

1000.450A

1916

PRICE LIST



THE SHERWIN-WILLIAMS CO.

1026
a

CONFIDENTIAL TRADE DISCOUNTS

Price List No. 51



The Sherwin-Williams Co.
PAINT AND VARNISH MAKERS

FACTORIES: CLEVELAND, CHICAGO, NEWARK, MONTREAL,
LONDON, ENG.

OFFICES AND WAREHOUSES IN PRINCIPAL CITIES

E-D1 L16 55

CONFIDENTIAL TRADE DISCOUNTS

	Per Cent
A—Aluminum Paint	33 1/2
Auto Top Dressing.....	50
Automobile Refinishing Outfit.....	40
Asphalts.....	33 1/2
B—Bath Enamel	40
Brighten Up Stain.....	40
Bronzing Liquid.....	33 1/2
Buggy and Auto Paint.....	50
C—Carbolic-acid Shingle Stains	15-10
Cement and Stucco Stains.....	15
Chlorocene.....	33 1/2
Cornish-Eureka Gold Size.....	33 1/2
Crack and Seam Filler.....	50
Cycle Enamel (Air-Drying).....	40
D—Dancing Floor Wax	50
Decorint Wall Colors.....	40
Decorint Wall Finish.....	40
Distemper Colors.....	15
Driers.....	33 1/2
E—Empress Liquid Gold	40
Enamel Leather Dressing.....	50
Enamel.....	40
Enameloid.....	40
English Patent Drier.....	15
F—Family Paint	40
Filler (Liquid).....	33 1/2
Filler (Paste).....	40
First-Colors.....	33 1/2
First Quality Oil Colors.....	25
Flat Black.....	40
Flat-Tone Glazing Liquid.....	33 1/2
Flat-Tone Glaze and Stencil Colors.....	33 1/2
Flat-Tone System Effects.....	33 1/2
Plascoat.....	33 1/2
Floorlac.....	40
Floor Wax.....	50
Floorwipe.....	50
French Crown Green.....	25
G—Golden Oak Stain	33 1/2
Graining Colors (Oil and Distemper).....	25
Graining Preparation.....	40
Graphite—Black Lead.....	15
Graphite Pipe Joint and Gasket Compound.....	20
H—Handcraft Stain	33 1/2
Harmless Sheep-Marking Liquid.....	20
High Polish Fluid Wax.....	50
J—Japan	33 1/2
K—Kalso	40
L—Liquid Gold	40
Lustriline Imperial Cold Enamel.....	40

E U1

CONFIDENTIAL TRADE DISCOUNTS

	Per Cent
M—Machine Paint and Filler	20
O—Oil Stain	40
Old Dutch Enamel.....	40
P—Permanent Mahogany Stain No. 700	33 1/2
Permento.....	40
Polish-oil.....	40
Porch and Lawn Furniture Enamel.....	40
Preservative Shingle Stains.....	15-10
Q—Quick-Drying Colors (Blacks)	20
Quick-Drying Colors (Colors).....	25
Quick-Drying Colors (Tubes).....	25
R—Red Lead	15
S—Schoolboard Staining	40
Screen Enamel.....	40
Shellac-coat.....	33 1/2
Shellacine.....	33 1/2
Stencils.....	33 1/2
Stove-Pipe and Iron Enamel.....	40
T—Tire-Coat	40
V—Varnishes	33 1/2
W—Wagon and Implement Paint	40
Wood Crack Filler.....	40
Woodcraft Stains.....	33 1/2

E U1

SHERWIN-WILLIAMS
PRICE LIST

No. 51

Effective December 30, 1916

TERMS

On Paints, Varnishes and ODP
Lead--60 days net: 2% for cash
within 10 days from date of
invoice.

On Turpentine, Linseed Oil, Dry
Colors, Insecticide Materials
(except Dry Powdered Arsenate
of Lead) and goods not of our
own manufacture--30 days net:
1% for cash within 10 days from
date of invoice.



THE SHERWIN-WILLIAMS CO.

PAINT AND VARNISH MAKERS

FACTORIES:

CLEVELAND, CHICAGO, NEWARK, MONTREAL, LONDON, ENGL.

SALES OFFICES AND WAREHOUSES IN PRINCIPAL CITIES

E Deal U J16 53

WHERE TO REACH US

THE SHERWIN-WILLIAMS CO.

FACTORIES AND OFFICES

CLEVELAND, 601 Canal Road, N. W.
CHICAGO, Pullman Station
NEWARK, Brown Street and Lister Avenue
MONTREAL, 897 Centre Street
LONDON, ENGLAND

WAREHOUSES AND OFFICES

ALBANY, 380 Broadway
BALTIMORE, 8 West Fayette Street
BINGHAMTON, N. Y., 115 Court Street
BIRMINGHAM, 2021 No. Third Avenue
BOSTON, 11-13-15 Stollings Street
BUFFALO, 66-68 Erie Street
CHICAGO, City Office, 1101 People's Gas Building
CHICAGO, Warehouse, 2335-37 LaSalle Street
CINCINNATI, 420 Pioneer Street
COLUMBUS, 16-20 East Chestnut Street
DALLAS, 1613-21 Wall Street
DENVER, 1628 Glenarm Place
DETROIT, 475 Trombley Avenue
FORT WORTH, TEXAS, 700 Houston Street
HOUSTON, 2108-12 Preston Street
INDIANAPOLIS, 34 So. Meridian Street
KANSAS CITY, 1400 St. Louis Avenue
KNOXVILLE, 504 Gay Street
LONDON, ENGLAND, 7 Well Court, Queen Street, E. C.
LOS ANGELES, 816-822 Traction Avenue
MINNEAPOLIS, 701-705 Third Street, North
NEW ORLEANS, 317 Camp Street
NEW YORK, 119-123 West 31st Street and 116-120 West 32nd Street
OMAHA, Corner Tenth and Dodge Streets
PASADENA, CAL., 113-115 East Colorado Street
PEORIA, ILL., 318 So. Adams Street
PHILADELPHIA, Delaware Avenue and Chestnut Street
PITTSBURGH, 927 Liberty Street
PORTLAND, ORE., 469-471 Everett Street
SAN ANTONIO, 101 East Commerce Street
SAN FRANCISCO, 454-466 Second Street
SAVANNAH, 745 Wheaton Street
SEATTLE, 512 First Avenue, South
SPOKANE, Corner Railroad Avenue and Wall Street
ST. LOUIS, Second and Clinton Streets
TORONTO, 86 York Street
VANCOUVER, 827 Powell Street
WINNIPEG, Corner Vincent and Whyte Avenue
WACO, 720 Austin Street

INDEX

INDEX

PAINTS, COLORS AND INSECTICIDES

	Page
Aluminum Paint	19
American White	8
Arsenate of Lead (Dry Powdered)	45
Arsenate of Lead (Paste)	45
Auto Top Dressing	19
Automobile Refinishing Outfit	19
Bath Enamel	19
Bra-Brite	8
Brighten Up Stain	19
Bronzing Liquid	19
Buggy and Auto Paint	20
Carbolic-oil	8
Carbolic-oil Shingle Stain	20
Carbon Paint, Red Diamond Brand	8
Cattle Dip, S-W No. 15	45
Cement and Stucco Stains	20
China Gloss White, SWP	7
Chlorocresol	21
Commonwealth Barn Red	8
Commonwealth Barn Gray	8
Concrete Floor Finish	8
Concrete Wall Finish	9
Concrete and Cement Hardener	8
Copper Paint	9
Cornish-Burck's Gold Size	21
Crack and Seam Filler	21
Cresote Paint	9
Cycle Enamel	21
Dancing Floor Wax	21
Deco-Paste (White)	9
Decolint Wall Finish	21
Decolint Wall Colors	22
Distemper Colors (Fresco)	22-23
Drier, English Patent	25
Dry Colors	10-11
Ebonol	12
Elastic Roof Cement	12
Empress Liquid Gold	23
Enamel Leather Dressing	24
Enameloid	24
Enamel	24
English Patent Drier	25
English Venetian Red (Paste)	12
Family Paint	25
Filler (Paste)	25
First Quality Oil Colors	26-27
Flat Black	27
Flat Brick Red	12
Flat White, SWP	7
Flat-Tone (Liquid)	13
Flat-Tone Glaze and Stencil Colors	27-28
Flat-Tone Glazing Liquid	28
Flat-Tone Mixing Size	13
Flat-Tone System Effects	29

