

DUR BLOC, SA

June 23, 1981

Dur-Bloc, S.A.
Industria de Materiales de Friccion
Av. Iquitos 110 - La Victoria
Apartado Postal 5529
Lima, Peru

Attention: Eleodoro Castillo P.

Gentlemen:

The Board of Directors, at its June 16, 1981 Meeting, voted to terminate the Regional Membership held by Dur-Bloc, S.A. This termination was caused by Dur-Bloc's failure to pay its Annual Membership Fee.

We had called this to your attention before, and have discontinued all services to Dur-Bloc, S.A.

We ask that Dur-Bloc, S. A. discontinue use of the Institute's copyrighted materials including the FMSI Numbers, catalogs, bulletin information, as well as the Institute's trademarks FMS and FMSI.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc
cc-Mr. Marcos Ludmir Wolfenzon

E. W. Drislane
Executive Director

FMSI 09999

Dur-Bloc, S.A.

May 26, 1981

Dur-Bloc, S.A.
Industria de Materiales de Friccion
Av. Iquitos 110 - La Victoria
Apartado Postal 5529
Lima, Peru

Attention: Eleodoro Castillo P.

Gentlemen:

This relates to our letter of April 8, 1981, where we advised that we had not received payment on the annual fee for Regional Membership in the Institute. I'm attaching a copy of that earlier letter.

As we have not received a reply or payment, the Board of Directors will be asked to terminate the Dur-Bloc, S. A. membership in the Institute. In the meanwhile, we have discontinued mailing technical bulletins and other such information to Dur-Bloc. The Board of Directors will meet on June 16, 1981, and termination of your Membership will be considered at that time.

Should you wish to continue as a Member, we ask that we hear from you before June 16.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc
Enc:
cc-Mr. Marcos Ludmir Wolfenzon

E. W. Drislane
Executive Director

FMSI 10000

Dur-Bloc, SA

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

April 8, 1981

COPY

Dur-Bloc, S.A.
Industria de Materiales de Ericcion
Av. Iquitos 110 - La Victoria
Apartado Postal 5529
Lima, Peru

Attention: Eleodoro Castillo P.

Gentlemen:

I am writing you at this time as we have not received any payments on the Annual Membership Fee from Dur-Bloc, S.A. We have been billing the quarterly installments of the Annual Fee to:

Mr. Marcos Ludmir Wolfenzon
Dur-Bloc, S.A.
Av. Iquitos 110 - La Victoria
Apartado Postal 5529
Lima, Peru

Please refer to the attached copy of our statement. As we have not received payment, we are asking whether Dur-Bloc, S.A. intends to continue its Membership in the Institute. If you will be continuing as a Member--and we hope you will--we ask that you forward payment of the US \$1,850 that is now due on this account. If you will not be continuing as a Member, please let me know

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc
Enc:

E. W. Drislane
Executive Director

Copy-Mr. Marcos Ludmir Wolfenzon

FMSI 10001



↓
DUR BLOC S. A.

Industria de Materiales de Fricción

Av. Iquitos 110 - La Victoria

Telfs. 315037 - 231780 - Telex 20332

Apartado Postal 5529 - Lima - Perú

C.E. 133

16th, May 1980

Messrs
FRICTION MATERIAL STANDARDS INSTITUTE
E-210 Route - Paramus
New Jersey 07652
U.S.A.

Att.: Mr. E.W. Drislane

Ref.: Inv. N° 003262 - US\$ 30.75
Clutch Facing prints - 41 units

Gentlemen:

In order to cover the payment related with the matter detailed above, we are enclosing our check N° 135252/4722 Banco Popular del Perú - US\$ 30.75

We would thank you very much to send us immediately these prints.

We appreciate the opportunity of being of service.

Cordially yours,

S. A.

ALEXANDRO P. GARCIA
Soc. General - General

c.c.
rbv



DUR BLOC S. A.

Industria de Materiales de Fricción

Av. Iquitos 110 - La Victoria

Telfs. 315037 - 231780 - Telex 20332

Apartado Postal 5529 - Lima - Perú

GC-757/80/130580

April 22, 1980

Messrs.
FRICTION MATERIALS STANDARDS INSTITUTE, INC.
E-210 Route 4,
Paramus, N.J. 07652
U.S.A.-

Attention: Mr. E. W. Drislane, Executive Director

Dear Sirs:

We should be obliged if you forward us twelve exemplaries of the
" 1980 BRAKE SHOE IDENTIFICATION CATALOGS".

Please, send them to our Factory: Av. Sicaya 185, Ate-Vitarte,
Lima-Perú, to the attention of Ing. Oswaldo Martijena, Gerente de
Operaciones Industriales.

