

FRAZER PAINT COMPANY
 2475 Hubbard Avenue
 Detroit, Michigan

SCHEDULE I

TRADE NAME: Machinery Enamel Red
CATEGORY: Wagon, Tractor, & Implement Paints & Enamels
COLOR: Red
QUALITY: First

	<u>Lbs.</u>	<u>Yield in Gallons</u>	<u>Unit Cost</u>	<u>Total Cost</u>
Pigment: 11%				
Toluidine	48	Weight per gallon	1.05	50.40
		Storage & handling cost finished through loss - 1%		50.40
		product.		.50
Vehicle: 89%		Laboratory record		
Varnish	400	7.7 lbs.	.13	52.00
		Storage & handling cost through loss - 3%		52.00
				1.56
Calculated Yield	448	58.2		104.46
Manufacturing Loss - 2 1/2%		1.5		
Actual Yield		56.7		

Cost Analysis:

Material cost per gallon	1.84
Direct labor cost per gallon	.27
Factory overhead per gallon	.05
Bulk cost per gallon	2.16
Complete package cost per gallon, including filling charge	.19
Factory cost in package per gallon	2.35

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	4.50
(d) To an independent retailer (Dealer)	None
(e) To other (Industrial)	3.83
(Contractor)	3.60