. Mullins                                                                               |                                                                                  | 19         |

| <u>TIME</u> | <u>ITEM</u>                                                                                                                                                           | <u>ACTION REQUESTED<br/>(Information, Discussion<br/>or Action)</u> | <u>TAB</u>           |
|-------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------|----------------------|
|             | b. Board Action Items Not Deemed to Require<br>Separate Executive Committee Review (Unless<br>Requested) at this Meeting:                                             |                                                                     |                      |
|             | •CHEMSTAR Policy Committee Report --<br>Gordon D. Strickland and David F. Zoll                                                                                        |                                                                     | 4                    |
|             | •Proposed New Member Companies (Eastman<br>Kodak and Albermarle) -- Charles W. Van Vlack                                                                              |                                                                     | 5                    |
|             | •Proposed 1994/95 CMA Budget (Approved at the<br>March 1, 1994 Executive Committee Meeting) --<br>J. Lawrence Wilson                                                  |                                                                     | Separate<br>Document |
|             | •Proposed 1994/95 Board and Executive<br>Committee Meeting Schedule -- Charles W. Van<br>Vlack                                                                        |                                                                     | 15                   |
|             | •Development of the CMA MSDS Access System<br>(Approved by the Executive Committee on<br>March 1, 1994) -- Gordon D. Strickland and<br>David S. Alcorn                |                                                                     | 8                    |
|             | c. Identification of other Agenda Items for Discussion<br>as Part of New Business                                                                                     | Discussion                                                          |                      |
|             | d. Excuse Resource People not required for<br>remaining of agenda items                                                                                               |                                                                     |                      |
|             | 4. <u>Executive Committee Policy Action Items</u>                                                                                                                     |                                                                     |                      |
|             | a. Proposed Board International Committee and<br>Related Follow-up Actions from the January<br>Executive Committee Planning Session on<br>International Activities -- | Action                                                              | 14                   |
|             | b. Proposed Policy on GATT Agreement -- Larry<br>Gess, Nalco Chemical Company; Chairman,<br>International Trade Committee                                             | Action                                                              | 16                   |
|             | c. Proposed Policy on Shipbuilding Trade Reform<br>Legislation -- Morton L. Mullins, CMA                                                                              | Action                                                              | 17                   |
|             | d. Superfund Reauthorization -- Lewis F. Gayner and<br>Brian Spiller, Zeneca, Chairman, EMC Superfund<br>Task Force                                                   | Action                                                              | 18                   |

| <u>TIME</u> | <u>ITEM</u>                                                                                                                                                                                                                                                                         | <u>ACTION REQUESTED<br/>(Information, Discussion<br/>or Action)</u> | <u>TAB</u> |
|-------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------|------------|
|             | e. Proposed Consolidation of the Environmental Management, Health and Safety, and Engineering and Operations Committees -- Robert D. Bradford, Olin Corporation (EMC); James H. Price, Quantum Chemical Corporation (EOC); Jorge C. Olguin, DuPont (HSC); and Joseph J. Mayhew, CMA | Action                                                              | 20         |
|             | 5. <u>New Business</u>                                                                                                                                                                                                                                                              | Information and Discussion                                          |            |
|             | 6. <u>Association Activities</u>                                                                                                                                                                                                                                                    |                                                                     |            |
|             | a. President's Report -- Frederick L. Webber                                                                                                                                                                                                                                        | Information                                                         | 23         |
|             | b. Committee Appointments -- Charles W. Van Vlack                                                                                                                                                                                                                                   |                                                                     |            |
|             | •Proposed Standing and Special Committee Officers for 1994/95 and Incoming Class (1997) of Members                                                                                                                                                                                  | Action                                                              | 24         |
|             | •Committee Vacancies                                                                                                                                                                                                                                                                | Action                                                              | 26         |
|             | c. Treasurer's Report -- Gary C. Herrman                                                                                                                                                                                                                                            | Information                                                         | 22         |
| 3:00        | 7. <u>Adjourn</u>                                                                                                                                                                                                                                                                   |                                                                     |            |

CMA  
EC-4/18/94

**CHEMICAL MANUFACTURERS ASSOCIATION  
EXECUTIVE COMMITTEE MEETING**

**April 18, 1994  
Salon III, Ritz Carlton Naples Hotel  
Naples, Florida**

**MINUTES OF THE MEETING**

1. The meeting was called to order at 12:30 p.m. by Chairman Deavenport. There were present:

Members

|                                 |                     |
|---------------------------------|---------------------|
| Earnest W. Deavenport, Chairman | Robert D. Kennedy   |
| Vincent A. Calarco              | Thomas F. Kennedy   |
| James E. Fligg                  | Ray B. Nesbitt      |
| Thomas L. Gossage               | John E. Peppercorn  |
| Bruce C. Gottwald               | Robert G. Potter    |
| Michael H. Grasley              | Arthur R. Sigel     |
| J. Roger Hirl                   | Frederick L. Webber |
| Alan R. Hirsig                  | J. Lawrence Wilson  |