We should be glad to receive your prompt reply, in the meanwhile
we remain,

Sincerely yours,

DUR BLOC S.A.

WALDO MARTIJENA RIVERA

rrs

No Charge
Shipping # 618
JUN 09 1980

FMSI 10003

May 27, 1980

Dur-Bloc, S.A.
Av. Iquitos 110
La Victoria
Apartado Postal 5529
Lima, Peru

Attention: Waldo Martuena Rivero

Gentlemen:

This is to acknowledge your letter of April 22, 1980 where you asked for twelve copies of the "1980 Brake Shoe Identification Catalog." We acknowledge receipt of this letter and will be mailing these twelve copies to your factory to the attention of Ing. Oswaldo Martijena sometime early in June. The catalogs are just now being printed at the printing company.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/lmc

E. W. Drislane
Executive Director

FMSI 10004

Dur Bloc, S.A.



BANKERS TRUST COMPANY

280 PARK AVENUE, NEW YORK

MAILING ADDRESS
POST OFFICE BOX 318
CHURCH STREET STATION
NEW YORK, NEW YORK 10015

April 8, 1980

Mr. E. W. Drislane
Friction Materials Standards Institute
Bergen Mall Office Center
E. 210 Route 4
Paramus, N. J. 07652

[Handwritten signature]

Dear Mr. Drislane:

We are writing on behalf of Banco Popular del Peru, one of our banking correspondents in Lima, Peru, and with whom we have had a fine relationship for many years.

It is our understanding that a check drawn on Banco Popular del Peru by Dur Block S. A., No. 132934/13096 for \$7.15 was unfortunately returned by Bankers Trust Company as a "No Account" item. We extend our apologies for this error. During a period from December 21, 1979 to February 21, 1980, the area of BTrCo. operations responsible for accepting checks was changed from a manual operation to a computerized operation. During that period of transition, some checks were incorrectly rejected by our system.

We are sorry for the inconvenience to you and to Banco Popular del Peru.

Best regards,

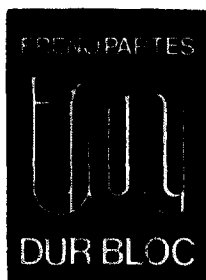
[Handwritten signature of Rose Kvaraceus]

Rose Kvaraceus
Assistant Treasurer
Latin America Division

RK/ns

cc: Dur Bloc S. A., Lima, Peru
Banco Popular del Peru, Lima, Peru.

FMSI 10005



Dur Bloc, S.A.

Industria de Materiales de Fricción

Av. Iquitos 110 - La Victoria

Telfs. 315037 - 231780 - Telex 20332

Apartado Postal 5529 - Lima - Perú

CE.030.80

Lima, February 11th, 1980

Messrs.
FRICTION MATERIALS STANDARDS
INSTITUTE
E-210 Route - Paramus
New Jersey 07652
U.S.A.

REF.: MEMBERSHIP FEE BILLING
PERIOD Jan. 1st. 80/June. 30th. 80

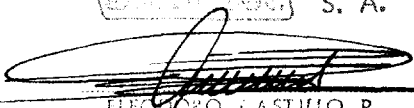
Gentlemen:

In order to cover the payment related with the membership fee billing detailed above, please find enclose our Check 249137/1151 Banco Popular del Perú - US\$ 925.00

We will thank you very much to give us your receipt confirmation as soon as possible.

Receive our special regards.

Very truly yours,


S. A.

ELEONORO CASTILLO P.
Sub-Gerente General

Enc.: 1 check

Brt

FMSI 10006

March 4, 1980

Industria de Materiales de Friccion
Av. Iquitos 110 - La Victoria
Apartado Postal 5529
Lima, Peru

Attention: Eleodoro Castillo P.

Gentlemen:

This is to acknowledge your letter of February 11, 1980 with which you enclosed your check number 249137/1151 drawn on Banco Popular de Peru in the amount of US \$925.

This check has been sent to our New York City bank for collection.
Thank you for this payment.

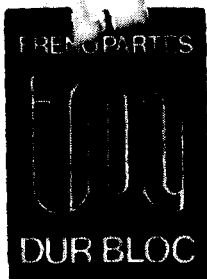
Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc

E. W. Drislane
Executive Director

FMSI 10007



Industria de Materiales de Fricción

Av. Iquitos 110 - La Victoria

Telfs. 315037 - 231780 - Telex 20332

Apartado Postal 5529 - Lima - Perú

Lima B' oc, S A

CE.010.80

Lima, January 21st, 1980

Messrs.
FRICTION MATERIALS STANDARDS
INSTITUTE
E-210 Route - Paramus
New Jersey 07652
U.S.A.

