

PLAINTIFF'S
EXHIBIT
K-1819

Zonolite Monthly
Billing Register
March '71

WRG 05753

ZSAL84
CLEVELAND POLY
CUSTOMER

ZONDLITE MONTHLY BILLING REGISTER

PERIOD ENDING
MARCH 31, 1971

ISSUE DATE 05/06/71

O	CTY	STA	TER	DIS	CUST.	SOB	CUSTOMER NAME	INV. NO.	INV. DATE	SALES QUANTITY	SALES DOLLARS	AVERAGE SELL PR	GROSS MARGIN DOLLARS	MAR %
NO.	NO.	NO.	NO.	NO.	NO.	NO.								
SUB 03 CODE 05-17-01-6-64														
E 139	034	411	641	08904			EAGLE OF MANSFIELD	23188	3/09/71	5,120	280.00	.055	115.08	41
E 139	034	411	641	08904			EAGLE OF MANSFIELD	23307	3/16/71	10,752	588.00	.055	241.68	41
E 139	034	411	641	08904			EAGLE OF MANSFIELD	23402	3/20/71	7,168	392.00	.055	161.12	41
PRODUCT TOTAL										23,040	1,260.00	.055	517.88	41
SUB 03 CODE 05-17-23-6-65														
E 113	034	423	642	00945			ALLOYD INSULATION	24080	3/08/71	6,704	388.83	.058	120.47	30
E 035	034	411	641	19710			MILNER PATTERN WORKS	23321	3/17/71	1,224	146.88	.120	97.88	66
K 021	037	413	641	30545			U S STEEL CORP	23314	3/16/71	4,416	419.36	.095	242.59	57
PRODUCT TOTAL										12,344	955.07	.077	460.94	48
BUDGET SUB TOTAL-CONVERTED QTY-										35,384	2,215.07	.063	978.82	44
SUB 04 CODE 05-17-03-6-65														
PLAINBOARD REG LOOSE														
E 035	034	411	641	03827			BRADWELL LUMBER CO	23114	3/04/71	2,880	201.60	.070	98.76	48
L 035	034	411	641	06315			CLARK ASBESTOS CO	23397	3/19/71	8,064	580.61	.072	292.64	50
I 035	034	411	641	08561			DONRAY PRODUCTS CO	23396	3/19/71	600	42.00	.070	20.57	48
A 043	034	411	641	14199			HULL COAL & BUIL SUP INC	23323	3/17/71	3,072	215.04	.070	105.34	48
J 085	034	411	641	14502			INDUSTRIAL CORK	23320	3/17/71	4,096	241.66	.059	95.39	39
I 071	037	522	652	16099			KURTZ PRE CAST	31305	3/19/71	26,701	1,388.45	.052	434.96	31
I 071	037	522	652	16099			KURTZ PRE CAST	31348	3/20/71	20,887	1,086.12	.052	340.25	31
I 071	037	522	652	16099			KURTZ PRE CAST	31348	3/20/71	6,109	317.67	.052	99.52	31
E 095	034	431	641	18423			MAUMEE VALLEY SUPPLY CO	23398	3/19/71	9,728	594.38	.061	246.99	41
E 095	034	431	641	18423			MAUMEE VALLEY SUPPLY CO	23398	3/19/71	8,000	488.80	.061	203.12	41
F 011	034	431	641	19027			N J MELCHER INC	23409	3/20/71	13,600	1,022.72	.075	537.06	52
F 037	034	423	642	19027			N J MELCHER INC	24226	3/20/71	348	21.92	.063	9.49	43
F 037	034	423	642	19027			N J MELCHER INC	24226	3/20/71	25,728	1,620.35	.063	701.60	43
A 035	034	411	641	22554			CHARLES E PHIPPS CO	23395	3/19/71	3,440	216.65	.063	93.81	43
B 123	034	432	641	27313			SNARK PRODUCTS INC	23410	3/20/71	3,840	249.60	.065	112.47	45
A 003	037	413	641	30114			TRI-RIVER BUILDING PROD	23189	3/09/71	11,264	709.41	.063	307.17	43
E 035	034	411	641	30189			TULLER CORP	23308	3/16/71	1,008	60.48	.060	24.48	40
A 085	034	411	641	30359			UNION SAND & GRAVEL CORP	23112	3/04/71	1,024	68.61	.067	32.04	46
A 085	034	411	641	30359			UNION SAND & GRAVEL CORP	23112	3/04/71	1,536	102.91	.067	48.06	46
A 085	034	411	641	30359			UNION SAND & GRAVEL CORP	23112	3/04/71	512	34.30	.067	16.02	46
PRODUCT TOTAL										152,437	9,263.28	.061	3,819.74	41
SUB 04 CODE 05-17-09-6-65														
PLAINBOARD REG DEALER/PK														
E 063	034	431	641	03295			BLANCHARD VALLEY SUPPLY	23324	3/17/71	3,072	230.08	.075	113.47	45
E 063	034	431	641	03295			BLANCHARD VALLEY SUPPLY	23324	3/17/71	1,008	78.17	.078	39.91	51
E 063	034	431	641	03295			BLANCHARD VALLEY SUPPLY	23324	3/17/71	512	36.10	.071	16.66	48
E 173	034	431	641	05425			CASHWAY LUMBER CO #5	23316	3/16/71	4,608	338.36	.073	163.44	48

