

Monsanto

CALL REPORT - ORGANIC DIVISION

DICTATE IN SEQUENCE:

1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:

1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME Carpenter Technology				DATE OF CALL 11/12/70	
CITY AND STATE Reading, Pennsylvania				DATE RECEIVED 11/23/70	DATE TYPED 11/25
CUSTOMER MAILING LIST CHANGES - SERVICE CENTER USE ONLY					
NAME AND TITLE				RT ON	TAR OFF
				MP	IMAG
				CATEGORY CODES	
REGION Eastern		SERVICE CENTER Wilmington		SALESMAN Paul Craaka	

TO N. T. Johnson - St. Louis CC R. A. Garcia - Akron

Contacted: Bob Walley - Project Engineer
 Ray Hollinger - Project Engineer
 Jim Adams - Chief Mechanical Engineer
 Dave Mann - Environmental Control Engineer

Purpose of Visit: Follow up telephone call for information on Pydraul fluids.

Commentary Walley and Hollinger do most of the hydraulic engineering for Carpenter Technology at Reading. As they had no information on the Pydraul fluids presently being converted to, they expressed interest in a presentation concerning the fluids. I covered all aspects of the fluid especially compatibility with seals and hoses. This appeared to be the area which interested them most. Walley indicated they had had some problems with the Pydraul fluids in Buna N seals. I covered all aspects and gave our recommendation for Nylon lined hose where possible. There was also considerable interest concerning the pollution situation and the Pydraul fluids. I pointed out the entire pollution program and reformulations of products. All were very impressed with Monsanto's efforts in limiting pollution problems. I attempted to gain some assistance with the Bridgeport, Conn. Plant of Carpenter Technology, however, all indicated they had nothing to do with the Bridgeport Plant.

Adams expressed interest in whether or not Monsanto had come up with replacement products for the Aroclors in a vacuum pump application. I indicated to Adams that we now have available Santovac I & II, however, I had no information concerning the fluids. This location had been purchasing Aroclor from the American Mineral Spirits Co.

Attn Dave Hall: Have you sent letters to all former Aroclor customers informing them of the existence of Santovac I & II, or should salesmen individually contact former Aroclor customers? *Discussed with P.D. Craaka 11-20-70 BPS*

Future Action: P. D. Craaka will maintain contact with these individuals as needed.