REF.: 1979 Automotive Data Book

Gentlemen:

In order to cover the payment related with the book detailed above, please find enclose our Check N° 132934/13096 Banco Popular del Perú - US\$ 7.15

We were waiting our copy of this data book, as soon as possible.

Receive our special regards.

Yours faithfully,


ELEODORO CASTILLO E.
Sup. Gerente General

Enc. 1 check

Brt

February 19, 1980

Eleodoro Castillo P.
Dur-Bloc, S.A.
Av. Iquistos 110
La Victoria
Apartado Posta 5529
Lima, Peru

Dear Mr. Castillo P.:

You recently sent us your check #132934/13096 drawn on Banco Popular de Peru. This check was in the amount of US \$7.15. We are returning this check to you. We had mailed it to our New York bank (Citibank, NA) and they have sent the check back to us. They indicate that there is no account for this check. Enclosed is a copy of the debit advice from our bank as well as the original of your check.

Perhaps you could have your agents in New York City pay this \$7.15 from their account on a New York bank. We ask also that when you are paying Invoice #3243 (copy attached--the billing for your annual membership to June 30, 1980) that this also be drawn on a New York bank by your agents in New York City.

We'd appreciate your replacing this check for \$7.15 with a new check.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/lmc
Enc.

E. W. Drislane
Executive Director

FMSI 10011

February 5, 1980

Dur-Bloc, S.A.
Av. Iquistos 110
La Victoria
Apartado Postal 5529
Lima, Peru

Attention: Eleodoro Castillo P.

Gentlemen:

Thank you for your letter of January 21, 1980 where you enclosed your check for US. \$7.15. In that letter you indicated that you were waiting for your copy of these Data Books.

We had shipped those catalogs by surface mail to the attention of Mr. Oswaldo Martijena Rivero, on June 26, 1979. As it would appear from your letter that you have not received these catalogs, we are making an extra shipment of 10 copies of the "1979 Automotive Data Book" to your attention. These will be shipped in two separate envelopes by surface mail. I trust you receive these in good order.

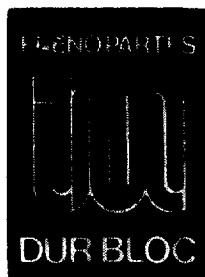
Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc

E. W. Drislane
Executive Director

FMSI 10012



DUR BLOC S. A.

Industria de Materiales de Fricción

Av. Iquitos 110 - La Victoria

Telfs. 315037 - 231780 - Telex 20332

Apartado Postal 5529 - Lima - Perú

GC/738/80

January 29, 1980

Cur

Messrs.
FRICTION MATERIALS STANDARDS INSTITUTE, INC.
Bergen Mall Office Center
E. 210 Route 4, Paramus H.J. 07652
U.S.A.-

Attention: Mr. E.W. Drislane, Executive Director

Dear Sirs:

We kindly request you to forward us a quotation for 1.1. scale drawings of the following items:

<u>CLUTCH FACINGS</u>	1166	1166A	821	771	836	8036
	884	750	1056	1270	1236C	1367
	1623					
<u>PADS</u> (With and without its back metallic shields)	728	7018	7013(i-o)	7017(i-o)		
	7019(i-o)	7027(i-o)	778			
<u>BLOCKS</u>	4625	4515	4524			

Hoping to hearing from you as soon as possible, we remain,

Very Cordially yours,

DUR BLOC S.A.

SWALDO MARTIÑENA RIVERO
GERENTE COMERCIAL

rrs

FMSI 10013

February 14, 1980

Dur-Bloc, S.A.
Av. Iquitos 110 - La Victoria
Apartado Postal 5529
Lima, Peru

Attention: Oswaldo Martijena Rivero

Gentlemen:

This is to reply to your letter of January 29, 1980 where you requested several clutch facing, pad and block prints.

We are unable to quote prices for 1:1 scale drawings as you requested. Our original drawings are reduced scale, usually on 8-1/2 x 11 originals. We are therefore, to speed up this request, providing you with reduced scale drawings (all 8-1/2 x 11) for the prints requested.

We had a few problems. We have no clutch facing print 836. We therefore are sending 836A.

Where you requested PADS (With and without its back metallic-shields) we are sending you what we have. These are the lining numbers 728A, 778, etc., and then the steel shoe prints, such as D-52-I, D-52-O, D-38, etc. Some of the steel shoe prints do not have dimensions. When these were supplied to us, the shoe manufacturer removed dimensions, and the print was provided for "identification" only. This is true of the D-91-I and D-91-O where dimensions have been removed.

I trust the enclosed will meet your needs.

Sincerely,

FRICION MATERIALS STANDARDS INSTITUTE

EWD/erc
Enc:

E. W. Drislane
Executive Director

FMSI 10014



DUR BLOC S. A.

