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-IN THOUSANDS OF POUNDS AND DOLLARS-

MG N	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. Y-TD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR.-GRD.-GP.
		PYDRAUL A 200		1968		1969													4595-200-11
1136		.AEROJET GENERAL REDLANDS	30.0																00195596
1132		.AIRCO ALLOYS COMPA CALVERT KY		1.29															00107352
1136		.ALLOY DIE CASTING BUENA PK CAL	5.00																00187569
1136		.ALUM CO OF AMER WENATCHEE WASH				.645								.645					00177733
1134		ALUMINUM CO LAFAYETTE IN	50.0	44.5	45.0	67.1			2.6		8.4	3.2	11.6	10.3	5.2	18.1	7.7		10002788
1134		ALUMINUM CO RIVERDALE IA				2.58				2.58									10002818
1130		ALUMINUM CO MASSENA NY	70.0	41.9	18.0	40.4	9.7	6.5				6.5	6.5	11.6					10002834
1130		ALUMINUM CO CRESSONA PA		13.5		46.4	1.3		1.9	1.9		2.6	3.2			3.2		32.3	10002877
1136		ALUMINUM CO MALAGA WA		2.58		2.58	.65					.65	1.29						10002958
1134		ALUMINUM CO VANCOUVER WA	50.0	41.3	50.0	38.7				7.74		7.74		7.74	7.74	7.74			10002966
		PARENT CUST. TOT-ALUMINUM CO OF	110	144	113	199	11.6	6.5	4.5	12.3	8.4	20.6	22.6	30.3	12.9	29.0	7.7	32.3	00045063
1130		.AMER ALUM CASTING IRVINGTON NJ	1.00	.645															10003350
1134		.ANCHOR COUPLING CO LIBERTYV IL		.059															00109665
1153		.ARMCO STEEL ASHLAND KY		38.7		32.3			6.45	6.45				6.45			6.45	6.45	10006171
1153		ARMCO STEEL MIDDLETOWN OH	210	71.0	110	224		12.3	32.3	24.4		23.7	23.6	39.6	19.7	24.0		24.3	10006228
1134		.ARROW ACME WEBSTER CITY IA	3.00	1.94	3.00														10006635
1131		ARROW ACME CORP CLEVELAN OH		3.87															00110159
1134		.ART SPECIALTY CO CHICAGO IL	1.00	.645	2.00														10006708
1136		.ATLAS FOUNDRY - MACH TACOMA WA				.645												.645	10007380
1132		.BABCOCK WILCOX MT MOUNT VE IN	1.00		1.00														00110892
1132		.BARDAHL OIL ST LOUIS MO				25.8									25.8				00211915
1130		.BARDAHL LUBRICANTS NORWOOD MA				2.58				2.58									00088781
1132		.BEAUNIT FIBERS TRIANGLE NC				1.94										1.94			00111236
1132		BEAUKNIT MILLS COOSA PINES AL	8.00	2.58	8.00														10008646
1132		BEAUNIT FBRS CHILDERSBURGH AL		4.52		2.69				.11	.65			1.94					10008670
		PARENT CUST. TOT-BEAUKNIT MILLS	8.00	7.10	8.00	4.62				.11	.65			1.94		1.94			00045527
1131		.BENDIX CORP ROCHESTE NY				.413									.413				00111430
1130		BENDIX CORP SIDNEY NY	30.0	21.9	38.0	25.8					25.8								10009278
1136		.BENSON CHEMICAL SEATTLE WA	5.00		4.00														10009340
1136		.BETHLEHEM STEEL SEATTLE WA	20.0	2.58	12.0	12.9		3.23					3.23		3.23			3.23	10009596
1130		.BLACK - DECKER LANCASTER PA		5.16		3.87								1.94		1.94			10009936
1136		.BOEING AIR TRANS AUBURN WA	20.0	5.16	20.0														10010195
1136		BOEING AIR TRANS SEATTLE WA		1.29		6.45							3.87			2.58			10010209
1136		BOEING CO SEATTLE WA	120	3.23	80.0														10010187
1136		BOEING CO SEATTLE WA				1.94								1.94					10010225
1136		BOEING AIR RENTON WA																	00111759
1136		BOEING CO KENT WASHINGTON				3.87	3.87												00157171
1136		BOEING CO RENTON WA				9.03										7.10	1.94		00111767
		PARENT CUST. TOT-BOEING CO SO SE	170	9.68	100	21.3	3.87						3.87	1.94		9.68	1.94		00045802
1130		.BORDAHL LAB NORWOOD MA		12.9															00111015

WATER_PCB-00042601