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March 30, 1970

Dr. Irving J. Selikoff, M.D.
Environmental Sciences Laboratory
Mount Sinai School of Medicine
Fifth Avenue and 100th Street
New York, New York 10029

DEFENDANT'S
EXHIBIT

336

Dear Dr. Selikoff:

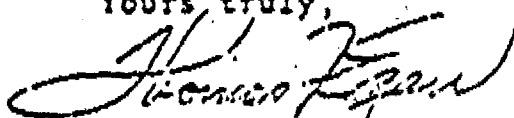
We have followed your work on asbestosis and give particular attention to that with the sprayed fireproofing. As you know, we manufacture and market a cementitious product Mono-Kote that is a spray-on fireproofing. It is important to stress the cementitious listing of Mono-Kote, which we feel provides a distinct difference by locking asbestos in the mix.

Since Mono-Kote is not a sprayed fiber product, we are concerned that we are getting in certain cases, labeled with their problems.

We submit that the dangers inherent under current job practice with sprayed fiber are greatly reduced when Mono-Kote is used. Also, be assured that our research efforts are continuing constantly at improving our product and would hope that we can work closer with you.

Thanks for your attention to this matter.

Yours truly,



Thomas F. Egan - Manager
Fireproofing Products

TFE/jac

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