QUOTATION **QUOTATION**

Abex CORPORATION
I C Industries Company

FRICTION PRODUCTS GROUP

3001 W. Big Beaver Rd., Suite 710
Troy, Michigan 48084
(313) 643-4400

To: Ms. J. Lowe
Purchasing Department
Kelsey-Hayes Company
38481 Huron River Drive
P.O. Box 98
Romulus, Michigan 48174

Date: 10/24/78

We have your inquiry Verbal/Conlon, dated 10/24/78, and are pleased to quote as follows:

PART NUMBER OR DESCRIPTION	OUR FORMULA NUMBER	QUANTITY	NET PRICE	SET-UP CHARGE	TOOLING PORTION
	Estimated Annual Usage				
Outer					
101065-01	720	480,000	$ 2.05 Each	None	$46,000
Inner					
101066-01	720	480,000	$ 2.04 Each	None	$46,000

The above prices are based on Abex supplying the part complete with steel back and black paint insulators.

Description of Tooling: Preform Molds -- Curing Molds -- Backup Plates -- Stripper Change Pieces -- Marking Fixture -- Proof Test Fixture -- Gages

Proposed Shipping Date: It will take 26 weeks to design and build the tools and start shipping.

Terms: Net 30 Days After Delivery, F.O.B. Our Plant.

Buyer agrees he has full knowledge of the conditions printed on the reverse side hereof, and that the same shall be the sole terms and conditions of the agreement between Buyer and Seller and shall be binding if either (1) Buyer issues a Purchase Order for the goods referred to herein any printed statement to the contrary notwithstanding, or (2) the goods referred to herein are delivered to and accepted by Buyer, or (3) if Buyer does not within ten days from date of the Seller's acknowledgment deliver to Seller written objections to said conditions or any part thereof.

FRICTION PRODUCTS GROUP

APS/bd
cc: DFConlon

By A. F. Schmaltz

QUOTATION SUBJECT TO CONDITIONS CONTAINED ON REVERSE SIDE

ABB

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