Industria de Materiales de Fricción

Av. Iquitos 110 - La Victoria
Telfs. 315037 - 231780 - Telex 20332
Apartado Postal 5529 - Lima - Perú

Fg/GC-310/79

May 4, 1979

Messrs.
FRICTION MATERIALS STANDARDS INSTITUTE, INC.
Bergen Mall Office Center
E. 210 Route 4, Paramus N.J. 07652
U.S.A.-

Attention : Mr. E.W. Drislane, Executive Director

Dear Sirs:

This is to acknowledge receipt of the ten 1978 supplement to the 1979 Data Book.

We are really confident about the usefulness of the information given in the FMSI catalogues, they prove to be insurmountable. On this regard, we shall be deeply thankful if you send us six 1977 Automotive Data Book on Brake Lining & Clutch Facing (FMSI 771).

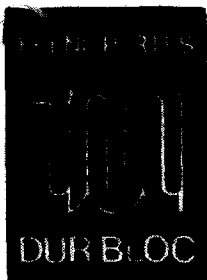
Hoping to have your kind news very soon, we remain,

Cordially yours,

DUR BLOC S.A.


OSWALDO MARTIJENA RIVERO
GERENTE COMERCIAL

rrs



DUR BLOC S. A.

Industria de Materiales de Fricción

Av. Iquitos 110 - La Victoria
Telfs. 315037 - 231780 - Telex 20332
Apartado Postal 5529 - Lima - Perú

GC/300/79

Abril 28, 1979

Messrs.
FRICTION MATERIALS STANDARDS INSTITUTE, INC.
Bergen Mall Office Center
E 210, Route 4
Paramus N.J. 07652
U.S.A.-

Attention: Mr. E. W. Drislane, Executive Director

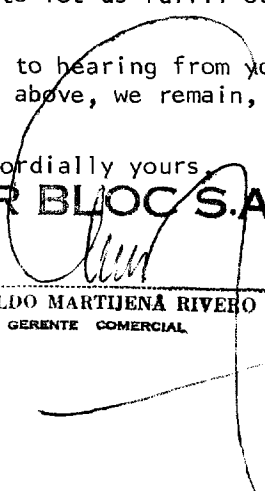
Dear Sirs:

In reference to your kind letter dated Tuesday 6, March, 1979 we would appreciate it very much if you send us ten 1978 or 1979 five-hole punching catalogues on Brake Lining & Clutch Facing.

Please when shipping the said catalogues indicate us the price of our order to let us fulfil our duty.

Hoping to hearing from you soon, and thanking the attention you may pay to the above, we remain,

Cordially yours,
DUR BLOC S.A.


SWALDO MARTUENA RIVERO
GERENTE COMERCIAL

rrs

FMSI 10016

June 4, 1979

Mr. Oswaldo Martijena Rivero
Dur-Bloc S.A.
Av. Iquitos 110, La Victoria
Apartado Postal 5529
Lima, Peru

Gentlemen:

This is to acknowledge your letters of April 28, 1979 and May 4, 1979. I would have answered sooner but I have been waiting for the "1979 Automotive Data Books" to be printed. These catalogs are at the printers now, but we have yet to receive a copy. When we have received catalogs at the Institute, we will ship you ten "1979 Automotive Data Books" per your letter of April 28, 1979.

However, we are unable to send you copies of the "1977 Automotive Data Book" (FMSI 771) because we have no more copies on hand. This catalog has been completely sold out and there are no extra copies available. I trust the information in the 1979 Catalog, which goes back and covers most of what is in the 1977 Catalog, will help you in your work.

Sincerely,

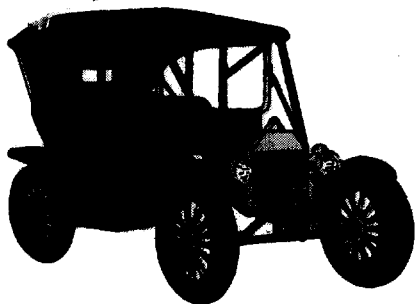
FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc

E. W. Drislane
Executive Director

(P)

FMSI 10017



GC/22/79

February 20, 1979

↓
DUR-BLOC S. A.

Industria de Materiales de Fricción

Av. Iquitos 110 - La Victoria

Telf. 315037 - Telex 20332

Apartado Postal 5529 - Lima - Perú

Messrs.
FRICTION MATERIALS STANDARDS INSTITUTE, INC.
Bergen Mall Office Center
E. 210 Route 4, Paramus
N.J. 07652 U.S.A.

Attention: Mr. E.W.Driscane, Executive Director

Gentlemen:

As Regional Members of your important Institute, we would appreciate your sending us ten 1978 or 1979 three-hole punching catalogues on Brake Lining & Clutch Facing indicating us the price of our order to let us send the total amount to you.

