

FILE NAME: National Safety Council (NSC)

DATE: 1936 Feb 24

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DOCUMENT DESCRIPTION: Letter to Donald Tulloch, Jr.

February 24, 1936.

Mr. Donald Tulloch, Jr.,  
16th Floor Inquirer Bldg.,  
Philadelphia, Pa.

My dear "Don:"

We have given careful consideration to the matter of foil and asbestos and, have decided for the present, after having completed all protection orders which are very few on this class of material and all of which will be taken care of by March tenth; we will withdraw all quotations outstanding if made below the prices which we will name later to you based on our adding 2¢ per square foot for the application of foil on the Alrocell boards.

We do think, however, that the Industry should reprice the 1/2" thick Alrocell Boards when sold as a board without foil and this price should not exceed 3-1/2¢ per square foot to keep it in line with other thicknesses. My reason for asking this is that there will be some demand for this class of material and contrary to what we might say or think there is now being discussed this price by the user of such thickness of board. In the event the Industry agrees to this we would not price our 1/2" thickness of board lower than the price originally agreed upon or \$0.0308 per square foot and we will base our quotations on this price.

I wish you would take up with the Industry and see whether they will not agree on the price as outlined above.

Yours very truly,

AKB/K

President.

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FEDERAL TRADE COMMISSION

Order No. 4673

IN RE: *Alrocell Boards*

DATE: 6/15/42

INFORMANT: *Exhibitor*

EXHIBIT: *Exhibitor*

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AKB ..... Exhibit 153

Obtained 6-27-40 Letter-  
No 12407 Atty. Interview

Federal Trade Commission