

FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Enamel Undercoat
CATEGORY: Enamel Undercoaters
COLOR: White
QUALITY: First

	Lbs.	Yield in Gallons	Unit Cost	Total Cost
Pigment: 62%				
Cryptone	1000	Weight	.0585	58.50
Zinc Oxide	28	per	.075	21.00
Aluminum Stearate	2	gallon	.245	.49
		finished Storage & handling cost		79.99
		product. through loss - 1%		.80
		Laboratory record		
Vehicle: 38%		14.7 lbs.		
Heavy Bodied Linseed Oil	45		.143	6.44
Varnish	434		.117	50.78
Mineral Spirits	120		.015	1.80
Drier	25		.07	1.75
		Storage & handling cost		60.77
		through loss - 3%		1.82
Calculated Yield	1654	112.5		143.38
Manufacturing Loss - 2 1/2%		2.8		
Actual Yield		109.7		

Cost Analysis:

Material cost per gallon	1.31
Direct labor cost per gallon	.27
Factory overhead per gallon	.05
Bulk cost per gallon	1.64
Complete package cost per gallon, including filling charge	.19
Factory cost in package per gallon	1.83

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	2.95
(d) To an independent retailer (Dealer)	2.23
(e) To other (Industrial)	2.51
(Contractor)	2.15