Secretary: Charles W. Van Vlack  
Treasurer: Gary C. Herrman  
General Counsel: David F. Zoll

By Invitation:

|                      |                                 |
|----------------------|---------------------------------|
| Charles A. Aldag     | CMA                             |
| David S. Alcorn      | Crompton & Knowles              |
| R.M. Julie Archuleta | Occidental Chemical Corporation |
| Robert D. Bradford   | Olin Corporation                |
| Timothy F. Burns     | CMA                             |
| Robert Christie      | FMC Corporation                 |
| Richard M. Doyle     | CMA                             |
| J. Brian Ferguson    | Eastman Chemical Company        |
| Lewis F. Gayner      | The Dow Chemical Company        |
| Jon C. Holtzman      | CMA                             |
| Geoffrey B. Hurwitz  | Rohm and Haas Company           |
| Thomas R. Jacob      | DuPont                          |
| Fred G. Marshall     | Exxon Chemical Company          |
| Joe J. Mayhew        | CMA                             |
| James D. McIntire    | CMA                             |
| Frederick L. Moore   | Union Carbide Corporation       |
| Morton L. Mullins    | CMA                             |

—  
Laurence J. O'Neill  
Jorge C. Olguin  
Herrman Ortega  
Michael A. Pierle  
James H. Price  
Brian Spiller  
Gordon D. Strickland  
J. Terry Wharton

Monsanto Company  
DuPont  
Air Products and Chemicals  
Monsanto Company  
Quantum Chemical Corporation  
Zeneca-Inc.-Biocides  
CMA  
Air Products and Chemicals

2. Approval of the Minutes. The minutes of the March 1, 1994, meeting were approved as distributed.
3. Board International Committee. Mr. Webber presented the proposed charter and membership for the Board International Committee which was approved and recommended for Board concurrence.
4. GATT Policy. Mr. Gess presented the proposed policy on the GATT which was approved with several amendments and recommended for Board concurrence.
5. Shipbuilding Trade Reform Policy. Mr. Mullins presented the proposed policy on shipbuilding trade reform.
6. Superfund Reauthorization.
  - a. Status Report and Strategy. Mr. Spiller presented a status report on Superfund, focusing on the areas of liability, remedy selection and insurance. The Executive Committee discussed in some detail how CMA would as an association evaluate and take a final position on whatever bill emerges from the House subcommittee drafting process later in April. The Executive Committee agreed to seek the Board's approval for the Executive Committee to conduct a quick turn around review of the final proposal and to evaluate it as a package against the criteria of whether it is true overall reform, and not solely on whether it does or does not meet our positions on individual issues.
  - b. States' Role. The Executive Committee approved and recommended for Board concurrence the proposed policy on states' role in Superfund.
7. Committee Consolidation. Messrs. Bradford, Price and Olguin presented a proposal to consolidate the existing Environmental Management, Health and Safety, and Engineering and Operations Committees into a new Environment, Health, Safety and Operations Committee. The consolidation and the proposed charter and membership for 1994/95 were approved and recommended for Board concurrence.

8. Board Agenda Items.

- a. CMA Budget. Based upon the comments made during the morning's Board meeting, the Executive Committee had an extended discussion of how the Executive Committee might provide the full Board and membership the assurance that CMA is operating as a "lean" organization, using the best management processes, on a continuously prioritized set of issues and programs. The pros and cons of using third party "re-engineering" consultants or member company experts, benchmarking, and other techniques used in CMA member companies to improve effectiveness and efficiencies while driving down costs were discussed. It was the sense of those Executive Committee members who had been most involved in the Association's budget process and substantive programs over the years that CMA is managed tightly and that CMA's costs are largely driven by programs that the members have requested and supported. The Executive Committee also realized that further improvement is always possible and that not all the Directors and certainly not all the members have had the intense and personal exposure to the process that would provide a satisfactory level of comfort in the challenging economic environment in which the industry operates. The Executive Committee also discussed whether CMA is currently providing the same kind of program and management scrutiny to the outreach program that it does for the other core CMA activities.

As a result of this discussion, the Executive Committee requested that Mr. Webber initiate steps in three areas:

- (1) Develop a new approach for the coming year to share with the Board the disciplines and details of the budget and prioritization process.
  - (2) In future budget presentations, more clearly identify those programs not funded so that Directors can see where the choices have been made.
  - (3) Develop an improved system for more precisely identifying which programs and projects require additional participation by member company personnel to be successful.
- b. Environmental Equity. Following up on the morning's presentation, the Executive Committee discussed the need to perfect our long term strategy and our support for state CICs and plant managers.
- c. Public Outreach. The Executive Committee discussed with Mr. Potter progress in the early stages of the renewed public outreach program.