INDEX

PAINTS, COLORS AND INSECTICIDES—Continued

	Page
Flaxseed	29
Floorlac	29
Floor Wax	30
Floorwipe	30
Fluid Wax, High Polish	31
French Crown Green, SWP	30
French Crown Green (Paste)	18
French Yellow Ochre (Paste)	18
French Zinc in Varnish	46
Fungi-Borde	14
Galvanized Iron Primer	14
Gas-Resisting Paint	14
Glass and Stencil Colors	27-28
Gloss Whites, SWP	7
Gold Paint and Gold Enamel	32
Golden Oak Stain	40
Gold Size	21
Graining Colors in Oil	30
Graining Colors in Distemper	30
Graining Preparation	31
Graphite Pipe Joint and Gasket Compound	31
Graphite (Black Lead) Ground in Oil	31
Handcraft Stains	40
Harmless Sheep Marking Liquid	31
High Polish Fluid Wax	31
Imperial Gold Enamel (Lustroline)	32
Insecticides	45-46
Inside Floor Paint	14
Inside Varnish White, SWP	7
Kaloo	31
Lime-Sulfur Solution	46
Lime-Sulfur (Dry)	46
Linoleum Cement	14
Linseed Oil (Medicinal)	14
Linseed Oil Soap	29
Liquid Gold	32
Lustroline Imperial Gold Enamel	32
Machine Paint and Filler	32
Medicinal Linseed Oil	14
Metallastic (Liquid)	15
Metallic Brown (Ground in Oil)	15
Metallic Brown, SWP	7
Mine, Mill and Factory Colors	15
Moss Green, SWP	7
Non-Corroding Graphite	15
Ochre (Paste)	18
Oil Colors	26-27
Oil Stains	41
Old Dutch Enamel	32
Old Dutch Process White Lead	15
Outside Gloss White, SWP	7
Paint and Varnish Remover	17
Paris Green (Dry)	46
Paste Colored Paint	16
Paste Filler	25
Permanent Cardinal Red, SWP	7
Permanent Mahogany Stain No. 700	41
Peruanto	33

INDEX

PAINTS, COLORS AND INSECTICIDES—Continued

	Page
Polish-oil	32
Porch and Lawn Furniture Enamel	33
Porch and Deck Paint	16
Powdered Floor Wax	21
Preservative Shingle Stains	33
Prepared Graining Colors	30
Pruning Compound	16
Primer, Gray and Yellow, SWP	7
Quick-Drying Colors	34-39
Quick-Drying Colors, Tubes	38-39
Red Lead (in Oil)	40
Roof and Bridge Paint	16
Schoolboard Staining	40
Screen Enamel	40
Sheep Marking Liquid (Harmless)	31
Shellacs	16
Shingle Stains, Preservative	33
SWP	7
Special Colors (Ground in Oil)	17
Stains	40-41
Stencil Colors	27-28
Stencils	42
Stove-Pipe and Iron Enamel	42
Taxite (Paint and Varnish Remover)	17
Tire-Coat	42
Tuber-Tonic	46
Venetian Red, English (Paste)	12
Verdigris	18
Wagon and Implement Paint	42
White Lead (Paste)	15
White Zinc (in Oil)	18
Whites, SWP	7
Woodcraft Stains	41
Wood Crack Filler	42
Yellow Ochre, French (Paste)	18
Zincs in Oil, White	18
Zinc in Varnish, French	18

VARNISH INDEX

	Page
MAR-NOT	43
SCAR-NOT	43
REX-PAR	43
Kopal	43
Krazole	43
Finest White Damar	43
Durable Linoleum Finish	43
Hard Drying Floor	43
No. 1 Floor	43
Pale Flowing Cabinet	43
No. 1 Couch	43
Premo Hard Oil	43
Interior Couch	43
Premo Furniture	43
High Gloss Interior	43
Hard Drying Seat	43
Velvet Finish No. 1044	43
Mission-lac	43

INDEX

FIRST-COATERS	Page
Mission-lac.....	43
Shelacine.....	43
Liquid Filler.....	43
Wall Size.....	43
DRIERS AND JAPANS	
Hercules Drier.....	43
Dry-o-nite (the Master Painters Drier).....	43
Japan Drier.....	43
Gold Size Japan.....	43
Coach Painters' Japan.....	43
ASPHALTUMS	
Finest Turpentine Asphaltum.....	44
No. 1 Asphaltum.....	44
Premo Asphaltum.....	44
CARRIAGE VARNISHES	
Whitest Body Finishing.....	44
Wearing Body Finishing.....	44
Carriage Body Finishing.....	44
Whitest Gear Finishing.....	44
Elastic Gear Finishing.....	44
Pale Perfection Gear.....	44
One-coat Carriage (Body or Gear).....	44
Extra Pale Express Coach.....	44
Hard Drying Coat.....	44
Wagon Coach.....	44
Whitest Body Rubbing.....	44
Extra Pale Body Rubbing.....	44
Pale Quick Rubbing.....	44
Quick Rubbing (Body or Gear).....	44
Gear Rubbing.....	44

TRADE NET PRICES

SWP

SHERWIN-WILLIAMS PAINT

PREPARED

The most durable and economical paint that can be made. SWP is made from carefully selected materials that the most reputable and intelligent authorities recognize as possessing best paint qualities, thoroughly mixed in most scientific proportions to insure best results, and very finely ground in machinery of our own design. SWP is sold direct to dealers who have been selected as our agents for its sale to consumers. There is but one price for the paint, all dealers or agencies being served alike.

	qts.	½ gals.	gals.	5s and bbls.
Outside Gloss White.....	2 45	2 37½	2 30	2 25
Regular Colors.....	2 40	2 32½	2 25	2 20
China Gloss White.....	3 45	2 37½	2 30	2 25
Flat White.....	2 65	2 57½	2 50	2 45
Inside Varnish White.....	3 15	3 07½	3 00	2 95
French Crown Green (Nos. 362 and 366).....	3 30	3 22½	3 15	3 10
French Crown Green (No. 380).....	3 90	3 82½	3 75	3 70
Moss Green (No. 499).....	2 80	2 72½	2 65	2 60
Permanent Cardinal Red (No. 469).....	4 00	3 92½	3 85	3 80
Metallic Brown (No. 370).....	2 30	2 22½	2 15	2 10
Primer (Gray and Yel- low).....	2 25	2 17½	2 10	2 05

Net prices per gallon

Quarts, two dozen in case; half gallons, one dozen in case;
gallons, half dozen in case.

E

7

TRADE NET PRICES

AMERICAN WHITE (Ground to Oil)

	1s	2s	5s	assort.
Per pound.....	9	8 3/4	8 1/2	8 3/4

BRAS-BRITE

	1/2 pts.	pts.	qts.	1/2 gals.	gals.
Per dozen.....	1 10	1 75	3 25	4 75	8 50

CARBOLIC-OL

bbls.
60

CARBON PAINT, RED DIAMOND BRAND

	qts.	1/2 gals.	gals.	5s & bbls.
	1 80	1 72 1/2	1 65	1 60

COMMONWEALTH BARN RED

	1/2 gals.	gals.	5s & bbls.
	1 22 3/4	1 15	1 10

COMMONWEALTH BARN GRAY

	1/2 gals.	gals.	5s & bbls.
	1 57 1/2	1 50	1 45

CONCRETE AND CEMENT HARDENER

	gals.	5 gals.	bbls.
	1 25	1 20	1 15

CONCRETE FLOOR FINISH

	qts.	1/2 gals.	gals.
Dust Color.....			
Gray.....			
Light Brown.....			
Light Tan.....			
Maroon.....	1 95	1 87 1/2	1 80
Moss Green.....			
Orange.....			
Red.....			
Slate.....			
Yellow.....			