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O	CITY	STA	TER	DIS	CUST.	SOB	CUSTOMER NAME	INV.	INV.	SALES	SALES	AVERAGE	GROSS	MARGIN	MAR
NO.	NO.	NO.	NO.	NO.	NO.	NO.		NO.	DATE	QUANTITY	DOLLARS	SELL PR	DOLLARS	%	%
4	013	029	523	652	18738		T J MC GLONE INC	31320	3/20/1	600	1,230.00	2.050	252.00	20.	
4	023	029	523	652	18738		T J MC GLONE INC	31321	3/20/1	600	1,380.00	2.300	402.00	29.	
4	005	031	523	652	18836		MC KEOWN PLASTERING CO	31257	3/17/1	100	230.00	2.300	67.00	29.	
4	005	031	523	652	18836		MC KEOWN PLASTERING CO	31292	3/19/1	125	287.50	2.300	83.75	29.	
4	061	031	523	652	19264		METROPOLITAN SPRAY	31011	3/01/1	350	735.00	2.100	164.50	22.	
4	061	031	523	652	19264		METROPOLITAN SPRAY	31042	3/19/1	250-	575.00-	2.300	167.50-		
4	061	031	523	652	19264		METROPOLITAN SPRAY	31042	3/19/1	250	525.00	2.100	117.50	22.	
4	061	031	523	652	19264		METROPOLITAN SPRAY	31102	3/04/1	600	1,260.00	2.100	282.00	22.	
4	061	031	523	652	19264		METROPOLITAN SPRAY	31119	3/05/1	600	1,260.00	2.100	282.00	22.	
4	061	031	523	652	19264		METROPOLITAN SPRAY	31215	3/12/1	600	1,260.00	2.100	282.00	22.	
4	061	031	523	652	20298		MORELL BROWN INC	31003	3/01/1	100	230.00	2.300	67.00	29.	
4	059	031	523	652	20298		MORELL BROWN INC	31033	3/01/1	300	690.00	2.300	201.00	29.	
4	061	031	523	652	20298		MORELL BROWN INC	31082	3/03/1	600	1,260.00	2.100	282.00	22.	
6	061	031	523	652	20298		MORELL BROWN INC	31331	3/20/1	300	690.00	2.300	201.00	29.	
4	047	031	523	652	23812		REGENT PLASTERING CORP	31178	3/10/1	250	575.00	2.300	167.50	29.	
4	119	031	523	652	23812		REGENT PLASTERING CORP	31226	3/15/1	60	138.00	2.300	40.20	29.	
1	023	029	523	652	24010		REUTHER MATERIALS CO	31014	3/01/1	30	69.00	2.300	20.10	29.	
4	005	031	523	652	24689		ROSEN PLASTERING CORP	31323	3/20/1	250	575.00	2.300	167.50	29.	
1	013	029	523	652	31833		WHARTON SUPPLY CO	31121	3/05/1	250	575.00	2.300	167.50	29.	
1	013	029	523	652	31833		WHARTON SUPPLY CO	31360	3/20/1	200	460.00	2.300	134.00	29.	
PRODUCT TOTAL										25,930	57,317.00	2.210	15,051.10	26	
BUDGET SUB TOTAL-CONVERTED QTY-										25,930	57,317.00	2.210	15,051.10	26	
4	067	031	532	653	13020		SUB 09 CODE 35-09-13-1-02	DRI-PAC AGG 4CF							
							HENDERSON-JOHNSON CO INC	32009	3/18/1	128-	172.80-	1.350	38.02-		
PRODUCT TOTAL										128-	172.80-	1.350	38.02-	22	
BUDGET SUB TOTAL-CONVERTED QTY-										128-	172.80-	1.350	38.02-	22	
4	059	031	523	652	16328		SUB 10 CODE 35-09-02-1-02	PERLITE PLASTER 4 CF							
1	007	038	541	654	17793		LAMPARTER ASSOC	31338	3/20/1	41	56.17	1.370	13.53	24	
2	017	037	522	652	23736		MANCHESTER & HUDSON CO	33176	3/20/1	578	791.86	1.370	190.74	24	
							REDNOR & KLINE INC	31192	3/11/1	20	26.40	1.320	5.60	21	
PRODUCT TOTAL										639	874.43	1.368	209.87	24	
BUDGET SUB TOTAL-CONVERTED QTY-										639	874.43	1.368	209.87	24	
1	101	037	522	652	05678		SUB 11 CODE 35-09-11-1-02	SKIL-FAST FOUNDRYFINES							
1	003	029	523	652	05678		THE CELOTEX CORP	31005	3/01/1	200	236.00	1.180	29.20	12	
							THE CELOTEX CORP	31209	3/12/1	101	119.18	1.180	14.75	12	
PRODUCT TOTAL										301	355.18	1.180	43.95	12	
BUDGET SUB TOTAL-CONVERTED QTY-										301	355.18	1.180	43.95	12	

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O	CTY	STA	TER	DIS	CUST.	SOB	CUSTOMER NAME	INV. NO.	INV. DATE	SALES QUANTITY	SALES DOLLARS	AVERAGE SELL PR	GROSS MARGIN DOLLARS	MAR %
	NO.	NO.	NO.	NO.	NO.	NO.								
2	163	012	311	662	32642		YOUNG LUMBER CO	42389	3/19/1	100	111.00	1.110	41.50	37
2	113	024	312	662	35013		CASH SALE	42188	3/11/1	100	111.00	1.110	41.50	37
6	191	024	312	662	35013		CASH SALE	42278	3/18/1	100	111.00	1.110	41.50	37
PRODUCT TOTAL										10,583	11,079.14	1.047	3,723.88	33
SUB 01 CODE 12-01-01-1-02 INSULATING FILL 4 CU FT														
3	007	024	980	662	11607		A P GREEN REFRACTORIES CO	42232	3/16/1	497	596.40	1.200	148.11	24
3	007	024	980	662	11607		A P GREEN REFRACTORIES CO	42358	3/19/1	500	600.00	1.200	149.00	24
PRODUCT TOTAL										997	1,196.40	1.200	297.11	24
BUDGET SUB TOTAL-CONVERTED QTY-										12,006	12,355.34	1.029	4,037.65	32
SUB 02 CODE 11-02-01-1-02 STABILIZED CONCRETE 4CF														
4	115	012	311	662	08069		DECATUR BUILDERS SUPPLY	42150	3/09/1	598	897.00	1.500	327.70	36
PRODUCT TOTAL										598	897.00	1.500	327.70	36
SUB 02 CODE 13-02-01-1-02 STABILIZED CONCRETE 4 CF														
1	019	024	312	662	05790		CENTRAL DEALERS SERVICE	42200	3/12/1	623	996.80	1.600	373.18	37
2	189	024	312	662	05959		CHANEY FENCE COMPANY	42316	3/19/1	100	165.00	1.650	64.90	35
4	189	024	312	662	07343		COX & HUNTER	42175	3/11/1	592	799.20	1.350	206.61	25
4	189	024	312	662	07343		COX & HUNTER	42246	3/16/1	478	645.30	1.350	166.82	25
4	189	024	312	662	07343		COX & HUNTER	42247	3/16/1	559	754.65	1.350	195.09	25
4	189	024	312	662	07343		COX & HUNTER	42248	3/16/1	561	757.35	1.350	195.79	25
4	191	024	312	662	07343		COX & HUNTER	42250	3/16/1	82	110.70	1.350	28.62	25
4	189	024	312	662	07343		COX & HUNTER	42273	3/17/1	150	190.50	1.270	40.35	21
2	191	024	312	662	13299		HILL-BEHAN LUMBER CO	42318	3/19/1	4	68.00	17.000	64.00	94
2	163	012	311	662	13416		HILL-THOMAS	42359	3/19/1	20	33.00	1.650	12.98	35
1	157	012	311	662	14448		ILLINOIS LUMBER CO INC	42362	3/19/1	14	22.40	1.600	8.39	31
1	157	012	311	662	14448		ILLINOIS LUMBER CO INC	42363	3/19/1	44	70.40	1.600	26.36	31
1	019	024	312	662	19442		MID MISSOURI BLDG SUPPLY	42369	3/19/1	623	996.80	1.600	373.18	31
1	191	024	312	662	21792		OZARK BLD MATERIAL CO	42374	3/19/1	20	31.00	1.550	10.98	31
1	173	015	315	662	24747		ROUNDS & PORTER CO	42236	3/16/1	150	232.50	1.550	82.35	31
1	133	012	311	662	31496		GEORGE WEISS PLASTERING	42324	3/19/1	591	797.85	1.350	206.26	25
PRODUCT TOTAL										5,168	7,423.40	1.436	2,250.25	31
SUB 02 CODE 23-02-01-1-02 STABILIZED CONCRETE 4 CF														
4	189	024	312	662	07343		COX & HUNTER	42002	2/26/1	336	453.60	1.350	110.21	24
4	189	024	312	662	07343		COX & HUNTER	42021	2/26/1	502	677.70	1.350	164.66	24
4	191	024	312	662	07343		COX & HUNTER	42022	2/26/1	561	757.35	1.350	184.01	24
1	191	012	311	662	27680		SOUTHERN WHOLESALE LUMBER	42020	2/26/1	150	240.00	1.600	86.70	31