We do not have any special shipping instructions to state as we want a simple packaging for these catalogues, though, permit us to leave this matter up to you. Please send them to Av. Iquitos 110, La Victoria, Lima, Perú.

Hoping to hearing from you soon, we thank the attention you may pay to the above.

Cordially yours,

DUR-BLOC S.A.

AV. IQUITOS 110 - LA VICTORIA
LIMA - PERU

rrs

FMSI 10018

March 6, 1979

Dur-Bloc, S.A.
Av. Iquitas 110, La Victoria
Apartado Postal 5529
Lima, Peru

Attention: Oswaldo Martuena Rivero

Gentlemen:

This is to acknowledge your letter of February 20, 1979. I am enclosing a copy of a recent bulletin soliciting orders for the new "1979 Automotive Data Book." That catalog will not be ready until the middle of May. We will enter your order for ten copies of that catalog and will ship them to you at that time. However the catalog will have standard U.S. five-hole punching.

In the meanwhile, we have sent you under separate cover ten copies of our "1978 Supplement to the 1977 Automotive Data Book." These are being sent on a no-charge basis. They cover only information that had been received subsequent to publication of the "1977 Automotive Data Book." The full "1979 Automotive Data Book" will include this information as well as information on earlier models.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc
Enc.

E. W. Drislane
Executive Director

FMSI 10019

FRICTION MATERIALS STANDARDS INSTITUTE, INC., E-210 ROUTE #4, PARAMUS, N.J. 07652

B U L L E T I N

N O. 6 3 7

January 10, 1979

DUR-BLOC S.A. OF LIMA, PERU--REGIONAL MEMBERSHIP

This is to advise the Membership that Dur-Bloc S.A. of Lima, Peru has been voted into Regional Membership. We will make their effective date of Membership January 1, 1979.

It is necessary to have 75% affirmative vote of Active Members in order to accept a new member. We have now received the necessary 14 affirmative votes on acceptance of the Dur-Bloc S.A. application for Regional Membership.

Dur-Bloc S.A. is paying the higher Membership fee assessed on Active Members. They will be engaged in one category: brake linings. They will have permission to use the copyrighted FMSI numbers and the Institute trademarks in marketing their products worldwide.

This notice is sent as a item of information to the Membership.

E. W. Drislane
Executive Director

CC: Active Members - List A

Dur-Bloc, S.A.
(new file)

January 9, 1979

Dur-Bloc, S.A.
Av. Iquitos 110
La Victoria
Apartado Postal 5529
Lima, Peru

Attention: Marcos Ludmir Wolfenzon

Gentlemen:

This is to advise that the Membership of the Friction Materials Standards Institute has voted Dur-Bloc, S.A. into Regional Membership in the Institute. The Dur-Bloc application had first to be reviewed by our Membership Committee and was then approved by our Board of Directors. By mail ballot the Membership has voted to accept this application.

We will now place Dur-Bloc, S.A. on our list of Regional Members. We will be sending you copies of technical bulletins on new linings when they are released. Copies of recent technical bulletins are enclosed. You are also eligible to purchase catalogs from the Institute. We are sending you under separate cover copies of Institute catalogs which may be of interest to you. We will this year be publishing a 1979 Automotive Data Book and a 1979 Supplement to the 1978 Brake Shoe Identification Catalog. We will send a bulletin to you when seeking orders should you wish to purchase these catalogs. When purchasing catalogs we will send them to the address that you select. It might be to your advantage to order catalogs and have them shipped to your Brooklyn agent if they would be of use to them.

In the meanwhile, I will be placing your name on our mailing list for all Institute information normally sent to Regional Members.

Sincerely,

FRICION MATERIALS STANDARDS INSTITUTE

EWD/erc
Encs.

E. W. Drislane
Executive Director

FMSI 10021

FRICTION MATERIALS STANDARDS INSTITUTE, INC., E-210 ROUTE 4, PARAMUS, N. J. 07652

B U L L E T I N

N O. 6 3 5

November 22, 1978

DUR-BLOC, S.A., of LIMA PERU

This is to advise the Membership that the Institute has received an application for Regional Membership from Dur-Bloc, S.A., of Lima, Peru.

Earlier this month Dur-Bloc's General Manager, Mr. Marcos Ludmir Wolfenzon, was in the United States and inquired about Regional Membership. Soon thereafter I received the Dur-Bloc, S.A. application.

According to Mr. Ludmir W., Dur-Bloc manufactures friction materials in Peru, and has sales of about \$2,000,000 of friction materials. In addition to this manufacturing activity, Dur-Bloc, S.A. imports and distributes in Peru automotive products manufactured elsewhere. He mentioned Federal-Mogul and Wagner Electric in the United States as suppliers.

