



235 E. 42ND ST. NEW YORK, N. Y. 10017

PLAINTIFF'S EXHIBIT

Q-950

212 LR 3-3444

December 13, 1972

Mr. K. P. Gibson
Purchasing Department
Bethlehem Steel Corp.
701 E. 3rd Street
Bethlehem, Pa. 18016

Re: Non-asbestos Insulation

Dear Mr. Gibson:

Our District Sales Manager, Mr. George Allen, asked me to send you our brochure (attached) which outlines our non-asbestos products and gives a summary of the OSHA standards and how they relate to asbestos.

The PANELEX line of products has been on the market for about a year. PANELEX and PANELEX T-P is rated as a 2000°F material, which is completely free of asbestos and is available as a castable, trowel and gunning mix (T-P), block and special shapes.

Mr. Allen will be in contact with you again soon. In the meantime if you have any questions, or if we can be of any service in any way, please feel free to call upon us.

Very truly yours,

J. J. Marino /sb
J. J. Marino
Chief Engineer

Encls.
JJM/sb

cc: Mr. G. Allen

A Subsidiary of
PFIZER, INC.

16651



QUIGLEY COMPANY, INC.

235 E. 42ND ST. NEW YORK, N. Y. 10017

212 LR 3-3444

December 13, 1972

Mr. George B. Hallman
Mechanical Foreman
Mobil Oil Company
Paulsboro Refinery
Paulsboro, New Jersey

Re: Non-Asbestos Insulation

Dear Mr. Hallman:

Our District Sales Manager, Mr. Joseph Kelly, has asked me to send you a sample of our new non-asbestos insulation "PANELEX T-P" which is the substitute for our asbestos based Panelag. Under separate cover we are sending you a 50 lb. sample.

In addition, he has asked me to send you our brochure (attached) which outlines our non-asbestos products and gives a summary of the OSHA standards and how they relate to asbestos.

The PANELEX line of products has been on the market for about a year. PANELEX and PANELEX T-P is rated as a 2000°F material, which is completely free of asbestos and is available as a castable, trowel and gunning mix (T-P), block and special shapes.

Mr. Kelly will be in contact with you again soon. In the meantime if you have any questions or if we can be of any service in any way, please feel free to call upon us.

Very truly yours,

J. J. Marino
J. J. Marino
Chief Engineer

Encl.
JJM/sb
cc: Mr. J. Kelly

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PFIZER, INC.

16652



235 E. 42ND ST. NEW YORK, N. Y. 10017

212 LR 3-3444

December 13, 1972

Mr. Roy W. Schuh
Maintenance Foreman
Mobil Oil Co.
Paulsboro Refinery
Paulsboro, New Jersey

Re: Non-Asbestos Insulation

Dear Mr. Schuh:

Our District Sales Manager, Mr. Joseph Kelly, asked me to send you our brochure (attached) which outlines our non-asbestos products and gives a summary of the OSHA Standards and how they relate to asbestos.

The PANELEX line of products has been on the market for about a year. PANELEX and PANELEX T-P is rated as a 2000°F material, which is completely free of asbestos and is available as a castable, trowel and gunning mix (T-P), block and special shapes.

Mr. Kelly will be in contact with you again soon. In the meantime if you have any questions, or if we can be of any service in any way, please feel free to call upon us.

Very truly yours,

J. J. Marino
Chief Engineer

Encls.
JJM/sb

cc: Mr. J. Kelly

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PFIZER, INC.

16653