

BCC: Messrs. W. L. Simendinger
R. C. Bradley
R. E. Malone
J. Crnktrak
R. H. Coppedge
J. W. Kheiling

May 4, 1970

Mr. Bob Young
United States Gypsum Company
101 South Wacker Drive
Chicago, Illinois 60606

Dear Mr. Young:

Reference: Price Quotation

Per John Kheiling's discussion with you, we are taking this opportunity to quote you on the following:

<u>Plant</u>	<u>HP Products</u>	<u>Others</u>	<u>Carload</u>	<u>PRICE</u>	<u>LCL</u>
Gypsum, Ohio	HM-27 HM-53 No Offset	HM-281 Aquafill K-8 Microcel-C	\$72.00/WT \$32.00/WT		\$143.00/WT \$100.00/WT
Nashville, Tennessee	HM-27	HM-281	\$72.00/WT		\$143.00/WT
Shoals, Indiana	FM-50	HM-535	\$82.00/WT		\$159.00/WT

The carload freight rates to the above locations are as follows:

Gypsum, Ohio	\$1.40/cwt.
Nashville, Tennessee	\$1.37/cwt.
Shoals, Indiana	\$1.40/cwt.

FOB Clark and Colado, Nevada, no freight allowed

All of the above LCL (less than carload) prices are FOB distributor warehouse.

On one-half carload shipments (30,000#) the carload pricing would apply, plus prepaid freight, plus a stopover and handling charge. The stopover and handling charge on shipments to Tennessee would amount to \$28.62 and to Indiana and Ohio, \$30.34. On one-half car or stopover shipments, we would appreciate at least four weeks notice, or as much time as possible, in order to secure another one-half car into that area.

Thank you for the opportunity to quote our particular products and if there are any questions, please let us know.

Very truly yours,
EAGLE-FICHER INDUSTRIES, INC.

Clayton E. Schuetzner
Manager, Order Department

CR3/lad

UNR 001293

File

BCC: Messrs. W. L. Simendinger ✓
R. C. Bradley
R. E. Malone
J. Crnokrak
R. H. Coppedge
J. W. Ebeling

May 4, 1970

Mr. Bob Young
United States Gypsum Company
101 South Wacker Drive
Chicago, Illinois 60606

Dear Mr. Young:

Reference: Price Quotation

Per John Ebeling's discussion with you, we are taking this opportunity to quote you on the following:

<u>Plant</u>	<u>EP Products</u>	<u>Others</u>	<u>Carload</u>	<u>PRICE</u>	<u>LCL</u>
Gypsum, Ohio	MW-27	JM-281	\$72.00/NT		\$143.00/NT
	MN-53	Aquafil K-8	\$32.00/NT		\$100.00/NT
	No Offset	Microcel-C			
Nashville, Tennessee	MW-27	JM-281	\$72.00/NT		\$143.00/NT
Shoals, Indiana	FW-50	JM-535	\$82.00/NT		\$159.00/NT

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Thank you for the opportunity to quote our particular products and if there are any questions, please let us know.

Very truly yours,
EAGLE-PICHER INDUSTRIES, INC.

Clay
Clayton R. Schnetzer
Manager, Order Department

CRS/lcd

UNR 001280