

ILLINOIS PAINT WORKS
GRADE SPECIFICATIONS
AND COST ANALYSIS

SERO-COTE GLOSS FINISH
INTERIOR GLOSS WALL PAINT
WHITE
3364
2nd QUALITY

	LB.	YIELD IN GALS	UNIT COST	TOTAL COST
<u>PIGMENT 50 %</u>				
Lithopone	650	18.1	4.34 Cwt.	28.21
<u>VEHICLE 50 %</u>				
Varnish	228	30.4	.91 Gal	27.66
Gloss Oil	390	48.7	.45 "	21.92
Distillate	33	4.85	.08 "	.38
Calculated Yield	1301	102.0		78.17
Mfg. Loss 2%		2.0		
Actual Yield		100.0		

COST ANALYSIS

Material Cost Per Gallon	.782
Direct Labor "	.048
Factory Overhead "	.234
Bulk Cost "	1.064
Package Cost "	.183

Factory Cost Per Gallon in Package

1.25

- (A) TO A COMPANY OWNED OR CONTROLLED OUTLET
(B) TO AN INDEPENDENT WHOLESALER
(C) BY COMPANY OWNED OR CONTROLLED OUTLET TO RETAIL CUSTOMER
(D) TO AN INDEPENDENT RETAILER (DEALER)
(E) TO OTHER (SPECIFY) *PARENT CORPORATION OUTLETS.*

\$ _____

1.25