Mr. Ludmir W. indicated that Dur-Bloc, S.A. plans exporting disc brake linings internationally including the United States. I advised that to do so using the copyrighted FMSI numbers and the FMS and FMSI trademarks that Dur-Bloc would be assessed the same annual fee schedule that Active Members pay, and for one category (brake linings) this would be \$1,700 per year.

The Dur-Bloc application was received with the prepayment of the first year annual dues. The application, upon receipt, was sent to the Membership Committee for its review. If its acceptance is recommended by the Committee, the Board of Directors and finally the Membership will review and vote on this application.

There is no action required of the Membership at this time. The foregoing is sent as a matter of information.

EWD/erc
Distribution-Active Members-List A

E. W. Drislane
Executive Director

A P P L I C A T I O N F O R M E M B E R S H I P

TO THE BOARD OF DIRECTORS OF
FRICTION MATERIALS STANDARDS INSTITUTE, INC.

Gentlemen:

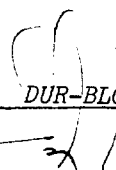
The undersigned hereby applies for membership in the FRICTION MATERIALS STANDARDS INSTITUTE, INC., as a Regional Member, and certifies to the following:

1. Name of Applicant: DUR-BLOC S.A.
2. State of Incorporation: Lima , PERU
3. Principal Office: Av. Iquitos # 110 - LA VICTORIA , Lima (PERU)
4. Date of Incorporation: January 9th 1969
5. Length of time dealing with friction materials: Ten Years
6. Do you manufacture friction materials from the basic materials or do you buy partially finished products from other companies: We manufacture from the basic materials.
7. Type of friction materials manufactured, and approximate annual capacity of plant: Air Material 100 tons, Hydraulic Material 100 tons, Segments Material 120 tons, Rolls Material 100 tons, Pads Material 80 tons, Clutch Facings 100 Tons.
8. State approximate amount of said materials manufactured in commercial quantities: Air Material 60,000 Kgs., Hydraulic Material 50,000 Kgs., Segments Material 70,000 Kgs. Rolls Material 50,000 Kgs., Pads Mat. 15,000 Kgs. Clutch Facings Material 30,000 Kgs. Total 275,000 Kgs.
9. Is the distribution of your product national, international or local: NATIONAL, LOCAL & INTERNATIONAL
10. Do you list the materials you manufacture in catalogs or in some other form; if so, will you furnish us with a copy of same: CATALOGS & LISTINGS
11. Reference as to financial strength in relation to operations: BANCO POPULAR DEL PERU, WAGNER ELECTRIC CORPORATION
12. Is plant owned by applicant or leased: Owned by applicant

APPLICATION FOR MEMBERSHIP

Page two

The undersigned hereby acknowledges receipt of a copy of the Constitution and By-Laws of the Institute and agrees that, if elected to membership, it will accept and be bound by the said Constitution and By-Laws, together with any amendments that may from time to time be made thereto.



DUR-BLOC S.A.

BY Marcos Ludmir W., General Manager

P.S. Please note that our estimate plant capacity is on one shift of 8 hours.

APPLICATION FOR MEMBERSHIP

TO THE BOARD OF DIRECTORS OF
FRICTION MATERIALS STANDARDS INSTITUTE, INC.

Gentlemen:

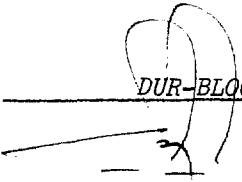
The undersigned hereby applies for membership in the FRICTION MATERIALS STANDARDS INSTITUTE, INC., as a Regional Member, and certifies to the following:

1. Name of Applicant: DUR-BLOC S.A.
2. State of Incorporation: Lima, PERU
3. Principal Office: Av. Iquitos # 110 - LA VICTORIA, Lima (PERU)
4. Date of Incorporation: January 9th 1969
5. Length of time dealing with friction materials: Ten Years
6. Do you manufacture friction materials from the basic materials or do you buy partially finished products from other companies: We manufacture from the basic materials.
7. Type of friction materials manufactured, and approximate annual capacity of plant: Air Material 100 tons, Hydraulic Material 100 tons, Segments Material 120 tons, Rolls Material 100 tons, Pads Material 80 tons, Clutch Facings 100 Tons.
8. State approximate amount of said materials manufactured in commercial quantities: Air Material 60,000 Kgs., Hydraulic Material 50,000 Kgs., Segments Material 70,000 Kgs. Rolls Material 50,000 Kgs., Pads Mat. 15,000 Kgs. Clutch Facings Material 30,000 Kgs. Total 275,000 Kgs.
9. Is the distribution of your product national, international or local: NATIONAL, LOCAL & INTERNATIONAL
10. Do you list the materials you manufacture in catalogs or in some other form; if so, will you furnish us with a copy of same: CATALOGS & LISTINGS
11. Reference as to financial strength in relation to operations: BANCO POPULAR DEL PERU, WAGNER ELECTRIC CORPORATION
12. Is plant owned by applicant or leased: Owned by applicant

APPLICATION FOR MEMBERSHIP

Page two

The undersigned hereby acknowledges receipt of a copy of the Constitution and By-Laws of the Institute and agrees that, if elected to membership, it will accept and be bound by the said Constitution and By-Laws, together with any amendments that may from time to time be made thereto.


