

Service Committee's Resolutions

Following resolutions were adopted by the War Service Committees of the Paint and Varnish Industries at a meeting held at Atlantic City, December 3d to 6th inclusive:

1. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That we recommend the passage of a law providing for the incorporation of Trade Associations under federal charter, supervision by a federal agency; such associations to be organized under their charters, to prevent unfair competition and to eliminate trade abuses.

2. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That we recommend the passage of a law providing for the incorporation of the United States into the war voluntarily suggest the Commercial Economy Board certain measures for conservation and economy for these industries, to be later put into general practice through the recommendations of that Board, and

3. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That the Capital Issues Commission should be continued as a federal agency, with its jurisdiction limited to the supervision of new issues of stock or the protection of the investing public against fraudulent and irresponsible enterprises.

4. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That these economies, insofar as they have been found to be practicable and desirable, should be permanently adopted by co-operative consent of the industries concerned.

5. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That the organization of related local industries regional Chairmen, has proved effective in the dissemination of information and in the promotion of co-operation.

6. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That these organizations should be continued and developed under the guidance of trade associations, under the general supervision of a properly authorized national agency.

7. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That a proper cost accounting system is the only basis for the conduct of any business and the only restraint for ignorantly destructive competition.

8. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That the Federal Reserve Banks should insist on proper cost accounting methods as a condition of financial credit.

9. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That our U. S. Patent law should be so revised as to require the manufacturer to file within a reasonable period of time for which a patent has been granted.

10. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That earnest effort should be made to secure national uniformity and reciprocity in patents and trademarks.

11. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That the prompt and extensive use of such activities is a national duty and a national necessity.

12. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That the attention of the Federal Government should be specifically directed to that unfair form of competition involved in the sale of commodities at prices below the cost of production.

13. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That in the cancellation of contracts given to the rights and interests of contractors and subcontractors.

14. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That the acceptance at full cost of such materials which have been purchased to meet government requirements for which the owner has no use in the contractor's regular business.

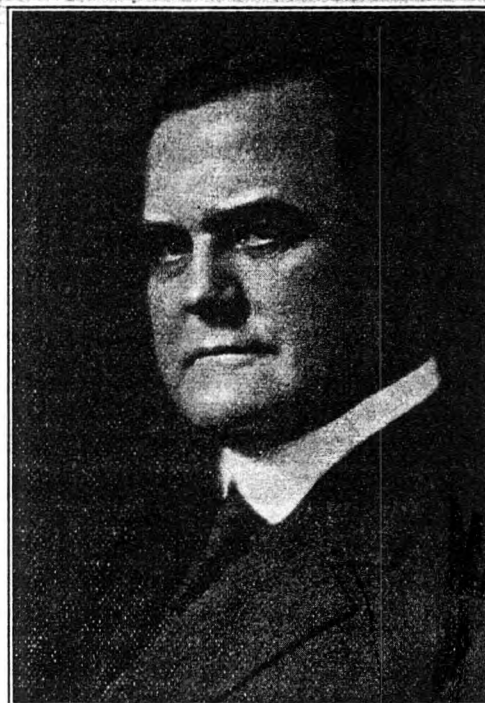
15. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That the providing in cancellation notices, forms to be filed with the affidavit, within a given period, of stating the reasons for the foregoing items.

16. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That the issue within a reasonable time of shipping of materials specified under paragraph (d); provision for prompt payment of claims arising under paragraphs (b) and (c), when approved by authorized officials for the purpose.

17. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That the inclusion of claims of sub-contractors' claims, certified with the claims of direct contractors.

18. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That the Siegle Co., color manufacturers, Roseton Island, N. Y., has been reorganized with a capital stock of \$1,500,000. The incorporators are W. E. Coffin, M. J. Murphy and F. B. Murphy.

19. *Resolved, by the War Service Committees of the Paint and Varnish Industries,* That the SH Gums will be handled at Buffalo, N. Y., by the Synthe-Conal Co., incorporated with a capital stock of \$50,000 by H. F. Morloch.



EDWARD J. CORNISH,
President,
National Paint, Oil and Varnish Association.