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O	CITY	STA	TER	DIS	CUST.	SUB	CUSTOMER NAME	INV. NO.	INV. DATE	SALES QUANTITY	SALES DOLLARS	AVERAGE SELL PR	GROSS MARGIN DOLLARS	MAR %
NO.	NO.	NO.	NO.	NO.	NO.	NO.				10-2 LB				
SUB 05 CODE 10-05-06-4-11 KRESGE BAR-B-SORB 10-2 LB														
5	191	024	971	720	16020		S S KRESGE CO	42068	3/02/1	5	25.00	5.000	16.29	65
5	189	024	971	720	16020		S S KRESGE CO	42069	3/02/1	5	25.00	5.000	16.29	65
5	039	024	971	720	16020		S S KRESGE CO	42147	3/09/1	10	48.00	4.800	30.58	63
5	119	012	971	720	16020		S S KRESGE CO	42148	3/09/1	5	25.00	5.000	16.29	65
5	163	012	971	720	16020		S S KRESGE CO	42149	3/09/1	5	25.00	5.000	16.29	65
5	021	024	971	720	16020		S S KRESGE CO	42206	3/12/1	5	25.00	5.000	16.29	65
5	095	024	971	720	16020		S S KRESGE CO	42207	3/12/1	10	48.00	4.800	30.58	63
5	095	024	971	720	16020		S S KRESGE CO	42208	3/12/1	5	25.00	5.000	16.29	65
5	191	024	971	720	16020		S S KRESGE CO	42209	3/12/1	6	30.00	5.000	19.55	65
5	091	015	971	720	16020		S S KRESGE CO	42270	3/17/1	5	25.00	5.000	16.29	65
5	095	024	971	720	16020		S S KRESGE CO	42271	3/17/1	12	57.60	4.800	36.70	63
PRODUCT TOTAL										73	358.60	4.912	231.44	64

BUDGET SUB TOTAL-CONVERTED QTY-

222 1,125.10 5.068 710.51 63

SUB 06 CODE 11-07-01-1-02 INDUSTRIAL FILL 4 CF														
2	133	015	315	662	00686		ALCORN CORP	42006	2/26/1	700	1,043.00	1.490	411.60	39
2	111	015	315	662	00686		ALCORN CORP	42134	3/09/1	700	1,143.00	1.633	511.60	44
2	133	015	315	662	00686		ALCORN CORP	42135	3/09/1	700	1,143.00	1.633	511.60	44
2	133	015	315	662	00686		ALCORN CORP	42171	3/11/1	700	1,043.00	1.490	411.60	39
2	133	015	315	662	00686		ALCORN CORP	42198	3/12/1	700	1,043.00	1.490	411.60	39
2	133	015	315	662	00686		ALCORN CORP	42241	3/16/1	700	1,043.00	1.490	411.60	39
2	133	015	315	662	00686		ALCORN CORP	42242	3/16/1	700	1,043.00	1.490	411.60	39
2	133	015	315	662	00686		ALCORN CORP	42243	3/16/1	700	1,043.00	1.490	411.60	39
3	191	024	980	662	00733		ALFA PET INC	42172	3/11/1	1,200	1,380.00	1.150	297.60	21
1	199	012	311	662	09016		EAST SIDE LUMBERYARD SPLY	42224	3/16/1	55	75.35	1.370	25.74	34
1	199	012	311	662	09016		EAST SIDE LUMBERYARD SPLY	42240	3/16/1	194	275.48	1.420	100.49	36
3	007	024	980	662	11607		A P GREEN REFRATORIES CO	42232	3/16/1	727	836.05	1.150	180.30	21
3	007	024	980	662	11607		A P GREEN REFRATORIES CO	42317	3/19/1	746	857.90	1.150	185.01	21
3	007	024	980	662	11607		A P GREEN REFRATORIES CO	42358	3/19/1	745	856.75	1.150	184.76	21
1	191	012	311	662	27680		SOUTHERN WHOLESALE LUMBER	42020	2/26/1	100	137.00	1.370	46.80	34
PRODUCT TOTAL										9,367	12,962.53	1.384	4,513.50	34

SUB 06 CODE 12-07-01-1-02 INDUSTRIAL FILL 4 CF														
3	007	024	980	662	11607		A P GREEN REFRATORIES CO	42317	3/19/1	500	600.00	1.200	149.00	24
3	191	024	996	662	20088		MONSANTO CHEMICAL CO	42067	3/02/1	4	6.00	1.500	2.39	34
PRODUCT TOTAL										504	606.00	1.202	151.39	24

