[redacted]

[redacted]

[redacted]

7. Encourage plant personnel to explore with merchant producers of chlorine how they achieve extremely high on-stream operations. 6-1-66.

8. Work with plant production personnel to develop a more meaningful monthly report on production cost variances.

Objective 7 - Process Improvement Plans

Action: 1. Plans are current for all products. All year.

2. Plans are utilized as control tools to achieve maximum savings based on technical manpower input. 8-1-66.

Objective 9 - Quality

Action: 1. Arrange a meeting on Aroclor to cover (1) customer requirements - domestically and internationally, (2) MC quality vs. competitors and our plans and (3) an appreciation for teamwork required. 5-1-66.

2. Program accepted to improve quality, especially caking, on PNP and MaPNP so our sales are not restricted. 6-1-66.

3. Follow the plant program to have sulfonation phenol quality acceptable for all internal needs including Bisphenol A as well as customer needs. 5-1-66.

Objective 11 - Cost Standard Preparation

Action: 1. Prepare a guide for the preparation and review of cost standards that incorporates the revised downtime procedure. 5-1-66.

B.

Objective 1 - Coordination on Sales Forecasting

Action: 1. Work with Production Planning to develop an alternate approach to forecast the need for an expansion of facilities. 6-1-66.

C.

Objective 2 - Train Individuals to Maximize Potential

Action: 1. Working with EMP and MRT to develop long range plans for Plant Process Research Groups as to their charter, function and responsibilities.

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Objective 3 - Employees to Know Status of Performance

Action: 1. Make an all out effort to provide Manufacturing Management with constructive feed-back on the performance of individuals that report to them. All year.

D.

Objective 1 - Plant Improvement Plan

Action: 1. Be familiar with Krumrich and Anniston Plant Improvement Plans so that desired projects may be included where applicable as part of major appropriation requests. All year.

2. Be familiar with Krumrich and Anniston Stream and Air Pollution problems and plans so they are included where applicable as part of major appropriation requests.

Objective 3 - New Facilities Placed in Operation in accordance with Division Guide

Objective 4 - Average "Commissioning" Cost not to Exceed 10% of Capital

Action:
1. Crude MCB and PMCB Expansion - Krumrich.
2. New Rectifiers for Chlorine - Anniston.
3. Biphenyl Distillation - Anniston.
4. Muriatic Acid Recovery - Krumrich.
5. PAP Expansion - Anniston.
6. Waste Treatment - Anniston.
7. Pressure Evaporation - Krumrich.
8. Warehouse - Anniston.
9. Monochlorobenzene Expansion - Krumrich.

E.

Objective 1 - Comparisons Between Domestic and Foreign Operations

Action: 1. Compare operating results, identify problem areas and have written improvement plans on the following products manufactured in member companies: Dresinol, Biphenyl, Phenol and PHA.

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b. Assist MCL in defining scope, justification and timing on the installation of Biphenyl granular unit.

c. Assist International Division and MC(A)L in reducing Phenol manufacturing costs in Australia.

II.

Objective 6 - Organic Division Capital Projects

Action: 1. Scope defined and agreed to on following projects:

a. Aroclor Expansion - Krummrich.

b. PMA Filter for Phenol - Krummrich.

c. Convert AMS to Cumene - Chocolate Bayou.

d. Expand TMAmine - Texas City.

e. Aroclor Finished Goods Handling - Anniston.

f. Hooker Cells Debottleneck - Krummrich.

g. Hydrogen Facilities - Krummrich.

h. PMP Expansion - Anniston.

i. Pressure Sulfonation in Phenol - Krummrich.

j. Chlorine Expansion - Point Comfort or Krummrich.

k. New PMA Process - Krummrich or Delaware River.

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