9. Committee Appointments.

- a. 1994/95. Mr. Van Vlack presented the proposed chairmen, vice chairmen and incoming class ('97) of members for CMA's various committees. These were approved as set forth in Exhibit A.
- b. Vacancies. Mr. Van Vlack presented several nominations to fill current vacancies on CMA committees which the Executive Committee approved as set forth in Exhibit B.

10. Treasurer's Report. Mr. Herrman reported that for the nine months ending February 28, 1994, the Association had revenue of approximately \$33,500,000, expenses of approximately \$23,000,000, with variances within anticipated ranges. He indicated that the proposed 1994/95 budget projected year end revenue and expenses slightly below budget.

\* \* \*

The Executive Committee resolved itself into executive session.

\* \* \*

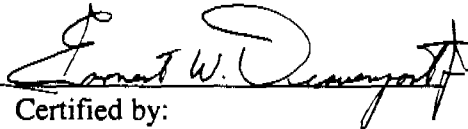
11. Bylaw Change. The Executive Committee approved and recommended for Board concurrence several amendments to CMA's Bylaws regarding staff officer titles and responsibilities.

\* \* \*

The meeting was adjourned at 2:55 p.m.



Charles W. Van Vlack  
Executive Vice President  
Corporate Secretary



Certified by:  
Earnest W. Deavenport  
Chairman, CMA Executive Committee

COMMITTEE APPOINTMENTS (REVISED)

RECOMMENDATION

Appoint the following individuals to the committees for the terms designated:

Communications Committee

Eugene Ervin, Air Products and Chemicals, Inc., term ending May 31, 1995. (Replacing Peter N. Kroeger of the same company.)

Distribution Committee

Erik Bohn, Marsulex Inc., term ending May 31, 1995. (Replacing Bernd H. Flickinger of BASF Corporation).

W.F. (Sonny) Carter, Albemarle Corporation, term ending May 31, 1996. (Replacing Marvin A. Crane, Ethyl Corporation.)

International Affairs Committee

Ann E. Condon, GE Plastics, term ending May 31, 1996. (Replacing Ruth K. Arisman of the same company.)

Richard P. Fricke, Mobil Chemical Company, term ending May 31, 1994. (Replacing John C. Morton of the same company.)

International Trade Committee

Frank Farfone, The Dow Chemical Company, term ending May 31, 1996. (Replacing William E. Cornelius of the same company.)

Enzo Ferraris, Procter & Gamble, Chemicals Division, term ending May 31, 1996. (Replacing David J. Elliott of the same company.)

Council of 100

Norman Blank, Sika Corporation

James E. DiGuglielmo, Zeneca Inc. - Biocides

C. Joseph Fette, Dover Chemical Corporation

Robert J. Frederick, ANGUS Chemical Company

Robert L. James, Jones Hamilton Company

James B. Nicholson, PVS Chemicals, Inc.

Roger K. Price, R.T. Vanderbilt Company, Inc.

Ernest Spinner, Arizona Chemical Company

ACTION REQUIRED

Approval of recommendation.

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**STANDING COMMITTEE OFFICERS AND INCOMING COMMITTEE MEMBERS**  
**Nominations for 1994/95**

**BACKGROUND**

Annually, the Association's President nominates for Executive Committee action member company representatives to serve as: the officers (chairman and vice chairman) for the standing and special committees; and the incoming class of committee members to serve three year terms. Please note that nominees for the proposed Environment, Health, Safety and Operations Committee are listed under Tab 20. The nominees for the 1994/95 CMA fiscal year which begins June 1 are:

**STANDING COMMITTEES**

**1. Communications Committee**

Chairman: William Scarborough, Shell Chemical Company  
 Vice Chairman: Barbara Carmichael, Dow Corning Corporation

Members -- term ending May 31, 1997

|                        |                                 |
|------------------------|---------------------------------|
| Kathleen Horning Forte | DuPont                          |
| Louis Kistner          | SCM Chemicals, Inc.             |
| Terry S. Martin        | Albright & Wilson Americas Inc. |
| Sandra E. Taylor       | ICI Americas Inc.               |
| H. Patrick Jack        | Fina Oil and Chemical Company   |

**2. Distribution Committee**

Chairman: Joseph J. Catto, Cytec Industries Inc.  
 Vice Chairman: B. Fielding Rolston, Eastman Chemical Company