SUB 06 CODE 12-07-16-1-02 VERMICULITE FINES														
2	077	024	996	662	02794		BENNETTS GREENHOUSE	42177	3/11/1	172	129.00	.750	26.14	20
6	191	024	996	662	31052		DENIS E VOLAS	42013	2/26/1	30	22.50	.750	4.56	20

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O	CITY	STA	TER	DIS	CUST.	SUB	CUSTOMER NAME	INV. NO.	INV. DATE	SALES QUANTITY	SALES DOLLARS	AVERAGE SELL PR	GROSS MARGIN DOLLARS	MARGIN %
		NO.	NO.	NO.	NO.	NO.	SUB 03 CODE 05-17-01-6-64		BILLETS REG ROUGH					
E	139	034	411	641	08904		EAGLE OF MANSFIELD	2318844444444		5,120	280.00	.055	115.08	.41
E	139	034	411	641	08904		EAGLE OF MANSFIELD	2330744444444		10,752	588.00	.055	241.68	.41
E	139	034	411	641	08904		EAGLE OF MANSFIELD	2340244444444		7,168	392.00	.055	161.12	.41
							PRODUCT TOTAL		23,040		1,260.00	.055	517.88	.41
K	C21	037	413	641	30345		SUB 03 CODE 05-17-23-6-65		PLN REG. 1 1/8 DENSITY					
E	035	034	411	641	19710		U S STEEL CORP	2331444444444		4,416	419.36	.095	242.59	.58
E	113	034	423	642	00945		MILNER PATTERN WORKS	2332144444444		1,224	146.88	.120	97.88	.67
							ALLOYD INSULATION	2408044444444		6,704	388.83	.058	120.47	.31
							PRODUCT TOTAL		12,344		955.07	.077	460.94	.48
							BUDGET SUB TOTAL-CONVERTED QTY-		35,384		2,215.07	.063	978.82	.44
A	085	034	411	641	30359		SUB 04 CODE 05-17-03-6-65		PLAINBOARD REG LOOSE					
A	085	034	411	641	30359		UNION SAND & GRAVEL CORP	2311244444444		1,024	68.61	.067	32.04	.47
A	085	034	411	641	30359		UNION SAND & GRAVEL CORP	2311244444444		1,536	102.91	.067	48.06	.47
E	035	034	411	641	03827		UNION SAND & GRAVEL CORP	2311244444444		512	34.30	.067	16.02	.47
A	003	037	413	641	30114		BRADWELL LUMBER CO	2311444444444		2,880	201.60	.070	98.76	.49
E	035	034	411	641	30189		TRI-RIVER BUILDING PROD	2318944444444		11,264	709.41	.063	307.17	.43
J	085	034	411	641	14502		TULLER CORP	2330844444444		1,008	60.48	.060	24.48	.40
A	043	034	411	641	14199		INDUSTRIAL CORK	2332044444444		4,096	241.66	.059	95.39	.39
A	035	034	411	641	22554		HULL COAL & BUIL SUP INC	2332344444444		3,072	215.04	.070	105.34	.49
I	035	034	411	641	08561		CHARLES E PHIPPS CO	2339544444444		3,440	216.65	.063	93.81	.43
L	035	034	411	641	06315		DONRAY PRODUCTS CO	2339644444444		600	42.00	.070	20.57	.49
E	095	034	431	641	18423		CLARK ASBESTOS CO	2339744444444		8,064	580.61	.072	292.64	.50
E	095	034	431	641	18423		MAUMEE VALLEY SUPPLY CO	2339844444444		8,000	488.80	.061	203.12	.42
F	011	034	431	641	19027		MAUMEE VALLEY SUPPLY CO	2339844444444		9,728	594.38	.061	246.99	.42
B	123	034	432	641	27313		N J MELCHER INC	2340944444444		13,600	1,022.72	.075	537.06	.53
F	037	034	423	642	19027		SNARK PRODUCTS INC	2341044444444		3,840	249.60	.065	112.47	.45
F	037	034	423	642	19027		N J MELCHER INC	2422644444444		25,728	1,620.35	.063	701.60	.43
I	071	037	522	652	16099		KURTZ PRE CAST	2422644444444		348	21.92	.063	9.49	.43
I	071	037	522	652	16099		KURTZ PRE CAST	3130544444444		26,701	1,388.45	.052	434.96	.31
I	071	037	522	652	16099		KURTZ PRE CAST	3134844444444		20,887	1,086.12	.052	340.25	.31
I	071	037	522	652	16099		KURTZ PRE CAST	3134844444444		6,109	317.67	.052	99.52	.31
							PRODUCT TOTAL		152,437		9,263.28	.061	3,819.74	.41
E	139	034	411	641	08904		SUB 04 CODE 05-17-09-6-65		PLAINBOARD REG DEALER/PK					
A	085	034	411	641	21660		EAGLE OF MANSFIELD	2318844444444		7,136	470.43	.066	199.55	.42
E	075	021	431	641	31997		OSBORN INC	2319044444444		6,144	404.95	.066	171.72	.42
E	035	034	411	641	21315		WHOLESALE MATERIALS INC	2320244444444		3,584	263.17	.073	127.12	.48
							NORTH-SOUTH SUPPLY CO	2331044444444		4,096	269.97	.066	114.49	.42

