APPENDIX E

Top Twenty Customers for Pydraul

	Customer	Products	1971 Projected Pounds ooo's	1971 Projected Dollars ooo's
1	General Motors	312-A, A-200-B	2,860	760
2	Johnson Motors	A-200-B	1,200	350
3	Armco Steel	Most Pydrauls	1,030	300
4	Alcoa	F-9-A, A-200-B, 150-A	600	210
5	Republic Steel	135-A, 150-A	540	200
6	Inland Steel	135-A, 150-A (W/G 20)	180 (155)	55 (30)
7	U.S. Steel	312-A, 135-A	285	80
8	Keystone Steel	F-9-A, 150-A	195	75
9	Florida Steel	312-A, 230-A	325	75
10	Kelsey Hayes	230-A, 312-A	250	65
11	Briggs & Stratton	312-A	240	60
12	Texas Eastern	Turbinol 153	175	60
13	Laclede Steel	F-9-A	120	50
14	Reynolds Metals	135-A, F-9-A (W/G 20)	110 (65)	38 (12)
15	Phelps Dodge	F-9-A (W/G 20)	120 (45)	41 (9)
16	Dow	540-B	200	50
17	General Electric	312-A	180	45
18	Caterpillar	312-A	170	45
19	Lester Industries	312-A	150	40
20	Bethlehem Steel	230-A, 312-A, 150-A	100	35
21	All Other Pydraul Accounts		5237	1566
	TOTAL		14,267 (265)	4,200 (51)
Significant Industrial Aroclor Accounts				
	Radiator Specialties	Aroclor 6037	540	100
	Cincinnati Milacron	MCS 1004	200	35

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