

1. The distribution of industrial establishments, mines and lumbering operations with data concerning the number of employees in each establishment and district..

...To secure such information directly would be difficult and very expensive. If it could be obtained from a department of industrial hygiene in Canada's leading university in return for a moderate annual for the Company would undoubtedly benefit...

...Such a plan involves a definite quid pro quo, payments specifically conditioned upon a commensurate return, the adequacy of such return to be determined by the President, or those to whom he may delegate the decision...

...The Sun Life might well ask - if it secured a mortgage on McGill...Technical guidance in regard to matters affecting community or individual health - such as, aid in preparation of publicity, occasional research matters not involving great outlays of money, field investigations as of sanitation, water, or milk supplies, or industrial hazards.

...Observations of our scheme at Harvard leads me to add that Martin should not only be prepared to render certain types of service but certain services, more or less routine perhaps, should be specified. Unless there is a definite, tangible quid pro quo the interest of a financial supporter may well languish after a few years."

[Emphasis added]