8

TRADE NET PRICES

CONCRETE WALL FINISH

	gals.	5 gals.	bbls.
Buff.....			
Colonial Yellow.....			
Green.....			
Dark Brown.....			
Dark Gray.....			
Extra Light Gray.....	1 75	1 70	1 65
Green Stone.....			
Light Brown.....			
Light Gray.....			
Tan.....			
Terra Cotta.....			
Venetian Red.....			
White.....	1 85	1 80	1 75

COPPER PAINT

	qts.	1/2 gals.	gals.
Brown.....	2 75	2 67 1/2	2 60
Red.....	2 90	2 82 1/2	2 75
Green.....	3 15	3 07 1/2	3 00

CREOSOTE PAINT

	1/2 gals.	gals.	5s & bbls.
Bottle Green.....			
Carbon Black.....			
Metallic Brown.....	1 52 3/4	1 45	1 40
Olive Green.....			
Red Oxide.....			
Yellow Tan.....			
Drab.....			
Light Slate.....	1 67 1/2	1 60	1 55
Ivy Green.....			
Slate.....			
Big Four Yellow.....	2 87 1/2	1 80	1 75
Cottage Yellow.....			
Moss Green.....			
White.....	1 92 1/2	1 85	1 80

DECO-PASTE, WHITE

	gals.	5 gals.	bbls.
	1 45	1 40	1 35

9

TRADE NET PRICES

DRY COLORS

	Lamp Black	S.W. Chem. Refined	German-town
One-pound papers.....	21	11 1/2	
One half-pound papers.....	23	13	
One quarter-pound papers.....	26	15 1/2	
Assorted papers, one pound, one half-pound and one quarter-pound.....	22	13	bbls. 12
Dulk (Barrels 25c extra).....			
	Ivory Black	68	kegs bbls.
Powdered.....	11	09	08
	Blues		
Chemically Pure Chinese.....	1 75	1 60	1 50
Chemically Pure Milori.....	1 75	1 60	1 50
Chemically Pure Prussian.....	1 75	1 60	1 50
No. 1 Prussian.....	17	15	14
Ultramarine (C. U.).....	21	19	18
	Browns		
Imp. Raw Turkey Umber.....	08	06	05
Imp. Burnt Turkey Umber.....	08	06	05
Imp. Raw Italian Sienna.....	12	10	09
Imp. Burnt Italian Sienna.....	10	08	07
	Greens		
Chemically Pure Chrome, Light.....	43	41	40
Chemically Pure Chrome, Medium.....	48	46	45
Chemically Pure Chrome, Dark.....	58	56	55
French Crown, Extra Light.....	15	13	12
French Crown, Light.....	18	16	15
French Crown, Medium.....	20	18	17
French Crown, Dark.....	20	18	17
No. 1 Chrome, Light.....	11	09	08
No. 1 Chrome, Medium.....	12	10	09
No. 1 Chrome, Dark.....	14	12	11
No. 5 Chrome, Light.....	08 1/2	07 1/2	06 1/2
No. 5 Chrome, Medium.....	09 1/2	07 1/2	06 1/2
No. 5 Chrome, Dark.....	10	08	07
	Reds		
Imp. English Indian.....	11	09	08
Imp. English Tuscan.....	12	10	09
Genuine English Rose Pink.....	31	29	28

10

TRADE NET PRICES

DRY COLORS—Continued

	Rebs (Continued)	cs	kegs	bbls.
Non-Fading Red Lake.....	19	17	16	
Premier Non-Fading, Light.....	20	18	17	
Premier Non-Fading, Medium.....	19	17	16	
Premier Non-Fading, Dark.....	21	19	18	
American Vermilion, L & D.....	31	29	28	
Turkey Light.....				
Turkey Dark.....				
Orinoco Vermilion.....				
Caribbean Vermilion.....				
Euclid Vermilion.....				
Orange Minera.....	27	25	24	
Red Lead.....				
	English Vermilion.....	7 & 15 lb. bags	30 & 50 lb. bags	100 & 300 lb. kegs
	Yellows	68	kegs	bbls.
Chemically Pure Chrome.....	33	31	30	
L. M. O.....	25	23	22	
Extra Chrome, L. M. O.....	13	11	10	
No. 1 Chrome, L. M. O.....	09 1/2	07 1/2	06 1/2	
Genuine Dutch Pink.....	24	22	21	
Golden Ochre.....	09	07	06	
Imp. French Ochre.....	07	05	04	
Domestic Ochre.....	05	03	02	
	Whites		kegs	bbls.
Strictly Pure White Lead.....				
Genuine Green Seal French Zinc.....				
English Chiff Paris White.....	02 3/4		01 3/4	
Extra Bolted Gilders Whitening.....	02 3/4		01 3/4	
Plaster Paris.....	03		02	
	Fillers			
Reno's Umber.....	03 3/4		02 3/4	
Keystone.....	03		02	
English.....	02 3/4		01 3/4	
	Metallic Paints			
English Venetian Red.....	03		02	
Iron Ore Red.....	03		02	
Princess Metallic.....	03		02	

E

11

TRADE NET PRICES

EBONOL

	gals.	5 gals.	bbis.
Per gallon.....	35	30	20

ELASTIC ROOF CEMENT

	5-lb.	25-lb.	100-lb.	bbis.
Black.....	6	5 1/4	5	4 1/2
Red.....	6 1/4	5 1/2	5 1/4	4 3/4

ENGLISH VENETIAN RED (Ground in Oil)

	F	A	H
12 1/2-pound pails.....	9 1/4	6 1/4	5 1/2
25-pound pails.....	9	6 1/4	5 1/4
100-pound kegs.....	8 3/4	6	5

FLAT BRICK RED

	5-lb. cans	12 1/2-lb. pails	25-lb. pails
Per pound.....	10	9 1/4	9

FRENCH YELLOW OCHRE

See Yellow Ochre, page 18



12

TRADE NET PRICES

Flat-Tone

THE IDEAL FLAT OIL FINISH

	1/2 pts. each	pts.	qts.	1/2 gals.	gals.	bbis.
White.....	16	30	2 15	2 07 1/2	2 00	1 95
Bright Sage.....						
Buff.....						
Buff Stone.....						
Caen Stone.....						
Cocoanut Brown.....						
Cream.....						
Forest Green.....						
French Gray.....						
Fresco Green.....						
Golden Brown.....						
Holland Blue.....						
Ivory.....						
Ivory Tan.....						
Lichen Gray.....						
Maple Green.....						
Old Gold.....						
Old Rose.....						
Pale Azure.....						
Pale Olive.....						
Pearl Gray.....						
Shell Pink.....						
Silver Gray.....						
Tan.....						
Terra Cotta.....						
Pompeian Red.....						
Rich Maroon.....						

FLAT-TONE MIXING SIZE

	qts.	1/2 gals.	gals.
Per gallon.....	1 05	97 1/2	90

13

TRADE NET PRICES

GALVANIZED IRON PRIMER

qts.	½ gals.	gals.	5s & bbls.
1 95	1 87½	1 80	1 75

GAS-RESISTING PAINT

	qts.	½ gals.	gals.	5s & bbls.
Black.....				
Bottle Green.....				
Chocolate Brown.....	2 40	2 32½	2 25	2 20
Light Blue.....				
Maroon.....				
Venetian Red.....				
Yellow Ochre.....				
Colonial Yellow.....	2 95	2 87½	2 80	2 75
Pea Green.....				
White.....	2 45	2 37½	2 30	2 25

This line is especially adapted for mining localities where fumes are prevalent

INSIDE FLOOR PAINT

	qts.	½ gals.	gals.
No. 469 Dust Color.....			
" 487 Gray.....			
" 466 Light Brown.....			
" 488 Light Tan.....			
" 378 Maroon.....	1 95	1 87½	1 80
" 451 Moss Green.....			
" 452 Orange.....			
" 453 Red.....			
" 468 Slate.....			
" 376 Yellow.....			

