

Sheet 1

SCHEDULE 1
GRADE SPECIFICATIONS
COST AND SELLING PRICES AS OF MARCH 31, 1942
CON FERRO PAINT & VARNISH CO.

TRADE NAME: Delta
 CATEGORY: Interior Trim Enamel
 COLOR: White
 NUMBER: 2401
 QUALITY: Second

PIGMENT: 26.6%	LB.	GALLONS	UNIT COST	TOTAL CC
Titanox C	100	3.88	5.50 P H LBS.	5.50
Titanium Dioxide	50	1.54	14.78	7.39
VEHICLE: 73.4%				
13239 Varnish	146.60	20.00	64.69 P H GAL.	12.94
13239 Varnish	111.75	15.25	64.69	9.87
6188 Varnish	137.50	18.75	64.52	12.10
Mineral Spirits	9.75	1.50	8.06	.12
746 Mixing	7.73	1.00	44.03	.44
2% Cobalt	5.25	.75	79.18	.59
24% Lead	3.58	.37	135.52	.51
Shkg., Rec. & Hdlg.				1.98
Calculated Yield	572.16	63.04		1.44
Manufacturing Loss 2%		1.26		
Actual Yield		61.78		

COST ANALYSIS:

Material Cost Per Gallon or Pound (Total Cost Divided by Actual Yield).....	.83
Manufacturing Expense.....	.07
Bulk Cost Per Gallon, or Pound.....	.90
Complete Package Cost Per Gallon, or Pound (Container Plus Filling Expense)...	.16
Factory Cost in Package Per Gallon, or Pound.....	1.06

PRICES

Show the Highest Net Unit Price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

- (A) To a Company owned or controlled outlet
 (B) To an Independent Whol. saler
 (C) By Company owned or controlled outlet to Retail Customer
 (D) To an Independent Retailer (Dealer)
 (E) To Other (Specify)

.....	\$1.44
.....	\$1.90

N 4691

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