FORM S-910

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

DIRECT#2 | #1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS | #2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY | #3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS | #4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

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DIST.	SALES-MAN	PROD. GRP.		NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
10	19	A	396530	KIRKER CHEMICAL COMP															
30	01	G	398263	KLINGER PAINT MFG CO			1					1							
23	84	A	400300	KOHLER MCLISTER PAINT DENV	1	1	1				1		1						
28	02	G	400761	KOLCAST INDUSTRIES DIV			2										1	2	
10	16	A	401295	KOPPERS CO PITTSBURGH	53	40	25			7		7	2	6				2	
16	01	A	401295	KOPPERS CO PITTSBURGH	11	8	28			1	4	4	8			5	4	3	
44	11	A	401295	KOPPERS CO PITTSBURGH	21	20	34	2	2	2	5	5		6			5	5	2
07	04	A	404995	KYANIZE PAINTS CO EVERETT			1						1						
03	07	E	408012	LAKESIDE LAB INC															
03	07	A	408018	LAKESIDE PLASTICS CORP	2		4										1		
10	10	A	409766	J LANDAU CO			1	1											
10	18	E	409808	LANDER CO INC															
10	10	G	425585	O E LINCK CO INC			1	1											
03	03	A	429085	LITWIN BEAUTY PDTS			1										1	1	1-
43	05	A	429832	LOCKHEED AIRCRAFT SUNNYVAL															
28	01	A	435245	LOWE BROTHERS	1	1	1							1					
28	01	A	436400	JOHN LUCAS AND CO IN	2	2	1					1							1
09	02	A	436461	LUCIDOL CORPORATION															
07	04	A	436714	LUDLOW PAPER INC WARE MASS	21	25	5				5								
10	19	A	440000	MAAS AND WALDSTEIN	1														
10	10	G	440515	MACK MOLDING CO															
10	10	G	440892	MAC MASTER COMPANY INC															
09	02	A	440903	MAC NAUGHTON BROOKS LTD			1					1							
44	11	E	442564	MAGNA PRODUCTS INC			3			2		1							
44	05	G	442583	MAGNESIUM HEAT TREATING															
28	02	G	443410	MAHONING PAINT CORP			1										1		
11	01	A	448401	MARIETTA PAINT & CO HIGH P		2	1		1				1						
03	43	A	449875	MARQUETTE PETROLEUM			1									1			
23	08	E	451986	MARTIN MARIETTA CORP K C															
03	05	A	451989	MARTIN-MARI KANKAKEE-ILL	19	25	19				5	5				5			5
23	02	A	451997	MARTIN-MARIETTA PRESST DIV	5														
28	01	A	452255	MARTIN SENOUR CO	3	3													
23	08	E	453702	MASON PLASTICS CO INC															
10	18	G	460233	MC CORDI CORP			1											1	
03	03	E	466951	MC NIUGHT METAL PROD			1											1	
15	02	G	468779	MECHANICL LEATHERS INC															
10	10	E	472153	MERCURY TUBE CO															
10	16	A	473832	METAL & THERMIT CARTERIT															
10	16	A	473841	METAL & THERMIT RAHWAY N J															

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