

FILE NAME: Owens Illinois (OWILL)

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OWENS-CORNING FIBERGLAS CORPORATION

INTRA-COMPANY CORRESPONDENCE

General Offices - Toledo, Ohio

January 7, 1942

Attention of Mr. Harold Boeschstein ←

Subject

EJM thinks there is "the germ of a major strategy here." He suggests

1. Compilation of asbestosis file, as suggested,
2. Explore with Aetna what we can get in way of "automatic, pianola coverage" in nature of public liability....like coverage extended by cedar chest manufacturer against moth holes,
3. "X" step -- how to utilize and get results
 - a. go to union cold turkey and lay it on line?
 - b. or - start with people we know in union and build up confidence in worker that he is protected and there is no risk?

*OK goal -
explore with
Aetna -
also Standard
also Mutual
Hartford
Aetna.*

Queries:

1. Would we have to do same in Equipment field?
2. How would this affect our terms and conditions of sale?

ECA
Edward C. Ames

ECA/dw