EDWARD JOEL CORNISH, who was elected President of the National Paint, Oil and Varnish Association, is a western man, having been born in Sidney, Iowa, on December 15, 1861. He was graduated from the State University of Iowa, collegiate department, in 1881, and the law department in 1882. He practiced law in Omaha, Neb., until 1906. From 1903 to 1906 he was attorney for and acting president of the Carter White Lead Co. of Omaha. For a short time he was Assistant City Attorney of Omaha. While president of the Carter Co. he built the lead corroding works in Canada at Montreal, but later sold his holdings to the National Lead Co. Since 1906 Mr. Cornish has been in the service of the National Lead Company—from 1906 to 1908 as president of the Carter White Lead Company; from 1908 to 1910 as a member of the Board of Directors and manager of its Chicago branch, and from 1910 as vice-president and member of the Executive Committee, with offices in New York. In 1916 he succeeded W. W. Lawrence as president of the National Lead Co. He has had general charge of manufacturing and is on the directorate of all the subsidiary companies of the National Lead Company and is thoroughly conversant with all its varied activities.

The Association is to be congratulated in choosing a man of Mr. Cornish's ability to guide its affairs at this critical period, a period fraught with many dangers. Mr. Cornish promised to give the Association his best, and those who have the privilege of intimate acquaintance with Mr. Cornish know that this promise means a great deal.

AT A MEETING of representatives of paint manufacturers and painters, held at the Hotel Astor, New York, on December 9th, the following resolution was formed. The resolution was adopted by the Paint Manufacturers' Association and the National Varnish Manufacturers' Association at their annual meetings:

WHEREAS, The character of public advertising affects the public regard for the paint and varnish manufacturer and the master painter, we believe it to be imperative that the public advertising properly represent these joint interests; be it

Resolved, That the best interests of this Association will be promoted by constructive advertising, selling to the public the necessity and fundamental economy of painting and varnishing, with due emphasis on its protective as well as its

scrupulous care be observed in avoiding misrepresentation either as to the quality or wear of the product or as to its ease of application, leading to the elimination of duly skilled labor."

REMOVALS FROM CONSERVATION LIST.—The War Trade Board announces the removal of the following products from the export conservation list: Tin chloride, tin bichloride, tin oxide, all tin salts, China wood oil, muriatic, formic and hydrocyanic acid, bismuth salts, cobalt compounds, copper salts, epsom salts, ether, bleaching powder, blanc fixe, cadmium compounds, manganese and its components, sal soda, sodium compounds, strychnine, varnishes, zinc oxide and zinc salts, menthol, sugar of milk, tolu balsam and barium peroxide.

RESALE PRICES.—The Federal Trade Commission has submitted a report to Congress recommending legislation permitting manufacturers to fix resale prices with certain limitations.

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OSCAR ROSENBERG

Oscar Rosenberg, President of the Standard Cooper-Bell Co., Chicago, died at Henrotin Hospital on November 30th, 1918. Mr. Rosenberg was born June 10th, 1857, in Lafayette, Ala. When he was quite a lad his parents moved from the South to New York City, where he was raised and educated. He attended the public schools and later was graduated from the University of New York. He was then taken into his father's business, D. Rosenberg & Sons, in the manufacture of varnishes, where he soon developed remarkable ability as a salesman. He thought of the great possibilities and future of the West and soon established the large western branch of the Standard Varnish Works, of which he was head for many years. Under his guidance this branch grew by leaps and bounds. In 1907, Mr. Rosenberg became vice-president and general manager of the Standard Varnish Works, was made president in 1914 and retired from that office in 1916. He then bought the plant of the Cooper-Bell Varnish Co., which he operated successfully. In April of this year Mr. Rosenberg merged the interests of the Cooper-Bell Varnish Co. with the western business of the Standard Varnish Works, the new institution being known as the Standard Cooper-Bell Co. Mr. Rosenberg was a natural leader; possessed great business ability—a man among men—loved and admired by the business fraternity, were they associates or competitors. He was ever ready to help the less fortunate and never turned down an appeal for assistance. His high integrity, lovable characteristics and unusual devotion to his friends were among his numerous sterling qualities and a host of friends deeply regret his death. He was a member of Sinai Congregation, Standard Club and Lake Shore Country Club. He is survived by a widow and three sons, the eldest of whom, Richard D. Rosenberg, has been associated with him in business for a number of years, being at present vice-president of the