LINOLEUM CEMENT

qts.	gals.
2 35	2 20

MEDICINAL LINSEED OIL

pt. bottles per doz.	qt. bottles per doz.
2 70	4 95

14

TRADE NET PRICES

METALASTIC (Liquid)

	qts.	½ gals.	gals.	5s & bbls.
Black, Brown.....	1 70	1 62½	1 55	1 50
Gray, Green.....	1 80	1 72½	1 65	1 60

METALLIC BROWN (Ground in Oil)

	F	H
12 ½-pound pails.....	6½	5¾
25-pound pails.....	6¼	5½
100-pound kegs.....	6	5¼

MINE, MILL AND FACTORY COLORS

	½ gals.	gals.	5s & bbls.
Black.....			
Bright Red.....			
Dark Green.....	1 52½	1 45	1 40
Light Yellow.....			
Metallie Brown.....			
Olive Green.....			
Drab.....			
French Gray.....	1 67½	1 60	1 55
Ivy Green.....			
Slate.....			
Colonial Yellow.....	1 87½	1 80	1 75
Moss Green.....			
Orange Yellow.....			
White.....	1 92½	1 85	1 80

NON-CORRODIBLE GRAPHITE

qts.	½ gals.	gals.	5s & bbls.
1 75	1 67½	1 60	1 55

OLD DUTCH PROCESS WHITE LEAD (ODP)

300 and 500 lb. casks.....	
100 lb. steel kegs.....	
25 and 50 lb. steel kegs.....	
12 ½ lb. steel kegs.....	
1, 2 and 5 lb. tin cans.....	

Market prices

15

TRADE NET PRICES

PASTE COLORED PAINT (P. C. P.)

	12 1/2-lb. pails	25-lb. pails	100-lb. kegs
Colors.....	10 1/2	10 1/4	10
White.....	11 1/4	11	10 3/4
	per pound		

PORCH AND DECK PAINT

	qts.	1/2 gals.	gals.
No. 45 Cont. Yellow.....			
" 46 Light Olive Drab.....			
" 47 Deep Buff.....			
" 48 Gray Stone.....			
" 49 Light Gray.....	2 40	2 32 1/2	2 25
" 50 Brown Stone.....			
" 51 Dark Slate.....			
" 59 Dark Gray.....			

PRUNING COMPOUND

	qts.	gals.
Dark Olive Green.....	75	60

ROOF AND BRIDGE PAINT

	1/2 gals.	gals.	5s & bbls.
Gray Slate.....			
Bronze Green.....	1 07 1/4	1 00	95
Red, Black and Brown.....			

SHELLACS

	Pure White	Pure Orange	White	Orange
1/4 pints.....				
1/2 pints.....				
Pints.....				
Quarts.....				
Gallons.....				
5 Gallons.....				
Barrels.....				

Prices subject to market changes

16

TRADE NET PRICES

SPECIAL COLORS (Ground in Oil)

	1, 2 & 5-lb. cans	12 1/2-lb. pails	25-lb. pails
Superior Black.....		9 1/2	9
Naval Black.....		17	
Boston Green, L and D.....		14	13
Steamboat Green.....		16	15
Hercules Green, L, M and D.....	50	49	48
Dragon Red (for bulletin work only).....			

TAXITE (Paint and Varnish Remover)

Net prices per gallon				
1/2 pts.	pts.	qts.	1/2 gals.	gals.
2 40	2 15	2 00	1 90	1 80

Where a dealer or agent purchases 24 gallons or more during a period of twelve months, he is entitled to an allowance of 5 cents per gallon from the above schedule of prices.



E

17

TRADE NET PRICES

VERDELITE

	5-lb. cans	12 1/2-lb. pails	25-lb. pails
L. M. D. and C.	12 1/2	11 1/2	11
	per pound		

YELLOW OCHRE—FRENCH (Ground in Oil)

	F	A	H
12 1/2-pound pails	10 1/4	7 1/2	5 1/2
25-pound pails	10 1/4	7 1/4	5 1/4
100-pound kegs	10 1/4	7	5

ZINCS IN OIL, WHITE

	1, 2 & 5 lbs.	12 1/2 lbs.	25 lbs.
S-W Green Seal French Zinc	25	23	22 1/4
S-W Red Seal French Zinc	24 1/2	22 1/4	22
Green Seal, G. W. M. French Process White Zinc		13 1/2	13 1/4
Red Seal, G. W. M. French Process White Zinc		13	12 3/4

ZING IN VARNISH, FRENCH

1 and 5-pound cans	31
12 1/2-pound pails	30 1/2
25-pound pails	30



18

TRADE LIST PRICES

ALUMINUM PAINT

	1/8 pts.	1/4 pts.	1/2 pts.	pts.	qts.	gals.
	17	30	55	1 00	1 90	7 00

AUTO TOP DRESSING

	1/2 pts.	pts.	qts.	1/2 gals.
	45	75	1 40	2 65

AUTOMOBILE REFINISHING OUTFIT

Price per outfit complete, \$5.00

BATH ENAMEL

	1/4 pts.	1/2 pts.	pts.	qts.	gals.
Porcelain	30	50	90	1 60	6 25
Ground		50	85	1 40	5 25

BRIGHTEN UP STAIN

	1/4 pts.	1/2 pts.	pts.	qts.	1/2 gals.	gals.
Cherry						
Dark Oak						
Ebony						
Green						
Light Oak	15	25	45	80	1 50	2 90
Mahogany						
Rosewood						
Walnut						
Ground						

BRONZING LIQUID

	pts. each	qts.	1/2 gals.	gals.	5s
No. 1	39	2 75	2 60	2 40	2 30
No. 2	28	1 85	1 70	1 50	1 40
No. 3	24	1 65	1 50	1 30	1 20
	per gallon				
1-ounce bottles, per dozen					95
2-ounce bottles, per dozen					1 30
3-ounce bottles, per dozen					1 80

E

19

TRADE LIST PRICES

BUGGY AND AUTO PAINT

	½ pts.	pts.	qts.	½ gals.	gals.
Black.....					
Blue.....					
Brewster Green.....	45	70	1 20	2 25	4 40
Clear.....					
Light Green.....					
Rubber Finish.....					
Gray.....					
Yellow.....	50	75	1 30	2 45	4 75
Cart Red.....					
Carmine.....					
Vermilion.....	70	1 10	1 85	3 40	6 50
Wine.....					

CARBOLIC-OL SHINGLE STAIN

	gals.	5 gals.	bbis.
Light.....			
Medium.....	90	80	70
Dark.....			

CEMENT AND STUCCO STAINS

	gals.	5 gals.	bbis.
Vandyke Brown.....	95	85	75
Indian Red.....			
Light Brown.....	1 05	95	85
Terra Cotta Brown.....			
Dark Gray.....			
Indian Yellow.....			
Light Gray.....			
Light Lead.....	1 30	1 20	1 10
Moss Green.....			
Silver Gray.....			
Venetian Red.....			
Emerald Green.....	1 60	1 50	1 40
Ivy Green.....			

20

TRADE LIST PRICES

CHLOROCENE

1s	5s	bbis.
1 25	1 10	1 00

CORNISH-EUREKA GOLD SIZE

	¼ pts.	½ pts.	pts.	qts.	½ gals.	gals.
Extra Quick.....						
Quick.....	25	40	65	4 85	4 70	4 50
Slow.....						

CRACK AND SEAM FILLER

1, 2 and 5-pound cans
30

CYCLE ENAMEL

quarter pints
each

Black.....	
Cycle Blue.....	
Golden Brown.....	
Green.....	
Motor Gray.....	25
Orange.....	
Robin's Egg Blue.....	
White.....	
Yellow.....	
Blue.....	
Brilliant Green.....	
Carmine.....	
Maroon.....	30
Sterling Green.....	
Vermilion.....	

DANCING FLOOR WAX (Powdered)

	per pkg.
¼-pound cans, sprinkler top.....	40c
1-pound cans, sprinkler top.....	70c

DECOTINT WALL FINISH

	5-lb. pkgs.	100-lb. kegs	bbis.
Ready for use when mixed with cold water.....			
Tints, Nos. 1 to 16.....	11½	9½	8½
White.....	10½	9	8

E

21

TRADE LIST PRICES

DECOTINT WALL COLORS

Ready for use when mixed with cold water. Twelve attractive shades.

