FILE NAME: Walter Campbell Company (WCC)

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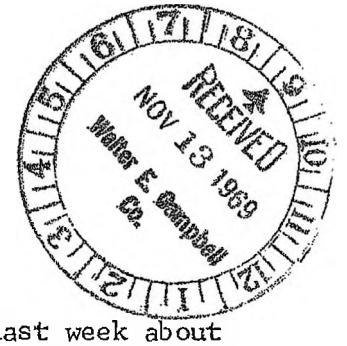
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CONTRACTOR · DISTRIBUTOR

SHOOK & FLETCHER INSULATION COMPANY

GENERAL OFFICES
NO. 3 OFFICE PARK CIRCLE P.O. BOX 7496 BIRMINGHAM, ALA. 35223 205-879-1767

November 11, 1969



Mr. John C. Pollock
Executive Director
N.I.C.A.
8226 Fenton Street
Silver Springs, Maryland 20910

Dear John:

The question arose at the Board of Director's Meeting last week about when the royalty could be expected on the book "Thermal Insulation" from Reinhold. Upon checking the contract this morning, learned that it reads: Relative statements will be rendered as of April 1st and October 1st of each year and payments will be made within sixty (60) days thereafter.

I talked to Reinhold this morning relative the reprinting and told them there would be some changes that we would want to make in the manual. One of them being the name change that was decided upon last week in Phoenix. Also, plan to incorporate a change in the "Rules For Measurement" that one contractor suggested.

Very truly yours,

SHOOK & FLETCHER INSULATION CO.

J. P. Ennis
President

JPE/cp

cc: Messrs: Marv Gibbons
Ted Brodie
Duane Luse