FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Paste Wood Filler
CATEGORY: Paste Wood Filler
COLOR: Light Oak or Natural
QUALITY: First

	Lbs.	Yield in Gallons	Unit Cost-	Total	Cost
Pigment: 63%					
Silica	282	Weight per gallon finished product.	.01	2.82	2.82
			Storage & handling cost through loss - 1%		.28
Vehicle: 37%		Laboratory record 13. lbs.			
Raw Linseed Oil	36		.13	4.68	
Wood Rosin Varnish	78		.055	4.29	
Solution	3		.01	.03	
Mineral Spirits	33		.015	.50	
Drier	3		.07	.21	9.71
			Storage & handling cost through loss - 3%		.29
Calculated Yield	435	33.5			13.10
Manufacturing Loss - 2½%	10.9	.8			
Actual Yield	424.1	32.7			

Cost Analysis:

Material cost per 10 lbs.	.31
Direct labor cost per 10 lbs.	.10
Factory overhead per 10 lbs.	.05
Bulk cost per 10 lbs.	.46
Complete package cost per 10 lbs. gal. size container	.19
Factory cost per 10 lbs.	.65

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	2.00
(d) To an independent retailer (Dealer)	1.55
(e) To other (Industrial)	1.70
(Contractor)	1.60

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