	350 280-lb. bbls.	100 50-lb. kegs	25-lb. boxes	5-lb. pkgs.	2½-lb. pkgs.
No. 20.....	14	15	16	17	18
No. 21.....	28	29	30	31	32
No. 22.....	20	21	22	23	24
No. 23.....	14	15	16	17	18
No. 24.....	42	43	44	45	46
No. 25.....	42	43	44	45	46
No. 26.....	38	39	40	41	42
No. 27.....	38	39	40	41	42
No. 28.....	38	39	40	41	42
No. 29.....	28	29	30	31	32
No. 30.....	28	29	30	31	32
No. 31.....	42	43	44	45	46

DISTEMPER COLORS (Fresco)

Ground in water without Size

Filled in patent sealed glass jars of uniform size, varying in weight according to gravity

	Blacks	per jar
Ivory Drop Black.....		25
Lamp Black.....		25
	Blues	
Bremen Blue.....		1 50
Cobalt Blue.....		50
Prussian Blue.....		84
Ultramarine Blue.....		41
	Browns	
Raw Turkey Umber.....		25
Burnt Turkey Umber.....		25
Raw Italian Sienna.....		27
Burnt Italian Sienna.....		27
Vandyke Brown.....		27
Black Walnut Stippling.....		25

TRADE LIST PRICES

DISTEMPER COLORS—Continued

	per jar
Greens	
French Crown Green, M.....	41
Emerald Green.....	50
Chrome Green.....	41
Ultramarine Green.....	69

Reds	
French Carmine.....	3 00
English Vermilion.....	2 57
Rose Pink.....	69
Dutch Pink.....	62
Indian Red.....	55
Venetian Red.....	27
Turkey Red.....	62
Orange Mineral.....	55
Red Lead.....	41

Yellows	
Naples Yellow.....	62
Chrome Yellow, L.....	53
Chrome Yellow, M.....	53
Chrome Yellow, O.....	53
Chrome Yellow, DO.....	53
Golden Ochre.....	25
Yellow Ochre.....	22

White	
Cremnitz White.....	37

Lakes	
Carmine Lake.....	Prices on application
Crimson Lake.....	
Maroon Lake.....	
Rose Lake.....	
Red Lake.....	
Saffet Lake.....	
Solferino Lake.....	
Yellow Lake.....	
Florentine Lake.....	

EMPRESS LIQUID GOLD

Per dozen boxes.....	2 75
----------------------	------

TRADE LIST PRICES

ENAMEL

	1/4 pts.	1/2 pts.	pts.	qts.	1/2 gals.	gals.
Dark Coral.....						
Emerald Green.....						
French Gray.....						
Forest Green.....						
Gloss Black.....						
Golden Brown.....						
Ground.....						
Ivory White.....	28	50	85	1 55	2 90	5 50
Light Blue.....						
Light Sage.....						
Light Yellow.....						
Pearl Gray.....						
Shell Pink.....						
Snow White.....						
Willow Green.....						
Carmine.....	40	65	1 15	2 10	3 90	7 50
Vermilion.....						

ENAMELOID

	1/4 pts.	1/2 pts.	pts.	qts.	1/2 gals.	gals.
Black.....						
Emerald.....						
Flesh.....						
French Gray.....						
Gray.....						
Grass Green.....						
Ivory.....	25	45	75	1 25	2 35	4 50
Olive.....						
Pink.....						
Primrose.....						
Satin Green.....						
Sky Blue.....						
Tan.....						
White.....						
Wine.....	28	50	85	1 55	2 90	5 50
Cardinal Red.....	40	70	1 25	2 30	4 40	8 50

ENAMEL LEATHER DRESSING

	1/2 pts.	pts.	qts.	1/2 gals.	gals.
	42	65	1 10	2 10	4 00

24

TRADE LIST PRICES

ENGLISH PATENT DRIER

per lb.

1 and 2 pound cans..... 15

FAMILY PAINT

	1/4 pts.	1/2 pts.	pts.	qts.
Apple Green.....				
Asa Gray.....				
Black.....				
Bottle Green.....				
Brown.....				
Buff.....				
Cherry.....				
Flesh.....				
French Gray.....				
Lavender.....	12	22	40	75
Lemon.....				
Light Blue.....				
Light Fawn.....				
Light Lead.....				
Maroon.....				
Pea Green.....				
Red.....				
Rose.....				
Sky Blue.....				
Straw.....				
Yellow.....				
Orange.....				
Flat White.....	16	28	50	90
Inside White.....				
White.....				
Dark Blue.....	18	32	60	1 00
Green.....	30	50	95	1 75
Scarlet Vermilion.....				

FILLER (Paste)

	1, 2 & 5-lb. cans	12 1/2-lb. pails	25-lb. pails	100-lb. kegs
Antique Oak.....				
Golden Oak.....				
Oak.....				
Mahogany.....	19	17	15	13
Red Oak.....				
Transparent.....				
Walnut.....				

25

TRADE LIST PRICES

FIRST QUALITY OIL COLORS

Cans and pails—prices per pound
Tubes—prices per dozen

Blacks

	large tubes	1 & 5-lb. cans	12 1/2-lb. pails	25-lb. pails
Ivory Drop.....	2 00	30	29	.....
English Coach.....	2 00	30	29	.....
Sign Painters.....	2 25	40	.....	.....
Lamp.....	2 55	44	43	.....

Blues

Chinese.....	5 85	1 65	.....	.....
Prussian.....	5 85	1 65	.....	.....
Cobalt.....	2 95	53	.....	.....
Ultramarine.....	2 55	42	41	.....

Browns

Raw and Burnt Turkey Umber.....	2 05	32	31	.....
Raw and Burnt Italian Sienna.....	2 15	34	33	.....
Vandyke.....	2 45	40	39	.....

Greens

Paris.....	.....	54	.....	.....
Bronze.....	.....	28	27	26
Chrome, L. M. and D.....	2 80	34	33	32

Reds

Premier Non-Fading.....	3 00	50	49	48
English Vermilion.....	.....	2 45	.....	.....
American Vermilion.....	.....	36	.....	.....
English Rose Lake.....	3 25	56	.....	.....
English Rose Pink.....	3 00	40	.....	.....
Bright Tuscan.....	2 20	32	31	30
Tuscan.....	1 90	33	32	31
Turkey.....	3 20	53	.....	.....
Indian.....	1 70	23	22	21
English Venetian.....	1 60	18	17	16

26

TRADE LIST PRICES

FIRST QUALITY OIL COLORS—Continued

Yellows

	large tubes	1 & 5-lb. cans	12 1/2-lb. pails	25-lb. pails
Chrome—L. M. O. and D. O. (C. P.).....	4 85	55	54	53
Chrome, L. M. O. and D. O.....	3 65	47	46	45
Golden Ochre.....	1 75	20	19	18
Yellow Ochre.....	1 65	18	17	16

	small tubes	large tubes	1/2-lb. cans per lb.	1-lb. cans
Gold Size.....	1 50	2 75	50	45
	per dozen			

FLAT BLACK	1/4 pts. 15	1/2 pts. 27	pts. 48	qts. 85
------------	----------------	----------------	------------	------------

FLAT-TONE GLAZE AND STENCIL COLORS

Blues

	large tubes	medium tubes	small tubes
Cobalt.....	80	27	18
Steel.....	75	25	18
Chinese.....	75	25	18
Prussian.....	75	25	18
Italian.....	75	25	18
Ultramarine.....	40	12	8

Browns

Brown Pink.....	90	30	18
Asphaltum.....	.....	.....	.....
Raw Sienna.....	21	10	7
Burnt Sienna.....	22	10	7
Raw Umber.....	22	10	7
Burnt Umber.....	22	10	7
Vandyke.....	25	11	8

Black

Ivory Drop.....	25	10	8
-----------------	----	----	---

E

27

TRADE LIST PRICES

FLAT-TONE GLAZE AND STENCIL COLORS—Contd.

