



JH: JEL: TGG: RF

XF: LPA

Interoffice Communication

To Bob Klein

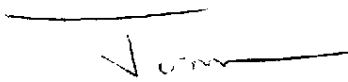
From Tom Grumbles

Date January 24, 1984

Subject DISTRIBUTOR LETTER REGARDING LPA HOME HEATER USE

Enclosed is the draft letter we discussed. I think you will probably want to add some text at the beginning. Based on my understanding of what the lawyers advise on our duty to warn based on all anticipated end uses, the content should be sufficient from a technical standpoint.

Let me know when you want to discuss the letter with Legal.


Thomas G. Grumbles

ajo

Enclosure

VVV 000012687

TO: DISTRIBUTORS OF LPA
SUBJ: LPA USE FOR HOME HEATER FUEL

This letter is to assure your knowledge of what is required to sell LPA into the home heater fuel market. This information is offered to protect you and your customers.

1. The correct fuel recommended by most manufacturers of flueless heaters is No. 1-K kerosene. This grade kerosene meets the standards set by ASTM for this use and is recommended by the National Kerosene Heater Association. Conoco Chemicals LPA does meet the 1-K specifications.
2. The National Fire Protection Standard, NFPA-30 requires that portable kerosene containers conform to the following specifications:
 - Be constructed of metal or material approved by the authority having jurisdiction.
 - Be fitted with a spout or spill proof opening.
 - Have a tight closure.
3. The Consumer Product Safety Commission requires that kerosene containers be properly labeled. The recommended text is below:

KEROSENE

DANGER: HARMFUL OR FATAL IF SWALLOWED

COMBUSTIBLE

Contains Petroleum Distillate. Avoid frequent or prolonged contact with skin. Use only in a well-ventilated area. Do not use near heat, sparks, or flame. If swallowed, DO NOT INDUCE VOMITING. Call Physician immediately.

KEEP OUT OF THE REACH OF CHILDREN

VVV 000012688

4. The container label is to assure that customers do not mistake gasoline for kerosene and to alert users about storage and handling precautions necessary for safe use of this product. We further recommend that you have information available to your customers concerning proper use of the heaters, including refueling precautions and the dangers of combustion products when heaters are used in unventilated areas.

A few extra moments to follow these recommended safety steps will help assure you and your customers compliance with applicable container regulations and your customers safe use of the fuel in home heaters.