

THE TRUDEAU FOUNDATION
FOR
THE CLINICAL AND EXPERIMENTAL STUDY OF PULMONARY DISEASE

SARANAC LAKE, N. Y.
THE SARANAC LABORATORY
THE TRUDEAU FOUNDATION
THE TRUDEAU SCHOOL

AT TRUDEAU
THE DEPARTMENT OF PHYSIOLOGY
THE DEPARTMENT OF BIOCHEMISTRY
THE DEPARTMENT OF PATHOLOGY
THE TRUDEAU LABORATORY

February 1, 1950

Defendant's Exhibit 30
For Identification
J.L. Osn

Mr. W. C. Maynard
Industrial Relations Division
Owens-Illinois Glass Company
Toledo 1, Ohio

Dear Bill:

Upon recent inquiry from the purchasing agent of your Bridgeton plant with regard to the renewal of the arrangement with the Trudeau Foundation and Owens-Illinois Glass Company for the reading and interpretation of X-ray films at the same rate of $2.50 per film for the calendar year of 1950, we advised that our charge for the type of service rendered heretofore could not be accomplished for less than $4.00 per film. Mr. Meyers, the purchasing agent at Bridgeton, authorized us to bill their plant at that figure. As explained in our letter to him, the Foundation and the Laboratories have been forced to raise fees in accordance with increasing costs and to offset the increasing operating deficit of all departments, including the Department of Radiology.

It has been called to my attention by our Fiscal Department that your many plants are sending to us a considerable number of films for interpretation and opinion. Upon referring to our records, we note that Doctor Gardner originally agreed to handle the films for your company at a charge of $2.50 per film, in accordance with your letter of June 26, 1946, each plant to be billed for the interpretations of its own men and each plant to pay the cost of transportation of films to and from the Department of Radiology and of telegraphic reports from us to the plant. A recap of the various plant charges was to be forwarded to you. This arrangement has been in effect through December 31, 1949.

Since we have found it necessary to increase the fee to $4.00 per film for the calendar year of 1950, we would appreciate your advice as to the method we should follow to notify your many plants from whom we receive films of the increased fee.

Mr. W. C. Bullard
Owens-Illinois Glass Company February 1, 1950

I am sure, Bill that you will appreciate the problem confronting us. I trust that this arrangement will be agreeable to you and that we may continue to serve you.

With kindest personal regards,

Sincerely yours,

Arthur J. Vorwald, M.D.
Director

AJV:LB
CC: Fiscal Department
Mr. Peyton