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O	CTY	STA	TER	DIS	CUST.	SOB	NO.	NO.	NO.	CUSTOMER NAME	INV. NO.	INV. DATE	SALES QUANTITY	SALES DOLLARS	AVERAGE SELL PR	GROSS MARGIN DOLLARS	MAR %
3	159	034	999	711	25647					SUB 21 CODE 14-22-01-5-00							
3	159	034	999	711	25647					O M SCOTT & SONS CO	7700544444444		96	2,001.34	20.847	366.08	
3	159	034	999	711	25647					O M SCOTT & SONS CO	7700544444444		92	1,914.19	20.806	347.06	
6	037	012	999	711	19368					MICA PELLETS INC	7702044444444		93	1,863.88	20.042	279.72	
3	033	046	999	711	15366					KAISER GYPSUM CO INC	7702144444444		52	1,366.08	26.271	480.31	
6	000	126	999	711	14367					F HYDE & CO LTD	7702744444444		52	1,367.40	26.296	481.63	
3	159	034	999	711	25647					O M SCOTT & SONS CO	7702944444444		93	1,934.94	20.806	350.78	
3	001	004	999	711	10117					THE FLINTKOTE CO	7703044444444		51	1,355.48	26.578	486.75	
6	000	128	999	711	14367					F HYDE & CO LTD	7703644444444		52	1,370.05	26.347	484.28	
6	000	123	999	711	11523					GRANT IND LTD EDDY MATCH	7704444444444		51	1,350.18	26.474	481.45	
6	000	126	999	711	14367					F HYDE & CO LTD	7704544444444		34	675.02	19.854	95.86	
3	123	034	999	711	14367					THE CELOTEX CORP	7705044444444		53	1,392.58	26.275	489.78	
3	159	034	999	711	25647					O M SCOTT & SONS CO	7705144444444		98	2,029.35	20.708	360.02	
6	000	126	999	711	14367					F HYDE & CO LTD	7705244444444		53	1,412.45	26.650	509.65	
6	000	128	999	711	14367					F HYDE & CO LTD	7705644444444		53	1,408.48	26.575	505.68	
6	000	123	999	711	11523					GRANT IND LTD EDDY MATCH	7706444444444		53	1,395.23	26.325	492.43	
6	000	122	999	711	11523					GRANT IND LTD EDDY MATCH	7706544444444		53	1,397.88	26.375	495.08	
3	159	034	999	711	25647					O M SCOTT & SONS CO	7706944444444		95	1,971.25	20.750	353.02	
6	000	121	999	711	11523					GRANT IND LTD EDDY MATCH	7707144444444		42	1,102.40	26.248	386.97	
3	043	005	999	711	15103					O M SCOTT & SONS CO	7707744444444		98	2,030.39	20.718	361.06	
3	159	034	999	711	25647					JOHN'S MANVILLE CORP	7707844444444		52	1,383.30	26.602	497.53	
6	000	128	999	711	14367					O M SCOTT & SONS CO	7708344444444		96	1,984.74	20.674	349.48	
6	000	123	999	711	11523					F HYDE & CO LTD	7708444444444		52	1,388.60	26.704	502.83	
3	159	034	999	711	25647					O M SCOTT & SONS CO	7708944444444		93	1,932.86	20.783	348.70	
3	003	027	999	711	15106					O M SCOTT & SONS CO	7709044444444		94	1,941.16	20.651	339.96	
3	159	034	999	711	25647					JOHN'S-MANVILLE CORP	7709944444444		93	2,475.10	26.614	890.94	
3	159	034	999	711	25647					O M SCOTT & SONS CO	7710544444444		95	1,969.18	20.728	350.95	
6	000	126	999	711	14367					O M SCOTT & SONS CO	7710644444444		95	1,975.40	20.794	357.17	
3	159	034	999	711	25647					F HYDE & CO LTD	7711344444444		32	650.85	20.339	105.76	
3	159	034	999	711	25647					O M SCOTT & SONS CO	7711444444444		94	1,948.43	20.728	347.23	
3	159	034	999	711	25647					O M SCOTT & SONS CO	7712044444444		93	1,935.98	20.817	351.82	
3	159	034	999	711	25647					O M SCOTT & SONS CO	7712144444444		94	1,946.35	20.706	345.15	
3	159	034	999	711	25647					O M SCOTT & SONS CO	7712244444444		99	2,049.06	20.698	362.69	
3	159	034	999	711	25647					O M SCOTT & SONS CO	7712444444444		97	2,009.64	20.718	357.34	
3	157	015	999	711	11160					GEORGIA-PACIFIC CORP	7713144444444		42	1,115.65	26.563	400.22	

PRODUCT TOTAL 2,485 56,044.87 22.553 13,715.38

SUB 21 CODE 15-22-01-5-00	ORE TO CUSTOMERS	
U S GYPSUM COMPANY	7703744444444	50
U S GYPSUM CO	7712344444444	52

PRODUCT TOTAL 102 2,377.03 23.304 639.56

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BUDGET SUB TOTAL-CONVERTED QTY- 5,045 114,786.25 22.752 28,849.72

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O	CTY	STA	TER	DIS	CUST.	SOB	CUSTOMER NAME	INV. NO.	INV. DATE	SALES QUANTITY	SALES DOLLARS	AVERAGE SELL PR	GROSS MARGIN DOLLARS	MAR %
1	031	024	312	662	24411	NO.	ROBINSON WHLSE BLDG SUPP	4238144444444		300	315.00	1.050	106.50	
1	023	024	312	662	24411	NO.	ROBINSON WHLSE BLDG SUPP	4238244444444		153	160.65	1.050	54.31	
2	163	012	311	662	32642	NO.	YOUNG LUMBER CO	4238944444444		100	111.00	1.110	41.50	
PRODUCT TOTAL										10,583	11,079.14	1.047	3,723.88	
3	007	024	980	662	11607	NO.	SUB 01 CODE 12-01-01-1-02 INSULATING FILL 4 CU FT							
3	007	024	980	662	11607	NO.	A P GREEN REFRACORIES CO 4223244444444			497	596.40	1.200	148.11	
PRODUCT TOTAL										500	600.00	1.200	149.00	
BUDGET SUB TOTAL-CONVERTED QTY-										997	1,196.40	1.200	297.11	
SUB 02 CODE 11-02-01-1-02 STABILIZED CONCRETE 4CF										12,006	12,355.34	1.029	4,037.65	
4	115	012	311	662	08069	NO.	DECATOR BUILDERS SUPPLY 4215044444444			598	897.00	1.500	327.70	
PRODUCT TOTAL										598	897.00	1.500	327.70	
SUB 02 CODE 13-02-01-1-02 STABILIZED CONCRETE 4 CF										592	799.20	1.350	206.61	
4	189	024	312	662	07343	NO.	COX & HUNTER 4217544444444			623	996.80	1.600	373.18	
1	019	024	312	662	05790	NO.	CENTRAL DEALERS SERVICE 4220044444444			150	232.50	1.550	82.35	
1	173	015	315	662	24747	NO.	ROUNDS & PORTER CO 4223644444444			478	645.30	1.350	166.82	
4	189	024	312	662	07343	NO.	COX & HUNTER 4224644444444			559	754.65	1.350	195.09	
4	189	024	312	662	07343	NO.	COX & HUNTER 4224744444444			561	757.35	1.350	195.79	
4	189	024	312	662	07343	NO.	COX & HUNTER 4224844444444			557	751.95	1.350	194.39	
4	191	024	312	662	07343	NO.	COX & HUNTER 4224944444444			82	110.70	1.350	28.62	
4	189	024	312	662	07343	NO.	COX & HUNTER 4225044444444			150	190.50	1.270	40.35	
2	189	024	312	662	05959	NO.	CHANEY FENCE COMPANY 4227344444444			100	165.00	1.650	64.90	
2	191	024	312	662	13299	NO.	HILL-BEHAN LUMBER CO 4231644444444			4	68.00	17.000	64.00	
1	133	012	311	662	31496	NO.	GEORGE WEISS PLASTERING 4232444444444			591	797.85	1.350	206.26	
2	163	012	311	662	13416	NO.	HILL-THOMAS 4235944444444			20	33.00	1.650	12.98	
1	157	012	311	662	14448	NO.	ILLINOIS LUMBER CO INC 4236244444444			14	22.40	1.600	8.39	
1	157	012	311	662	14448	NO.	ILLINOIS LUMBER CO INC 4236344444444			44	70.40	1.600	26.36	
1	019	024	312	662	19442	NO.	MID MISSOURI BLDG SUPPLY 4236944444444			623	996.80	1.600	373.18	
1	191	024	312	662	21792	NO.	OZARK BLD MATERIAL CO 4237444444444			20	31.00	1.550	10.98	
PRODUCT TOTAL										5,168	7,423.40	1.436	2,250.25	

