

Richmond Sales

December 17, 1958

Paoli Laboratory

Mr. J. S. Nicholles

NEW GUN ACOUSTICAL PLASTER

12/15

C. G. Shuttleworth - cw

cc: Mr. W. G. Webster - Richmond Sales

CJS

There is nothing which can be added to Bestwall Lite Acoustical Plaster to make it harder. This type acoustical plaster by its very nature is a soft friable material and is not designed for use where it will receive any abrasion or wear.

If a harder acoustical plaster is required, then one with a gypsum base should be used such as Kalite.

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PLAINTIFF'S EXHIBIT

GP-2255

Form BC184 50M 4-58
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Bestwall - Certain-teed Sales Corporation

P 5/83

FOR PAOLI LAB

DATE 12-15-58

FROM Rich Sales

OFFICE

ATTENTION OF MR. C. G. SHUTTLEWORTH

SUBJECT NEW GUN ACOUSTICAL PLASTER

ANSWERING YOURS

Dictated by J. S. Nicholles

cc: W.G. Webster s/r.

We have made initial sales of the subject product from Sigurd Plant to the San Francisco area.

The account who used this material has requested information as to what may be added to this plaster to make it a little harder. They have complained that it is too soft, rubs off easily, and the least knock causes pieces to drop off leaving dents.

We requested information from Mr. Jorgensen at Sigurd but he stated there was nothing he knew of that could be added and suggested we write you for advice as to whether you have any knowledge of what might be done if anything.

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PAOLI, PENNSYLVANIA

DEC 17 1958

BESTWALL GYPSUM
COMPANY

SGP 0005369