Members -- term ending May 31, 1997

|                      |                                 |
|----------------------|---------------------------------|
| John Badger          | Olin Corporation                |
| M.A. Crane           | Kerr McGee Chemical Corporation |
| M.S. Medley          | Shell Chemical Company          |
| *James T. Nelson     | Albright & Wilson Americas Inc. |
| Michael J. Neumerski | Rohm and Haas Company           |
| B. Fielding Rolston  | Eastman Chemical Company        |

\*Additional small company representative

**3. Energy Committee**

Chairman: John C. deRuyter, DuPont  
 Vice Chairman: Timothy G. Soles, Amoco Chemical Company

Members -- term ending May 31, 1997

|                      |                                  |
|----------------------|----------------------------------|
| R. David Damron      | Hoechst Celanese Corporation     |
| John DelPezzo        | Air Products and Chemicals, Inc. |
| Daniel E. Fisher     | Liquid Carbonic Industries Inc.  |
| Royce D. Laffitte    | Eastman Chemical Company         |
| Richard A. Schroeder | Petrolite Corporation            |

4. Federal Government Relations Committee

Chairman: Lewis F. Gayner, Dow Chemical U.S.A.  
 Vice Chairman: Graham Jackson, Nalco Chemical Company

Members -- term ending May 31, 1997

|                      |                                 |
|----------------------|---------------------------------|
| Joan Kovalic Bernard | Albright & Wilson Americas Inc. |
| Joseph A. Gillan     | Exxon Chemical Company          |
| Faye A. Gorman       | Dow Corning Corporation         |
| Kenneth M. Iwashita  | The Lubrizol Corporation        |
| Mark D. Nelson       | DuPont                          |

5. International Affairs Committee

Chairman: Edward G. Miller, Eastman Chemical Company

Members -- term ending May 31, 1997

|                          |                                                                      |
|--------------------------|----------------------------------------------------------------------|
| Karon Armstrong          | 3M Specialty Adhesives and<br>Chemicals/Specialty Materials Division |
| Fred Ellerbush           | Rhône-Poulenc Inc.                                                   |
| <i>Richard P. Fricke</i> | <i>Mobil Chemical Company</i>                                        |
| Thomas R. Jacob          | DuPont                                                               |

6. International Trade Committee

Chairman: Lawrence R. Gess, Nalco Chemical Company  
 Vice Chairman: John Boehle, Ciba-Geigy Corporation

Members -- term ending May 31, 1997

|                 |                                   |
|-----------------|-----------------------------------|
| Ronald F. Black | Rohm and Haas Company             |
| Polly S. Hannas | Grace Specialty Chemicals Company |
| Mike Reynolds   | Vista Chemical Company            |
| R.G. Thoma      | BASF Corporation                  |
| Max Turnipseed  | Albemarle Corporation             |

7. State Affairs Committee

Chairman: Fred Marshall, Exxon Chemical Americas  
 Vice Chairman: O.Keith Owen, III, BP Chemicals, Inc.

Members -- term ending May 31, 1997

|                   |                         |
|-------------------|-------------------------|
| Jane A. Adams     | BASF Corporation        |
| Robert W. Grupp   | Dow Corning Corporation |
| Nancie S. Johnson | DuPont                  |
| John J. Paro      | The C.P. Hall Company   |
| Robin L. Williams | Rohm and Haas Company   |

8. Tax Policy Committee

Chairman: Thomas G. Singley, Shell Oil Company  
 Vice Chairman: Charles J. Hahn, The Dow Chemical Company

Members -- term ending May 31, 1997

Charles J. Hahn  
 James R. Lowe  
 Cornelius P. Powell  
 Judy Rittman  
 John Rogers  
 George K. Sherwood  
 Ellen K. Wharton

The Dow Chemical Company  
 Exxon Chemical Company  
 Air Products and Chemicals, Inc.  
 SCM Chemicals, Inc.  
 FMC Corporation  
 The BFGoodrich Company  
 DuPont

SPECIAL COMMITTEES1. Responsible Care® Coordinating Group

Chairman: Charles A. Aldag  
 Vice Chairman: William E. Driscoll, Occidental Chemical Corporation

2. Public Outreach Coordinating Group

Chairman: Barbara Carmichael, Dow Corning Corporation  
 Vice Chairman: Brent McGinnis, Ashland Chemical Company

3. Chemical Industry Federation Advisory Council

Chairman: Hermann Ortega, Air Products and Chemicals, Inc.  
 Vice Chairman: Nancy Stephens, Florida Chemical Industry Council

4. CHEMTREC® Special Committee

Chairman: John C. Willet, Shell Oil Company  
 Vice Chairman: Gerald T. Davis, ARCO Chemical Company

RECOMMENDATION

Approval of nominees.

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 BD-4/19/94

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