SUB 02 CODE 23-02-01-1-02 STABILIZED CONCRETE 4 CF										336	453.60	1.350	110.21	
4	189	024	312	662	07343	NO.	COX & HUNTER 4200244444444			557	751.95	1.350	182.70	
1	191	012	311	662	27680	NO.	SOUTHERN WHOLESALE LUMBER 4202044444444			150	240.00	1.600	86.70	
4	189	024	312	662	07343	NO.	COX & HUNTER 4202144444444			502	677.70	1.350	164.66	

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O	CTY	STA	TER	DIS	CUST.	SUB	NO.	NO.	NO.	NO.	CUSTOMER NAME	INV. NO.	INV. DATE	SALES QUANTITY	SALES DOLLARS	AVERAGE SELL PR	GROSS MARGIN DOLLARS	MAR %
											SUB 05 CODE 10-05-06-4-11	KRESGE BAR-B-SORB 10-2 LB						
5	191	024	971	720	16020	S S KRESGE CO					4206844444444	5		25.00	5.000		16.29	
5	189	024	971	720	16020	S S KRESGE CO					4206944444444	5		25.00	5.000		16.29	
5	019	024	971	720	16020	S S KRESGE CO					4214744444444	10		48.00	4.800		30.58	
5	119	012	971	720	16020	S S KRESGE CO					4214844444444	5		25.00	5.000		16.29	
5	163	012	971	720	16020	S S KRESGE CO					4214944444444	5		25.00	5.000		16.29	
5	021	024	971	720	16020	S S KRESGE CO					4220644444444	5		25.00	5.000		16.29	
5	095	024	971	720	16020	S S KRESGE CO					4220744444444	10		48.00	4.800		30.58	
5	095	024	971	720	16020	S S KRESGE CO					4220844444444	5		25.00	5.000		16.29	
5	191	024	971	720	16020	S S KRESGE CO					4220944444444	6		30.00	5.000		19.55	
5	091	015	971	720	16020	S S KRESGE CO					4227044444444	5		25.00	5.000		16.29	
5	095	024	971	720	16020	S S KRESGE CO					4227144444444	12		57.60	4.800		36.70	
											PRODUCT TOTAL	73		358.60	4.912		231.44	
											BUDGET SUB TOTAL-CONVERTED QTY-	222		1,125.10	5.068		710.51	
2	133	015	315	662	00686	SUB 06 CODE 11-07-01-1-02					INDUSTRIAL FILL 4 CF	700		1,043.00	1.490		411.60	
1	191	012	311	662	27680	ALCORN CORP					4200644444444	100		137.00	1.370		46.80	
2	111	015	315	662	00686	SOUTHERN WHOLESALE LUMBER					4202044444444	700		1,143.00	1.633		511.60	
2	133	015	315	662	00686	ALCORN CORP					4213444444444	700		1,143.00	1.633		511.60	
2	133	015	315	662	00686	ALCORN CORP					4213544444444	700		1,043.00	1.490		411.60	
3	191	024	980	662	00733	ALFA PET INC					4217144444444	1,200		1,380.00	1.150		297.60	
2	133	015	315	662	00686	ALCORN CORP					4217244444444	700		1,043.00	1.490		411.60	
1	199	012	311	662	09016	EAST SIDE LUMBERYARD SPLY					4219844444444	55		75.35	1.370		25.74	
3	007	024	980	662	11607	A P GREEN REFRACTORIES CO					4222444444444	727		836.05	1.150		180.30	
1	199	012	311	662	C9016	EAST SIDE LUMBERYARD SPLY					4224044444444	194		275.48	1.420		100.49	
2	133	015	315	662	00686	ALCORN CORP					4224144444444	700		1,043.00	1.490		411.60	
2	133	015	315	662	00686	ALCORN CORP					4224344444444	700		1,043.00	1.490		411.60	
3	007	024	980	662	11607	A P GREEN REFRACTORIES CO					4231744444444	746		857.90	1.150		185.01	
3	007	024	980	662	11607	A P GREEN REFRACTORIES CO					4235844444444	745		856.75	1.150		184.76	
											PRODUCT TOTAL	9,367		12,962.53	1.384		4,513.50	
3	191	024	996	662	20088	SUB 06 CODE 12-07-01-1-02					INDUSTRIAL FILL 4 CF	4		6.00	1.500		2.39	
3	007	024	980	662	11607	MONSANTO CHEMICAL CO					4206744444444	500		600.00	1.200		149.00	
											PRODUCT TOTAL	504		606.00	1.202		151.39	
6	191	024	996	662	31052	SUB 06 CODE 12-07-16-1-02					VERMICULITE FINES	30		22.50	.750		4.56	
2	077	024	996	662	02794	DENIS E VOLAS					4201344444444	172		129.00	.750		26.14	
											BENNETTS GREENHOUSE							

