W. K. Rogers, Regional Manager
Eastern Region

January 4, 1972

William V. Culver, Auburn

C.N. Wendel, Los Angeles

It is difficult to tell from the personnel roster who working for you I should be writing to, so I will send it to you and maybe you can channel it in the right direction.

We have an architect and engineer in Seattle who are commencing schematics on a 20-story hotel for the suburban Detriot area. I don't know specifically what town it is yet.

Since we have laid claim to being fireproofing experts in our area, they have asked for whatever help we can give them with the fireproofing requirements and costs in the Detroit area. If there is more than one code in effect, I will have to try to pin down the town closer for whoever my correspondent will be.

We do make cost estimates for budget purposes on buildings under construction, and I would like some ideas as to the board foot cost of applied Mono Kote on this kind of a building. Is MK III still acceptable in that market, or is it necessary to go to MK IV. We have managed to hang on to MK III and will be writing T.L.V. specifications when the use of asbestos in MK III is questioned.

With some cooperation from my correspondent in that market, maybe I can repay some of the efforts people have made in the past with Yamasaki.

W. V. Culver

WVC:mp

PLAINTIFF'S EXHIBIT WRB-297

Exhibit #1193
Culver
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