Hoosier Solvents & Chemicals Corporation

The Chemistributors

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October 20, 1971

Mr. E. C. Wilde
Monsanto Company
P.O. Box 5444
260 Springside Drive
Akron, Ohio 44313

Dear Gene;

You will recall I discussed with you briefly over the phone the trouble that one of our customer's Bloomfield Silo Company whose part owner and the spokesman in this instance to us, is a Mr. Rex Autery.

George Kreil wrote Rollie Garcia in your absence with a copy to you on September 8th, 1971 and I enclose a photo-copy of this letter.

I also enclose a copy of George Kreils' letter to Woody Tella of January 11, 1971.

Now, another call came from Rex Autery while I was on vacation, so George Kreil very wisely called Carl Giloth in our Chicago office who as you know is Director of Marketing for Central Solvents & Chemicals. Carl promised George that he would get in touch with your people at St. Louis and on September 8th, Carl Giloth talked with a Mr. P. S. Park who is in your Legal Department.

George then took over from Carl and said he would follow it up with Mr. Park. George has had several inconclusive phone conversations with Mr. Park about what Monsanto is going to do.

Each time it has been left that Mr. Park was going to make some decision and let George know, but George hasn't heard from him. George's last conversation with Mr. Park was on September 17th, 1971.

In view of the content of your letter of September 30th, 1971, it would seem to me that possibly the Bloomfield Silo Company shouldn't be using Aroclors at all, even the new Aroclor for silo paint. I wish specifically you would advise me on how to council with Bloomfield Silo on that and then secondarily, let me know what you think should be done next with Bloomfield Silo on their possible claim. They have had one involving several hundred gallons of fluid milk over in Ohio.

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There has been one down in Kentucky on a silo coating that I understand was a new formula, where the Kentucky State Board of Health got after Bloomfield Silo's customer.

Yours truly,

HOOSIER SOLVENTS & CHEMICALS CORPORATION

R. C. Nicholls
President

RCN:kb

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