DUR-BLOC S.A.

BY Marcos Ludmir W., General Manager

P.S. Please note that our estimate plant capacity is on one shift of 8 hours.

November 7, 1978

Mr. Marcos Ludmir
c/o Duromotive Industries, Inc.
241-41st Street
Brooklyn, New York 11232

Dear Mr. Ludmir:

This is with regard to our phone conversation of November 6, 1978.

As I indicated, brake linings sold in most states in the United States must be certified as having met the requirements of Vehicle Equipment Safety Commission (VESC) Regulation V-3, copy enclosed.

This is ordinarily done by applying for certification:

American Association of Motor Vehicle Administrators (AAMVA)
1201 Connecticut Ave., N.W.
Suite 910
Washington, D.C. 20036

In order to gain approval, a manufacturer must have his linings tested by an independent testing laboratory. I have enclosed a list of testing laboratories qualified to run these tests. You should contact one of these labs for procedures and costs.

As you indicate your company is a Peru manufacturer of friction materials, they may be eligible for Regional Membership in the Institute. I have enclosed a booklet (printed in 1974) describing the Institute.

CLASSES OF REGIONAL MEMBERSHIP

There are two classes of Regional Members:

1. Regional Members (regular)
2. Regional Members, with U.S. Copyright and Trademark Privileges
(normally exporting to the U.S. Market)

While all fees are subject to change, we have held the dues level for the last several years. The figures that follow are for our 1979-79 fiscal year (July 1 - June 30 fiscal year). All figures quoted are U.S. Dollars.

DUR-BLOC S.A.
c/o **DUROMOTIVE INDUSTRIES INC.**
241-41st St. ~~241-41st St.~~
BROOKLYN, N. Y. 11232
(212) 499-3838

FMSI 10027

Mr. Marcos Ludmir
c/o Duromotive Industries, Inc.

-2-

November 7, 1978

REGIONAL MEMBERS (REGULAR)

The annual fee for a Regional Member (Regular) is U.S. \$1,300. This fee is established for manufacturers of brake linings and clutch facings outside of the United States who are entitled to rights and privileges in use of the copyrighted FMSI numbers for foreign distribution, but not for use of the United States Copyright and Trademark for distribution in the United States. FMSI® and FMSI® are registered trademarks of the Friction Materials Standards Institute, Inc.

The regular Regional Member would be entitled to receive all engineering and technological data gathered by the Institute, but not the sales statistics (unit sales of friction materials sold in the U.S.A.).

REGIONAL MEMBERS WITH U.S. COPYRIGHT AND TRADEMARK PRIVILEGES

Since some Regional Members wish to use our copyrighted catalogs and the copyrighted and trademarked FMSI numbers on their literature and on their products being exported to the United States, for all intents and purposes they have all the rights of a domestic manufacturer. For this reason, Regional Members using the FMSI numbers for exporting to the United States pay the same fee that the United States manufacturers pay.

While a member could pay \$3,650 (for four categories: Brake Linings, Brake Blocks, Clutch Facings, and New Un-lined Brake Shoes) you indicated that your manufacturer was interested in marketing disc brake linings only in the United States. This could be one category (Brake Linings) and the annual fee would be U.S. \$1,700. As I indicated these are the current annual fees, and they could be changed in the future.

APPLICATION

I am enclosing the following:

- 1 copy - - Constitution and By-Laws
- 2 copies - Application Forms

To apply, you should complete the Application Form in English, and forward it to the Institute with a check for \$1,300 in U.S. Dollars. If accepted the \$1,300 is applied to the first year dues. If not accepted, the Institute returns the \$1,300.

The application must be signed by a responsible officer of the manufacturer.

SERVICES TO MEMBERS

The Constitution and By-Laws as well as the booklets help explain activities of the Institute. However, I will try to be more specific concerning the services of the Institute.

The Friction Materials Standards Institute publishes bulletins and catalogs concerning brake linings and clutch facings used primarily on over-the-road vehicles.

FMSI 10028

November 7, 1978

The members are entitled to buy in volume any of the FMSI catalogs. The members feel that by having the Institute publish catalogs at much greater volume, they are able to save substantially on their catalog cost. If there are questions concerning new releases, the Institute tries to answer the member with the best information available.