	Greens		
	large tubes	medium tubes	small tubes
Emeraldine.....	1 20	30	18
Green Lake Permanent.....	95	25	15
Vert Emerald.....	90	24	14
Alizarin, L. and D.....	90	24	14
Verdigris.....	90	24	14
Sap Green.....	65	20	12
Olive Lake.....	60	18	10
Emerald.....	45	18	12
Reds			
Florentine Lake.....	1 00	30	18
Vienna Rose Lake.....	90	27	16
Mauve.....	90	27	16
Alizarin Lake.....	80	25	15
Scarlet Lake.....	65	22	14
Permanent Crimson Lake.....	—	—	—
Yellows			
Gamboge.....	1 00	30	18
Indian Yellow.....	95	25	16
Royal Golden Lake.....	95	25	16
Italian Pink.....	95	25	16
Yellow Lake, D.....	75	22	15
Orange Lake.....	65	20	12
Chrome Yellow, L. and M.....	40	12	8
Golden Ochre.....	25	10	7
Whites			
Stencil White.....	20	12	8
Stencil Medium.....	20	12	8

FLAT-TONE GLAZING LIQUID

	pts.	qts.	gals.
	35	65	2 25

28

TRADE LIST PRICES

FLAT-TONE SYSTEM EFFECTS (GLAZE COLORS)

	quarter-pound tubes
No. 1 Scarlet Orange.....	65
No. 3 Japanese Brown.....	24
No. 4 Brown Sienna.....	28
No. 5 Red Sienna.....	40
No. 6 Heliotrope Lake.....	50
No. 7 Rose Lake.....	50
No. 9 Purple Brown.....	30
No. 10 Mahogany Brown.....	35
No. 11 Moss Green.....	30
No. 12 Golden Brown.....	60
No. 12 Olive Lake.....	30
No. 13 Sepia Brown.....	35
No. 14 Myrtle.....	30
No. 15 Cardinal Wine.....	35
No. 16 Deep Olive.....	35
No. 18 Deep Cerulean.....	40
No. 19 Holland Blue.....	35
No. 20 Persian Brown.....	35
No. 21 Nile Green.....	40
No. 23 Peacock Green.....	35
No. 25 Sage Gray.....	40
No. 26 Steel Green.....	80
No. 27 Cobalt Blue.....	

FLAXOAP

1½-lb. cans each	1-lb. cans per lb.	2-lb. cans per lb.	5-lb. pails per lb.	10-lb. pails per lb.
13 ¾	23	22	21	20

FLOORLAC

	¼ pts.	½ pts.	pts.	qts.	½ gals.	gals.
Cherry.....	15	30	50	95	1 75	3 35
Clear.....						
Dark Oak.....						
Green.....						
Light Oak.....						
Mahogany.....	25	45	85	1 60	3 10	
Walnut.....						
Ground.....						

E

29

TRADE LIST PRICES

FLOOR WAX	1/2-lb. cans each	1, 2 and 5-lb. cans per pound
	38	65

FLOORWIPE	pts.	qts.	1/2 gals.	gals.
	35	65	1 25	2 30

FRENCH CROWN GREEN (Paste)	1, 2 & 5-lb. cans	12 1/2-lb. pails	25-lb. pails
L. M. D. and D. D.	26	27	26

GOLDEN OAK STAIN
See Stains, page 40

GOLD SIZE
See Cornish-Patoka Gold Size, page 21

GRAINING COLORS (In Oil)	1-lb. cans
Ash.....	
Cherry.....	
Chestnut.....	
Dark Oak.....	
Light Oak.....	
Mahogany.....	
Maple.....	
Walnut.....	
Ground, L. and D.)	25

GRAINING COLORS (In Distemper)	per jar
Ash.....	
Cherry.....	
Chestnut.....	
Dark Oak.....	
Light Oak.....	
Mahogany.....	
Maple.....	
Walnut.....	
	20

30

TRADE LIST PRICES

GRAINING PREPARATION	1/2 pt. glass jars	pt. glass jars	qt. glass jars
	25	45	80

GRAPHITE—BLACK LEAD—Ground in Oil

12 1/2-lb. pails	25-lb. pails
15 1/2	15

GRAPHITE PIPE JOINT AND GASKET COMPOUND

1-lb. cans	5-lb. cans	12 1/2-lb. pails	25-lb. pails
25	25	20	19

HANDCRAFT STAINS

See Stains, page 40

HARMLESS SHEEP MARKING LIQUID

	gals.	5 gals.	bbles.
Black and Red.....	1 10	1 05	1 00

HIGH POLISH FLUID WAX

1/2 pts.	pts.	qts.	1/2 gals.	gals.
25	45	80	1 30	2 80

KALSO

Hot-water Kalsomine	5-lb. pkgs.	100-lb. kegs	bbles.
Tints, Nos. 70 to 81.....	11 1/2	9 1/2	8 1/2
White.....	10 1/2	9	8

E

31

TRADE LIST PRICES

LIQUID GOLD

1/4 pts.	1/2 pts.	pts.	qts.	gals.
50	90	1 75	3 35	13 00

LUSTROLINE IMPERIAL GOLD ENAMEL

per dozen
3 65

MACHINE PAINT AND FILLER

	25-lb. pails per pound
Machine Paint, Shades A, B, C, D, E.....	9
Machine Paint, Red.....	9 1/4
Machine Filler, Dark.....	9 1/4

OIL STAINS

See Stains, page 41

OLD DUTCH ENAMEL

	1/4 pts.	1/2 pts.	pts.	qts.	1/2 gals.	gals.
Gloss.....	32	60	1 05	1 95	3 65	7 00
Dull Finish.....				1 95		7 00

PASTE FILLERS

See Fillers, page 25

PERMANENT MAHOGANY STAIN No. 700

See Stains, page 41

PREPARED GRAINING COLORS

See Graining Colors, page 30

POLISH-OL

4-oz. bottles	12-oz. bottles
25	50

32

TRADE LIST PRICES

PERMENTO

Cold water paint for outside use

	5-lb. pkgs.	50-lb. kegs	100-lb. kegs	200-lb. bbls.	400-lb. bbls.
White.....	13 1/2	12 3/4	12	11 1/4	10 1/2
Color Nos. 2, 3, 4, 5, 6, 7, 9, 10, 11, 12, 13, 15, 17, 18, 19, 20, 21.....	15	14 1/4	13 1/2	12 3/4	12
Nos. 1, 8, 14, 22.....	15 3/4	15	14 1/4	13 1/4	12 3/4
No. 16.....	17 1/4	16 1/4	15 3/4	15	14 1/4
Black.....	18	17 1/4	16 3/4	15 3/4	15
No. 23.....	21 1/4	20 3/4	20	19 1/4	18 3/4

PORCH AND LAWN FURNITURE ENAMEL

	1/4 pts.	pts.	qts.	1/2 gals.	gals.
Bog Green.....	45	75	1 25	2 35	4 50
Carmin.....					
Grass Green.....					
Willow Green.....					
Vermilion.....	85	1 45	2 50	4 85	9 50

PRESERVATIVE SHINGLE STAINS

	gals.	5 gals.	bbls.
A-20.....	95	85	75
A-21.....			
A-22.....			
B-41.....	1 05	95	85
B-42.....			
B-43.....			
B-44.....			
B-45.....			
B-46.....			
B-47.....			
B-48.....			
C-71.....	1 30	1 20	1 10
C-72.....			
C-73.....			
C-74.....			
C-75.....			
C-76.....			
C-77.....			
C-78.....			
C-79.....	1 60	1 50	1 40
C-80.....			
C-81.....			
C-82.....			