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O	CITY	STA	TER	DIS	CUST.	SOB	CUSTOMER NAME	INV.	INV.	SALES	SALES	AVERAGE	GROSS	MARGIN	MAR.
NO.	NO.	NO.	NO.	NO.	NO.	NO.	SUB 06 CODE	11-07-01-1-02	INDUSTRIAL FILL 4 CF	QUANTITY	DOLLARS	SELL PR	DOLLARS	%	%
3	021	029	522	652	04718		CF & I STEEL CORP	3100144444444	125-		150.00-	1.200		34.12-	
3	021	029	522	652	04718		CF & I STEEL CORP	3100144444444	120		144.00	1.200		32.76	
1	101	037	522	652	11607		A P GREEN REFRATORIES CO	3108944444444	300		360.00	1.200		81.90	
3	021	029	522	652	06684		COLORADO FUEL & IRON CORP	3109644444444	125		150.00	1.200		34.12	
3	021	029	522	652	04718		CF & I STEEL CORP	3125244444444	75		90.00	1.200		20.47	
6	059	031	523	652	11784		GRUMMAN AEROSPACE CORP	3133644444444	300		450.00	1.500		171.90	
3	021	029	522	652	06684		COLORADO FUEL & IRON CORP	3135544444444	125		150.00	1.200		34.12	
PRODUCT TOTAL										920	1,194.00	1.298		341.15	
3	023	029	523	652	23424		SUB 06 CODE 12-07-01-1-02	INDUSTRIAL FILL 4 CF	26-		32.50-	1.250		8.03-	
3	023	029	523	652	23424		QUIGLEY COMPANY INC	3104344444444	26-		717.50	1.250		177.37	
1	101	037	522	652	11607		QUIGLEY COMPANY INC	3108844444444	574		180.00	1.200		38.85	
PRODUCT TOTAL										698	865.00	1.239		208.19	
1	017	037	986	720	29278		SUB 06 CODE 12-07-17-1-02	POOL CUSHION 4 CF	553		967.75	1.750		422.49	
SYLVAN POOLS INC										553	967.75	1.750		422.49	
PRODUCT TOTAL										553	967.75	1.750		422.49	
1	103	031	923	720	12540		SUB 06 CODE 12-07-19-1-02	ASPRO POOL CUSHION	200		350.00	1.750		152.80	
1	059	031	923	720	12540		HARROW STORES INC	3114344444444	360		630.00	1.750		275.04	
1	021	029	953	720	19272		HARROW STORES INC	3116244444444	100		175.00	1.750		76.40	
1	017	037	953	720	30066		METWOOD FLORAL	3117544444444	600		1,050.00	1.750		458.40	
TOY FAIR CORP										1,260	2,205.00	1.750		962.64	
PRODUCT TOTAL										1,260	2,205.00	1.750		962.64	
6	039	029	995	652	21464		SUB 06 CODE 23-07-21-1-61	PETRO PAK	1,080		2,268.00	2.100		1,475.28	
6	039	029	995	652	21464		OCEAN WORLD INC	3132244444444	360		630.00	1.750		365.76	
6	021	020	995	654	21464		OCEAN WORLD INC	3132244444444	1,063		1,860.25	1.750		1,080.01	
OCEAN WORLD INC										2,503	4,758.25	1.901		2,921.05	
PRODUCT TOTAL										2,503	4,758.25	1.901		2,921.05	
3	013	029	523	652	25941		SUB 06 CODE 24-07-01-1-02	INDUSTRIAL FILL 4 CF	5		8.75	1.750		4.14	
SEIDLER CHEMICAL & SPLY										5	8.75	1.750		4.14	
PRODUCT TOTAL										5	8.75	1.750		4.14	
BUDGET SUB TOTAL-CONVERTED QTY-										5,939	9,998.75	1.684		4,859.66	

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O	CTY	STA	TER	DIS	CUST.	SOR	CUSTOMER NAME	INV.	INV.	SALES	SALES	AVERAGE	GROSS MARGIN	MARI
NO.	NO.	NO.	NO.	NO.	NO.	NO.		NO.	DATE	QUANTITY	DOLLARS	SELL PR	DOLLARS	%
4	005	031	523	652	18836		MC KEOWN PLASTERING CO	3125744444444		100	230.00	2.300	67.00	
4	007	029	522	652	18136		JAMES J MARTIN & SONS	3125844444444		20	46.00	2.300	13.40	
4	095	037	521	652	08732		DUGGAN & MARCON INC	3128644444444		600	1,260.00	2.100	282.00	
4	061	031	523	652	11308		GLENBORD PLASTERING CO	3128744444444		600	1,320.00	2.200	342.00	
4	061	031	523	652	11308		GLENBORD PLASTERING CO	3128844444444		600	1,320.00	2.200	342.00	
4	013	029	523	652	18738		T J MC GLONE INC	3129144444444		600	1,380.00	2.300	402.00	
4	005	031	523	652	18836		MC KEOWN PLASTERING CO	3129244444444		125	287.50	2.300	83.75	
4	005	029	522	652	18136		JAMES J MARTIN & SONS	3129344444444		600	1,260.00	2.100	282.00	
4	089	037	521	652	08732		DUGGAN & MARCON INC	3131644444444		300	690.00	2.300	201.00	
4	061	031	523	652	11308		GLENBORD PLASTERING CO	3131844444444		600	1,320.00	2.200	342.00	
4	013	029	523	652	18738		T J MC GLONE INC	3132044444444		600	1,230.00	2.050	252.00	
4	023	029	523	652	18738		T J MC GLONE INC	3132144444444		600	1,380.00	2.300	402.00	
4	005	031	523	652	24689		ROSEN PLASTERING CORP	3132344444444		250	575.00	2.300	167.50	
6	061	031	523	652	20298		MORELL BROWN INC	3133144444444		300	690.00	2.300	201.00	
4	061	031	523	652	11308		GLENBORD PLASTERING CO	3133544444444		600	1,320.00	2.200	342.00	
4	059	031	523	652	16328		LAMPARTER ASSOC	3133844444444		300	690.00	2.300	201.00	
4	081	031	523	652	07563		CUDDIHY HUEBNER LAMPARTER	3135644444444		600	1,380.00	2.300	402.00	
1	013	029	523	652	31833		WHARTON SUPPLY CO	3136044444444		200	460.00	2.300	134.00	
1	067	031	532	653	13020		HENDERSON-JOHNSON CO INC	3200244444444		435-	1,000.50-	2.300	291.45-	
1	067	031	532	653	13020		HENDERSON-JOHNSON CO INC	3200244444444		435	913.50	2.100	204.45	
PRODUCT TOTAL										25,930	57,317.00	2.210	15,051.10	
BUDGET SUB TOTAL-CONVERTED QTY-										25,930	57,317.00	2.210	15,051.10	
4	067	031	532	653	13020		SUB 09 CODE 35-09-13-1-02 DRI-PAC AGG 4CF							
							HENDERSON-JOHNSON CO INC	3200944444444		128-	172.80-	1.350	38.02-	
PRODUCT TOTAL										128-	172.80-	1.350	38.02-	
BUDGET SUB TOTAL-CONVERTED QTY-										128-	172.80-	1.350	38.02-	
2	017	037	522	652	23736		SUB 10 CODE 35-09-02-1-02 PERLIITE PLASTER 4 CF							
4	059	031	523	652	16328		REDNOR & KLINE INC	3119244444444		20	26.40	1.320	5.60	
1	007	038	541	654	17793		LAMPARTER ASSOC	3133844444444		41	56.17	1.370	13.53	
							MANCHESTER & HUDSON CO	3317644444444		578	791.86	1.370	190.74	
PRODUCT TOTAL										639	874.43	1.368	209.87	
BUDGET SUB TOTAL-CONVERTED QTY-										639	874.43	1.368	209.87	
1	101	037	522	652	05678		SUB 11 CODE 35-09-11-1-02 SKIL-FAST FOUNDRYFINES							
1	003	029	523	652	05678		THE CELOTEX CORP	3100544444444		200	236.00	1.180	29.20	
							THE CELOTEX CORP	3120944444444		101	119.18	1.180	14.75	
PRODUCT TOTAL										301	355.18	1.180	43.95	
BUDGET SUB TOTAL-CONVERTED QTY-										301	355.18	1.180	43.95	

