Monsanto

ORGANIC CHEMICALS DIVISION

Monsanto Company
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone (314) 694-1000

June 11, 1970

Dear Customer:

In February we advised you of the newspaper and magazine articles indicating that polychlorinated biphenyls (PCBs) have been discovered at some points in some marine, aquatic and wildlife environments and might be environmental contaminants. It was claimed that the PCBs found strongly resembled chlorinated biphenyls containing 54% and 60% chlorine by weight.

Pydraul 625, Pydraul AC, Pydraul AC Winter Grade and Pydraul 540 have historically been formulated with these polychlorinated biphenyls. New formulations have now been developed and tested. These replacement products provide equal or superior performance. The new formulations will be designated Pydraul 625-A, Pydraul AC-A, Pydraul AC-A Winter Grade and Pydraul 540-A. These formulations are completely compatible with the old formulations.

During the next 90 days, as inventory is depleted in warehouses around the country, the new formulations will be shipped to fill your orders. After this period, we will market only the newly formulated products.

We thank you for your consideration in this matter. If we can be of further assistance or answer any questions you might have please contact our local representative who can provide additional technical information about the new formulations or contact me in St. Louis.

Very truly yours,

N. P. Johnson
Marketing Manager
Industrial Fluids

lb

EQU 001646

PLAINTIFF'S EXHIBIT
000021

WATER_PCB-SD0000043643

MONSANTO COMPANY
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Akron Marketing & Research Center
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P. O. Box 5444
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Des Plaines, Illinois 60018
(132) 296-6688

Boston Sales Office
Everett Station
Boston, Massachusetts 02149
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New York Sales Office
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2005 Concord Pike
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EQU 001647

WATER_PCB-SD0000043644