B

33

TRADE LIST PRICES

QUICK-DRYING COLORS

Filled in five-pound press cans and in one-pound cans

Blacks (Ground in Japan)

	per lb
Ivory Drop XXX	55
Ivory Drop XX	45
Ivory Drop X	35
English Coach, A	32
Special No. 120	30
Chemically Refined Lamp	38
Special Black, No. 119	28
Special Lamp Black, 20's	24

Reds (Ground in Japan)

No. 40 French Carmine (Glaze)	7 25
French Carmine, L (Glaze)	4 50
Spanish Carmine (Glaze)	
Special Carmine (Glaze)	2 50
English Vermilion, L and D	3 15
Iroquois, L and D	
Carriage Painters	
Astec (Glaze)	
Hessian, L	
American Vermilion, L and D	70
Striping No. 4504 (Sold)	1 35
Striping No. 4728	
Opaque Claret	
Astral, L and D	
Royal Durbar L, No. 72	4 50
Royal Durbar, M and D	2 00
Persian Scarlet, LL	90
Persian Scarlet, L	95
Persian Scarlet, M	1 20
Persian Scarlet, D	1 35
Chinese Scarlet, L M and D	2 25
Extra Permanent Vermilion	2 25
Permanent Vermilion	1 15
Automobile, L and D	
Mohawk, L and D	
Gear	
Brilliant Vermilion, L and D	

34

TRADE LIST PRICES

QUICK-DRYING COLORS—Continued

Reds (Ground in Japan)—Continued

	per lb
Orinoco Vermilion, D	
Special L (4596)	
English Rose Pink	75
Century	
Special L (4578)	
Special D (4609)	90
Turkey	1 20
Cardinal Wine	90
Caruola, L and D	85
Premier Non-Fading, L and D	65
Tuscan	55
Indian, L and D	45
Royal (Venetian)	30
Tuxedo, D	

Grounds (Ground in Japan)

Blue, L, No. 31	55
Blue, M, No. 72	55
Blue, D, No. 57	55
Blue, Special No. 18	55
Vermilion, No. 43	55
Red, Light, No. 43	55
Red, Dark, No. 74	60
Carmine, No. 17	90
Chatimuc Lake, No. 33	60
Scarlet, No. 74	60

Whites (Ground in Japan)

Ivory	55
Flake	55
Special Flake	55
French Zinc in Varnish	55
Hearse	65
French Zinc	55
Silver	55
White Lead	35

Wines (Ground in Japan)

Wine Color, D	1 35
Special No. 4209	1 15
Wine Color, B	75

35

TRADE LIST PRICES

QUICK-DRYING COLORS—Continued

Grays (Ground in Japan)		per lb.
Automobile Gray, L and D.....	60	
Special Gray, No. 8510.....	60	
Auto Drab.....	60	
Torpedo Gray.....	60	
Silver Gray.....	60	
Armor Gray.....	60	
Arabian Gray.....	60	
Harrison Gray.....	60	
Taupe Gray.....	60	
Mercedes Gray.....	60	

Blues (Ground in Japan)

Cobalt (Glaze).....	1 15
Brilliant.....	1 35
Sapphire, L and D.....	75
Imperial, L and D.....	75
Chinese.....	2 10
Copenhagen.....	85
Prussian.....	2 10
Limousine.....	75
Regal.....	85
Ensign, L and D.....	75
Royal.....	75
Kingsbury.....	75
Victoria.....	75
Cadillac.....	75
Coach Painters Blue.....	85
Ultramarine Blue (Glaze).....	85
Yale, L and D.....	65
Azure.....	60

Browns (Ground in Japan)

Golden.....	65
Antique, L, M and D.....	90
Chocolate.....	60
Hoffman.....	40
Quaker.....	40
Pullman.....	45
Raw and Burnt Sienna.....	40
Vandyke.....	60
Raw and Burnt Umber.....	40
Portland Amber.....	40
Beige Brown.....	55
Golden Tan.....	75

36

TRADE LIST PRICES

QUICK-DRYING COLORS—Continued

Greens (Ground in Japan)		per lb.
Milori, L.....	95	
Milori, M.....	1 30	
Milori, D.....	1 40	
Fern Leaf, L and M.....	90	
Rockaway.....	55	
Olive, L and M.....	65	
Nonpareil, L and D.....	60	
Brewster, L, M and D.....	55	
English Brewster, No. 8859.....	70	
Automobile, L and D.....	60	
Bronze.....	55	
Newport, L and D.....	60	
Palmetto, D.....	65	
English Surrey, L and D.....	60	
Cerro, M.....	65	
Quaker, L, M and D.....	65	
Royal, L and D.....	65	
Extra Coach, L.....	55	
Extra Coach, M.....	60	
Extra Coach, D.....	65	
Adams Express.....	—	
Ohio.....	70	
Trojan, L and D.....	50	
New Merrimac, L and D.....	50	
Special, No. 4694.....	45	
Victoria.....	75	
Napier.....	75	
Special, No. 4451.....	45	
Cadillac.....	65	
Continental.....	80	

Yellows (Ground in Japan)

Naples.....	1 25
French (Glaze).....	85
Gold Imitation.....	55
Dutch Pink (Glaze).....	60
Automobile, L, M and D.....	65
Brilliant, L and D.....	55
Pneumatic.....	55
Perfect.....	55
Chrome, L, M, O and DO.....	65
Brimstone, L, M, D and DD.....	55
Canary.....	55

37

TRADE LIST PRICES

QUICK-DRYING COLORS—Continued

Yellows (Ground in Japan)—Continued

	per lb.
Jamestown.....	55
Primrose.....	55
Palo Alto.....	55
Straw Color.....	45
Yellow Ochre.....	55
Metropolitan Cream.....	55
Golden Ochre.....	55

STANDARD EXPRESS LINE AND MAIL COLORS (Ground in Japan)

	per lb.
U. S. Mail Red.....	55
U. S. Mail Red Ground.....	55
U. S. Mail White.....	55
U. S. Mail Blue.....	75
U. S. Mail Blue Ground.....	55
U. S. Parcels Post Coach Green.....	75
U. S. Parcels Post Cardinal Red.....	90
Adams Express Standard Green.....	55
Adams Express Standard Vermillion.....	55
American Express Standard Blue.....	85
American Express Standard Vermillion.....	55
Southern Express Standard Green.....	60
Southern Express Standard Vermillion.....	55
U. S. Express Standard Vermillion.....	3 15
U. S. Express Standard Yellow.....	65
Wells Fargo Express Standard Blue.....	85
Wells Fargo Express Standard Vermillion.....	55
Armour & Co. Standard Yellow.....	65
Swift & Co. Standard Vermillion.....	55

O-D COLORS (In Tubes)

	per doz. tubes
No. 40 French Carmine (Glaze), 1/4-lb. tubes, net.....	30 00
French Carmine, L (Glaze), 1/4-lb. tubes, net.....	30 00
Spanish Carmine (Glaze).....	30 00
English Vermillion, L and D, 6-oz. tubes.....	17 50
Striping Red, No. 4504 (Solid).....	30 00
Striping Red, No. 4728.....	30 00
Iroquois Red, L and D.....	30 00
Carriage Painters Red.....	30 00
Automobile Red, L and D.....	30 00

33

TRADE LIST PRICES

O-D COLORS (In Tubes)—Continued

per doz. tubes

Astec Red (Glaze).....	30 00
Mohawk Red, L and D.....	30 00
Naples Yellow.....	5 50
Chrome Yellow, L, M, O and DO.....	3 50
Perfect Yellow.....	3 50
Hrimstone Yellow, L, M, D and DD.....	3 50
Gold Imitation.....	3 25
Striping Black.....	2 90
Milori Green, L, M and D.....	5 00
Extra Coach Green, L, M and D.....	3 25
Fern Leaf Green, L and M.....	3 25
Cerro Green, M.....	3 25
Prussian Blue.....	9 25
Ultramarine Blue (Glaze).....	4 00
Imperial Blue, L and D.....	4 00
Azure Blue.....	3 25
Auto Gray, L.....	3 25
Torpedo Gray.....	3 25
Mercedes Gray.....	3 25
Bay Brown.....	2 90
Flake White.....	2 90
Silver White.....	2 90
Ivory White.....	2 90
Special Flake White for Striping.....	2 90



E

39

TRADE LIST PRICES

RED LEAD (In Oil)

1-pound Cana.....	25
-------------------	----

SCHOOLBOARD SLATING

1/2 pts.	pts.	qts.	gals.
35	60	1 00	3 80

SCREEN ENAMEL

1/2 pts.	pts.	qts.	1/2 gals.	gals.
15	26	50	95	1 80
25	40	70	1 30	2 65

SHEEP-MARKING LIQUID (Harmless)