Bulletins are mailed to members as soon as information is available on new releases by the vehicle manufacturers. In addition prints are available from the Institute Office to members at \$.75 per print. For orders of one or two prints, there is no charge.

We attempt to provide our members with the latest information on brake lining requirements by the various States, and to provide information on new regulatory standards, new SAE test procedures, etc.

A primary reason for Membership had been that our FMSI Numbers and the Numbering System are copyrighted and FMS and FMSI are registered trademarks. Use of these FMSI Numbers in catalogs, price sheets, packaging, etc. by non-members is in violation of our Copyrights and infringes on our Trademarks. A manufacturer who is a member is permitted full use of the copyrighted numbers and the trademarks we may permit his customers to use them.

The Institute also represents the brake lining manufacturers and clutch facings manufacturers with the Asbestos Information Association of North America. The Institute coordinated a response that was made to the Illinois Pollution Control Board which intended to prohibit the use of asbestos in brake linings sold in the State of Illinois. We presented the Industry viewpoint on asbestos in the work place when the Occupational Safety and Health Administration (OSHA) proposed stringent new exposure levels for asbestos. Our Asbestos Study Committee has given input to the Asbestos Information Association as regards asbestos problems in the friction materials business. We also have passed information on to our membership concerning the latest OSHA and EPA regulations as concerns asbestos. The former Chairman of our Asbestos Study Committee was one of the industry representatives on the Advisory Board that debated the asbestos regulations before they were issued.

The Institute maintains a Brake Performance Study Committee which, when the original New York State Brake Lining Law was being written, helped draft a law that was reasonable to both industry and the public. We have consulted with the Vehicle Equipment Safety Commission when revisions were planned in the V-3 procedure. We have been in contact with AAMVA concerning their certification requirements for brake lining and worked out a compromise with them on "grandfathering" existing brake lining certifications. We attempt to keep the industry posted on the progress of the various regulatory authorities as regards brake linings.

In addition, we maintain close liaison with NHTSA as concerns Federal standards on brake lining and brake systems. We have given input to the NHTSA as regards Standard 105-75 (Hydraulic Brake Systems) and Standard 121 (Air Brake Systems). We are in contact with those in the Department of Transportation who have

Mr. Marcos Ludmir
c/o Duromotive Industries, Inc.

-4-

November 7, 1978

been given the assignment to write a brake lining standard for the United States replacement market. While we have worked with regulatory people, we have also kept our industry informed as to what was taking place and was likely to take place.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc
Encs.

E. W. Drislane
Executive Director

→ Dur-Bloc, SA (Comunista)

FRICION MATERIALS STANDARDS INSTITUTE, INC., E-210 ROUTE 4, PARAMUS, N. J. 07652

November 17, 1978

To: Membership Committee

Subject: Application For Regional Membership From DUR-BLOC, S.A., of
Lima, Peru

I had a recent inquiry from Mr. Marcos Ludmir W., General Manager of Dur-Bloc, S.A., in Lima, Peru concerning Regional Membership in the Friction Materials Standards Institute. Mr. Ludmir W. (Full name: Marcos Ludmir Wolfenzon) was in the United States and had called me on this subject. Our original reply to Mr. Ludmir W. was addressed to his attention at Duromotive Industries, Inc., in Brooklyn, N. Y.

According to Mr. Ludmir W., Dur-Bloc manufactures friction materials in Peru, and has sales of about \$2,000,000 of friction materials. In addition to this manufacturing activity, Dur-Bloc, S.A. imports and distributes in Peru automotive products manufactured elsewhere. He mentioned Federal-Mogul and Wagner Electric in the United States as suppliers.

Mr. Ludmir W. indicated that Dur-Bloc, S.A. plans exporting disc brake linings internationally including the United States. I advised that to do so using the copyrighted FMSI numbers and the FMS and FMSI trademarks that Dur-Bloc would be assessed the same annual fee schedule that Active Members pay, and for one category (brake linings) this would be \$1,700 per year.

I have now received an application from Dur-Bloc, S.A. The application was received with pre-payment of the one year dues. Their application is apparently in order, and a copy is attached.

A ballot for your consideration of this application is enclosed. Would you please indicate your recommendation to the Board of Directors as regards this application. A stamped return envelope is enclosed for your convenience.

EWD/erc
Enclosure

E. W. Drislane
Executive Director

G. A. Carrigan, Chairman
J. L. Mellow
J. P. Gallagher



MARCOS LUDMIR WOLFENZON
GERENTE GENERAL

TELF. 31-5037 - TLX. 20332
APARTADO POSTAL 5529
LIMA - PERU

AV. IQUITOS 110
LA VICTORIA

FMSI 10031