

PRIVATE

- 2 -

June 28, 1920

situation is going to be exceedingly serious later on. He states that just at the present time they are in a better position to accept contracts than they will be later on in the year. He firmly believes that if you place your contract now for deliveries during the balance of the year, you will be relieved of an embarrassing situation later on--in other words, unless covered by contract, they may be unable to supply us.

At the present time he sees no chance of a decline in price, but even if there should be a decline later on, we will be protected on any unshipped portion of our contract.

We are giving you this information as it came to us and await your instructions as to what action you wish us to take in this matter.

REFERENCE:

The New Jersey Co. are still unable to offer us any of this material but will get in touch with us just as soon as they are in a position to supply this material.

Very truly yours,

W. P. FULLER & CO.

WPF

California Historical Society
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