



May 15, 2018

The Honorable Donald Trump
President of the United States
The White House
1600 Pennsylvania Avenue
Washington, D.C. 20500

Dear President Trump,

I want to thank you for convening the meeting of auto CEOs last Friday and for your commitment to the men and women who work in our industry.

As you well know, our industry is cyclical and we hit a peak in 2016. Without the tax cut and your work to build consumer confidence, sales would not be as resilient as we have seen. At the same time, because of the cyclical pattern of the auto sector, it is vital that policy moving forward be thoughtfully crafted. In that light, your decision to “reboot” the midterm evaluation last year was very significant, as was Administrator Pruitt’s determination that the Obama numbers were not appropriate given changing market conditions.

We also appreciated the conclusion you reached during the meeting to try to work out a deal with California. The industry is united that a negotiated outcome is preferred. While the politics getting to a deal is complicated, we are convinced that when it comes to the substance, there is room for an agreement that is good for the environment, consumers and the health of our industry. With your leadership, we believe that your Administration has an opportunity to negotiate a solution that not only preserves a single standard, but is responsible and lasting beyond your terms in office.

We appreciated the time you took to discuss the range of autos issues and look forward to working with you, Administrator Pruitt, Secretary Chao and others in your Administration.

Best wishes,

Mitch Bainwol

cc: Secretary Elaine Chao
Administrator Scott Pruitt
Larry Kudlow