See Harmless Sheep-Marking Liquid, page 31

STAINS

GOLDEN OAK STAIN

1/2 pts.	pts.	qts.	1/2 gals.	gals.
27	45	75	1 35	2 30

HANDCRAFT STAINS

	1/2 pts.	pts.	qts.	1/2 gals.	gals.
Antwerp Oak.....					
Bog Oak.....					
Brown Oak.....					
Cathedral Oak.....					
Early English Oak.....					
Fumed Oak.....					
Flemish Oak.....	35	65	1 25	2 40	
Green Weathered Oak.....					
Old English Oak.....					
Tavern Oak.....					
Walnut.....					
Weathered Oak.....					
Mahogany.....	45	80	1 55	3 00	
H. S. Reducer.....	30	55	1 00	1 65	3 50
	40				

TRADE LIST PRICES

STAINS—Continued

OIL STAINS

	1/2 pts.	pts.	qts.	1/2 gals.	gals.
Cherry.....					
Dark Oak.....	22	40	70	1 30	2 45
Ebony.....					
Light Oak.....					
Walnut.....					
Belgian Oak.....	25	45	85	1 55	2 90
Colonial Oak.....					
Mahogany, Light.....	30	50	95	1 75	3 30
Mahogany, Dark.....					
Moss Green.....	40	70	1 25	2 35	4 50

PERMANENT MAHOGANY STAIN No. 700

	1/2 pts.	pts.	qts.	1/2 gals.
Antique Brown.....				
Dark.....				
Light.....				

Prices furnished on application

WOODCRAFT STAINS

	1/2 pts.	pts.	qts.	gals.
Cherry.....				
Early English Oak.....				
Fumed Oak.....	30	55	1 05	4 10
Green Weathered Oak.....				
Modern English.....				
Weathered Oak.....				
Mahogany, L. & D.....	45	75	1 40	5 00
W. S. Reducer.....	27	50	90	3 25



TRADE LIST PRICES

STENCILS

See Stencil Catalog, form B-241, for complete list of Stencils and prices.

STOVE-PIPE AND IRON ENAMEL

1/4 pts.	1/2 pts.	pts.
12	20	35

TIRE COAT

pts.	qts.	gals.
45	85	3 00

WOOD CRACK FILLER (Water Putty)

1s	5s	100s
15	12	8
per pound		

WAGON AND IMPLEMENT PAINT

	pts.	qts.	1/2 gals.	gals.
Black.....	45	80	1 50	2 90
Green.....				
Wagon Coach Clear.....				
Blue.....	60	1 05	1 90	3 70
Yellow.....				
Red.....	65	1 10	2 10	4 00
Wine.....				

TRADE LIST PRICES

S-W VARNISHES

VARNISH LEADERS

	1/2 gals.	qts.	pts.	1/2 pts.
	gal.	per gal.	gal.	each each
MAR-NOT.....	3 50	3 70	3 85	52 30
SCAR-NOT.....	3 50	3 70	3 85	52 30
REXPAR.....	4 75	4 95	5 10	68 40
Kopal.....	3 40	3 60	3 75	50 28
Exello.....	3 15	3 35	3 50	48 26
Finest White Damar.....	3 50	3 70	3 85	52 30
Durable Linoleum Fin- ish.....	3 50	3 70	3 85	52 30
Hard Drying Floor.....	3 00	3 20	3 35	— —
No. 1 Floor.....	2 60	2 80	2 95	— —
Pale Flowing Cabinet.....	2 60	2 80	2 95	40 22
No. 1 Coach.....	2 50	2 70	2 85	38 22
Premo Hard Oil.....	2 30	2 50	2 65	36 21
Interior Coach.....	2 00	2 20	2 35	32 18
Premo Furniture.....	1 75	1 95	2 10	30 18
High Gloss Interior.....	1 70	—	—	—
Hard Drying Seat.....	3 25	3 45	3 60	50 28
Velvet Finish No. 1044.....	1 75	2 95	3 10	45 —
Mission-lac.....	2 60	2 80	2 95	40 22

FIRST-COATERS

Mission-lac.....	2 60	2 80	2 95	40 22
Shellacine.....	1 25	1 45	1 60	— —
Liquid Filler.....	1 75	1 95	2 10	30 18
Wall Size.....	1 25	1 45	—	— —

DRIERS AND JAPANS

Hercules Drier.....	2 10	2 30	2 45	34 —
Dry-o-nite.....	1 55	1 75	1 90	28 18
Japan Drier.....	1 40	1 60	1 75	26 17
Gold Size Japan.....	3 75	3 95	4 10	55 30
Coach Painters Japan.....	2 70	2 90	3 05	— —

TRADE LIST PRICES

S-W VARNISHES--Continued

ASPHALTUMS	gals.	½ gal. per gal.	qts. per gal.	pta. each	½ pta. each
Finest Turpentine.....	2 15	2 35	2 50	35	20
No. 1.....	1 40	1 60	1 75	26	16
Premo.....	1 00	1 20	1 35	20	12

CARRIAGE VARNISHES

Whitest Body Finishing	6 00	6 20	6 35	....	....
Wearing Body Finishing	5 50	5 70	5 85	....	....
Carriage Body Finishing	3 50	3 70	3 85	....	....
Whitest Gear Finishing..	5 25	5 45	5 60	....	....
Elastic Gear Finishing....	5 00	5 20	5 35	....	....
Pale Perfection Gear.....	4 25	4 45	4 60	....	....
One Coat Carriage (Body or Gear).....	4 25	4 45	4 60	60	....
Extra Pale Express Coach.....	3 75	3 95	4 10	....	....
Hard Drying Gear.....	3 00	3 20	3 35	....	....
Wagon Coach.....	2 70	2 90	3 05	....	....
Whitest Body Rubbing..	5 50	5 70	5 85	....	....
Extra Pale Body Rub- bing.....	4 50	4 70	4 85	....	....
Pale Quick Rubbing.....	4 00	4 20	4 35	....	....
Quick Rubbing (Body or Gear).....	3 25	3 45	3 60	47	....
Gear Rubbing.....	3 00	3 20	3 35	....	....

INSECTICIDES--NET PRICES

ARSENATE OF LEAD (DRY POWDERED)

	Less than 500 pounds	500 to 2000 pounds	1 to 5 tons	5 to 15 tons	15 tons and over
½ pound....					
1 pound....					
5 pound....					
10 pound....					
25 pound....					
50 pound....					
100 pound....					
200 pound....					

Prices upon application

Terms 60 days net; 2% cash discount 10 days from date of invoice.

ARSENATE OF LEAD (PASTE)

f. o. b. Chicago factory

1 lb.	5 lb.	12 ¼ lb.	25 lb.	50 lb.	100 lb.	bbis.
15	11 ½	10 ½	09 ½	09	08 ½	08

net prices per pound

CATTLE DIP (S-W NUMBER 15)

f. o. b. warehouses

¼ gal.	½ gal.	1 gal.	5 gal.	f. o. b. factories
55	45	35	25	bbis. 14

net prices per gallon



INSECTICIDES--NET PRICES

FUNGI-BORDO (DRY)

f. o. b. warehouses				
1 lb.	5 lb.	10 lb.	25 lb.	50 lb.
19	17	16	15	14
net prices per pound				

LIME-SULFUR SOLUTION (LIQUID)

f. o. b. warehouses				f. o. b. factories	
1/4 gal.	1/2 gal.	1 gal.	5 gal.	barrels	less than
55	45	35	25	carload	carload
				12	13
net prices per gallon					

LIME-SULFUR (DRY)

5 lb.	10 lb.	25 lb.	100 lb.	150 lb.
prices on application				

PARIS GREEN (DRY)

Arsenic kegs (250 to 500 pounds).....	
100-pound kegs.....	
14, 28 and 56-pound kits.....	
2 and 5-pound paper cartons.....	
1 pound paper cartons.....	
One-half-pound paper cartons.....	
One-quarter-pound paper cartons.....	
prices on application	

One-quarter, one-half and one pound cartons put up in 50-pound cases, 2 and 5-pound cartons put up in 60-pound cases.

TUBER-TONIC (DRY POWDERED)

f. o. b. warehouses				
1 lb.	5 lb.	10 lb.	25 lb.	50 lb.
28	27	26	25	24
net prices per pound				

Deal. U-East, I-16 32