WRG 05763

ZSALB4
CHICAGO
CUSTOMER

ZONOLITE MONTHLY BILLING REGISTER

632

ISSUE DATE 04/22/71
PERIOD ENDING MARCH 31,1971

O CTY STA TER DIS CUST. SQR				INV. INV.		SALES QUANTITY	SALES DOLLARS	AVERAGE SELL PR	GROSS MARGIN DOLLARS	MAR %
NO.	NO.	NO.	NO.	NO.	DATE					
5	031	012	971	720	16020	S S KRESGE CO	4423844444444	25.00	5.000	17.73
5	113	012	971	720	16020	S S KRESGE CO	4423944444444	25.00	5.000	17.73
5	143	012	971	720	16020	S S KRESGE CO	4424044444444	92.00	4.600	62.92
5	141	013	971	720	16020	S S KRESGE CO	4424144444444	48.00	4.800	33.46
5	031	012	923	720	22266	J C PENNEY INC	4424344444444	48.00	4.800	33.46
5	089	013	923	720	22266	J C PENNEY INC	4424444444444	48.00	4.800	33.46
5	179	012	971	720	16020	S S KRESGE CO	4431244444444	25.00	5.000	17.73
5	019	012	971	720	16020	S S KRESGE CO	4434544444444	69.00	4.600	47.19
PRODUCT TOTAL							201	898.00	4.468	605.75
BUDGET SUB TOTAL-CONVERTED QTY-							4,637	12,382.00	2.670	4,463.76
SUB 06 CODE 11-07-01-1-02 INDUSTRIAL FILL 4 CF										
3	089	013	996	664	14586	INSOLITE REFRACATORIES CO	4400144444444	773.15	1.175	201.35
3	031	012	996	664	14586	INSOLITE REFRACATORIES CO	4400944444444	773.15	1.175	201.35
3	031	012	996	664	14586	INSOLITE REFRACATORIES CO	4401244444444	773.15	1.175	201.35
2	111	048	999	720	10040	FLAMBEAU PLASTICS CORP	4404844444444	70.50	1.410	27.05
3	031	012	996	664	14586	INSOLITE REFRACATORIES CO	4410544444444	773.15	1.175	201.35
2	031	012	322	664	14430	ILLINOIS A P GREEN CO	4410744444444	260.75	1.490	108.67
2	031	012	322	664	14430	ILLINOIS A P GREEN CO	4410844444444	37.25	1.490	15.52
3	031	012	996	664	14586	INSOLITE REFRACATORIES CO	4421944444444	773.15	1.175	201.35
4	031	012	996	664	14586	INSOLITE REFRACATORIES CO	4422044444444	773.15	1.175	201.35
2	031	012	322	664	09933	INSOLITE REFRACATORIES CO	4422144444444	773.15	1.175	201.35
1	183	012	323	664	18678	A FINKL & SONS CO	4423244444444	149.00	1.490	62.10
3	031	012	996	664	14586	MCENGLEMAN HEAT TRE & MFG	4424244444444	191.80	1.370	70.14
2	031	012	996	664	32235	WILSON STEEL & WIRE	4429044444444	773.15	1.175	201.35
3	031	012	996	664	14586	INSOLITE REFRACATORIES CO	4431344444444	30.80	1.540	13.42
4	031	012	996	664	14586	INSOLITE REFRACATORIES CO	4434344444444	773.15	1.175	201.35
3	031	012	996	664	14586	INSOLITE REFRACATORIES CO	4440544444444	773.15	1.175	201.35
3	031	012	996	664	14586	INSOLITE REFRACATORIES CO	4440644444444	773.15	1.175	201.35
6	097	012	996	664	25597	SCIENTIFIC PRODUCTS-DIV	4441844444444	773.15	1.175	201.35
6	097	012	996	664	25597	SCIENTIFIC PRODUCTS-DIV	4441944444444	61.09	1.490	25.46
PRODUCT TOTAL							9,214	11,014.55	1.195	3,007.60
SUB 06 CODE 12-07-01-1-02 INDUSTRIAL FILL 4 CF										
2	031	012	996	664	06153	CHICAGO FIRE BRICK CO	4405044444444	149.00	1.490	62.20
2	097	012	996	664	06153	CHICAGO FIRE BRICK CO	4423044444444	186.25	1.490	77.75
3	015	012	996	664	30545	U S STEEL CORP	4428944444444	75.00	1.500	31.60
2	031	012	322	664	11229	EATON YALE & TOMNE INC	4435544444444	741.00	1.300	246.24
PRODUCT TOTAL							848	1,155.87	1.363	419.81

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