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**From:** Cindy Smith [csmith@gowanco.com]  
**Sent:** 2/18/2018 7:46:54 PM  
**To:** Ford, Hayley [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=4748a9029cf74453a20ee8ac9527830c-Ford, Hayle]  
**CC:** Beck, Nancy [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=168ecb5184ac44de95a913297f353745-Beck, Nancy]; Gordon, Stephen [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=7c8fb4d82bff4eec98f5c5d00a47f554-Gordon, Ste]; Bennett, Tate [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=1fa92542f7ca4d01973b18b2f11b9141-Bennett, E]  
**Subject:** RE: Gowan Group of Companies

Thank you all for your efforts on this – I will let you know the next time she is there. Have a great holiday weekend. Cindy

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**From:** Ford, Hayley [mailto:ford.hayley@epa.gov]  
**Sent:** Thursday, February 15, 2018 2:39 PM  
**To:** Cindy Smith <csmith@gowanco.com>  
**Cc:** Beck, Nancy <Beck.Nancy@epa.gov>; Gordon, Stephen <gordon.stephen@epa.gov>; Bennett, Tate <Bennett.Tate@epa.gov>  
**Subject:** RE: Gowan Group of Companies

Hi Cindy,

Thank you for being patient with us on this! As Tate mentioned, the Administrator's schedule changes so frequently, so we would hate for your CEO to schedule a trip to DC and then us have to cancel last minute. Let's do this – if your CEO happens to have already scheduled trips to DC coming up, please let us know those dates or when you schedule those and we could put a hold on the calendar for then and as it gets closer, try to finalize. At the same time, we may have some upcoming trips out West and it may make more sense for you to meet us close to Yuma instead. Tate and I will be in touch as those trips progress.

Thank you and we hope to make it work!

*Hayley Ford*

Deputy White House Liaison and Personal Aide to the Administrator  
Environmental Protection Agency

[ford.hayley@epa.gov](mailto:ford.hayley@epa.gov)

Phone: 202-564-2022

Cell:

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**From:** Bennett, Tate  
**Sent:** Wednesday, January 31, 2018 9:11 AM  
**To:** [csmith@gowanco.com](mailto:csmith@gowanco.com)  
**Cc:** Beck, Nancy <Beck.Nancy@epa.gov>; Gordon, Stephen <gordon.stephen@epa.gov>; Ford, Hayley <[ford.hayley@epa.gov](mailto:ford.hayley@epa.gov)>  
**Subject:** Re: Gowan Group of Companies

We typically don't advise to plan around his constantly changing schedule! We will circle back.

On Jan 31, 2018, at 9:00 AM, Cindy Smith <[csmith@gowanco.com](mailto:csmith@gowanco.com)> wrote:

Good morning Tate –I talked with our CEO, Juli Jessen – she could be in DC March 19<sup>th</sup> or 20<sup>th</sup> if either of those days have any openings for Administrator Pruitt. If those dates don't work – we would make every effort to come when he has availability so please let us know if there are dates you have in mind that might work. Thanks very much. Cindy

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**From:** Bennett, Tate [<mailto:Bennett.Tate@epa.gov>]

**Sent:** Monday, January 29, 2018 12:43 PM

**To:** Cindy Smith <[csmith@gowanco.com](mailto:csmith@gowanco.com)>

**Cc:** Beck, Nancy <[Beck.Nancy@epa.gov](mailto:Beck.Nancy@epa.gov)>; Gordon, Stephen <[gordon.stephen@epa.gov](mailto:gordon.stephen@epa.gov)>; Ford, Hayley <[ford.hayley@epa.gov](mailto:ford.hayley@epa.gov)>

**Subject:** RE: Gowan Group of Companies

Hi Nancy! Haven't forgotten you. Unfortunately, he likely will not make it to Yuma before March, but let us know if your CEO happens to be in the D.C. area soon. Also, can you please fill out this external meeting request form in case he does make it out that direction later this year? Thank you!

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**From:** Cindy Smith [<mailto:csmith@gowanco.com>]

**Sent:** Thursday, January 25, 2018 10:22 PM

**To:** Bennett, Tate <[Bennett.Tate@epa.gov](mailto:Bennett.Tate@epa.gov)>

**Cc:** Beck, Nancy <[Beck.Nancy@epa.gov](mailto:Beck.Nancy@epa.gov)>

**Subject:** Gowan Group of Companies

Hi Tate – I was in a meeting with you and Nancy several months ago on some specific issues related to pesticides and EPA decisions. I have also heard that Administrator Pruitt might be interested in talking directly with CEOs of companies about how EPA actions and policies directly impact our business. Gowan is unique as I believe we may be the only remaining 100% family owned basic registrant of pesticides in the U.S. Our headquarters is in Yuma, Arizona. Our company was started by Jon Jessen about 55 years ago. Today Jon remains active as the Chairman of the Board and his daughter Juli is our CEO. We have businesses that provide crop protection inputs (conventional and organic), seed (primarily vegetables), a pesticide manufacturing facility (in Yuma) and retail operations (Yuma, Imperial Valley and Salinas) with certified pest control advisors that walk fields and make recommendations for growers. A trip to Yuma would allow the Administrator to see our operations and talk with our CEO but also because this happens to be one of the most active seasons in ag production in Yuma so he could also see those operations. A large percentage of winter vegetables (lettuce, broccoli, cauliflower, etc.) are grown in Yuma. So if you are eating a salad this time of year –the lettuce was very likely grown in Yuma. We would greatly welcome the opportunity for the Administrator to visit Yuma to see agricultural production and to talk with our CEO and other family members directly involved in our businesses. I know Administrator Pruitt is very busy and I am sure he gets lots of requests to visit locations –but if he can work this in to any of his travel plans, we would be honored to showcase our community, the agriculture and our business so he can get some first-hand knowledge of how EPA actions impact a family owned business and a community in rural America. The winter vegetable production will start winding down in March so there is a window of opportunity if it works with his schedule to come to Yuma sometime in the next 6-8 weeks. If that doesn't work we would be happy to come to his office with our CEO and talk with him as well. We really appreciate the consideration for our request and please let me know if you would like any additional information. Thanks Cindy

Cindy Smith  
Agricultural Relations Director  
Gowan