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InterOffice Communication



Thompson-Hayward Chemical Company

Branch Kansas City

Date: January 7, 1980

To: Gene Herndon

Subject: Asbestos Claim

Branch: Kansas City

From: Bob Mann

Customer:

CC: Ray Fitzgerald-KC
Ralph Ripley-KC

The following is in reference to the phone conversation we had with Sandy in New York, and the letter you sent me from Tom Hassett regarding asbestos.

First of all, in reviewing our sales figures I do find sales of asbestos from both Tampa and our former Hallandale branch during the period 1974 until we dropped the line earlier this year.

On June 18, 1979 we announced to our branches that we would no longer be a stocking distributor of asbestos products and began immediately to dispose of our inventories in our various warehouse locations.

In regard to the claim that Sandy has I would like to know the specific account so that we might check our records to see if we can verify sales to that company as far back as we can determine from our stored records. From the content of Tom's letter it appears that Johns Manville is the producer of mentioned and as indicated to her we do not represent Johns Manville but Carey-Canadian Mines, Limited, Quebec, Canada.

The following are in answer to Tom's questions:

#1 . We sold several grades only from Carey-Canadian and their literature is attached for reference.

#2 . The only old correspondence we can find regarding a formal agreement with Carey-Canadian is a letter dated March 4, 1960 which we are appointed their distributor with some exceptions. This indicates that we had two branches selling their product prior to this time.

please continue..

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TO: Gene Herndon-KC

Asbestos Claim

From: Bob Mann-KC

#3 . Thompson-Hayward acted only as a distributor selling the product in the producers package and the agreement letter covers the balance of the question. Our sales have dropped off rapidly since 1977 and please note in the following figures that direct sales are shipments made from the producer to our customer and all we do is handle the invoicing. The regular sales are sold through our warehouse and note the drop in the past three years.

	<u>Warehouse</u>	<u>Direct</u>
1979 (11 mo.)	1,063,180#	5,523,000#
1978 (12 mo.)	1,690,290#	4,864,000#
1977 (12 mo.)	2,320,040#	12,422,000#

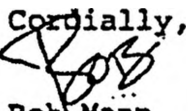
#4 . The product is available in 50 and 100 pound sealed paper bags and shrink wrapped on a pallet. Thompson-Hayward's name does not appear on the bag and in addition to the name of the producer, their location, net weight and product designation the bag contains the following caution: Contains asbestos fibers, avoid creating dust, breathing asbestos dust may cause serious bodily harm.

#5 . Please refer to bulletin dated January 15, 1975 regarding our policy on handling asbestos.

#6 . The use of asbestos is covered in the literature provided.

#7 . Covered in #5. John Sigler can also provide additional information regarding his recommendations to our branches regarding the handling of asbestos.

Cordially,


Bob Mann

BM:kc

attachments